

Albuquerque SCORE Workshop Schedule 2017

WORKSHOPS (primarily aimed at existing businesses)

| Date | Time | Presentation Title | Presenter | Cost | Location |
|----------------|--------------------|---|---|---------|---------------------------------|
| Jan 19, 2017 | 9:00 AM - 12:00 PM | Business Funding Basics and Alternatives | Stephanie Skaggs | \$19.95 | Hispano Chamber of Commerce |
| Feb 16, 2017 | 9:00 AM - 12:00 PM | How to Use Social Media as a Powerful Business Tool | DJ Heckes & Maralyn Beck | \$19.95 | Exhib-It! Classroom |
| Mar 14, 2017 | 9:00 AM - 12:00 PM | Eliminating Bottlenecks to Improve Business Profitability | Walter Paul | \$19.95 | Exhib-It! Classroom |
| April 13, 2017 | 9:00 AM - 12:00 PM | How to Buy or Sell a Business | Darrell Arne | \$19.95 | North Domingo Baca, Classroom 7 |
| May 16, 2017 | 9:00 AM - 12:00 PM | Intermediate QuickBooks Online | Suzanne Atkinson | \$29.95 | Exhib-It! Classroom |
| June 2017 | 9:00 AM - 12:00 PM | Effective Selling | Eddy Mindlin | \$19.95 | TBD |
| July 2017 | 9:00 AM - 12:00 PM | Creating a Compelling Elevator Pitch and Other Messaging | Pat McNamara | \$19.95 | TBD |
| Aug. 15, 2017 | 9:00 AM - 12:00 PM | Are You And Your Employees A Team? | Walter Paul & Vic Berniklau | \$19.95 | Exhib-It! Classroom |
| Sep 2017 | 9:00 AM - 12:00 PM | Year-End Tax Planning To Minimize Tax Burden | Cathie Tardy, CPA or Fred Muelhmeyer, CPA | | TBD |
| Oct. 12, 2017 | 9:00 AM - 12:00 PM | Identifying and Mitigating Business Risk | Kent Paul | \$19.95 | Exhib-It! Classroom |
| Nov 2017 | TBD | Overcoming Barriers to Growth | Panel Speakers | | TBD |

SEMINARS (aimed at those considering going into business)

| Date | Time | Presentation Title | Presenter | Cost | Location |
|---------------|---------------------|--|-------------------------------|---------|---|
| Jan 26, 2017 | 10:00 AM - 12:00 PM | What it Takes to Start a Business | Vic Berniklau & Pete Mikelson | \$19.95 | North Domingo Baca Multigenerational Center |
| May 23, 2017 | 9:00 AM - 12:00 PM | New Business Ideas and Testing Their Feasibility | Vic Berniklau | \$19.95 | Hispano Chamber of Commerce, Wells Fargo Room |
| Aug. 24, 2017 | 9:00 AM - 12:00 PM | What it Takes to Start a business | Vic Berniklau & Pete Mikelson | \$19.95 | Exhib-It! Classroom |