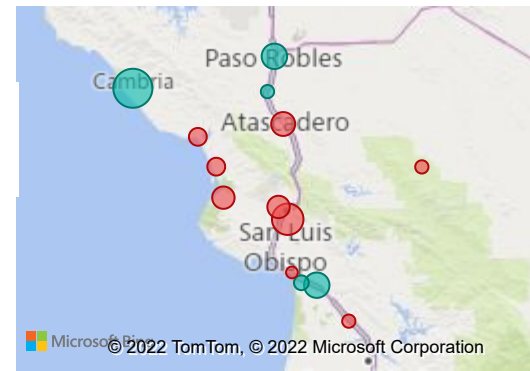




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San Luis Obispo Coastal AOR

December 2021



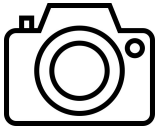
Existing
SFR Sales

Existing SFR
Median
Price

Existing SFR
Median
Price/Sq. Ft.

Existing SFR
Median
Sales-to-List
Ratio (%)

Snapshot



98

\$865K

\$552

101.5%

YoY % Chg.



-15.5%

10.1%

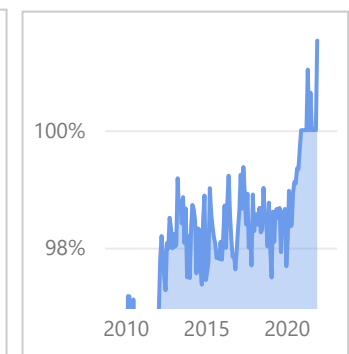
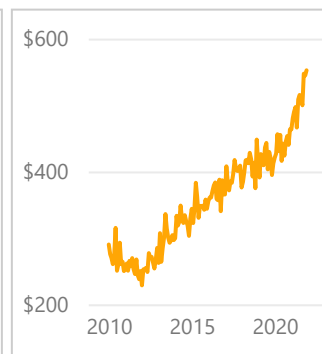
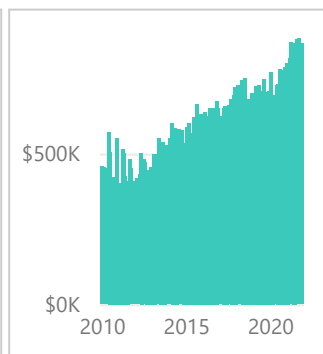
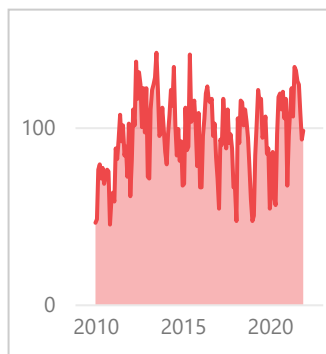
0.0%

19.2%

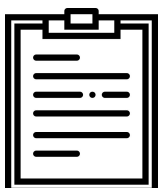
0.0%

1.5%

Trends



Definitions



Existing SFR Sales: Closed transactions of properties listed on various MLSs across the state during the current month for the selected geography and property characteristics.

Existing SFR Median Price: Median price of all closed sales listed on MLSs across the state during the current month for the selected geography and property characteristics.

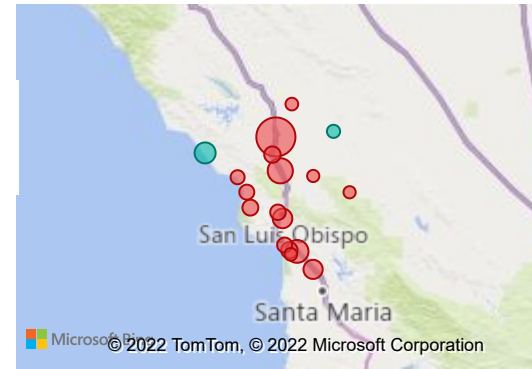
Existing SFR Med. Price/Sq. Ft.: Median price per square foot of all closed sales listed on MLSs during the current month for the selected geography and property characteristics.

Existing SFR Med. Sales-to-List Ratio (%): Gap between selling and listing prices for homes sold on MLSs during the month for the selected area and property characteristics.



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San Luis Obispo County

December 2021



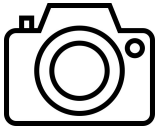
Existing
SFR Sales

Existing SFR
Median
Price

Existing SFR
Median
Price/Sq. Ft.

Existing SFR
Median
Sales-to-List
Ratio (%)

Snapshot



249

\$821K

\$470

100.5%

YoY % Chg.



-25.9%

14.7%

0.0%

17.3%

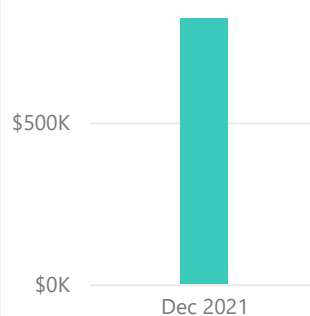
0.0%

0.5%

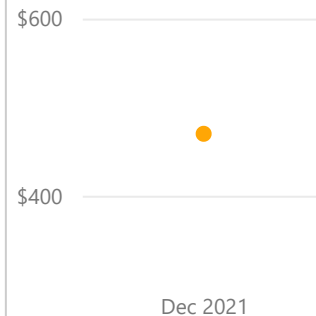
Trends



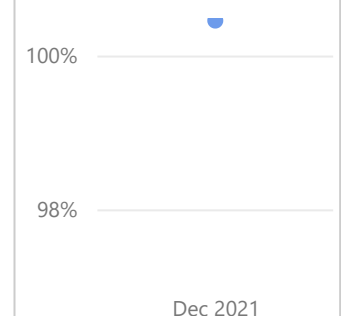
Dec 2021



Dec 2021



Dec 2021



Dec 2021

Definitions



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Existing SFR Med. Sales-to-List Ratio (%): Gap between selling and listing prices for homes sold on MLSs during the month for the selected area and property characteristics.