

**WANT TO
EARN AN
EXTRA
\$1,000?**

NATION'S BEST SPORTS RECRUITING STIPEND

Nation's Best Sports is actively pursuing retailers in the categories you service. We realize you are our greatest asset in determining the best of the best and appreciate the support you provide. We currently pay up to **\$1000** to those who actively assist in the process of bringing a new member to our group. This stipend is paid once the NBS Board of Directors Approves the applicant.

For your reference, our minimum qualifications are listed below:

Specialty Retailer (Athletic/Team, Winter Sports, Archery, Fishing, Clothing)

Specialty is defined as at least 70% of sales volume derives from only one of the above categories. The prospect must have a brick and mortar location open at least three years, financial stability and annual sale of \$750,000 or more.

Full-Line Retailer

A full-line retailer is defined as a store involved in two or more categories of sporting goods. The prospect must have a brick and mortar location open three years or more, financial stability and annual sales of \$1.5 million or more.

Shooting Sport Retailer

This category is defined as a prospect that derives at least 70% of their sales volume from firearms and related accessories and equipment. The prospect must have a brick and mortar store open 3 years or more, financial stability and annual sales of \$2.5 million or more.

Please contact Julie Cerza, by phone at 817-605-2212 or by email at jcerza@nbs.com with any leads you would like us to pursue.

We appreciate your partnership in contributing to our growth and relevance in the sporting goods industry. I look forward to rewarding your efforts!

Thank you,

Julie Cerza
Director of Member Recruiting & Member Services