



YOU WORK HARD FOR YOUR BUSINESS
WE WORK HARD FOR YOU

Questco is a Certified Professional Employer Organization (CPEO) based in Houston, Texas since 1989, and with a new service center in Lewiston, Maine provides comprehensive HR outsourcing services for small and medium-sized businesses (SMBs) across the U.S. With 7 local Maine-based employees, that are all from Maine and most are former or current business owners in Maine dedicated to on-site client support, Questco ensures personalized, hands-on service for Maine businesses. By entering a co-employment relationship, Questco handles administrative HR tasks, enabling business owners to focus on core operations while ensuring compliance and enhancing employee satisfaction. Their flexible, client-centric approach, supported by integrated technology and a Net Promoter Score of 71.7% compared to an industry average of 15%, delivers tailored solutions in payroll, HR, compliance, employee benefits, and risk management and Benefits for Small and Medium-Sized Businesses

- **Human Resources (HR)**

Questco streamlines HR operations with expert support in employee relations, policy development, and compliance, enhanced by the presence of four Maine-based employees who provide on-site assistance. These local professionals create tailored service plans, including employee handbooks and classification analyses, aligning with business goals. Outsourcing HR tasks reduces administrative burdens, allowing SMBs to focus on strategic growth while Questco's HR specialists manage onboarding, offboarding, and performance issues.

- **Payroll**

Questco's automated payroll system ensures accurate, timely wage payments and tax filings, minimizing errors and penalties. As a CPEO, Questco assumes liability for payroll tax errors, offering peace of mind. Their per-employee pricing avoids additional fees for payroll increases, and integrated software simplifies reporting and data insights. Maine-based staff provide on-site support for payroll-related queries, ensuring seamless operations.

- **OSHA Compliance**

Questco supports OSHA compliance through safety training, on-site consulting by Maine-based employees, and real-time analytics to promote a proactive safety culture. Their risk and safety consultants help SMBs develop workplace safety programs, reducing accidents and costs, particularly in high-risk industries like construction, where compliance is critical.

- **Department of Labor Compliance**

Questco ensures compliance with Department of Labor regulations, including FLSA, ADA, and FMLA, handling I-9, E-Verify, and labor law postings. Their Maine-based team provides on-site support for compliant record-keeping and audits. As the employer of record under their Federal Employer Identification Number (FEIN), Questco minimizes risks of fines or misclassification issues, offering SMBs expert guidance.

- **Employee Benefits**

Questco offers customizable benefits, including dental, vision, disability, life insurance, and 401(k) plans, tailored to SMB budgets. Their benefits are supported by Maine-based staff, guide employees through electronic onboarding enrollment, ensuring a seamless experience. By leveraging co-employment economies of scale, Questco provides competitive benefits, enhancing talent attraction and retention.

- **Group Health Insurance**

Through master health insurance plans, Questco negotiates lower premiums by pooling employees, offering Fortune 500-level benefits at affordable rates. This reduces the high costs SMBs face (often 12% of payroll for premiums). Plans include HSAs, FSAs, and COBRA administration, with Maine-based employees assisting with enrollment and compliance, ensuring employee satisfaction and cost control.

Conclusion

Partnering with Questco allows SMBs to streamline HR, payroll, and compliance processes while offering competitive benefits and group health insurance. With 7 local Maine-based employees providing on-site support, Questco ensures personalized service tailored to Maine businesses. Their IRS-certified status, technology-driven solutions, and expertise reduce risks and costs, enabling SMBs to focus on growth and employee satisfaction. For more details, feel free to reach out to me anytime for a no obligation consultation.

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