



ADVANCING GREAT LEADERSHIP

University of Nevada, Reno
Directors of Development



University of Nevada, Reno
Foundation

Bryant Group is proud to partner with the University of Nevada, Reno, in their search for several dynamic Directors of Development to join the University Advancement Division and lead major gift fundraising for three of their academic units (College of Liberal Arts, Orvis School of Nursing and School of Public Health). This is an exciting opportunity for a seasoned advancement professional to play a pivotal role in building private philanthropic partnerships that fuel academic excellence, enhance student experiences and shape the future of education at Nevada's flagship university.

The Director of Development is charged with identifying, cultivating, soliciting and stewarding major gift donors (\$25,000+), while aligning fundraising strategies with the College's mission and priorities. Reporting to one of the Executive Directors of Development (EDOD) and working closely with the unit's leadership, the Director of Development will identify, cultivate, solicit, and steward major gift donors. The Director will manage a portfolio of prospects and donors, grow philanthropic engagement, and serve as a strategic partner to faculty and administrative leadership.

The ideal candidate will have a Bachelor's degree and four years of related professional experience or a Master's degree and two years of related professional experience, preferably in higher education fundraising, non-profit organizations or a related field that emphasizes strong relationship-building and outcome-driven results. The ideal candidate is tenacious, proactive and driven by outcomes, with a strong sense of initiative and urgency. They take ownership, embrace challenges and focus on solutions rather than obstacles. Comfortable managing a portfolio and working independently, they are motivated by goals, metrics and meaningful engagement with donors. The Directors must be based on campus and will travel at least once a quarter, potentially more as strategic priorities dictate.

About the University of Nevada, Reno

Since its inception in 1874, the University of Nevada has grown at a dynamic and record-setting rate across student enrollment, National Merit scholars, student diversity, and faculty achievements. With investments surpassing \$850 million in new construction over the past decade, the University has cemented its status as a research powerhouse, earning multiple Carnegie Classifications, including an R1 research designation and the prestigious Carnegie Classification for Community Engagement.

About the University of Nevada, Reno, Foundation

The University of Nevada, Reno Foundation is a nonprofit 501(c)(3) organization separate from the University of Nevada, Reno. The Foundation was incorporated in 1981 to provide a mechanism for private individuals, corporations and foundations to make charitable gifts to the University. The Foundation receives, invests and administers funds to benefit the University, while honoring the philanthropic intent of its generous donors.

Salary: \$115,000-\$165,000

For more information, visit:

To submit your name for confidential consideration or to nominate a colleague: [email Bryant Group.](#)

Priority will be given to application materials received by July 25, 2025