

MISSION

The Economic Development Authority of Western Nevada (EDAWN) is a private/public partnership established in 1983, committed to adding quality jobs to the region by recruiting new companies, supporting the success of existing companies, and assisting newly forming companies, to diversify the economy and have a positive impact on the quality of life in Greater Reno-Sparks.

BY FULFILLING THIS MISSION, EDAWN:

- Builds wealth in our region
- Creates jobs

FOCUS

PRIMARY COMPANIES

- Produce goods & services in Greater Reno-Sparks
- Export those goods & services and import \$\$\$

RETAIL

• Typically circulates money within a community versus bringing in new money; therefore, not a focus of EDAWN

EDAWN's ROLE

- Real estate selection
- Permitting & licensing
- Quick & easy data sourcing
- Public relations
- Access to key community members
- Connects companies to workforce resources
- Conducts competitive market analysis
- Secures incentives for new and expanding companies

ONGOING ROLE = CONTINUED GROWTH AND SUCCESS

AREAS OF FOCUS

MARKETING AND ATTRACTION

Management of inbound company prospects. Research and develop a marketing plan and strategy that will create new business leads in targeted industry categories.

RETENTION, EXPANSION AND WORKFORCE DEVELOPMENT

Generate quality economic impact by retaining and expanding existing “primary” employers (companies that import wealth by having the majority of their customers outside of the region) and by working with partners to improve the skills of employees and potential employees in the region. Lead the outreach effort to local primary companies to make connections, identify and help resolve issues they may have, identify opportunities for growth, and work to assist them in their expansion efforts. Provide feedback from these visits to the community for business climate assessment and improvement.

ENTREPRENEURIAL DEVELOPMENT AND HIGHER EDUCATION LIAISON

Management of the entrepreneurial ecosystem of Northern Nevada, as well as collaboration between the University of Nevada, Reno, other higher education institutions and private industry. Work with local incubation and start-up groups to help create new companies that will ultimately grow in the region and diversify our economy. Diversify the Greater Reno-Sparks economy through entrepreneurship and engage key partners to assist in the growth of small businesses from primary business sectors.

THE ECONOMIC DEVELOPMENT AUTHORITY OF WESTERN NEVADA

EDAWN is a private/public partnership committed to recruiting and expanding quality companies that have a positive economic impact on the quality of life in the Greater Reno-Sparks-Tahoe region.

PLATINUM

PLATINUM INVESTOR {\$50,000+} - MAJOR INVESTOR LEVEL

Automatic nomination for a next available EDAWN Board of Trustee seat (term limits may be waived by the EDAWN Board of Trustees)

ALL PRESIDENTIAL GOLD INVESTOR VALUES

PRESIDENTIAL GOLD

PRESIDENTIAL GOLD INVESTOR {\$25,000+} - MAJOR INVESTOR LEVEL

Preferred consideration for a Board of Trustees seat

Receive monthly Board of Trustee packet and slides

Exclusive update to investor management team upon request

Invitation to attend EDAWN annual Major Investor/Board of Trustee Social

Company Logo highlighted on the EDAWN website

ALL GOLD & SILVER INVESTOR VALUES

GOLD

GOLD INVESTOR {\$12,500}- MAJOR INVESTOR LEVEL

Priority consideration for Board of Trustees seat

Inclusion in business development & relocation assistance marketing materials

Inclusion in Major Investor Guide

Referral to other Major Investors

Company name listed on EDAWN Website

Priority Seating at EDAWN Events

Invitation to attend EDAWN annual Major Investor/Board of Trustee social

Special invitations to Board & Major Investor exclusive events

Receive EDAWN Updates & Correspondence

ALL SILVER INVESTOR VALUES

SILVER

SILVER Investor {\$1,750}

Opportunity for EDAWN Board of Trustee seat

Invitation to attend EDAWN Events

Receive EDAWN Updates & Correspondence

PLATINUM

PRESIDENTIAL GOLD

GOLD

BOARD OF TRUSTEES OFFICERS

1.	Stuart Brady	Wells Fargo	<i>Chair</i>
2.	Keith Burrowes	Sierra Integrated Systems, Inc.	<i>Vice Chair</i>
3.	Amy Lessinger	RE/MAX Realty Affiliates	<i>Secretary</i>
4.	Len Savage	Savage and Son, Inc.	<i>Treasurer</i>
5.	Mike Kazmierski	EDAWN	<i>President/CEO</i>

VOTING BOARD OF TRUSTEES

6.	Marilyn Mora	Reno-Tahoe Airport Authority
7.	Michael Dermody	Dermody Properties
8.	Abbi Whitaker	The Abbi Agency
9.	Jim Emme	NOW Foods
10.	Mike Klaich	Eide Bailly LLP
11.	Erin Metscher	OnTrac
12.	Lancy Semenکو	Q&D Construction
13.	Robert Goldberg	GTG Capital Partners
14.	Wally Murray	Greater Nevada Credit Union
15.	Ken Stark	Stark & Associates
16.	Randy Holleschau	Elemental LED, Inc.
17.	Craig Etem	Fennemore Craig, P.C.
18.	Eric Olson	Whitney Peak Hotel
19.	BJ North	Plumas Bank
20.	Jennifer Cunningham	Reno Sparks Convention & Visitors Authority
21.	Tony Slonim	Renown Health
22.	Vince Griffith	Reno Engineering Corporation
23.	Adam Kramer	Switch
24.	Rick Murdock	Eldorado Resorts, Inc.
25.	Nick Rossi	LP Insurance Services
26.	Andrew Diss	Grand Sierra Resort
27.	Lindsey Dal Porto	Bombora, Inc.
28.	Gene Wong	MW Tech Accelerator LLC

DESIGNATED TRUSTEES (EX-OFFICIO)

5.	Mike Kazmierski	EDAWN, President/CEO	
29.	Leigh Goddard	McDonald Carano	<i>Immediate Past Chair</i>
30.	Heidi Gansert	University of Nevada, Reno	
31.	Karin Hilgersom	Truckee Meadows Community College	
32.	Matthew Moore	Governor's Office of Economic Development	
33.	Marsha Berkbigler	Washoe County Commissioner	
34.	Pat Whitten	Storey County	
35.	Naomi Duerr	City of Reno	
36.	Charlene Bybee	City of Sparks	
37.	Roy Edgington	City of Fernley	
38.	Dr. Kristen Averyt	Desert Research Institute	
39.	Katy Simon Holland	Washoe County School District	
40.	Ann Silver	The Chamber	<i>Chamber Liaison</i>
41.	John Slaughter	Washoe County	<i>Governmental Executive Committee Representative</i>

ECONOMIC DEVELOPMENT AUTHORITY OF WESTERN NEVADA

			Select Box
"PLATINUM" Major Investor	Annual Investment	\$50,000+	
"PRESIDENTIAL GOLD" Major Investor	Annual Investment	\$25,000+	
"GOLD" Major Investor	Annual Investment	\$12,500	
"SILVER" Investor	Annual Investment	\$1,750	

Company Name:		Number of Employees:	
Main Investor Contact Name:			
Title:			
Phone:		Fax:	
Mailing Address:			
City:		State:	Zip Code:
Email:			
Website:			
Contact person or Department responsible for renewal:			
Description of your company in 25 words or less:			

ADDITIONAL INVESTOR CONTACT INFORMATION:

Name:		
Title:		
Phone:	Fax:	
Mailing Address		
City	State:	Zip code:
Email Address		

Name:		
Title:		
Phone:	Fax:	
Mailing Address		
City	State:	Zip code:
Email Address		

Name:		
Title:		
Phone:	Fax:	
Mailing Address		
City	State:	Zip code:
Email Address		

PAYMENT METHOD:

Amount: \$ _____

<input type="checkbox"/> CHECK Check number:	
<input type="checkbox"/> CREDIT CARD (please circle one) Visa MasterCard Discover AMEX	
Card number:	Authorized Name on account:
Exp date:	3 digit code (on back of card):
Name as it appears on card:	

I accept the invitation to invest in The Economic Development Authority of Western Nevada.

Signature: _____ Date: _____

Your commitment to economic diversity is greatly appreciated.
THANK YOU FOR YOUR SUPPORT!

ONLY (1) industry category that best describes can be selected from the list below:

- | | |
|---|--|
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Legal Services |
| <input type="checkbox"/> Advertising, Marketing & PR | <input type="checkbox"/> Logistics Providers |
| <input type="checkbox"/> Airlines/Airports | <input type="checkbox"/> Mailing/Fulfillment |
| <input type="checkbox"/> Architects | <input type="checkbox"/> Manufacturing |
| <input type="checkbox"/> Arts And Culture | <input type="checkbox"/> Marketing |
| <input type="checkbox"/> Banks | <input type="checkbox"/> Mortgage Brokerage |
| <input type="checkbox"/> Biomedical Technology | <input type="checkbox"/> Moving/Storage |
| <input type="checkbox"/> Business Services | <input type="checkbox"/> Non Profit Organizations |
| <input type="checkbox"/> Clubhouses/Private Clubs | <input type="checkbox"/> Office Products |
| <input type="checkbox"/> Communications | <input type="checkbox"/> Organizations/Associations/Chambers |
| <input type="checkbox"/> Computer & Technology Services | <input type="checkbox"/> Printing/Promotional Products |
| <input type="checkbox"/> Construction/General Contractors | <input type="checkbox"/> Publishing |
| <input type="checkbox"/> Consulting Services And Support | <input type="checkbox"/> Radio Broadcasting |
| <input type="checkbox"/> Convention Services | <input type="checkbox"/> Real Estate - Property Management |
| <input type="checkbox"/> Credit Unions | <input type="checkbox"/> Real Estate Appraisals |
| <input type="checkbox"/> Developers | <input type="checkbox"/> Real Estate- Residential |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Real Estate-Commercial/Industrial |
| <input type="checkbox"/> Economic Development | <input type="checkbox"/> Records & Information Management |
| <input type="checkbox"/> Education | <input type="checkbox"/> Religious Organizations |
| <input type="checkbox"/> Employment, Training and Human Resources | <input type="checkbox"/> Research & Development |
| <input type="checkbox"/> Engineering | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Environmental Services/Products | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Financial | <input type="checkbox"/> Television And Video Production |
| <input type="checkbox"/> Food Services | <input type="checkbox"/> Title Companies |
| <input type="checkbox"/> Government Agencies | <input type="checkbox"/> Tourism |
| <input type="checkbox"/> Health Care | <input type="checkbox"/> Transportation, Planning and Services |
| <input type="checkbox"/> Hotels/Casinos | <input type="checkbox"/> Travel Agency |
| <input type="checkbox"/> Industrial Support Services | <input type="checkbox"/> TV Broadcasting Network |
| <input type="checkbox"/> Insurance | <input type="checkbox"/> Utilities |
| <input type="checkbox"/> Internet Service Providers | <input type="checkbox"/> Website Design, Development & Hosting Service |
| <input type="checkbox"/> Internet Software | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Landscape/Nurseries | |

PLEASE RETURN THIS FORM WITH YOUR PAYMENT TO:

Economic Development Authority of Western Nevada (EDAWN)

ATTN: INVESTOR RELATIONS

401 Ryland Street, Suite 101

Reno, NV 89502