



GREATER NEWPORT CHAMBER OF COMMERCE

# COMMUNIQUE

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JANUARY 2022



# Director's Letter

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## Message from Executive Director Judy Kuhl

Happy New Years to all!

I hope that everyone had a very good holiday season and stayed healthy. It was such a fun time for us here at the Chamber to see so many of you in person for the first time in a long time.

The Ambassadors did their holiday raffle luncheon which is always so much fun.

Other Chamber news is Julia Ryan who is our Marketing Manager has accepted an amazing new job and I couldn't be happier for her. However, it is a great loss to us. We have promoted Lila Timmons to the position, and I am hoping to fill the Visitors Center Manager job very soon.



Things are moving along to hold our Seafood & Wine Festival. Things will have a different look and feel. I hope all of you have had a chance to see our logo and our theme is Long Time No Sea. Chinook Winds will be our Presenting Sponsor. We are so appreciative to have the relationship with them that we do.

We are all saddened by the loss of Robert Smith. Robert had been so involved with Seafood & Wine for so many years. He would go around and take photos of each of the medal winners. He did many wonderful things in his life. He will always be remembered and missed.



# President's Letter

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## Message from Chamber Board President Jessica Steenkolk

"The future of every community lies in capturing the passion, imagination, and resources of its people" - Ernesto Sirolli.

Our community is fortunate to have a diverse group of people with great passion and imagination. We are all blessed with different strengths and those strengths are our resources.

Bringing community resources together was how events like Seafood & Wine Festival developed and as February is quickly approaching, we rely upon the volunteers of our community to make this event a success.

Whether your resources be time, talent, or sponsorship, please reach out to the Chamber to see how you can participate in helping your community.

I hope you all enjoyed the holiday season and are off to a good start on your goals!

I've spent the last couple weeks of 2021 preparing for my new year's goals.

I'm passionate about my industry and I love helping others understand the process of buying a home or getting a loan, but as many know I am not a public speaker. So, this year's goal is certainly a challenge for me. My 2022 goal is to provide public education on the home buying and home loan process. And I tell you this to hold myself accountable. So don't hesitate to check in on me and make sure I'm following through.

I look forward to seeing you at our next Chamber luncheon!

# Visitor Statistics

## December 2021

Walk In: 174

Kiosk: 44

Visitor Guide Requests: 3

Relocation Packets: 0

Phone Calls: 116

Chamber Website Visits: 5,900

## December 2020

Walk In: 214

Kiosk: 45

Visitor Guide Requests: 2

Relocation Packets: 2

Phone Calls: 324

Chamber Website Visits: 5,100

## Don't let politics drive your investments.



**Richard A O'Hearn**

Financial Advisor

111 Se Douglas St., Suite A  
Newport, OR 97365-2403  
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# Upcoming Events

## Ambassadors Showcase

Lincoln County Veterans Resource Center  
Friday, January 7th at 8 am

All are welcome to join the Ambassadors for a Showcase at the Lincoln County Veterans Resource Center. Address is 1231 SE Bay St, Newport, OR 97365.



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## Chamber Luncheon

Best Western Plus Agate Beach Inn  
Friday, December 14th at 12 pm



A longtime Greater Newport Chamber of Commerce member, attorney Diane Henkels will introduce the work of Small Business Utility Advocates ("SBUA") which is a 501c3 nonprofit working in Oregon to educate the small business customers of investor-owned electric and gas utilities, the utilities themselves, and the government regarding small business utility concerns and needs in Oregon. SBUA advocates for fair utility rates for small commercial customers and getting value for the power and gas costs these businesses pay. See [www.utilityadvocates.org/news-and-resources](http://www.utilityadvocates.org/news-and-resources) or contact [diane@utilityadvocates.org](mailto:diane@utilityadvocates.org). Current issues include COVID-19 impacts on utility customers, recent 2021 legislation and utility rate change requests filed with the Oregon Public Utility Commission.

**Register here:** <https://business.newportchamber.org/events/details/chamber-luncheon-11366>

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## Breakfast Workshop

Best Western Plus Agate Beach Inn  
Wednesday, January 19th from 8 am to 9:30 am

All are welcome to join the Breakfast Workshop at the Best Western Plus Agate Beach Inn. Address is 3019 N Coast Hwy, Newport, OR 97365



Rian Martinsen, Business Partner at BBSI, will present an interactive workshop: "Mission, Vision and Values - internal and external marketing to support your culture, growth, and long term prosperity."

**Register here:**  
<https://business.newportchamber.org/events/details/breakfast-workshop-11367>

# Upcoming Events

## Business After Hours

BBSI

Thursday, January 20th at 5:15 pm

Join us for a Business After Hours at BBSI with networking and wine.

1610 N Coast Hwy

(located in Sea Towne Shopping Center)



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## Ambassadors Showcase

Oregon Coast Bank

Friday, January 21 at 8 am

All are welcome to join the Ambassadors for a Showcase at Oregon Coast Bank. Address is 909 SE Bay Blvd., Newport, OR 97365.



**Oregon Coast Bank**

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## Chamber Luncheon

Best Wester Plus Agate Beach Inn

Friday, January 28th at 12:00 pm

Join us for the Chamber luncheon with an update with Bob Cowen from the Hatfield Marine Science Center.

Register here:

<https://business.newportchamber.org/events/details/chamber-luncheon-11370>





# Holiday Decor Beautification Winners



**Best Exterior Entry  
Local Ocean Seafoods**

**Best Window Display  
BBSI**



**Best Overall Decor  
Safe-Lock Storage**





**LEADERSHIP  
LINCOLN**

*Growing Leaders, Connecting Communities*

## Student Bios

Each month, we will introduce you to the students in the 2021-2022 Leadership Lincoln class.



### **Whitney Head-Burgess**

Whitney Head-Burgess, MA, ABOC, is the Operations & Optical Manager at OC Eye Care. Her highest priority is helping her patients look and see their best, while insuring the finest possible patient experience. When she's not working, she enjoys travelling, surfing, hiking, and learning new things. Whitney is inspired by Jeanette Rankin, Simone de Beauvoir, and Elizabeth Warren. One of her favorite quotes is the Portland State University motto: "Let Knowledge Serve The City." It may not necessarily be a leadership quote, but Whitney believes individual knowledge should serve the whole community.



### **Shandi Hoey**

Shandi Hoey is the Adult Behavioral Health Clinical Crisis Supervisor for Lincoln County Health & Human Services. She loves the constant interaction with the community and appreciates all those that she sees during her crisis interactions that trust her enough to let her help them. When not working Shandi enjoys exploring Lincoln County with her family. She has always been inspired by her mother and grandmother for their ability to always adapt and overcome. Her favorite quote is "Attitude Reflects Leadership." Shandi feels that the environment here in Lincoln County is much different from where she was born and raised. She feels it is very welcoming, and that the community stands together, and she admires that.



# Ambassadors Showcase

## Cliffside Getaway Vacation Rental



Ambassadors were welcomed at the Cliffside Getaway Vacation Rental by owner Rebecah Lutz at the December 3rd Showcase. Situated above Cliffside Coffee & Sweets in Otter Rock, the Cliffside Getaway officially opened in May 2021 following a nine month remodel of the inside and outside of the building. Cliffside Getaway is located in the middle of the Devil's Punchbowl State Natural Area in the Village of Otter Rock, just steps away from an approximately nine mile beach to the south and a second smaller beach to the north where tide pools are available at low tide.

The Cliffside Getaway suite is available year round. It has some of the most spectacular views of the Pacific Ocean, with Yaquina Head and beyond to the south and Cape Foulweather to the north as far as the eye can see. Other amenities include a microwave, mini refrigerator, coffee maker, fresh coffee from Pirate Coffee in Depoe Bay, queen bed with quality mattress, queen sofa sleeper, high thread count luxury linens, luxurious bath sheets, flat screen Roku TV's, high speed wireless WiFi, bath/shower combination, hair dryer, air conditioning, and free off street parking. There's also a sliding glass door to a private deck with a small dining table for two on the south side to view the ocean and lighthouse. Binoculars are available to observe surfers, boating, and active sea life. This is the perfect place for a romantic getaway!

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Cliffside Getaway Vacation Rental  
Rebecah Lutz, Owner  
541-264-5652  
cliffsidegetawayor@gmail.com  
<http://www.cliffsidegetawayor.com/>

# BUILD YOUR SELF-LEADERSHIP SKILLS

How to show up with confidence, authenticity, and focus.

Self-Leadership is the ability to influence yourself so you can do what matters most. It starts with you and radiates out to others!

## WHAT PAST PARTICIPANTS ARE SAYING:

“ *This program provided opportunities to explore my personal strengths, and build on them to improve not just my performance but also personal satisfaction and happiness.*

*I felt supported as I stretched my boundaries to try new things.*

*This program provides tools to help a leader better interact with their employees by improving themselves.*



## As a Self-Leader, You Can:

- amplify your signature strengths to increase your results
- cultivate purpose and drive to do what matters most
- tap into self-awareness to connect better with yourself and others



## WHAT TO EXPECT

You will delve into what you want to achieve and then design an individualized system for leading yourself to succeed. You will learn to use skills such as: personal accountability, decision-making, planning & organizing, problem solving, emotional intelligence, and understanding & connecting with others.

This virtual program has nine, 2-hour sessions and is limited to 20 participants.



## DETAILS

### Winter 2022 Cohort sessions:

Month 1: February 1, and February 15

Month 2: March 1, March 15, and March 29

Month 3: April 12, and April 26

Month 4: May 10, and May 24

### Times for all sessions:

9:00am – 10:30am PST (12:00pm - 2:00pm EST)

## PRICING

### You receive:

- Nine, 2-hour virtual sessions.
- **Plus these items valued at more than \$800:**
  - One Executive Coaching session
  - One 60-page assessment report to learn more about your behaviors (*how* you do what you do), motivators (*why* you do what you do), and emotional intelligence skills
  - Digital copies of *Connected Leadership* by Francis Eberle and *52 Ways to Connect with You* by Jalene Case and Kerri Perisich.

The price is \$1,199.

*Early registration pricing before December 31, 2021 is \$1,079.*

*Please reach out to us for team/organization pricing or to ask questions.*



**LEARN MORE & REGISTER HERE**

## FACILITATORS



**Jalene Case, Ed.M., PCC**

[Jalene@JaleneCase.com](mailto:Jalene@JaleneCase.com)

Jalene is an executive coach, team dynamics specialist, speaker and author. She works with leaders who want to lead themselves first and build stronger teams. As a result of working with her, you can be a better leader, better communicator, and better at staying focused on reaching meaningful goals.

*Jalene Case*  
Coaching & Consulting



**Francis Eberle, PhD**

[Franics@Price-Associates.com](mailto:Franics@Price-Associates.com)

Francis is a leadership and organizational advisor, speaker and author. Francis believes that people development is business development. He helps leaders who want to grow in both public and private social enterprises, to focus on the most important tasks and get results.

powered by  
**THE COMPLETE  
LEADER**



# Photos from December



*Business After Hours and SJ Custom Jewelers*



*Holiday Luncheon and Raffle at Best Western Plus Agate Beach Inn*



*Ribbon Cutting at My Petite Sweet and Samaritan New Walk-in and Occupational Health Clinics*





*Yo Pros Paint Night*



*American Legion Yo Pros Donation*



## Abel Insurance

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Available

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- MOTORCYCLE
- ATV/DRV
- MOTORCLUB
- MOTORHOME
- WATERCRAFT
- UMBRELLA
- EARTHQUAKE
- FLOOD
- TERM LIFE
- WHOLE LIFE
- KEYMAN
- DENTAL
- BUSINESS
- BONDS
- FARMS
- CHURCHES
- WORKERS' COMP
- CONTRACTORS
- RESTURANTS
- MOTELS
- NON-PROFITS
- SPECIAL EVENTS
- MUNICIPALITIES
- SPECIAL DISTRICTS
- MEDICAL
- MEDICARE
- DISABILITY
- VISION

Representing Many  
Carriers You Already  
Know:

- ALLSTATE
- CBIC
- EMC
- FOREMOST
- LIBERTY
- MODA
- MUTUAL OF ENUMCLAW
- PACIFIC SOURCE
- PROVIDENCE
- RED SHIELD
- REGENCE
- SAIF
- SAFECO
- SAMARITAN
- THE HARTFORD
- TRAVELERS
- UNITED HEALTH CARE

# Hello New Members!



## Charlsy Affuso

I enjoy meeting new people. I love watching the face of someone who has walked into "THEIR" home. I know that feeling very well. Having a home to call your own is special. I would be honored to help you and your family find the home your heart is looking for.

**Charlsy Affuso**

**503-757-8940**

**[charlsy@pdxworksrealestate.com](mailto:charlsy@pdxworksrealestate.com)**



## Amy Southwell

### Lincoln County Clerks Office

Our office helps the community with elections, record and search for documents, apply for passports, marriage licenses, answer questions about the process on how to file board of property tax appeals, and issue business licenses.

**Amy Southwell**

**[asouthwell@co.lincoln.or.us](mailto:asouthwell@co.lincoln.or.us)**



# December Member Renewals

Thank you to the members and businesses who renewed their Chamber membership in December.

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A Quality Construction	1 Year
Agate Beach Golf Course	57 Years
Allstart Auto Electric, Inc	20 Years
Alsea Bay Granite & Carpet Plus	3 Years
Apple Tree Community Center	3 Years
Bateman Funeral Home	57 Years
Beautiful Reflections	5 Years
Best Pots	15 Years
Coast Photos Photography	33 Years
Cross Country Mortgage	7 Years
Dominos Pizza	3 Years
Embarcadero Resort Hotel & Marina	47 Years
Englund Marine	3 Years
IconiPro Security & Alarms	4 Years
Industrial Credit Service	29 Years
JC Market	48 Years

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20 + Years

30 + Years

40+ Years

50+ Years

# December Member Renewals

Thank you to the members and businesses who renewed their Chamber membership in December.

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Jalene Case Coaching & Consulting	2 Years
Kam Cheng Chinese Restaurant	23 Years
LC District Attorney	21 Years
Little Creek Cove	48 Years
Money Saver Hotel	3 Years
Most Wanted Painters	12 Years
Newport Brewing Company	2 Years
Newport Rental Service	40 Years
Oregon State Parks & Recreation	37 Years
Pacific Dance Ensemble	1 Year
Safe-Lock Storage	32 Years
State Representative Dave Gombert	7 Years
Sylvia Beach Hotel & Tables Content	34 Years
The Medication Station	4 Years
Top Shelf Medicine 3 INC	1 Year
Tri Agg, Inc.	31 Years
U.S. Bank	23 Years
Waldport Boosters, Inc.	6 Years
Wilder	5 Years

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20 + Years

30 + Years

40+ Years

50+ Years





#### ***Chamber Executive Committee***

President | Jessica Steenkolk, CrossCountry Mortgage  
1st Vice President | Dr. Ken Bishop, Chiropractic Physician  
2nd Vice President | Maggie Conrad, Best Western Plus Agate Beach Inn  
Secretary | Melony Heim, Columbia Bank  
Treasurer | Steve Lovas, Martek Real Estate  
Past President | Al Fitzpatrick, Coast Guard Community College  
Past President-at-Large | Richard O'Hearn, Edward Jones Investments

#### ***Board of Directors***

Dr. John Baker, NW Management  
Lisa Kellenberger, Thompson's Sanitary  
Laura Kimberly, Newport Public Library  
Rebecah Lutz, Cliffside Coffee & Sweets  
Jamie Michel, Sweet Homes Vacation Getaways  
Donna McCrea, Grocery Outlet Newport  
Dana Orr, Ocean Tire and Auto Service  
Paul Schuytema, Economic Development Alliance of Lincoln County

#### ***Ex Officio Directors:***

Paula Miranda, Port of Newport  
Dr. Birigitte Ryslinge, Oregon Coast Community College  
Dean Sawyer, City of Newport Mayor

#### ***Chamber Staff***

Judy Kuhl, Executive Director  
Jeanette Campagna, Membership & Business Programs Manager  
Bobbi Price, Tourism Services & Festival Manager  
Lila Timmons, Marketing Manager