



SANDIA HOSTS OPEN HOUSE HOURS FOR DIVERSE SUPPLIERS

Sandia National Laboratories (Sandia) is dedicated to investing in our community and in helping grow our diverse supplier base. Sandia actively seeks capable, qualified small businesses, including SB, SDB, WOSB, HUBZone SB, VOSB and SDVOSB. Sandia is pleased to announce that we will have Open House hours in Sandia's Supplier Lobby that will allow suppliers access to Sandia's Supplier Diversity Team.

We encourage businesses who wish to contract with Sandia to start by visiting www.sandia.gov and look under "Working With Sandia." This site will help them understand who Sandia is and what and how we buy in order to determine if Sandia is really the correct market for them. If the supplier determines that Sandia is the correct market, please have them attend an Open House session and be prepared to sell their capabilities (identify "uniqueness," technical expertise, safety record, business acumen, financial strength, quality systems, and prior experience). Our Supplier Diversity Advocates will answer questions on specifics about current opportunities and can help suppliers network, forge relationships and build trust with Sandia buyers and technical customers.

We would also like to invite you to join us by either coming to the open houses as often as you like to network and meet small businesses or to bring small, qualified businesses to meet us and learn how to do business with Sandia. If you plan on coming, please let us know if you would like to share a table for handouts or informational brochures.

Sandia encourages other small business support organizations to attend as well. Supplier Open House will be as follows (dates below are for the next six months):

- First Tuesday of the following months from 9:00 am – 11:00 am
 - 10/4/16, 11/8/16, 12/6/16, 2/7/17 and 3/7/17
- Second Wednesday of the following months from 1:00 pm – 3:00 pm
 - 10/12/16, 11/9/16, 12/14/16, 1/11/17, 2/8/17 and 3/8/17
- Third Thursday of the following months from 2:00 pm – 4:00 pm
 - 10/20/16, 11/17/16, 12/15/16, 1/19/17, 2/16/17 and 3/16/17

Notice: Individuals attending must be a U.S. Citizen to enter Sandia's Supplier Lobby

Please send inquiries to supplier@sandia.gov or call 800-765-1678.

MAP TO IPOC SUPPLIER LOBBY
1611 Innovation Parkway SE
Albuquerque, NM 87123

