



FOR IMMEDIATE RELEASE

INSURICA Announces 4th Quarter Acquisition Activity

OKLAHOMA CITY, OKLAHOMA (December 27, 2018) – INSURICA, the 23rd largest privately-owned insurance agency in the U.S., released details of its fourth quarter agency acquisitions.

Known for a methodical and strategic approach to acquisitions, INSURICA focused their late-2018 activities on enhancing the agency's small business division and two metroplex locations.

Fourth quarter acquisitions include:

- **Commercial Insurance.net**, Norman, OK (October 25, 2018) – already a partner in the online lead generation and small business agency, INSURICA purchased the insurance operations and will merge clients into their successful online small business platform, INSURICA Express.
Deal effective date: 11-01-2018.
- **McNeil and Company**, Arlington, TX (November 14, 2018) – Gary McNeil and his account team will join INSURICA's Arlington office.
Deal effective date: 01-01-2019.
- **Glen Tolentino**, Oklahoma City, OK (November 16, 2018) – Glen Tolentino will join the Construction Practice of INSURICA's Oklahoma City office.
Deal effective date: 01-01-2019.

About INSURICA:

With over \$100M in annual revenue, INSURICA is among the largest insurance brokers in the United States. INSURICA has 30 offices located throughout Oklahoma, Texas, Arkansas, Arizona, and California.

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