



Cambium Networks™

2020 EMEA Virtual Partner Event

13 October

Morning Session 09.30 – 13.00 Current and New/Prospective Partners

**All times listed are CET (+2 hrs to Dubai, +1 hr to Moscow, -1 hr to London, -7 hrs to Chicago, -9 hours to San Jose)*

09.30 Welcome and Platform Introduction

Bryan Dolby, Founder and CEO, Proactive PR

09.40 Cambium Keynote

Atul Bhatnagar, President and CEO

09.50 Welcome and Intro

Martin de la Serna, Vice President Sales, EMEA

10.00 Cambium's Gigabit Wireless Fabric Portfolio Highlights

Jean-François Fontaine-Boullé, Strategic Verticals Director, EMEA

Alessio Murrone, Vice President Sales, Europe

10.30 Why Become a Cambium Partner?

Marco Olivieri, Regional Sales Manager, Italy

10.50 Channel Partner Keynote – Nuvias

Delivering a Predictable Wi-Fi 6 Experience to the Enterprise

Alex Chartres, EMEA Group Business Manager, Nuvias

11.05 Break – Time to Visit the Exhibits

11.15 Industry Keynote – The Wi-Fi and Switching Opportunity in 2021 and Beyond

Chris DePuy, Technology Analyst, 650 Group

11.45 Channel Partner Keynote – Aikom Technology

End-to-End Technology Solutions for Safety, Security and Health in the New-Normal Enterprise and Mid-Market

Raffaele Bianchi, Sales Manager, Aikom Technology

- 12.00 **60 GHz cnWave Technology to Enable Smart City/CCTV Backhaul/Wi-Fi Backhaul**
Antony Holmes, Vice President, Engineering
- 12.20 **Planning and Onboarding Tools for Enterprise Wi-Fi and Broadband Connectivity**
Simon Staddon, Director, EMEA RTM
- 12.40 **Channel Partner Keynote – Telcomms**
Real-World Use Cases for Location Services with Skyfii
Leonardo Giusti, CTO, Telcomms
Simona Manetti, Marketing and Purchasing Manager, Telcomms
Jackson Kerr, Director of Business Development EMEA, Skyfii
- 12.55 **Wrap-Up and Prize-Draw**
- 13.00 **CLOSE**
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Afternoon Session 14.00 – 17.10 MSPs & SPs

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- 14.00 **Welcome and Platform Introduction**
Bryan Dolby, Founder and CEO, Proactive PR
- 14.10 **Cambium Keynote**
Atul Bhatnagar, President and CEO
- 14.20 **Welcome and Intro**
Martin de la Serna, Vice President Sales, EMEA
- 14.30 **Keynote Speaker – New Spectrum Frameworks for a Changing World and Evolving Technology**
Monica Paolini, Principal, Senza Fili
- 14.55 **Service Provider Round Table – Business Acceleration to Meet the New Normal**
Moderator:
Sakid Ahmed, General Manager, ePMP and cnVision Business
Participants:
Alain Knott-Craig, Executive Chairman, Herotel
Pietragelo di Fiore, Head of Sales, MICSO
Normanno Marcolongo, CTO, MICSO
Kendall Ananyi, Founder and CTO, Tizeti

- 15.30 **Channel Partner Keynote – Winncom**
Innovative Solutions for the Wireless World
Igor Kurochkin, Vice President, Global Vendor Management and Marketing, Winncom
- 15.45 **Break – Time to Visit the Exhibits**
- 15.55 **Terragraph and cnWave – Enabling Wireless Fiber**
Neeraj Bhatia, Product Manager, Terragraph Facebook
Antony Holmes, Vice President, Engineering
- 16.25 **60 GHz cnWave Broadband Access to Business and Residential Customers**
Antony Holmes, Vice President, Engineering
- 16.45 **Express Wi-Fi Technologies**
JP Chaib, EMEA Head of Partnerships, Connectivity Facebook
- 17.05 **Wrap-Up and Prize-Draw**
- 17.10 **CLOSE**