



### **EMBRACING**

### Hope



As we approach another holiday season and the new year that follows, it feels almost surreal how fast time seems to pass, almost like it defies physics. The years, particularly since the onset of 2020, have brought profound changes that have reshaped our society, our business practices, our family dynamics, and even our very identity as Americans.

The pandemic, whether perceived as an undeniable reality or a subject of skepticism, has undeniably altered the course of our lives. It has ushered in an era where societal norms have shifted dramatically. These years have seemingly redefined our values and beliefs, casting a shadow of diminished trust and loyalty ... selfishness overshadowing any acts of selflessness. As we conclude the third year in this altered reality, there remains a lingering sense of disquiet, a feeling that something is still amiss.

But hope is still there. If you look for it, it is the same beacon of hope God gave us over 2,000 years ago, and it altered the course of history. As Max Lucado put it ... "God tapped humanity on its collective shoulder, 'Pardon me,' he said, and eternity interrupted time, divinity interrupted carnality, and heaven interrupted the earth in the form of a baby. Christianity was born in one big heavenly interruption." This birth of Jesus Christ, this momentous occasion brought hope to the world, a hope that persists, a hope meant for anyone ... for everyone. It's a reminder that change, however daunting it may seem, can bring about a positive transformation.

As we look forward to 2024, let's remember that hope still resonates today. It's a hope that can guide us through uncertainty, inspire us to rebuild trust, and encourage us to embrace change and embrace each other. It's a hope that can renew our sense of community and rekindle the spirit of unity and collaboration.

The new year presents us with an opportunity to reflect, reset, and renew our commitment to these values. Let's learn from the sometimes difficult lessons of the past while looking forward with optimism to the future ... and allow hope to shape our actions and interactions.

As we bid farewell to 2023 and welcome 2024, let's do so believing that the best is yet to come.



# SUPERIOR TASTE

Fall 2023 Edition

#### ON THE COVER

Interview with Executive Chef, Anthony Dechavez of Black Pearl Ann Arbor

page 6-7

cover photo by Clare Sinelli



# TABLE OF Contents

### **NEW PRODUCTS**

Explore some of our new offerings this fall. page 4

### SPECIALTY SPOTLIGHT

Greek Farms International: Straight from Grecian groves to your kitchen. page 5

### **CUSTOMER SPOTLIGHT**

An interview with the Chef of Black Pearl Ann Arbor. pages 6-7

#### **LOCAL FIRST**

Michigan Turkey: 25 years of growth. page 9

#### **TIPS & TRENDS**

Check out these helpful ideas as we close out 2023.

page 10

#### **MENU INSPIRATIONS**

A new take on a Pot Pie using Duck and a classic Croque Madame.

pages 12-13



Local First | page 9





# New PRODUCTS

#### #10873

### MADELINE'S PÂTISSERIE

**Chocolate Croissant** 

 $24/2.5 \ oz.$ 

- Buttery and flaky texture
- Valrhona cocoa infused dough
- 49% dark chocolate interior
- Limited clean ingredients



To view more products from Madeline's Pâtisserie





### BOULART.



#### **BOULART**

Everything Bun *Item #7633 80/3.5 oz.* 

### **CLICK HERE**

To view more products from Boulart



### **STAVIS SEAFOODS**

Whole Spanish Octopus,

4-6 lb. *a* #6009

Item #6009 1/28 lb.



To view more octopus products

#### **BIG EASY FOODS**

Bacon-Wrapped Jalapeño with Cream Cheese

Item #10819 2/5 lb.

#### **CLICK HERE**

To view more products from Big Easy Foods





#### SUPERIOR SELECT DELI

Southwest Crab Salad (Bulk)

Item #92646 4/2.5 lb.



### **CLICK HERE**

To view more about Superior Select Deli

### Specialty Spotlight: Greek Farms International



### **From Grecian Groves**

straight to your kitchen

For over 5,000 years, olive oil has been created under the Cretan sun using only the finest olives. This old country process has been passed down from generation to generation with a passion and love of Greek traditions. Greek Farms International has cultivated its olive oil using these same authentic methods while incorporating its high standards of quality and consistency. With each harvest, they are committed to bringing 100% natural Greek taste to your table. And Superior Foods is proud to be your exclusive supplier!



### 42400 | 6/1 Gallon 75/25 Blended Cooking Oil

A unique blend of canola and olive oil carefully selected to create a vertatile and balanced oil that's clean and great for cooking.

### **CLICK HERE**

To view more products from Greek Farms International



42402 | 4/3 Liters
Soul of Creta
100% Extra Virgin Olive Oil

From Cretan orchards, hand-harvested and immediately cold pressed. Rich, flavorful, and smooth with a low acidity.

Fall 2023 Superior Taste | 5

# BLACK PEARL O ANN ARBOR







In the heart of downtown Ann Arbor sits Black Pearl, a seafood and martini bar that has established itself over the last 15 years as a go-to spot for a wide range of clientele. It's been known to draw in a celebrity or two from time to time while also receiving reviews labeling it a "college bar in disguise." After chatting with recently promoted Executive Chef, Anthony Dechavez, this diverse appeal is exactly what they're going for at Black Pearl. "Something for everyone" is a philosophy that ownership (including GM/Owner Jake Doyle, and husband and wife Owners Harry and Jan Cohen) wish to promote. A place where anyone can pop in and find something to enjoy.

Chef Tony, who has been with "the Pearl" on and off for the past 4 years, has been Executive Chef for the better part of 8 months. He embraces the philosophy set by ownership, understanding that certain menu items like the fish tacos with tortilla-crusted tilapia, chipotle mayo, and spicy cabbage slaw should be left alone for those who know and love them, while other areas can be shaped or improved with a more modern flair. Seafood remains the primary menu focus, with everything from classics like fresh-shucked oysters and lobster rolls to an alternate take on shrimp & grits that includes scallops; and Asian-inspired Atlantic salmon and swordfish entrées. However, Chef Tony doesn't shy away from including a show-stopping American Gold Wagyu Zabuton steak and melt-in-your-mouth Wagyu burgers even though they don't come from the sea. And if you're vegetarian or vegan there are apps, salads, and mains that fit the bill, including tempura-fried mushrooms with a sweet chili glaze and curry creamed butternut squash. It's through former Black Pearl comrade and current Superior Foods sales rep. Jeff Cooper that Chef Tony has been able to bolster a menu filled with such a strong and diverse gamut of seafood and proteins. They have an ideal business relationship built on solid communication and trust in the first-class products that Superior Foods offers.

Before Black Pearl and after culinary school Chef Tony spent time gathering as much experience as possible from different restaurants and chefs, including time in Chicago under both Jimmy Banos Jr. (Purple Pig) and Stephanie Izard (Duck Duck Goat and Girl & The Goat). Not to mention, some time at a couple of 2-star Michelin restaurants (Black Bird – Chicago and Le Taillevent – Paris). His mentality is to stay on his toes, which brings a need for creativity, and in turn, conveys excitement to the guests of Black Pearl and the dishes they offer. Aside from the day-to-day routine, Black Pearl offers customized private dining experiences that can be as simple as a business meeting with buffet-style service or as elaborate as a 14-course chef tasting with wine pairings.

In short, there is a lot to be excited about these days at a veteran Ann Arbor restaurant that's made its way out of a pandemic successfully. On top of that, growth is looking very promising with an expansion that will help extend their raw bar offerings. So next time you find yourself downtown, pop in for an old standby or something new and surprising.

9

Black Pearl | Ann Arbor, MI



### Featured Dishes

### **DENVER STEAK**

7 oz. **Snake River Farms American Wagyu Zabuton**, your choice of au poivre or chimichurri, boursin creamed potatoes and grilled brocollini

#97462 SRF Zabuton Chuck American Wagyu Gold 3/8 lb.





#92319 **Wakame Salad** Seaweed 1/4.4 lb.



#170596 Korea Kimchee 4/1 gal.



#72206 **Swordfish Loin** Grade A, Center-Cut 1/10 lb.

### **SWORDFISH**

Blackened grilled **swordfish, kimchi** risotto, **wakame salad**, yuzu vinaigrette marinated molten egg, chili crunch, yuzu vingairette



Fall 2023 Superior Taste | 7

## DUCKTRAP

SMOKING SEAFOOD IS AN ART™

#68438

**Cold Smoked Wild Sockeye Salmon** 

8/4 oz





### **CLICK HERE**

To view more products from Boulart

#7633

**Everything Bun** 80/3.5 oz

UCKTRA,

No sugar added Free of trans fats No additives or preservatives Vegan Pre-sliced









## **LOCAL FIRST**

## Michigan Turkey

Grand Rapids, MI



Farm to Table

Michigan Turkey has a simple mission: to provide nutritious and good tasting, quality turkey products by growing, processing, and delivering a consistent, reliable, value-added commodity source for foodservice and retail customers.

In 1998, Michigan Turkey Co-Op was founded by 15 growers who were looking for a way to bring their birds to market locally. Today, those growers sit on our board and are actively involved in the company. Being locally owned means it's easier for them to adapt to changing needs.

#90555

### **GOLDEN BROWN** TURKEY BREAST, **BLACK TIER**

2/8.5 lb

- Whole muscle breast meat
- No starches or binders added
  - Gluten-free



To view more products from Michigan Turkey





# TIPS & TRENDS

#### **PURPLE PARADISE**

Ube adding a new color to food

You've most likely seen this color in food over the past year, whether it was on the menu at a restaurant or in the grocery aisle. Ube is a purple yam from the Philippines with a somewhat nutty flavor and vanilla aroma. Maybe some are off-put by the out-of-the-ordinary color, but for the most part, it's an exciting, natural way to add some flair to your waffle & pancake mix, or a different filling for your paczki. Embrace the possibilities that an ingredient like this can bring, and search for ways to let it shine.





### SHOW ME THE BLUEPRINTS

A shift in restaurant layout

The hangover from the pandemic is long, and those within the food service industry have uniquely needed to adapt and evolve in order to survive. Included in that need has been an influx in the demand for take-out food. Because of this, restauranteurs have considered its importance regarding any future brick-and-mortar projects. The need to accommodate take-out orders carries enough weight to reconsider the way a layout might typically have been designed, with less emphasis on the space in the front and more on the kitchen so that full-service and delivery demands can be handled simultaneously with efficiency.

#### **LESS IS MORE**

Making N/A a part of your beverage program



Many people are cutting back on or cutting out alcohol completely these days. Sellers have taken note of this push for better health and are shifting to accommodate. Many restaurants have expanded their non-alcoholic offerings with n/a beers, wines, and most notably, the craft cocktail. When people go out for a meal they want to have options and feel significant, whether they drink alcohol or not. Restaurants have been upping their game in this department by including some craft cocktails that bridge that gap between a lively drink and a Shirley Temple. Now, if you've cut off booze, or just don't drink in general, you can still get something with some obvious extra effort, whether it was made by frothing an egg white or is garnished with a torched sprig of rosemary.









#6750, 6751, 6752, 6753 (S-XL) Thinsense™ Black Nitrile Gloves 4/250 ct

# MENU Inspirations

### **Duck Pot Pie**

with fennel, apple, and crispy duck skin



Featured Superior Products Used in This Recipe:



Maple Leaf Farms Roast Half Duck 12/15 oz Item #7017



Bonewerks Culinarte' Classic Veal Demi Glace, Gluten Free 1/16 lb Item #91668









### **Featured Superior Products Used in This Recipe:**





**Bari** 75/25 Blend Cooking Oil 6/1 gal *Item #42400*  Boulart
Ciabatta
Classic
1/16 ea
Item #8988

Smithfield Culinary Carvemaster Applewood Boneless Ham 2/8 lb Item #90799



Fall 2023 Superior Taste | 13









### **CARE FROM RANCH TO TABLE**

Beef this exceptional is no accident.

