

# Quick Response™ Business Acquisition Financing Summary

## Up To 75% SBA Financing \*

Retail Store Co.  
with NO Real Estate

**SAMPLE**

Jacksonville, FL.

**SAMPLE**

SBA 7(a) Proposed Purchase Scenario

Purchase Price
Owner Financing
Working Capital
Average SBA Fees and closing costs <u>(May Be Financed)</u>
Down Payment 25%
Loan Request
Term (Months)
Interest Rate
Monthly Payment ****

\$1,425,000
\$100,000
\$45,000
392,500
\$1,177,500
120
7.00%
\$13,672

**Working  
capital is  
payable to  
borrower  
at loan  
closing**

Rate **
Term
Assumable
Prepayment Penalty
Lender Points
Packaging Services
Other Costs

Prime + 2.75% Max, Variable ***
10 Years, Fully Amortized
Yes/ Qualify
None
None
Upon Request
Appraisal Fee, Environmental Assessment and Related Direct Costs

For More Information Call

Your Logo Here



Your Phone (123)555-4567

Phone (888) 238-0952

\* For Qualified Applicant on an existing business with 3 years or more history.

\*\* Rates subject to change without notice.

\*\*\* On July 1st, 2017 Prime Rate = 4.25 %

\*\*\*\*Does not include any seller compensation



To provide our QR™ form (business pre-qualification)  
We need the following:

- 1.** Last 2 complete year tax returns
- 2.** Current interim statements, P/L and balance sheet
- 3.** Broker add back sheet showing SDE or cash flow
- 4.** History of the business or summary

What sets Diamond Financial apart from the rest?

- We close over **94%** of our accepted loan requests.
  - 3 days for a yes or no answer, GUARANTEED!
  - 21 years, same name and same management team

Please do not hesitate to call us in the future with any type of financing questions on our deals or any others you may have in process, we would like to be your number source for true SBA answers and solutions. Know that we are here to help you with "Structuring" questions and can also assist you interpreting the sometimes confusing SBA rules and regulations (SOP).

Diamond offers a FREE service of structuring SBA loans and offering SBA answers at

[AskDiamond@EasySBA.com](mailto:AskDiamond@EasySBA.com)

This service is 100% confidential and your email address will NOT be shared or solicited in any way.



July 21, 2017

Business Intermediary

To Whom It May Concern:

This letter is to confirm that Diamond Financial Services has reviewed the personal information package for Mr. Joseph A. Borrower and the feasibility of SBA Financing, after reviewing his personal financial information, it is our professional opinion that he is able to secure SBA financing for the acquisition of a business with a selling price of up to \$ 5,000,000 through our lenders. We look forward to preparing this application and keeping your company aware of its progress. This letter in no way represents a loan commitment or guarantees a loan commitment in any way.

If you should require any additional information in regard to this client and his financing, please feel free to contact our office directly.

Sincerely  
DIAMOND FINANCIAL SERVICES

A handwritten signature in black ink that reads "Stephen Mariani".

Stephen Mariani  
Business Finance Consultant

Let's Get Started.

North Carolina- Corporate Headquarters  
5306 Six Forks Road, Suite 105, Raleigh, North Carolina 27609  
1-888-238-0952 or (919) 782-3101 Fax (919) 782-9882  
WWW.EasySBA.com

## Diamond Financial Buyer Pre-Qual Requirements

For a buyer pre-qual we require the following:

- Attached PFS and PCFA forms
- Authorization to pull credit (or you can provide a recent report)
- Resume' on buyer (s)
- Bank statements or accounts showing down payment money (ie; Current HELOC statement, IRA, Bank, etc.)

A pre-qual can be turned around within 2 to 4 hours.

## Broker FAQ and information

What sets Diamond Financial apart from the rest?

- We close over **94%** of our accepted loan requests.
- 3 days for a yes or no answer, GUARANTEED!
- 22 years, same name and same management team

Do you pay fees?

- We do not buy business as we are customer service (and broker) focused. Providing a superior client experience is our top priority and we believe that closing 94% of your transactions will be much more valuable. We guarantee a yes or no answer within 3 days of a complete loan request.

Why should we consider using DFS?

- Typically bank employee turnover rates can exceed 53% in a single year. We have been SBA transaction only providers for over 21 years and have closed over \$1 billion. SBA is typically a very small percentage of any banks business but at Diamond Financial, it is our ONLY business.
- One of the LARGEST SBA lenders in the nation admitted to us that they approved less than 29% of all SBA transactions they receive –that means 71% of the time the answer is a decline. Less than 1 out of 3 is approved.
- Every week many national lenders count on us for advice on specific SBA rules!

By using Diamond Financial you will receive:

- Consistent, positive results
- 94% success rate!
- Working with the recognized experts.
- Answers within days, not weeks, guaranteed!

**Give us a try!**



**Let's get started.**



**Let's get started.**

## **BROKER ADVANTAGE REGISTRATION**

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**E-Mail:** \_\_\_\_\_

**How do you prefer to be contacted?**

**Tel** \_\_\_\_\_ **E-Mail** \_\_\_\_\_ **Regular Mail** \_\_\_\_\_

**Owner's Name (if Different):** \_\_\_\_\_

**Average Size of Transactions:** \_\_\_\_\_

**Specialty (if applicable):** \_\_\_\_\_

**How Many Brokers:** \_\_\_\_\_

**Should we add any of them to registration? Yes**  **No**

**If so, their names are:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Please email this form to Diamond Financial corporate, [information@easysba.com](mailto:information@easysba.com) for instant registration and to begin getting the results you need today.**