

# SPEAKERS

## M&A AND FINANCING UPDATE PANEL

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**NIZAR TARHUNI**  
**DIRECTOR, RESEARCH & ANALYSIS, PITCHBOOK DATA**

Nizar Tarhuni leads the research and data analyst groups at PitchBook, a private markets research firm, which Morningstar acquired in 2016. He is responsible for managing PitchBook's analyst coverage across private equity, venture capital, and M&A, as well as the firm's emerging-technology research practice. Since joining PitchBook, Tarhuni is credited with developing the company's first institutional-grade research product. Under his leadership, the team has grown from three asset class-focused analysts to a team of over 20 research and data analysts providing thematic asset-class research, private investment benchmarks, and emerging-technology research, among other offerings. Previously, he served as PitchBook's lead private equity analyst and launched the firm's emerging technology coverage in 2015. He has been regularly featured in *The Wall Street Journal*, CNBC, Bloomberg, and the *Financial Times*, among other publications.



**PAUL BAILEY**  
**MANAGING PRINCIPAL, CLIFTONLARSONALLEN**

Paul Bailey joined CliftonLarsonAllen as a principal in 2010 and specializes in serving privately held businesses and their owners. He works with business owners in improving profitability, reducing risk, growing enterprise value, and planning for succession. Additionally, Bailey serves in auditing, consulting, and advisory services for various clients, primarily in the manufacturing and distribution industry. He serves as the managing principal of the Bellevue office and is responsible for services provided to several clients with revenue ranging from \$10 million to over \$100 million.



**JIM BARNYAK**  
**REGIONAL PRESIDENT, BNY MELLON WEALTH MANAGEMENT**

Jim Barnyak is regional president for BNY Mellon Wealth Management in the Pacific Northwest and Mountain States regions. In this role, he leads all portfolio management, client service, and new business development activities within the two regions. Barnyak is also responsible for running all fiduciary and trust business in the West Region of the United States. In addition, he is the co-chair for the M&A Business Owners National Practice Group and is the founder and past chair of the Family Law National Practice Group and speaks nationally at conferences on valuation. Barnyak joined the firm in spring of 2011, where he was managing partner of one of the largest RIA on the West Coast. Prior to that, he served as managing director and head of Citi Smith Barney-Australia and oversaw private banking, wealth management, and capital markets. Barnyak has more than 25 years of experience in the financial services industry in leadership positions in the United States and international locations. He serves on numerous boards in the Seattle area and is a current member of the Board of Trustees of the ARTSFUND of Washington.

# SPEAKERS



**DORI BREWER**  
**PARTNER, PERKINS COIE**

Dori Brewer is a partner at Perkins Coie with more than 30 years of experience in the areas of corporate governance, mergers and acquisitions, strategic business transactions, joint ventures, partnerships, and limited liability companies, as well as in advising closely held companies and family-owned businesses. She serves as outside general counsel to significant private companies. Brewer leads the firm's Food & Beverage industry group and has extensive experience in other consumer products industries, including apparel, footwear, and retail. She advises clients on commercial contracts and transactions including product development, supply, manufacturing, co-pack, private label, marketing, distribution, and trademark license agreements. Her M&A work includes representing both buyers and sellers of businesses in various industries. She has represented founders and family-owned companies selling businesses to strategic buyers, private equity groups, and company management.



**RICHARD CLEMMERSON**  
**SENIOR VICE PRESIDENT AND MANAGING DIRECTOR,**  
**U.S. BANK, SPONSOR FINANCE GROUP**

Richard Clemmerson is senior vice president and managing director at U.S. Bank, Sponsor Finance Group, and has over 20 years financial service industry experience. Prior to U.S. Bank, Clemmerson was with RBC Dain Rauscher and BlueFire Partners, Capital Markets Practice.



**JULI MARLEY**  
**PARTNER, BLUE POINT CAPITAL PARTNERS**

Partner of Blue Point Capital Charlotte, Juli Marley joined the group in Cleveland in 1997 and relocated to the Charlotte office in 2001. Prior to joining the group, Marley was a senior manager with Ernst & Young, where she had more than 11 years of experience. Marley was involved in E&Y's Mergers and Acquisitions Group and provided advisory and assurance services to manufacturing entities. She serves as a director of Fire & Life Safety and The Lion Brewery.



**BRIAN MURPHY**  
**PRESIDENT AND MANAGING DIRECTOR, MERIDIAN CAPITAL**

Brian Murphy is president and managing director at Meridian Capital and also leads the firm's Aerospace & Precision Manufacturing Practice. As president, he is responsible for managing the firm's activities and driving strategic initiatives. Over the course of his more than 10-year investment banking and strategic consulting career, Murphy has advised clients across an assortment of industry segments, including aerospace, manufacturing and distribution, consumer products, technology, and telecommunications. He has successfully advised over 70 business owners and entrepreneurs on a variety of sellside and buy-side advisory, recapitalization, growth equity, and strategic advisory engagements. Prior to Meridian, Murphy was a management consultant with Accenture Consulting in Washington, DC, and New York. At Accenture, he worked with multiple Fortune 100 companies on issues related to revenue assurance, sales and process enhancement, and system integration.

# SPEAKERS

## KEYNOTE SPEAKER

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**ANDREW MCCABE**  
**FORMER ACTING AND DEPUTY DIRECTOR, FBI**

Former Acting and Deputy Director of the FBI Andrew McCabe led a historic career as an American intelligence official. Named acting director of the FBI in May 2017, McCabe spent a total of 22 years at the Bureau and is one of our nation's most experienced intelligence officials. Known for his incredible rise through the counterterrorism and national security ranks to ultimately reach the top of the Bureau, his talent for cutting to the core of major cases is legendary. McCabe also has previous experience as an investigator and SWAT team member, which no doubt helped as he worked such high-profile cases as the 2013 Boston Marathon bombing. McCabe also served as the deputy director of the FBI, where he oversaw all FBI domestic and international investigative and intelligence activities. He is the author of the highly anticipated 2019 book *The Threat: How the FBI Protects America in the Age of Terror and Trump*.

## FROM THE BOARDROOM PANEL

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**RICHARD P. FOX**  
**DIRECTOR, UNIVAR INC.**

Rick Fox is an independent director of companies in diverse industries. He previously held executive, operational, and financial positions at CyberSafe, Wall Data, and PACCAR and is the former managing partner of EY's Seattle office. Early in his EY career, Fox served six years in the firm's Sao Paulo, Brazil, office. He serves on the board of directors of Univar Inc., an international chemical distributor; LiveRamp Holdings Inc. (the successor to Acxiom Corporation); frontdoor Inc.; Pinnacle West Capital Company; and SightLife. He served on the board of ServiceMaster Global Holdings, a provider of residential and commercial services, until 2018; Shurgard Self Storage, until August 2006 when it was sold to Public Storage; aQuantive, until it was sold to Microsoft in August 2007; and PopCap Games, until it was sold to Electronic Arts in August 2011.



**AMY HUMPHREYS**  
**DIRECTOR, PREMIERA BLUE CROSS**

Amy Humphreys has served in executive roles including CEO, president, and CFO for food manufacturing, marketing, and distribution companies across multiple industries. She is currently serving as a board director for five companies spanning four diverse industries and three ownership structures (public/private/nonprofit). Humphreys was chief financial officer for Darigold. Prior to joining Darigold, she was president and CEO of Icicle Seafoods Inc. Prior to joining Icicle Seafoods, Humphreys held executive leadership roles within the seafood and petroleum distribution industries. She was president of Delta Western Inc. and served as chief financial officer of North Star Petroleum Group, the parent company of the petroleum distribution division of Saltchuk Resources. Humphreys currently serves as a board member for Philly Shipyard (public, Norway); American Seafoods (private equity); Blue Harvest Fisheries (private equity); Premera Blue Cross (Blue Cross Blue Shield Company); and Red Lion Hotels Corporation (public, United States). She also currently serves on the Nominating Committee of the CoBank Board of Directors.

# SPEAKERS



**STAN MCCAMMON**  
**PRESIDENT AND CEO, JOSHUA GREEN CORPORATION**

Stan McCammon is president and CEO of Joshua Green Corporation, a private investment company holding a diversified stock portfolio, neighborhood shopping centers, office buildings, and other private market investments. Prominent among its holdings in private companies are PMI LLC, Far Bank Enterprises Inc., Urban Renaissance Group, PacWest Machinery LLC, Bellingham Cold Storage, and Kettle Cuisine. McCammon also serves as a trustee of the Joshua Green Foundation. He currently serves on the Investment Committee of The Seattle Foundation, as well as a board director of Sellen Construction Company. Prior to joining Joshua Green Corporation in 2005, McCammon was president of Orca Bay Capital Corporation, a Seattle, Washington, asset management company. Orca Bay's capital has been deployed in both the public and private securities markets. McCammon was also president and CEO of Orca Bay Sports & Entertainment, which owned the NBA Vancouver Grizzlies, NHL Vancouver Canucks, and General Motors Place. While at Orca Bay, McCammon served as an alternate governor for both the NHL and the NBA. As president and CEO of Orca Bay Sports & Entertainment, he oversaw the effort to privatize the public company that formerly owned the Canucks; helped bring the NBA to Vancouver; and engaged in several hundreds of millions of dollars of financings involving the NHL, NBA, and stadiums. McCammon was a co-founder and partner in Orca Bay Partners, a private equity fund that invested in buyout, growth, and other private equity opportunities and managed The Tahoma Fund. McCammon has served on the boards of several privately held institutions.



**HANI ZABANEH**  
**EXECUTIVE DIRECTOR, JP MORGAN CHASE BANK**

Hani Zabaneh is an executive director who currently leads JP Morgan's Middle Market Financial Sponsors Group for the Western Region of the United States. He joined JP Morgan's Investment Bank in 2006 and has since worked in a variety of functions across the bank's franchise. Most recently, Zabaneh spent six years within JP Morgan's industry-leading loan syndications group where he originated, structured, and marketed leveraged loans for both corporate and private equity-backed borrowers. Prior to JP Morgan, Zabaneh began his career as a certified public accountant where he specialized in buy-side due diligence, M&A consulting, and general management consulting. Throughout his career, Zabaneh has spent a significant amount of time helping management teams and boards of directors think through investment and governance risks, among other corporate finance matters.

# SPEAKERS

## ACG SEATTLE'S WOMEN FIRESIDE CHAT

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**EDITH DORSEN**  
**FOUNDER AND MANAGING DIRECTOR, WOMENSVCFUND II**

Edith Dorsen brings an uncommon depth and breadth of experience to venture capital. At a time when there was scant interest in women entrepreneurs, she had the vision to recognize the important funding gap and then the courage and grit to launch the Women's Venture Capital Fund. Previously, she was a management consultant at McKinsey, an investment banker at Salomon Brothers, and a senior executive responsible for business development at Physicians' Online and Children's Television Workshop. A passionate advocate for education, Dorsen has served in

board/advisory roles at Stand for Children, the Educational Alliance, Save the Children, and Portland Jewish Academy.



**BLYTHE JACK**  
**MANAGING DIRECTOR, TSG CONSUMER**

Blythe Jack is responsible for originating new investment opportunities, conducting due diligence for new business opportunities, structuring transactions, and working with TSG Consumer partner companies. She is also a member of the Investment Committee. Jack joined TSG with extensive private equity and branded consumer experience, having spent over 10 years at Rosewood Capital and having served as CEO of a high-growth consumer products company. While a partner at Rosewood Capital, Jack sourced and structured investments across the consumer and retail

sectors, including investments in Under Armour, Clarisonic, Sneaker Villa, and Cobalt Boats, among others. She has also served as a National Judge for Ernst & Young's acclaimed Entrepreneur of the Year® program.