

PHILANTHROPY 101: Introduction into the “Business of Philanthropy”



...multiple questions, concerns and thoughts from clients ... philanthropy and legacy conversation. In response, we ... from those questions. Held bi-weekly, participants ... 90-minute session.

WHO SHOULD ATTEND:

- Individuals or families who are considering setting up a foundation or establishing an account in a Donor Advised Fund or Community Foundation
- Families that are on-boarding the next generation of foundation leaders or board members
- Foundations that are exploring new funding opportunities or re-thinking their strategic priorities

PARTICIPANTS WILL ALSO RECEIVE:

- Philanthropic Journey™ workbook
- Copy of Seth Godin’s Book, “What to do When it’s Your Turn”
- Contact info of this exclusive learning cohort so that family foundations can collaborate offline
- Articles & Resources for each module; anticipated about 60min of pre-work to be assigned for each session
- One hour of bespoke philanthropy advising services with a member of the K&C team

SESSIONS:

- 1. Landscape** To understand the charitable sector and the business of philanthropy in Canada
- 2. Funder Persona** Different types of funders; Individual and collective identity
- 3. Types of Giving** Learn about how money flows into organizations and drives change (or doesn’t)
- 4. Geography & Demographics** An overview of what most needs doing in different regions of Canada
- 5. Governance** Articulate different ways that family foundations can govern themselves and communicate their decisions
- 6. Failures & Successes** Learn what works well and what not to do
- 7. Evaluations** Understanding the different ways of conducting strategic evaluations

OUTCOMES:

- A clearer understanding of where and how best to gain more bang for your “social buck”
- Understand the funder table dynamics. Identify your foundation’s blind-spots and how to manage them
- How to affect the change you want to see beyond your cheque-book
- A clearer understanding of the issues facing the different regions in Canada
- Develop skills and tools for on-boarding the Next Generation and strengthen your legacy
- How to identify pitfalls and avoid blind spots
- Gain skills in the area of grantee evaluations and funding opportunity assessments

INVESTMENT:

\$1900 + GST/person;

Family discount (up to three members):

\$1400 + GST/person

Want to book this session for a group of clients? We’d be happy to discuss a customized, white labeled program for your firm. Call us to design a series for you.

To register or for more information please email edu@karmaandcents.com