



# ADU *Open* HOUSE

Tuesday | 16 Sept, 2025  
The SIP, 18801 Front St NE, Poulsbo, WA 98370

### Robert Baglio, President of The BJC Group Inc.

The BJC Group has completed multiple affording housing projects in the last few years. We offer complete services and prefer to work in a collaborative and transparent environment with our Client's. We are excited about the ADU pre-approval process that the City of Poulsbo has spearheaded. It provides a unique opportunity that may not be around long. Don't miss out.

[rbaglio@bjcgroup.com](mailto:rbaglio@bjcgroup.com)



Need a  
Builder

### Terrance Randall Wilson, Owner of Wilson Law Group of Washington

Terrance's practice focuses on real estate development and the various legal issues affecting developers, property owners, and related consultants in the Seattle area. Since 1996, Terrance has been working with a wide array of land use professionals and regulatory bodies to obtain land use entitlements and permit approvals. This work includes condominiums, unit lot subdivisions, plats, short plats, legal lot status, building permits, code analysis, and coordination with all related consultants and the majority of municipalities and agencies in the greater Puget Sound area.

[Twilson@wilsonlawgroupwa.com](mailto:Twilson@wilsonlawgroupwa.com)



Need to  
Condo

### Chris Kirkley, Chief Lending Office with Peninsula Community Credit Union

As Chief Lending Officer at Peninsula Community Federal Credit Union, I have the privilege of overseeing our housing and real estate lending strategy, ensuring we provide members with accessible, affordable, and sustainable pathways to homeownership. My role is to balance sound lending practices with innovative programs that meet the needs of first-time buyers, long-term homeowners, and those navigating today's complex housing market. By focusing on member success, regulatory soundness, and strategic growth, I work to align our housing portfolio with the credit union's mission of people helping people

[ckirkley@pcfcu.org](mailto:ckirkley@pcfcu.org)



Need a  
Loan

### Todd Cain, President, Wing Point Construction Inc.

After working in the Golf Course Management business for 13 years in Legal and Construction Management, I moved back to Seattle/Bainbridge Island and have been doing Major Additions, Kitchens and Custom Homes in and around Bainbridge since 2006. I have done numerous ADU's and believe there is a strong need/interest in adding them to existing properties if the process can be simplified/streamlined. [tcain2@msn.com](mailto:tcain2@msn.com)



Need a  
Builder

### Cheryl Cain

Cheryl has considerable background in Project Management and keeping all the pieces in order. She also has the very difficult job of managing Todd.

### Joey Soller, Director of Commercial Real Estate | Residential Real Estate

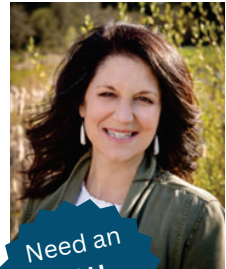
Force 10 Property Group, Managing Broker and Director of Commercial at Keller Williams Greater 360 in Poulsbo. With over 28 years in real estate, Joey specializes in guiding clients through residential and commercial opportunities with a focus on market analysis, development, and leasing. As a long-time local and planning commissioner, Joey is passionate about smart growth and housing solutions that strengthen our community. [force10commercial@kwcommercial.com](mailto:force10commercial@kwcommercial.com)



Need a  
Realtor

### Lora Benson, ADU Owner and Realtor

[lorabenson@windermere.com](mailto:lorabenson@windermere.com)



Need an  
ADU  
Owner

**Carl Paulino, Mortgage Loan Officer, Columbia Bank**  
2x Construction LO of the Year, 8x Construction Elite Winner



Need a  
Loan

### Additional Attendees Include:

- City of Poulsbo, Planning Manager, Nikole Coleman, [ncoleman@cityofpoulsbo.com](mailto:ncoleman@cityofpoulsbo.com)
- City of Poulsbo, Deputy Building Official, Allan Chappell [Achappell@cityofpoulsbo.com](mailto:Achappell@cityofpoulsbo.com)
- Stacie Palzer, Realtor with Keller Williams Greater 360 Poulsbo [force10commercial@kwcommercial.com](mailto:force10commercial@kwcommercial.com)
- Megan Timm, Farmers Insurance Agent in Bainbridge Island for insurance questions. [mallbee@farmersagent.com](mailto:mallbee@farmersagent.com)
- Alex Mondau, Director of Strategy, Tieton Cabin Company [alex@tietoncabinco.com](mailto:alex@tietoncabinco.com)