



The Bluffs at Danforth Bay is always working hard to deliver the highest level of hospitality. It is important that all prospective seasonals have a clear understanding of the Seasonal Guidelines and Site Requirements and have a firm understanding that real estate agents do not represent the Campground. For this reason, agents must be approved by management to sell in the park and follow the below criteria.

As an approved real estate agent, you are able to sell the camping unit but must refrain from speaking on behalf of the campground which includes, but is not limited to, rules and guidelines, activities or fees associated with the campground. Anyone who has questions or is seeking clarification must be referred to the office.

- **Advertising** - Agents may not speak to camping unit age restrictions. The agent must ensure the interested party understands they are only purchasing the camping unit (in addition to the shed and/or golf cart if applicable) and that they are not purchasing the land/site. Additionally, realtor signage is not permitted inside the park.
- **Handouts** - Agents may only give prospective buyer(s) materials that pertain to the camping unit. If the interested party is looking for information regarding the campground such as payment information, activities or newsletters, etc, they must be referred to the office.
- **Printing** - Agents must have the means to print if necessary and thus will refrain from asking the office to print any materials related to the sale; including but not limited to, contracts. Additionally, the office cannot hold checks or printed materials to pass along to either the buyer or the seller.
- **Meeting locations** - It is recommended that agents meet any interested parties in the Depot parking lot so that the gate may be opened for them and they can be escorted to the unit(s) they are interested in purchasing. All business pertaining to the sale shall be conducted either in the camping unit or inside the Clubhouse.
- **Seasonal Interview Process** - The seasonal reservation is not guaranteed with the purchase of a camping unit until an interview has been completed and the prospective seasonal has been approved by management. Interested parties must contact the office to schedule an interview. Please note that interviews may book out 7-10 days from the initial request. Interested parties may contact the office and schedule an interview prior to looking at the camping units.
- **Town Forms** - The seller and buyer are responsible for filling out the necessary town forms and returning them to the office.
- **Final Electric bill** - The departing seasonal is responsible for notifying the office of the sale date, to ensure a final meter read is conducted.

It is our goal to make this a smooth transaction for both the seller and the buyer as well as ensure a good relationship is being kept between the agent and the campground at all times. We appreciate your desire to help our campers buy and sell in The Bluffs. We wish you all the success!