



2021 POOLSIDE CONCESSIONS AT WANTAGH & CANTIAGUE PARKS

Responses Due: May 14, 2021

April 26, 2021

Dear prospective vendor:

It is my pleasure to invite you to submit a proposal to operate poolside concessions at Nassau County's Wantagh or Cantiague Parks for the 2021 Summer Season. I am looking forward to offering our parks patrons concessions at our pools from one or two of our high-quality local businesses that are known for their exceptional customer service and delicious food!

Following, you will find descriptions of the two concession locations and their inventory of equipment, as well as requirements and instructions for submitting a proposal.

All proposals are due by Friday, May 14, 2021. The Department will evaluate all responsive proposals and will determine the awarded vendor based on experience, proposed menu and pricing, overall company profile and references, and proposed permit fee paid to the County. Proposers may be invited for an interview with the Department during the week of May 17, 2021. The Department will make a determination and notify the successful vendor(s) on or about May 21, 2021.

I very much look forward to your participation and to a successful and fun Summer Season by the pool!

Sincerely,

A handwritten signature in cursive script that reads "Eileen Krieb".

Eileen Krieb
Commissioner
Department of Parks, Recreation & Museums



INTRODUCTION & DESCRIPTION

Nassau County is seeking proposals from food vendors qualified to operate in the State of New York to operate the concession stand at Wantagh Park in Wantagh, NY and/or Cantiague Park in Hicksville, NY. Both pools will be open for the 2021 Season from June 28, 2021 through September 6, 2021. Currently, due to ongoing precautions and social distancing regulations resulting from the Covid-19 pandemic, the operational plan for the pools is to be open to the public seven days a week from 12 – 6 PM Mondays thru Fridays, and 10 AM – 6 PM Weekends and Holidays (The day after the Fourth of July, July 5th, and Labor Day, September 6th) with two sessions during the day, the capacity for which will be capped at 300 people, or 600 total per day.

Concessions will be equipped with the following:

Wantagh Park:

- Griddle (1)
- Deep Fryer (1)
- 3 Compartment Sink (1)
- Ice Cream Display Case (1)
- Sandwich Prep (1)
- Reach in Fridge (2)
- Reach in Freezer (1)
- Cash Register (1)
- Mobile Worktable (1)
- Standing Sink (1)
- The nature of the Wantagh Park Concession allows window service access both on the poolside, as well as on the Marina side.

Cantiague Park:

- Griddle (1)
- Deep Fryer (1)
- 3 Compartment Sink (1)
- Ice Cream Display Case (1)
- Hand Sink (1)
- Fridge/Merchandiser (1)
- Reach in Fridge (1)
- Reach in Freezer (1)
- Cash Register (1)
- Mobile Worktable (1)
- Wall Mounted Sink (1)

Further specs, plans, and site visits can be requested in writing by emailing vkaso@nassaucountyny.gov. Any other desired equipment, utensils, and/or shelving desired by the successful vendor must be provided and installed by the vendor at the vendor's cost and subject to approval by the County. The vendor will maintain ownership of such equipment provided by the vendor and remove the same at the end of the contract and restore the kitchen facility to its pre-existing condition.



The successful vendor will be responsible for maintaining the concession kitchen and dining areas in good condition, including clearing the tables and keeping the area generally well-maintained and free of trash or debris. No alcohol may be served, and menus and pricing are subject to approval by the Parks Department.

SUBMISSION INSTRUCTIONS

Please submit a proposal including the following by May 14, 2021:

- A cover letter summarizing your interest and indicating which park(s) concession you are proposing to operate, that includes your Tax ID number, name of business, address, and contact information for the designated contact (name, email, phone number(s), and address), and names of company principals.
- Background and general experience in operating a commercial kitchen and/or restaurant or other related food service business, and information on the type of food facility you presently operate along with the name, location, and type of facility for each location.
- Your vision for operating the concession stand, including a proposed menu with pricing for each menu item.
- Operational plan for maintaining cleanliness and adhering to and enforcing Covid-19 regulations.
- Proposed flat permit fee to be paid to the County by the vendor for the 2021 Season. The fee will be paid in four equal monthly installments due on the 15th of June, July, August, and September.
- A minimum of 3 references, with current contact information. Letters of recommendation will also be accepted.
- Statement that the vendor has registered with Nassau County's Vendor Portal. Register for free at: <https://www.nassaucountyny.gov/4770/Vendor-Portal>
- Proposals must be submitted electronically to ykaso@nassaucountyny.gov no later than **4:00 PM on Friday, May 14, 2021.**

All questions and inquiries for site visits should be directed in writing to ykaso@nassaucountyny.gov. Please note, site visits are not required to participate, but are strongly encouraged. The resulting agreement(s) for the operation of the pool concession(s) will be a permit through the end of the 2021 season. Please note, this is limited to operation of food service at the pool concession area, and does not extend to any other concession services provided in the parks (i.e. special event catering, vending, etc.) The County reserves the right to reject any and all proposals.