INDIANA RURAL WATER ASSOCIATION

IRWA

DEADLINE
for priority placement:
February 22, 2019

2019 SPRING CONFERENCE
April 15 - 17, 2019
and
2019 ANNUAL GOLF OUTING
April 15, 2019

Dear IRWA Associate Members:

The **Indiana Rural Water Association** Board and Staff invite you and your company to participate in our upcoming **Spring Conference** which will be held April 15 - 17, 2019 at the Marriott East Hotel & Conference Center located at 7202 East 21st Street; Indianapolis, IN 46219.



SPECIAL NOTICE

On April 15, this year's golf outing will be held at TopGolf

Details enclosed.

Enclosed you will find a tentative conference schedule, registration details for exhibitors and vendor attendees, sponsorship opportunities, golf outing (at TopGolf) registration, and hotel reservation information.

February 22, 2019 is the **deadline** for IRWA Associate Members ***priority placement registration*** for exhibits. After that date, exhibit space will continue to be distributed on a "first paid, first served" basis, and subject to space availability. To hold your space, please send in your registration today!!

Register on-line at: https://www.indianaruralwater.org/event/2019-spring-conference-april-15-17-marriott-east/ -- OR -- fill out the forms included in this packet and email to: MaryJane@indianaruralwater.org; Monique@indianaruralwater.org -- OR -- fax to: 855-202-7298 -- OR -- send via regular mail to: PO Box 242; Zionsville, IN 46077.

DO WE NEED VOLUNTEERS??? Absolutely!!
Please contact MaryJane Peters (866-895-4792 or maryjane@indianaruralwater.org) to sign up!!

Hotel Reservations -- Hotel reservations should be made **directly with the Marriott East** in Indianapolis, Indiana by calling **317-322-3716** and using the **group code WRIWRIA.** Identify yourself as being with the Indiana Rural Water Association at the time the reservation is made in order to receive the special group rate. Reservations may also be made on-line thru the Hotel's website – https://book.passkey.com/e/49858967 – and use the **group code WRIWRIA**. The group rate of $125/night plus tax will be applicable until **March 24, 2019**, or until the block of rooms is sold out. Rooms reserved after the deadline are subject to regular room rates.

TopGolf -- This year's IRWA Annual Golf Outing will be held Monday afternoon, April 15 at TopGolf located in Fishers. This unique venue offers fun for all skill levels -- whether your are a par golfer, a weekend hacker, or a golf novice. Players hit micro-chipped golf balls that track each shot's accuracy and distance while awarding points for hitting targets on the outfield. This setting is not weather dependent, with its overhead covering and heated 6-person bays. Shuttle service to and from the course will be provided.

Our vendors are such an important part of our Indiana Rural Water Association family and we look forward to your participation!! We thank you for your continued support!!

NEW **– CONFERENCE SPONSORSHIP OPPORTUNITIES –** ***WHY SPONSOR?***

Our Spring Conference at the Indianapolis Marriott East offers two and a half days of tradeshow activity (Monday thru Wednesday morning), many hours of educational presentations and workshops, as well as opportunities to network with hundreds of utility operators, superintendents, managers, and decision makers representing small, medium, and large water and wastewater utilities, well drillers and pump installers, and a variety of other careers in the industry.

Our new sponsorship opportunities are a cost-effective marketing solution providing you with optimum exposure to showcase your company and maximize your conference investment.

LUNCHES

Monday Lunch -- $1,500 exclusive – includes:

- 2 additional registrations
- Printed recognition on signage
- Printed recognition in conference program
- Verbal recognition throughout the day during session announcements and event
- Table tents with company information on lunch tables
- One (1) exclusive promotional email distribution to all conference attendees (email distributed by IRWA. Your provided content must be approved by IRWA)
- Recognition via lunchtime slideshow
- Recognition in IRWA's e-newsletter (which will be sent to all IRWA members) following the 2019 Spring Conference.

Tuesday Lunch -- $1,500 exclusive – includes:

- 2 additional registrations
- Printed recognition on signage
- Printed recognition in conference program
- Verbal recognition throughout the day during session announcements and event
- Table tents with company information on lunch tables
- One (1) exclusive promotional email distribution to all conference attendees (email distributed by IRWA. Your provided content must be approved by IRWA)
- Recognition via lunchtime slideshow
- Recognition in IRWA's e-newsletter (which will be sent to all IRWA members) following the 2019 Spring Conference.

RECEPTION

Tuesday Reception -- $1,500 exclusive – includes:

- 2 additional registrations
- Printed recognition on signage
- Printed recognition in conference program
- Verbal recognition throughout the day during session announcements and event
- Table tents with company information on reception tables
- One (1) exclusive promotional email distribution to all conference attendees (email distributed by IRWA. Your provided content must be approved by IRWA)
- Recognition via lunchtime slideshow
- Recognition in IRWA's e-newsletter (which will be sent to all IRWA members) following the 2019 Spring Conference.

BREAKS

Breaks — $200 to co-sponsor - includes:

- Printed recognition on signage at all break stations
- Printed recognition in conference program
- Recognition via lunchtime slideshow
- Recognition in IRWA's e-newsletter (which will be sent to all IRWA members) following the 2019 Spring Conference.

IRWA

INDIANA RURAL WATER ASSOCIATION
GOLF OUTING -- REGISTRATION & SPONSORSHIPS
April 15, 2019

The purpose of this event is to provide our membership and supporters with a fun recreational activity to raise funds that benefit the Gambold Education Fund (GEF) and support IRWA's educational programs, and to encourage networking with your friends and peers.

Our golf outing will be held at **TopGolf** located at 9200 East 116th Street; Fishers, IN 46037; 765-212-3488.

Shuttle bus transportation will be provided from the Marriott East to TopGolf in the morning and from TopGolf back to the Marriot East once the outing is over. Please let us know if you will take advantage of this perk.

Registrations and payments must be received by April 2, 2019 to reserve your spot. Please get your registration in early.

PLEASE NOTE:

- **You must register to ride the shuttle so we know how many buses we will need.**
- **Each paid golfer will receive three (3) beverage tickets for beer or wine. Cash bar is available for mixed drinks and additional beer and wine. Sodas and water are complimentary.**
- **50/50 tickets will be sold at the course to benefit the GEF and IRWA's educational programs.**
- **TopGolf Outing Timeframe**
  - **11:00am (sharp) Shuttle leaves Marriott East**
  - **11:30am Registration begins**
  - **11:45am Welcome, warm up, and networking**
  - **Noon Lunch Buffet - Lunch Buffet served from 12:30 to 2:00 behind the bays - play while you eat!**
  - **12:20pm (sharp) TopContender Tourney begins. Open play at the conclusion of the Tourney**
  - **3:15pm Awards Presentation**
  - **3:30pm Event concludes**
  - **3:45pm Shuttle departs for Marriott East**

RESERVE A BAY :

All bays include Six (6) Golfers
Our IRWA Outing will be held on the top floor

PLATINUM (Premium East End Bay) -- $950
Larger bay with couches & tables
6 Premium East End Bays available

GOLD (Premium West End Bay) -- $850
Bay with couches & tables
14 Premium West End Bays available

SILVER (Standard Middle Bay) -- $750
Bay with tall tables and chairs
14 Standard Middle Bays available

PLATINUM EAST END BAY

_____ quantity x $950 $_____

GOLD WEST END BAY

_____ quantity x $850 $_____

SILVER MIDDLE BAY

_____ quantity x $750 $_____

The following sponsorship opportunities are available. Your sponsorship will further the Gambold Education Fund, help support IRWA and its valued educational programs, and promote your company at the same time.

TRANSPORTATION SPONSOR - $ 1,200.00 -- Includes:

- Signage on the bus
- Recognition at the Outing
- Listing on Sponsor Boards at Conference
- Recognition via Conference lunchtime slideshow
- Recognition in IRWA's e-newsletter (which will be sent to all IRWA Members) following the 2019 Spring Conference

GOLF LUNCH SPONSOR - $1,200.00 -- Includes:

- Signage at the golf lunch buffet tables
- Recognition at the Outing
- Listing on Sponsor Boards at Conference
- Recognition via Conference lunchtime slideshow
- Recognition in IRWA's e-newsletter (which will be sent to all IRWA Members) following the 2019 Spring Conference

TRANSPORTATION SPONSOR	$1,200	$_____
GOLF LUNCH SPONSOR	$1,200	$_____

CONTACT INFORMATION:

Company:_____

Name:_____
(primary contact person for your team)

Address:_____

City:_____

State: _____ Zip: _____

Cell: _____

E-mail: _____

SHUTTLE TRANSPORTATION - Please let us know how many will be riding the Shuttle so we know how many buses we will need.

_____ persons will be riding the Shuttle to and from TopGolf

INDIANA RURAL WATER ASSOCIATION

2019 Spring Conference

April 15-17, 2019 (Mon.-Wed.)
Marriott East; 7202 East 21st Street; Indianapolis, IN 46219

REGISTRATION FORM for EXHIBITORS and NON-EXHIBITORS!

Please use next page to let us know your staff registrations and exhibit needs.

Please be certain your IRWA membership is current if you plan to take advantage of the IRWA Member rates!
Not sure? Contact MaryJane Peters, MaryJane@indianaruralwater.org; 866-895-4792; Cell 812-340-1868

Exhibit space is assigned by the order registrations are received and subject to space availability. All reservations are tentative until payment is received. For current IRWA Associate Members to receive priority placement, registrations must be received by February 22, 2019. Please get your registrations in ASAP. After the deadline, exhibit registration will be opened to non-IRWA member vendors.

Company _____

Contact Person _____ E-mail _____

Address _____ City _____ State _____ Zip _____

Tel (_____)_____ Fax (_____)_____ Cell (_____)_____

→ **Electricity Needed?—Yes ☐** **If "YES", check this box and submit attached electricity form and payment to Hotel**

EXHIBITOR – IRWA MEMBER *(includes listing in Conference Booklet)*		
Category I -- 8' Booth Space and Under (includes 2 staff registrations)	**$585**	_____
Category II -- 10' Booth Space (includes 2 staff registrations)	**$685**	_____
Extra staff registrations	_____ **x $75**	_____
EXHIBITOR – NON-IRWA Member *(includes listing in Conference Booklet)*		
Category I -- 8' Booth Space and Under (includes 2 staff registrations)	**$885**	_____
Category II -- 10' Booth Space (includes 2 staff registrations)	**$985**	_____
Extra staff registrations	_____ **x $75**	_____

NON-EXHIBITOR

NON-Exhibitor – IRWA MEMBER — One Person Full Conference	**$300**	_____
Second Full Conference Staff Registration	**$200**	_____
Additional Full Conference staff registrations	_____ **x $100**	_____
ONE DAY ONLY NON-Exhibitor – IRWA MEMBER	**$275**	_____
NON-Exhibitor – NON-IRWA Member (includes 1 staff registration)	**$585**	_____
Extra staff registrations	_____ **x $250**	_____

Tuesday evening Reception is included in your registration fees!

Name	**Monday Lunch $25.00**	**Tuesday Lunch $25.00**	**Tuesday Reception Yes or No**
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

(Please list additional registrations on separate sheet)

Total Lunches **$**_____

GRAND TOTAL **$**_____

STAFF REGISTRATION and EXHIBIT RESERVATION FORM

TO TENTATIVELY RESERVE YOUR SPACE, register online - www.indianaruralwater.org; or scan and email - MaryJane@indianaruralwater.org; or fax this form - 855-202-7298

FOR PRIORITY PLACEMENT, REGISTRATION MUST BE RECEIVED BY IRWA PRIOR TO February 22, 2019.
After the February 22nd deadline, registrations will be opened to non-IRWA member vendors.

Company_____

Exhibit Contact Name _____ Cell (_____) _____

PRIMARY STAFF REGISTRATIONS (2 registrations included with company registration fee)**:**

Name _____

E-mail _____ Cell (_____) _____

Name _____

E-mail _____ Cell (_____) _____

ADDITIONAL STAFF REGISTRATIONS (Extra charge -- Please use additional sheets if needed):

Name _____ E-mail _____

Name _____ E-mail _____

Name _____ E-mail _____

Name _____ E-mail _____

Name _____ E-mail _____

EXHIBIT REGISTRATION:

TO ADEQUATELY ADDRESS YOUR EXHIBIT SPACE NEEDS, PLEASE CHECK APPROPRIATE ITEMS BELOW:

CATEGORY I: _____ **Table Top Exhibit (6' table) – 8' width space**

_____ **8' width Space for Free Standing Floor Exhibit**

CATEGORY II: _____ **10' width Space for Free Standing Floor Exhibit**

_____ **10' width Space for Equipment Display**

OTHER NEEDS:

_____

_____

NOTE: **Electricity is available in the Exhibit Area, but the Hotel will charge to access. Please send in the attached Exhibitor Request Form for electricity directly to the Hotel. IRWA will supply them with your assigned booth number.**

Electricity Needed?—Yes ☐ If "YES", check this box and submit attached electricity form and payment to Hotel

Exhibits requiring more than a 10' width space MUST contact Monique Riggs, IRWA (317-372-9864) to make special arrangements.

State type of Sales/Service: _____

_____

State specific exhibitors you wish to *STAY AWAY FROM*: _____

_____

State specific exhibitors you wish to *BE PLACED NEXT TO:* (Note: Both Exhibitors must make the same request.)

_____

_____

OTHER SPECIAL REQUESTS: _____

_____

QUESTIONS? Call Monique Riggs, IRWA Program Manager at 317-372-9864

Summary Sheet

Indiana Rural Water Association; P. O. Box 242; Zionsville, Indiana 46077
(866) 895-4792 Office — (855) 202-7298 Fax — www.indianaruralwater.org

INDIANA RURAL WATER ASSOCIATION
2019 SPRING CONFERENCE

DEADLINE for priority placement: February 22, 2019

Company Name - _____

Spring Conference 2019

Exhibitor or Non-Exhibitor Fee $_____

Extra staff registrations
_____ x $75 = $_____

Monday Lunch
_____ x $25 = $_____

Tuesday Lunch
_____ x $25 = $_____

Sub-Total **$_____**

Spring Conference 2019 - Sponsorships

Monday Lunch: $1,500 (Exclusive)
$_____

Tuesday Lunch: $1,500 (Exclusive)
$_____

Tuesday Reception: $1,500 (Exclusive)
$_____

Breaks: $200 (Co-sponsors) $_____

Sub-Total **$_____**

Golf Outing 2019 - Registration

Transportation - $1,200 Sponsor $_____

Lunch - $1,200 Sponsor $_____

Premium East End Bay, $950 ea
# of bays ___ x $950 = $_____

Premium West End Bay, $850 ea
# of bays ___ x $850 = $_____

Middle Bay, $750 ea
# of bays ___ x $850 = $_____

Sub-Total **$_____**

Grand Total **$_____** ☐ **Bill us** ☐ **Check** ☐ **Credit Card**

Please:
- include all registration forms with payment
- send payment by fax or mail

CREDIT CARD: #_____

Exp.: ____ - ____ Security: _____ Billing Zip Code: _____

NAME ON CARD: _____

SIGNATURE _____

Indiana Rural Water Association -- 2019 Spring Conference – Tentative Schedule

Monday, April 15, 2019

7:00am	Registration
7:00-11:00am	***Exhibit Set-up (Option #1)***
8:00-Noon	Pre-Conference Workshops
11:00am	Shuttle Leaves Marriott East for TopGolf
Noon	TopGolf Lunch and Play Begins
Noon-1:00pm	Conference Lunch
1:00-5:00pm	Pre-Conference Sessions
1:30-5:30pm	***Exhibit Set-Up (Option #2)***
3:45pm	Shuttle Leaves TopGolf for Marriott East

NOTE: Booths MUST BE SET-UP BY 5:30pm on Monday.

On Monday, April 15 — If you will be unavoidably delayed in setting up your exhibit, call Jay Ferguson at 317-408-7136. Failure to do so will result in loss of booth space.

Tuesday, April 16, 2019

6:45am	Registration begins
7:00am	***Exhibits Open***
7:45-8:00am	*Opening Ceremony*
8:00-8:50am	Sessions
8:50-9:40am	***Exhibits Open - Session Break***
9:40-10:30am	Sessions
10:30-11:00am	***Exhibits Open - Session Break***
11:00-11:50am	Sessions
11:50a-Noon	Annual Membership Meeting
11:50am-1:00pm	***Awards Lunch - Dessert served in Exhibit Hall***
1:00-1:50pm	Sessions
1:50-2:30pm	***Exhibits Open - Session Break***
2:30pm	***Vendor Meeting***
2:30-3:20pm	Sessions
3:20-4:00pm	***Exhibits Open - Session Break***
4:00-5:00pm	Sessions
5:00p-6:30p	***Reception - Exhibit Hall*** (hors de'oeuvres and beverages)

Wednesday, April 17, 2019

8:00-9:50am	Sessions
9:50-10:40am	***Break - Exhibits Open***
10:40am	***Exhibit Tear Down***
10:40-12:30pm	Sessions

NOTE: For everyone's benefit, no booths are to be torn down until AFTER the Wednesday morning break concludes at 10:40am.

Exhibits requiring more than a 10' exhibit space MUST contact IRWA to make special arrangements. Please call Monique Riggs at 317-372-9864



- LOOK FOR THE WINDMILL –

Indiana Rural Water Association's icon, the windmill, has been around for thousands of years and it continues to symbolize ***IRWA's*** mission and dedication to the industry that we all so proudly serve.

The windmill's humble beginnings can be traced back to the need to pump water in ancient Persia (about 500 – 900A.D.) The design of this timeless invention has continued to change and evolve – serving many needs in the daily lives of those past and present.

Indiana Rural Water Association is committed to serving you and the ever changing needs of our industry. We offer you the promise, and we have the drive, to succeed in this mission despite daunting (and sometimes puzzling) obstacles.

We ask for your continued support of ***IRWA***, and of each other, as we work together to provide the best water environment possible for our family, friends, and neighbors – today and in the future.

Hotel Reservations -- Hotel reservations should be made **directly with the Marriott East** (7202 East 21st Street; Indianapolis, IN 46219) by calling 317-322-3716 and using the **group code WRIWRIA** to receive our special rate of $125.00 plus tax — OR — on-line thru the hotels website (https://book.passkey.com/e/49858967) and use the group code **WRIWRIA**. The group rate will be applicable until March 24, 2019 or until the block of rooms is sold out. Rooms reserved after the deadline are subject to regular room rates.

IRWA DIRECTORS

LARRY McINTOSH, President
Jackson County Water Corp.

JOHN CRIDER, Vice President
City of Berne

MIKE SIMPSON, Secretary/Treasurer
Associate Member Representative
M.E. Simpson Company Inc.

ROB COGHILL, Director
Town of Chandler

NEAL McKEE, Director
City of Anderson

CHAD COLBY, Director
Town of Rossville

TROY ELLESS, Director
Town of Bainbridge

JIM WILLIAMS, Director
Associate Member Representative
Peerless Midwest, Inc.

IRWA STAFF

ODETTA CADWELL, Executive Director
MONIQUE RIGGS, Program Manager
MARYJANE PETERS, Administrative Director
MEGAN FLEMING, Administrative Assistant

Indiana Rural Water Association

thanks you for

your participation and support!!

Throughout IRWA's history, the encouragement and cooperation we receive from our Associate Members and the vendor community have allowed us to pursue our common interests of assisting and improving the water environment in Indiana.

Thank you for your commitment to Indiana's water and wastewater industry and to Indiana Rural Water Association!!

TOPGOLF EVENTS

We look forward to our Golf Outing at Topgolf this year.
Listed below is an overview of our Topgolf event experience.

INITIAL ARRIVAL

An Event Ambassador assigned to assist your group will be in the lobby 15 minutes prior to greet our guests and escort them to the designated golf bays.









GAME INTRODUCTION

Once the group is escorted into the golf bays the Event Ambassador(s) will conduct a brief game explanation & ensure everyone is comfortable with the equipment and ready to play. Topgolf will set up virtual player cards at the designated golf bays.









LUNCH SERVED BEHIND THE GOLF BAYS

Lunch will be set up behind the golf bays allowing us to play Topgolf while enjoying our meal.



COORDINATED GAME COMPETITION

The guests in each golf bay will be considered a team. Everyone will play the 20 balls associated to the format of Topgolf game competition. Event Ambassador(s) will provide results at the end.
After the competition, we will open play at your leisure.

TopGolf

TOP CONTENDER

Description of the game: https://topgolf.com/assets/uploads/pdf/topgolf-game-guide-10.pdf?v=2018.05.31



TopContender Novice:	Score points by hitting into any target. Double the score by aiming at the five designated targets starting with yellow. Last ball is worth TRIPLE points!
TopContender Elite:	Score points by hitting into any target. Double the score by aiming at five designated targets starting with green. Last ball is worth TRIPLE points!
TopContender Team:	In this best ball team game each, player hits their own ball and the team score will be pulled from the highest scoring shot. You will score points by hitting into any target and double points by aiming at the five designated targets starting with yellow, 4 balls in each target. Last ball is worth TRIPLE points!

Indianapolis Marriott East Exhibitor Request Form

MARRIOTT INDIANAPOLIS EAST

Return to: 7202 East 21st Street | Indianapolis, IN 46219 | p: 317.322.3716 | f: 317.352.9775

Revised 12/17

IMPORTANT CONDITIONS & REGULATIONS:

1. **ADVANCE RATE** ORDERS must be received or postmarked **(14) days** prior to the first day of the event. Any orders received or postmarked after that day will be at the **FLOOR RATE**.
2. **FLOOR RATE** prices apply to orders received after the due date (**14** days prior to show opening). The Indianapolis Marriott East does not guarantee service prior to show opening for late orders. All requirements exceeding the rate schedule must be priced and approved by the Indianapolis Marriott East prior to ordering.
3. Rates quoted for all connections cover only the bringing of service to the booth in the most convenient manner and do not include connection equipment or special wiring.
4. Power will not be installed until payment is received. NO EXCEPTIONS. All orders must be paid in full with U.S. funds.
5. Notice of cancellation must be received at least one (1) day prior to scheduled move-in in order to receive credit. Credit will not be given for services installed and not used.
6. Prices are based on current wage rates and are subject to change without notice.
7. Hook up to natural gas or other fuels will not be allowed in the hotel.
8. Water and sewer hook-up is not available.
9. All equipment, regardless of source of power, must comply with all national, state and local safety codes. The Indianapolis Marriott East reserves the right to refuse electrical connection of equipment based on safety.
10. All equipment must be properly tagged and wired with complete information as to type of current, voltage, phase, cycle, horsepower, etc.

ADVANCE RATE ONLY AVAILABLE (14) DAYS PRIOR TO SHOW DATE

Qty	Description	Advance Rate	Floor Rate	Cost
120 Volts Service				
	5 Amp (Standard Outlet)	$47	$63	
	20 Amp	$63	$89	
208 Volts Service Single Phase				
	0-20 Amp	$84	$120	
	21-30 Amp	$131	$183	
	31-50 Amp	$157	$220	
208 Volts Service Three Phase				
	31-60 Amp	$315	$441	
Additional Services Available				
Qty	**Description**	**Advance Rate**	**Floor Rate**	**Cost**
	Banner Hanging Fee	$52	$78	
	Dial 9 Line	$78	$105	
Flat Fee	Fork Lift Service	$105	$157	
	Wired High Speed Internet*	$105	$157	
	Power Distribution Box	$350	$400	
Hrs	**Description**	**Advance Rate**	**Floor Rate**	**Cost**
	Engineer Assistance	$52	$78	

For Audio Visual, call hotel for current pricing.

*For Wireless Internet Service, contact your Event Manager.

Name of Conference or Association _____

Date of Event _____ Booth Number TBD

Company Name _____

Your Name _____ Title _____

Address _____ City _____ State _____

Zip Code _____ Phone _____ Fax _____

E-Mail Address _____

For security purposes – Please mail or fax this form and do not e-mail credit card numbers.

Method of Payment

☐ Check/Money Order ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover

Credit Card Number _____ Expiration Date _____

Signature of Cardholder _____

Signature of Requesting Party on order form indicates acceptance of terms and conditions. Checks or Money Orders should be sent to the address above in U.S. funds. For credit cards, this authorization will allow us to charge your account for your advanced orders and any additional amounts incurred as a result of show site orders placed by representative. A service fee of $25 will be charged on checks and credit cards that are returned, reversed, or charged back.