Hape International Inc
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2024 MID-YEAR RELEASE PRICE LIST

Prices Effective June 1st through December 31st 2024

ASK YOUR REPRESENTATIVE FOR OUR SPECIALS

2024 USA ORDER FORM				
BILL TO:	Order Total			
	Cust. Acct. #			
	PO #			
	Order Date			
	Ship Date			
	Cancel Date			
SHIP TO:	Sales Rep:			
	Ship Via			
	Terms			
	Freight			
	New Account ☐	Show Order ☐		
	Toy Store 01 ☐	Etailer 05 ☐	Furniture Store 09 ☐	FBA 13 ☐
	Gift Store 02 ☐	Book Store 06 ☐	Clothing Store 10 ☐	Other 14 ☐
	Educ. Dealer 03 ☐	Museum Store 07 ☐	Attraction Park 11 ☐	
	Children's Store 04 ☐	Catalog 08 ☐	Zoo/Aquarium 12 ☐	
Buyer's Name:	MASTERCARD ☐	VISA ☐		
Phone:	Credit Card #			
Fax:	Exp Date			
Email:	CSV			
Special Instructions:				

NEW ACCOUNTS
·Opening order amount $500
·Credit Card payments ONLY with initial opening orders

TERMS
·Minimum initial order $500 / Minimum reorder $250
·Accepts all major credit cards: Visa, Mastercard, American Express & Discover; Checks / ACH accepted (mailing checks: please require 2-3 weeks transit time from US to Canada + international stamp)
·Net 30 dating based on approved credit
·Applying for terms: must submit completed Hape credit application signed with business Tax ID#
·Credit Checking can take between 7-10 business days
·Prices, quantities, styles, contents, and color are subject to change without notice

BACKORDERS
·Adding to backorders is not allowed
·Backorders under $75 will be canceled
·Original order terms will pertain to backorders
·Backorders will be billed based on a first in, first out method
·If backorder units are not available to ship by cancel date, unfulfilled units will be canceled without notice.
·If there is no cancel date on the purchase order, backorders are shipped unless specifically requested to be canceled
·At the end of each calendar year all open backorders will be canceled from the system (12/31)

CLAIMS/DAMAGES
·All sales are final
·Account credit doesn't have cash value

Short shipments, defectives & damages must be reported within 10 business days of order receipt
· Except for LTL, which are required to be reported within 5 business days
· Credit will only apply to defective or damaged merchandise and must be reported within 10 days of receipt
· Do not discard of defective or damaged product unless authorized by customer service to do so
· Defective, damaged, or lost products/shipment needs to be mentioned when sending proof of delivery for LTL or small parcel shipments

RETURNS
· Returns will not be authorized for merchandise received 30 days after invoice date
· Any return must be authorized and a Return Authorization (RA) number will be provided by customer service
· Returns without an RA number will not be accepted or credited
· Restocking fee of 25% and return shipping fees may be applied
· Any product received in non resellable condition (stickers/ tags, damaged packaging) will not be credited

FREIGHT & SHIPPING
· All orders are ex-works Milwaukee, WI.with the initial order
· Truck delivery to residential or restricted access locations may be subject to additional charge
· Orders over $1000 receive Free Freight Allowance (FFA). Carrier selected at Hape's discretion
· **Qualifying orders with Free Freight Allowance (FFA) may deduct the freight charges from their invoice if paid within termsHape Warehouse will be closed from Dec. 26-31 for yearly inventory count, no order will be shipped during this time**

Hape

Prices Effective June 1st through December 31st 2024

QTY	Item #	Description	Page	Min	MC	W/S Cost	SRP	Total
Hape								
	E0073	Roll 'n' Hatch	3	6	6	$6.00	$11.99	
	E0074	Snuggle Bear Activity Gym	3	1	2	$45.00	$89.99	
	E0519	Infinite Imagination Building Blocks	5	3	6	$20.00	$39.99	
	E0635	Pixel Piano	7	4	8	$22.50	$44.99	
	E0640	Mini Musician's Starter Recorder	7	6	24	$10.00	$19.99	
	E0642	Mini Conductor's Orchestra	7	2	4	$30.00	$59.99	
	E1114	Habit Heroes Reward Chart	9	4	8	$12.50	$24.99	
	E1219	Light Up Balance Board	11	1	1	$95.00	$189.99	
	E1653	Four Seasons Layer Puzzle	13	6	12	$10.00	$19.99	
	E1656	Animal Kingdom Puzzle	13	6	18	$10.00	$19.99	
	E1657	Color & Numbers Puzzle	13	6	12	$7.50	$14.99	
	E3219	My Stylish Dressing Table	19	1	2	$37.50	$74.99	
	E3220	Build-It Tool Box	19	2	4	$20.00	$39.99	
	E3221	Little Engineer's Workbench	19	2	2	$32.50	$64.99	
	E3426	Kiki's Treehouse Headquarters	21	2	4	$30.00	$59.99	
	E3427	Ben's Eco Catamaran	22	4	4	$20.00	$39.99	
	E3428	Green Planet School	21	2	4	$25.00	$49.99	
	E3429	Clio's Bio Juice Cart	23	2	8	$20.00	$39.99	
	E3798	Mars Mission Launch Set	17	2	2	$35.00	$69.99	
	E3799	Mars Exploration Set	17	1	2	$50.00	$99.99	
	E3872	2-in-1 Space Shuttle Train	17	3	12	$15.00	$29.99	
	E4314	Bamboo Rapido Marble Match	25	4	8	$10.00	$19.99	
	E6042	Race to the Finish Expansion Pack	15	6	12	$7.50	$14.99	
PolyM								
	761820	Garbage Sorting Truck	27	2	4	$22.50	$44.99	
	761821	Fire Rescue Truck	27	2	4	$22.50	$44.99	