

## The Economic Development Authority of Western Nevada (EDAWN) is a private/public partnership established in 1983, committed to adding quality jobs to the region by recruiting new companies, supporting the success of existing **MISSION** companies, and assisting newly forming companies, to diversify the economy and have a positive impact on the quality of life in Greater Reno-Sparks. BY FULFILLING THIS MISSION, EDAWN: • Builds wealth in our region Creates jobs PRIMARY COMPANIES • Produce goods & services in Greater Reno-Sparks • Export those goods & services and import \$\$\$ **FOCUS RETAIL** • Typically circulates money within a community versus bringing in new money; therefore, not a focus of EDAWN Real estate selection Permitting & licensing • Quick & easy data sourcing Public relations EDAWN's Access to key community members • Connects companies to workforce resources **ROLE** • Conducts competitive market analysis • Secures incentives for new and expanding companies

ONGOING ROLE = CONTINUED GROWTH AND SUCCESS



## **AREAS OF FOCUS**

#### MARKETING AND ATTRACTION

Management of inbound company prospects. Research and develop a marketing plan and strategy that will create new business leads in targeted industry categories.

# RETENTION, EXPANSION AND WORKFORCE DEVELOPMENT

Generate quality economic impact by retaining and expanding existing "primary" employers (companies that import wealth by having the majority of their customers outside of the region) and by working with partners to improve the skills of employees and potential employees in the region. Lead the outreach effort to local primary companies to make connections, identify and help resolve issues they may have, identify opportunities for growth, and work to assist them in their expansion efforts. Provide feedback from these visits to the community for business climate assessment and improvement.

# ENTREPRENEURIAL DEVELOPMENT AND HIGHER EDUCATION LIAISON

Management of the entrepreneurial ecosystem of Northern Nevada, as well as collaboration between the University of Nevada, Reno, other higher education institutions and private industry. Work with local incubation and start-up groups to help create new companies that will ultimately grow in the region and diversify our economy. Diversify the Greater Reno-Sparks economy through entrepreneurship and engage key partners to assist in the growth of small businesses from primary business sectors.



#### THE ECONOMIC DEVELOPMENT AUTHORITY OF WESTERN NEVADA

EDAWN is a private/public partnership committed to recruiting and expanding quality companies that have a positive economic impact on the quality of life in the Greater Reno-Sparks-Tahoe region.









## STATE & LOCAL GOVERNMENT SUPPORT

NEVADA GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT
CITY OF FERNLEY
CITY OF RENO
CITY OF SPARKS
STOREY COUNTY
WASHOE COUNTY

#### **PLATINUM**

CAI DEVELOPMENT
DERMODY PROPERTIES
ELEMENTALLED, INC.
NOW FOODS
PLUMAS BANK
RENO-TAHOE AIRPORT AUTHORITY
SWITCH

#### **PRESIDENTIAL GOLD**

ATLANTIS CASINO RESORT SPA CHARLES RIVER LABORATORIES COGENT SOLUTIONS & SUPPLIES DICKSON COMMERCIAL GROUP EIDE BAILLY, LLP FRANK LEPORI CONSTRUCTION, INC. GOOGLE LLC GRAND SIERRA RESORT GREENBERG TRAURIG LLP ITS LOGISTICS LP INSURANCE SERVICES LYON LIVING MARK IV CAPITAL, INC. MCDONALD CARANO LLP MCKENZIE PROPERTIES MANAGEMENT, INC. METCALF BUILDERS, INC. NORTHERN NEVADA INDUSTRIAL CENTER NVENERGY

PANASONIC ENERGY OF NORTH AMERICA PEPPERMILL RESORT SPA CASINO REDWOOD MATERIALS RENO-SPARKS CONVENTION & VISITORS **AUTHORITY** RENOWN HEALTH REGIONAL TRANSPORTATION COMMISSION SAVAGE AND SON, INC. SUMMIT INVESTMENT SERVICES THE ABBI AGENCY THE BUILDERS ASSOCIATION THE CLUB AT ARROWCREEK THE ROW RENO TRUCKEE MEADOWS WATER AUTHORITY WM OF NEVADA, INC. WELLS FARGO BANK WESTERN NEVADA SUPPLY, CO.





### **GOLD**

ACCO ENGINEERED SYSTEMS ALPEN MORTGAGE ARROW ELECTRONICS BANK OF AMERICA **BASIN STREET PROPERTIES** BENDER GROUP

BISHOP MANOGUE CATHOLIC HIGHSCHOOL BROWNSTEIN HYATT FARBER SCHRECK, LLP **CBRE** 

CHASE INTERNATIONAL REAL ESTATE CLARK/SULLIVAN CONSTRUCTION COLLIERS INTERNATIONAL COMMUNITY FOUNDATION OF NORTHERN NEVADA

> DIGIPRINT CORPORATION D.R. HORTON, INC.

EDGECORE DIGITAL INFRASTRUCTURE ETA CONSULTING

EUGENE BURGER MANAGEMENT CORP. FIRST INDEPENDENT BANK FRAME

ARCHITECTURE, INC.

GILBANE BUILDING COMPANY GRANITE CONSTRUCTION COMPANY

GUARDIAN CAPITAL

HELIX ELECTRIC

**INTELLISOURCE** 

INTERMOUNTAIN ELECTRIC, INC. KAHL COMMERCIAL INTERIORS, INC. KINGSBARN CAPITAL & DEVELOPMENT **LASVEGASRAIDERS** LEWIS APARTMENT COMMUNITIES LEWIS ROCA

LOCUS DEVELOPMENT GROUP, LLC LOGIC COMMERCIAL REAL ESTATE MARTIN HARRIS CONSTRUCTION MY RIDE TO WORK

NEESER CONSTRUCTION **NEVADA GOLD MINES** NORTHERN NEVADA MEDICAL CENTER **NOVO LOGISTICS PACSTATES** 

PARSONS BEHLE & LATIMER PAUL DAVIS RESTORATION OF RENO & TAHOE PHELPS ENGINEERING

PINECREST CONSTRUCTION & DEVELOPMENT CO. PLENIUM BUILDERS

PNC BANK

PORTER GROUP, LLC

**PROMINENCE HEALTH** 

RENO ACES BASEBALL/SK HOLDINGS LLC

RENO ENGINEERING CORPORATION

RENO PUBLIC MARKET LLC

RHP MECHANICAL SYSTEMS

ROSENDIN ELECTRIC, INC.

SCOTT BORGIA OF CUSHMAN & WAKEFIELD SIERRA INTEGRATED SYSTEMS, LLC

SIERRA PACIFIC FEDERAL CREDIT UNION

SR CONSTRUCTION

STARK ACCELERATORS COMMERCIAL REAL ESTATE

STONEHAVEN DEVELOPMENT, LLC

TESLA, INC.

TOLL BROTHERS

TOLLES DEVELOPMENT COMPANY

TRUCKEE TAHOE LUMBER COMPANY

ULINE

UNITED CONSTRUCTION COMPANY UNIVERSITY OF NEVADA, RENO

U.S. BANK

VIDLER WATER COMPANY

WAREHOUSE EQUIPMENT SOLUTIONS, INC.

WEBER METALS, INC.

WESTERN TURF & HARDSCAPES

WHITNEYPEAKHOTEL



## **BOARD OF TRUSTEES OFFICERS**

**VOTING BOARD OF TRUSTEES** 





## DESIGNATED TRUSTEES (EX-OFFICIO)



## ECONOMIC DEVELOPMENT AUTHORITY OF WESTERN NEVADA

			Select Box
<b>"PLATINUM"</b> Major Investor	Annual Investment	\$50,000+	
"PRESIDENTIAL GOLD"  Major Investor	Annual Investment	\$25,000+	
<b>"GOLD"</b> Major Investor	Annual Investment	\$12,500	
"SILVER" Investor	Annual Investment	\$2,500	

	1				
Company Name:	Number of Em	Number of Employees:			
Main Investor Contact Name:					
Title:	Phone:	Cell:			
Your Assistant's Contact Name/Phone/Email:	·	·			
Mailing Address:					
City:	State:	Zip Code:			
Email:					
Website:					
Name/email/phone of person responsible for renewal:					
Description of your company in 25 words or less:					



## **EDAWN Investor Application**

## ADDITIONAL INVESTOR CONTACT INFORMATION:

Name:						
Title:						
Phone:		Cell:				
Mailing Address:						
City:	State:		Zip code:			
Email Address:						
Name:						
Title:						
Phone:		Cell:				
Mailing Address:						
City:	State:		Zip code:			
Email Address:						
Name:						
Title:						
Phone:		Cell:				
Mailing Address						
City:	State:		Zip code:			
Email Address:						
PAYMENT METHOD:		Amount: \$				
□ CHECK Check number:						
☐ CREDIT CARD (please circle one) Visa MasterCard Discover AMEX						
Card number:		Authorized Name on account:				
Exp date:		3 digit code (on back of card):				
Name as it appears on card:						
I accept the invitation to invest in The Economic Development Authority of Western Nevada.						
Signature:			Date:			

Your commitment to economic diversity is greatly appreciated. THANK YOU FOR YOUR SUPPORT!



■ Landscape/Nurseries

## **EDAWN Investor Application**

## ONLY (1) industry category that best describes can be selected from the list below:

Accounting	Legal Services
Advertising, Marketing & PR	Logistics Providers
Airlines/Airports	Mailing/Fulfillment
Architects	Manufacturing
Arts And Culture	Marketing
Banks	Mortgage Brokerage
Biomedical Technology	Moving/Storage
Business Services	Non Profit Organizations
Clubhouses/Private Clubs	Office Products
Communications	Organizations/Associations/Chambers
Computer & Technology Services	Printing/Promotional Products
Construction/General Contractors	Publishing
Consulting Services And Support	Radio Broadcasting
Convention Services	Real Estate - Property Management
Credit Unions	Real Estate Appraisals
Developers	Real Estate- Residential
Distribution	Real Estate-Commercial/Industrial
Economic Development	Records & Information Management
Education	Religious Organizations
Employment, Training and Human Resources	Research & Development
Engineering	Retail
Environmental Services/Products	Telecommunications
Financial	Television And Video Production
Food Services	Title Companies
Government Agencies	Tourism
Health Care	Transportation, Planning and Services
Hotels/Casinos	Travel Agency
Industrial Support Services	TV Broadcasting Network
Insurance	Utilities
Internet Service Providers	Website Design, Development & Hosting Service
Internet Software	Other

## PLEASE RETURN THIS FORM WITH YOUR PAYMENT TO:

Economic Development Authority of Western Nevada (EDAWN)

ATTN: INVESTOR RELATIONS

50 W. Liberty, Suite 108 – Reno, NV 89501 Phone: (775) 829-3704 | www.edawn.org



#### **EDAWN's 2024 Events Calendar**

February 8, 2024 (Thursday) – EDAWN's "State of the Economy in Northern Nevada"

<u>Time:</u> 11:00 am/Check-In; 12 noon - 1:30 pm/Lunch & Program (sponsorships available)

<u>Location:</u> Peppermill Resort Spa Casino/Tuscany Ballroom

March 14, 2024 (Thursday) – EDAWN's Major Investor Orientation & Overview of Opportunities

Time: 11:30 am/Check-In; 12 noon – 1:30 pm/Lunch & Program

**Location: Whitney Peak Hotel** 

April 11, 2024 (Thursday) – Exclusive Major Investor & Board Member Luncheon

Time: 11:30 am/Check-In; 12 noon - 1:30 pm/Lunch & Program

**Location: Atlantis Casino Resort Spa** 

\*Please bring a qualified guest interested in becoming an EDAWN Major Investor

May 9, 2024 (Thursday) – EDAWN's "Interns for Industry" Luncheon Time: 11:30 am/Check In – 12 noon – 1:30 pm/Lunch & Program

**Location:** Atlantis Casino Resort Spa

July 25, 2024 (Thursday) – EDAWN's Exclusive Major Investor/Board Member Social

Time: 5-6 pm/Cocktail Reception; 6 pm – 8:30 pm/Program & Dinner

**Location: The Club at ArrowCreek** 

\*May bring your spouse or significant other

September 16-20, 2024 - Reno Startup Week – Various Times & Locations (sponsorships available) Reno Startup Week is a community-driven event dedicated to celebrating the entrepreneurial spirit in Reno! Visit www.renostartupweek.com for more information and to register.

November 14, 2024 (Thursday) - Exclusive Major Investor & Board Member Luncheon

Time: 11:30 am/Check-In; 12 noon - 1:30 pm Lunch/Program

**Location: Atlantis Casino Resort Spa** 

\*Please bring a qualified quest interested in becoming an EDAWN Major Investor

December 12, 2024 (Thursday) – Existing Industry Awards & New & Expanded Companies Welcome Reception – 1<sup>st</sup> year combined event (sponsorships available)

<u>Time:</u> 5 pm/Check-In; 5:30 pm/Program; 6:15 pm – 7:30 pm/Networking Reception
<u>Location</u>: Peppermill Resort Spa Casino/Tuscany Ballroom

February 13, 2025 (Thursday) – EDAWN's "State of the Economy in Northern Nevada" Luncheon <u>Time:</u> 11:00 am/Check-In; 12 noon - 1:30 pm/Lunch & Program (sponsorships available) Location: Peppermill Resort Spa Casino/Tuscany Ballroom

<sup>\*(</sup>Events in blue and green are <u>exclusive</u> to Major Investors & EDAWN Board Members)