Pricing Update

Subject: Pricing Adjustments

GFCO Clients,

GFCO sets the highest standards for gluten-free certification, and your commitment to these standards brings trust and confidence to gluten-free consumers. We are grateful for your commitment to providing the safest product to the gluten-free community.

GIG will be celebrating GFCO's 20th anniversary in 2025. We have come a long way since the days before government labeling regulations for gluten-free labeling.

Our program has been built on making certification affordable for all. To this end, we have increased prices marginally twice in 20 years. The viability of our certification program requires us to keep up with inflation and the increased costs related to maintaining compliance, quality, or innovation in certification. Despite cost pressures, GIG remains committed to continuing to invest in certification improvements and being part of scientific decisions for gluten-free innovations. The rising cost of business operations necessitates this adjustment to maintain our standards and service levels. To remain viable, GIG must increase fees to cover the operations of the certification program activities.

Effective January 1, 2025, GFCO will implement fee and billing changes that include:

1. A **10% increase** for all certification and licensing fees. This increase is needed to ensure the longevity and viability of the program operations.
2. All certification and licensing **invoices will be sent 90 days before** the current contract ends. This ensures timely payment of the upcoming certification before the contract ends and avoids certification lapses.
3. **Audit, travel, and plant registration fees will be consolidated** into a single $1500 USD line item and billed before the audit is assigned. This allows for a fair and impartial fee for audits and provides an additional reminder that an audit will be scheduled during the upcoming quarter at your facility. This policy change only affects clients for whom GIG invoices for audit-related fees.

At GIG and GFCO, we value our partnership with each of our certified clients. These adjustments will help us continue providing a certification program that upholds the highest standards and meets the needs of a growing gluten-free community. Please feel free to reach out to Jim Williamson, CFO, at James.Williamson@gluten.org with any questions.

We look forward to our continued collaboration in 2025.

Sincerely,

Cynthia Kelly, CEO

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