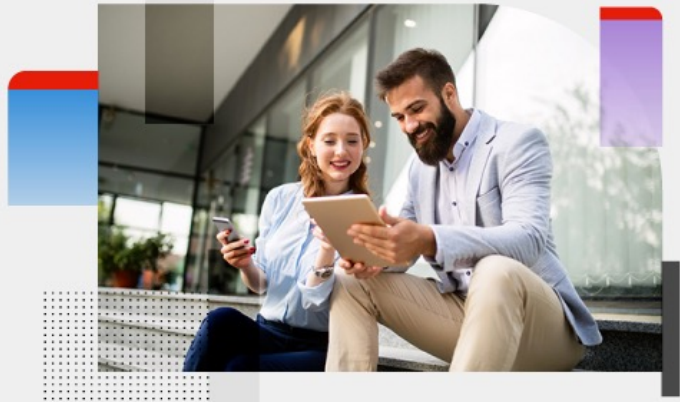


North America FortiRewards Q3 Close the Gate+ Account Booster Program



FortiRewards Boosters: improving your margin and profitability

Approved Close the Gate claims receive a point boost – up to 50% – paid directly to your company:

- Advanced/Expert/Global partners receive 25% point boost
- Specialized partners receive 25% point boost

To learn more about the Q3 Close the Gate+ incentive, [click here to download the flyer](#).

Booster Payment Details

Disti Invoice	Level Boost	Specialization Boost
Invoiced amount from Distributor (USD, minus taxes)	Booster for Advanced/Expert/Global and/or Specialized Partners paid directly to company – must have Company XTRM account for payment	
\$5,000 - 14,999	\$18.75	\$18.75
\$15,000 - 29,999	\$75.00	\$75.00
\$30,000 - 54,999	\$175.00	\$175.00
\$55,000 - 99,999	\$375.00	\$375.00
\$100,000+	\$750.00	\$750.00

How does it work?

1. Partner representative submits Close the Gate claim on the [NA Promotions page](#).
2. Approved claims will automatically receive a point booster which can be stacked (i.e. Advanced partner with SD-WAN Specialization will receive both boosters).
3. Each quarter, the Account Booster payment will be paid directly to your organization via XTRM, our Third Party Payment Processor. Your organization must have a [Company account at XTRM](#) to receive booster payments.

For questions, please reach out to the [FortiRewards team](#) or contact your CAM.

Q3 2021 Close the Gate Account Booster Program Terms and Conditions

1. To be eligible for either Account Level or Specialization Booster(s), Close the Gate claims must be entered by a representative of your organization and be approved.
2. Level Booster: Approved claims from Advanced, Expert, or Global partner accounts that have that designation at the time of submission will receive a point boost per claim.
3. Specialization Booster: Approved claims from Select, Advanced, Expert, or Global partner accounts with a Specialization that have that designation at the time of submission will receive a point boost per claim.
4. All Terms and Conditions of the Fortinet Incentive Program Agreement (“FortiRewards”) apply to this program.
5. This program starts on July 1, 2021 and ends at 11:59pm PT on September 30, 2021 - “Program Term.”
6. Program is only valid for deals registered in Canada or USA.
7. Deals must be closed during Program Term and distributor invoice must be dated within promotional period to qualify
8. FortiRewards Boosters are automatically calculated and paid on approved claims directly to the partner company, not the individual who submits the claim.
9. Funds will be available approximately 4 weeks after the Quarterly Redemption Cycle which begins at the end of the quarter (October 1)
10. Fortinet reserves the right to determine in its sole discretion if a particular closed deal exceeds acceptable deal registration discounting and will be excluded from this program.
11. By participating in this incentive, Partner agrees that they have: (a) Read, understand and approve Partner’s participation in the program and agree that such participation will not violate Partner’s policies and (b) certifies that Partner is in no way affiliated with the government or with any government entity or affiliate.
12. Program is void where prohibited by law.
13. Fortinet reserves the right to amend or cancel this program at any time, for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.
14. Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet’s General Counsel. Fortinet disclaims in full any guarantees.
15. Notwithstanding anything to the contrary, by participating in this program, resellers understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors.
16. Resellers further understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and in their sole and absolute discretion.
17. Fortinet reserves the right to amend or cancel this incentive at any time and to raise or lower amount of points awarded at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.

