



Hong Kong's Economy: What to Expect

Alicia Garcia Herrero- Chief Economist, Asia Pacific
alicia.garciaherrero@natixis.com
+852 3900 8680



August 2019



SUMMARY

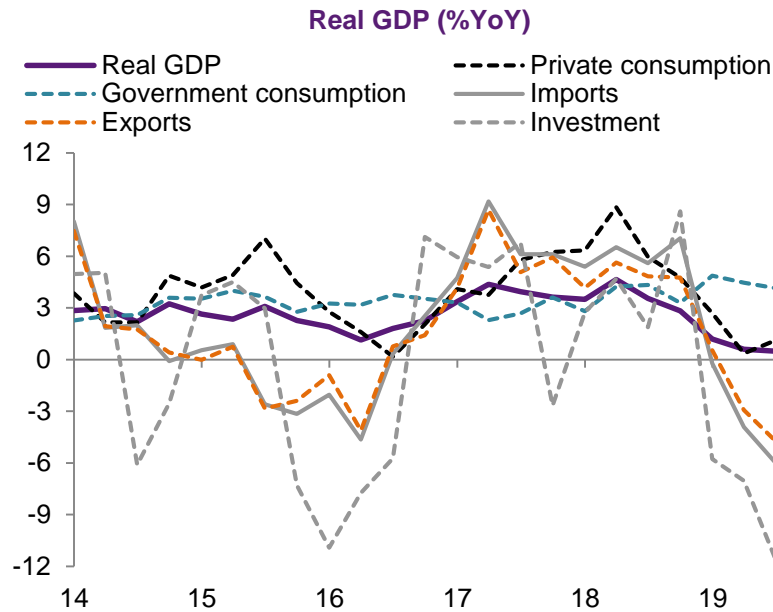
1. HONG KONG ECONOMY IS DECELERATING RAPIDLY
2. CAPITAL OUTFLOWS AS KEY RISK TO HONG KONG'S PEG TO THE USD
3. HONG KONG STILL RELEVANT FOR THE MAINLAND, AT LEAST FINANCIALLY
4. CONCLUSIONS

A large, textured purple brushstroke graphic that tapers to the left and has a thick, rounded end on the right. A large white number '1' is centered within the brushstroke.

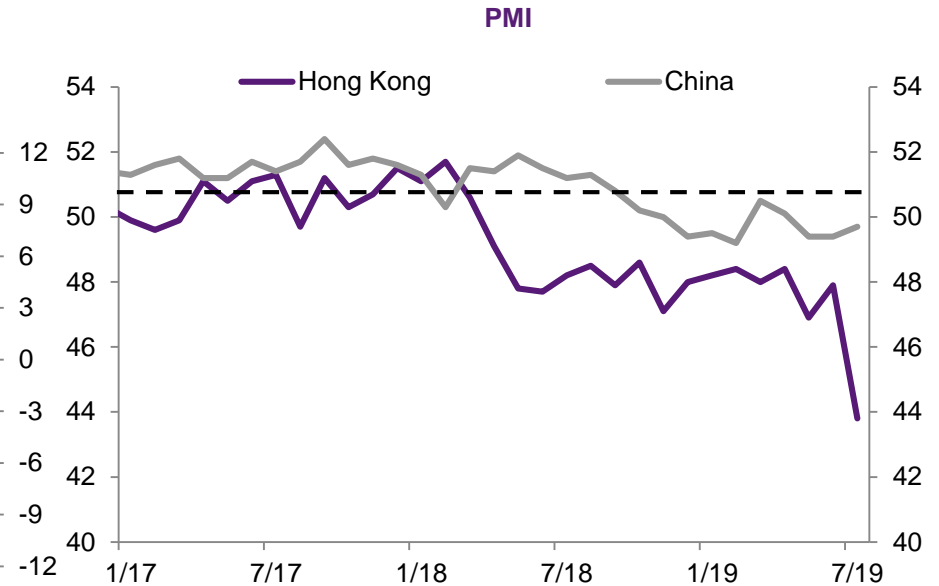
1

HONG KONG ECONOMY IS DECELERATING RAPIDLY

Hong Kong economy under pressure with worrying business sentiment



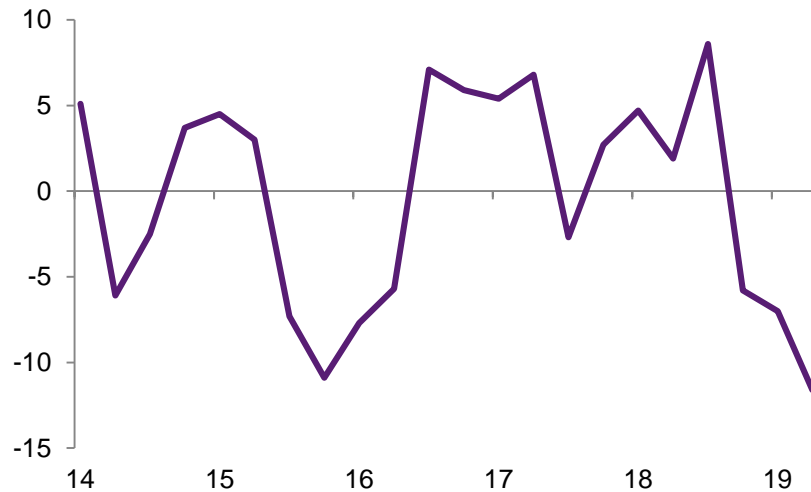
Source: Bloomberg, Natixis



Source: Bloomberg, Natixis

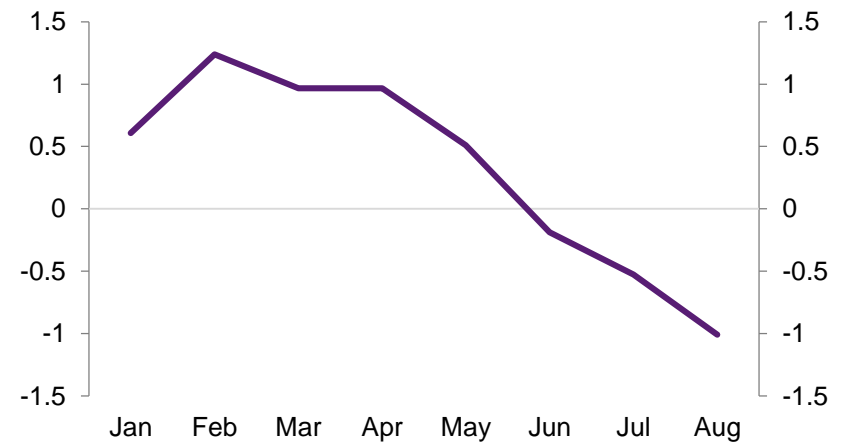
Investment has collapsed in 2Q and our own proprietary sentiment measure for investment shows a worsening in July and August

Hong Kong Investment (% YoY)



Source: Natixis, Bloomberg

3-month moving average sentiment about investment in Hong Kong

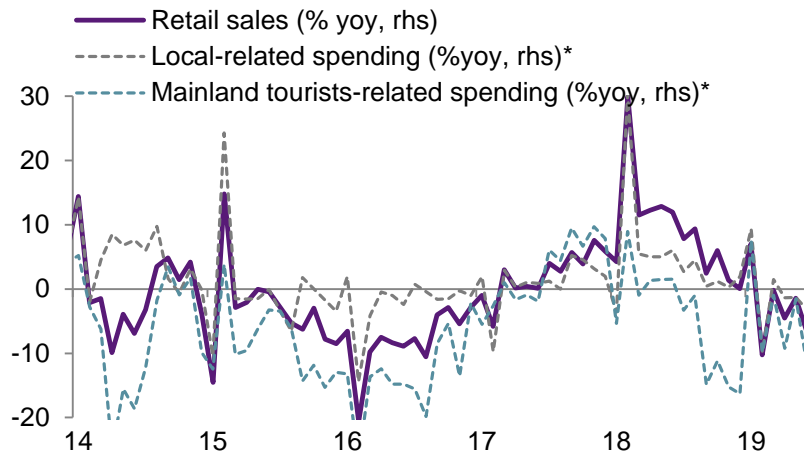


Source: GDELT, Natixis

Methodology: Proprietary sentiment analysis based on GDELT big data set on media

Consumption hit by the retreat of Mainland tourists even before the worsening of social unrest

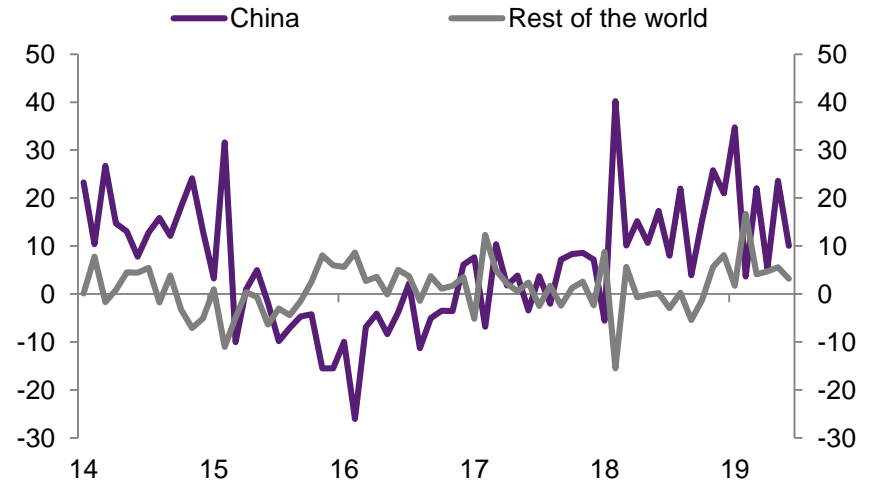
Retail sales



Sources: Bloomberg, Natixis

* Local spendings include clothing, fuels, durable consumer goods and supermarket; Mainland-related spendings contain medicine, cosmetics, optical products, Chinese drugs, Jewelry, clocks and watches; others like food and spending in department stores are not included in both series.

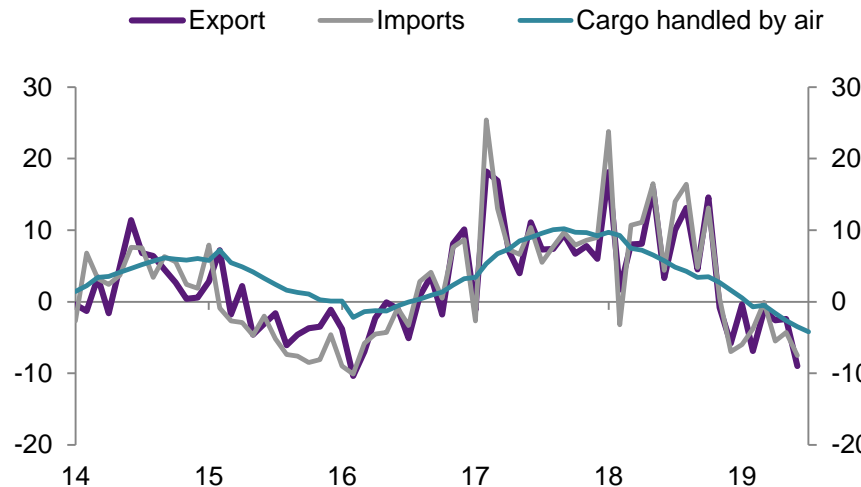
Visitor arrivals as of June (% YoY)



Source: Natixis, Bloomberg

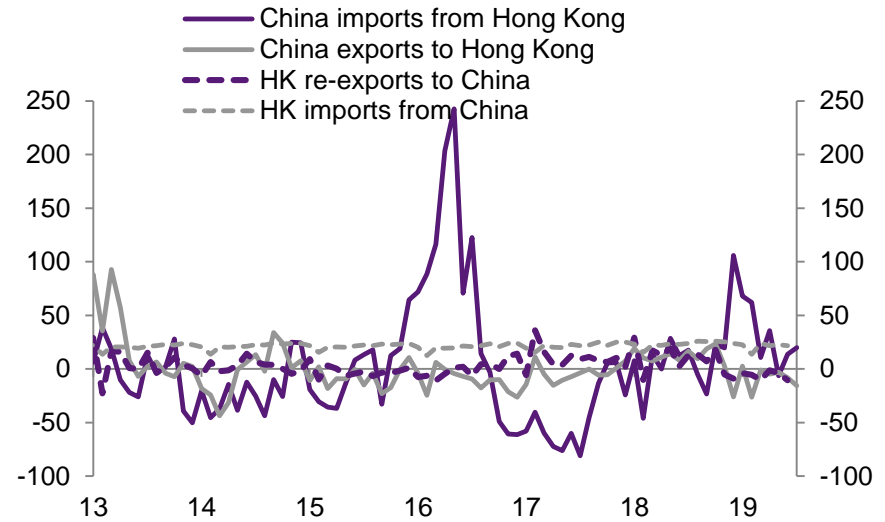
Trade data has also deteriorated very rapidly since the beginning of 2019, after a relatively positive end of 2018 while HK was used a gateway for China's imports

External trade & logistics (%YoY)



Source: Bloomberg, Natixis

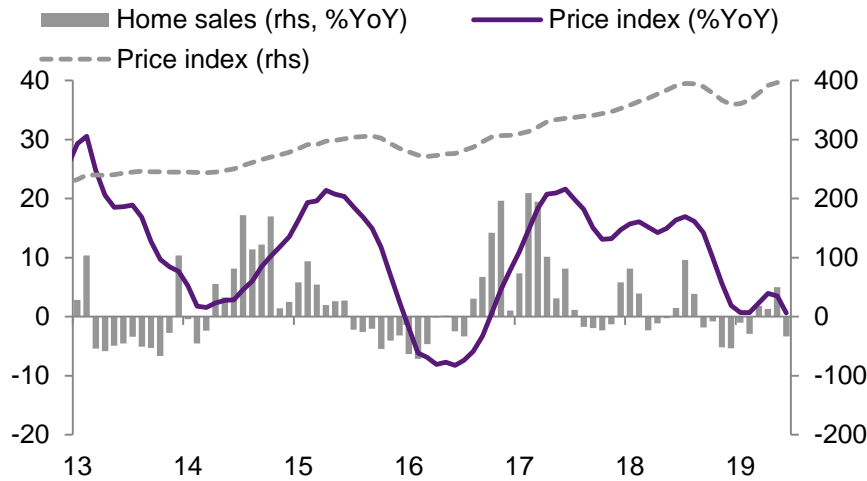
China-HK trade (%YoY)



Source: Bloomberg, Natixis

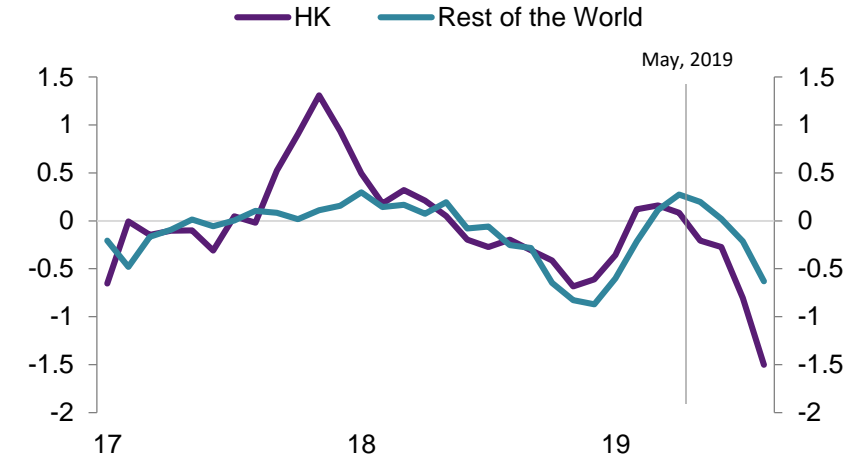
Housing market decelerating rapidly in since the beginning of 2019 and with a clear worsening of sentiment since May

Residential prices index (1999=100)



Source: CEIC, Natixis
 * Saleable area less than 100 m² ** Saleable area larger than 100 m²

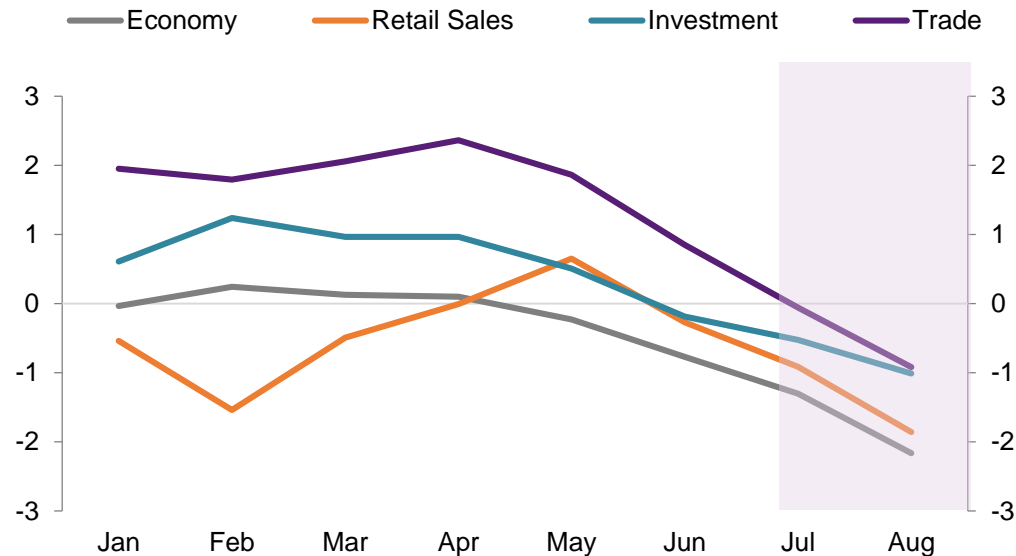
Sentiment about Hong Kong real estate From the perspective of:



Source: Natixis
 Monthly sentiment indicator calculated from three-month moving average from GDELT big data set

Our own measurement of business sentiment clearly shows a fast worsening in July and, even more so, in August

3-month moving average sentiment from HK perspective in four sectors



Source: GDELT, Natixis

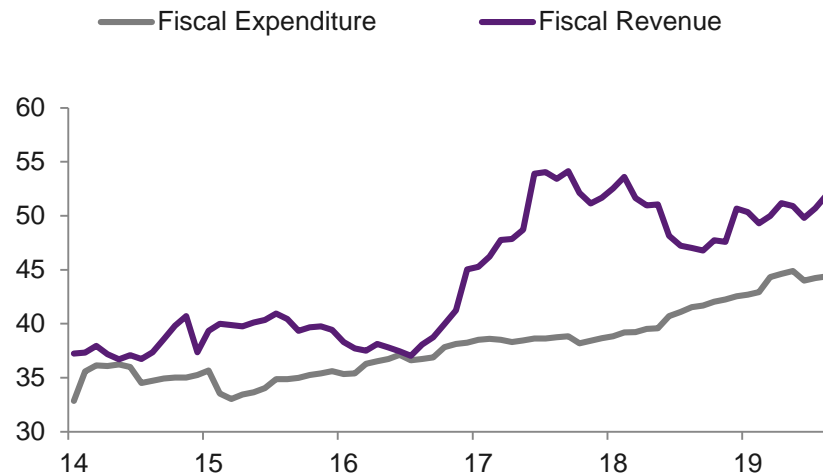
* Latest GDELT observation updated as of August 20th, 2019;

Methodology: Proprietary sentiment analysis based on GDELT big data set on media coverage

The recently announced fiscal package clearly not enough. More should be expected soon, which will only smoothen Hong Kong's rapid slowdown

- The newly laid out fiscal plan of \$19.1 billion is only 4% of the total fiscal expenditure or 0.7% of Hong Kong's 2018 GDP.
- The very marginal worsening of Hong Kong's very solid situation might actually look quite different once we take into account the expected fall in revenues from a much lower growth in 2019.
- In any event, we expect a much bigger fiscal stimulus to be implemented soon which should help the Hong Kong avoid a recession (our forecast for growth in 2019 is 0.5% with that expected additional fiscal stimulus)

Hong Kong Fiscal Expenditure & Revenue (HKD billion, 12mma)



Source: Natixis, Bloomberg

Hong Kong Budget Balance as a share of GDP (%)



Source: Natixis, Bloomberg
*Rolling sum used

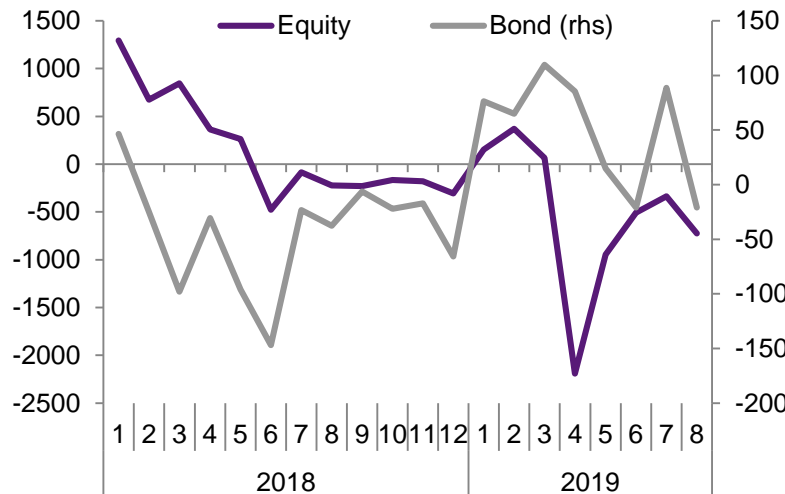


2

CAPITAL OUTFLOWS AS KEY RISK TO HONG KONG'S PEG TO THE USD

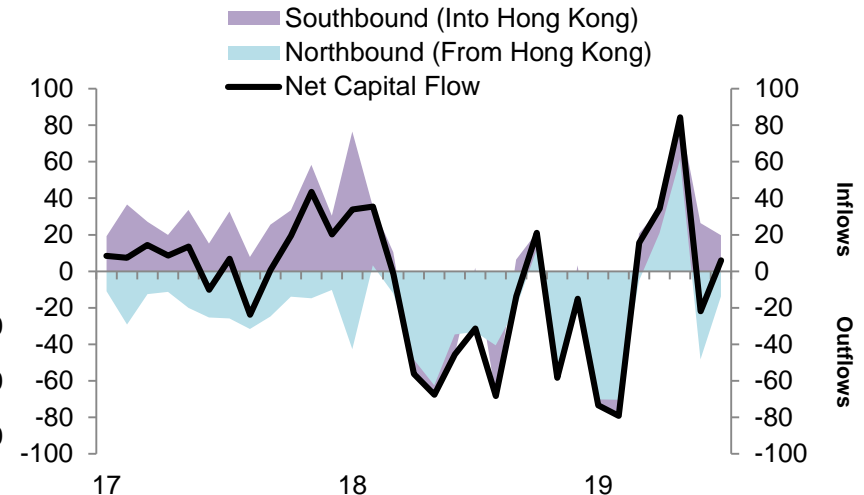
Since August we are seeing both equity and bond outflows. Stock connect was getting into negative territory until the Southbound flows (i.e. inflows into Hong Kong from Mainland equity investors) accelerated recently

HK capital flows (USD mn)



Source: EPFR, Natixis
 Note: 2019 August data is only available as of August 16

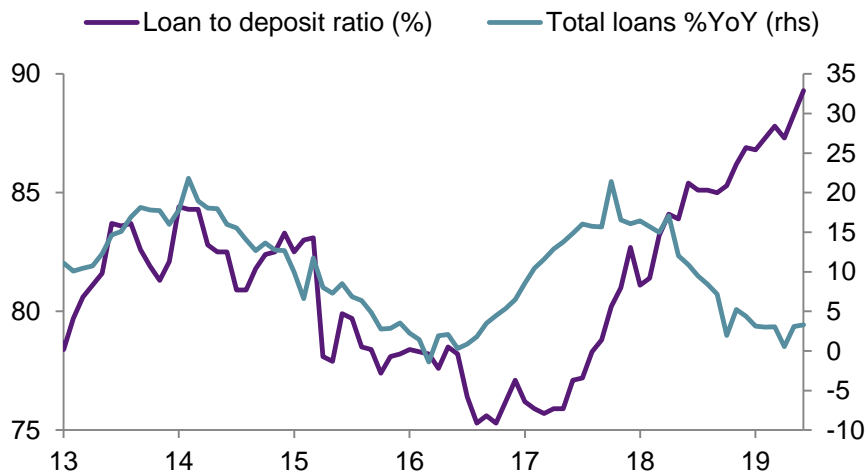
Stock Connect Net Capital Flow (HKD bn)



Source: Natixis, Hong Kong Exchanges and Clearing, Shanghai Stock Exchange,

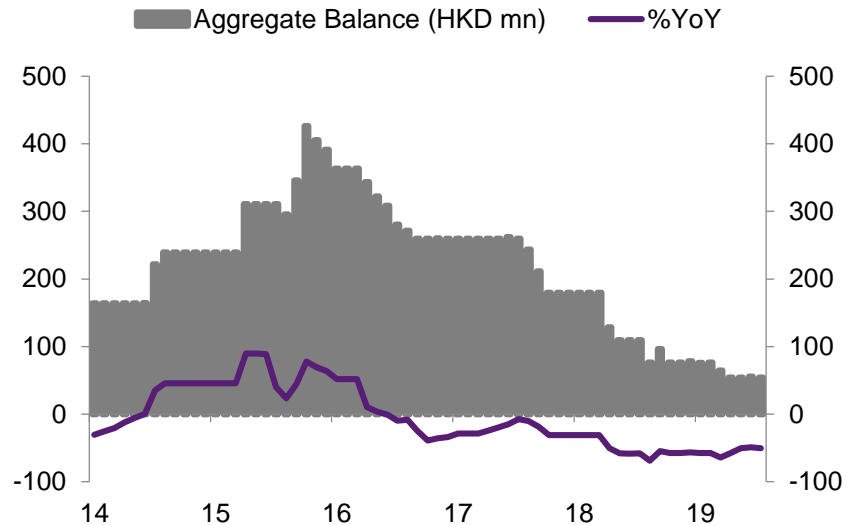
Demand for loans decelerating quickly and capital outflows starting. Liquidity in the banking sector no longer as ample, at least not in HKD

Loans (all currencies)



Source: Bloomberg, Natixis

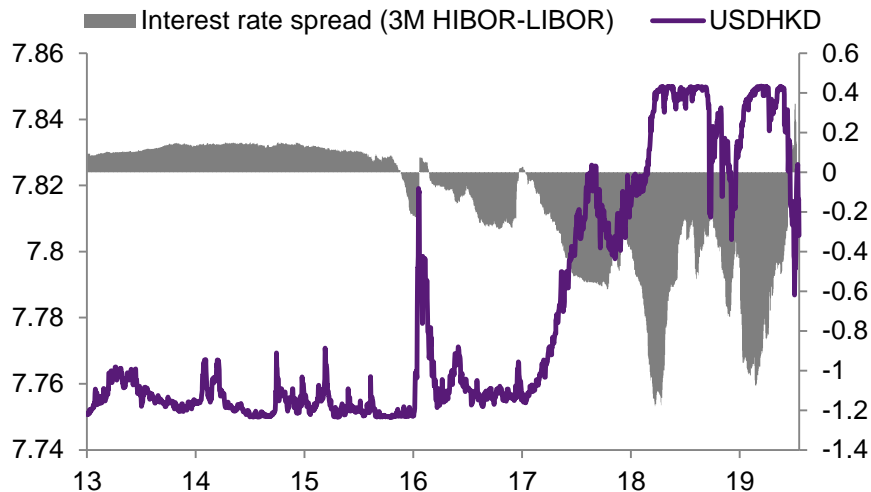
Hong Kong Aggregate Balance



Source: Bloomberg, Natixis

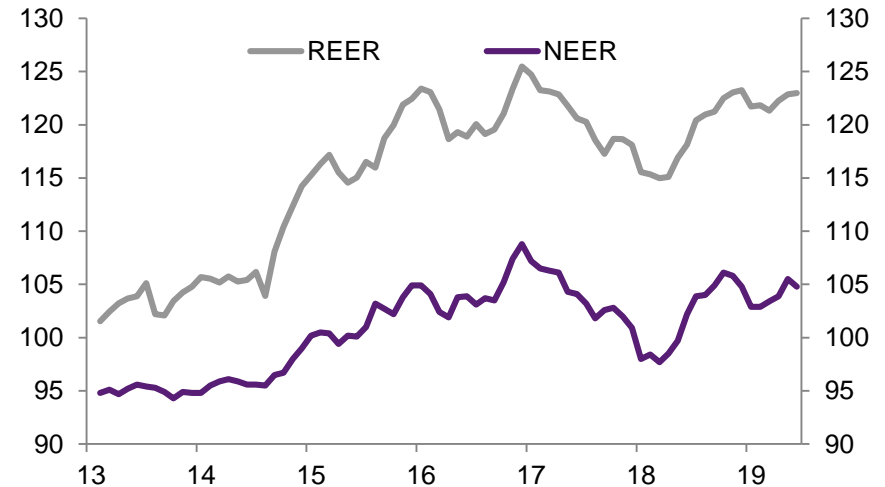
The recent HKD weakness is probably explained by capital outflows although there is not enough data to confirm that. One important sign though is that the differential between HIBOR-LIBOR has turned positive after many years in negative territory due to massive liquidity in Hong Kong

HKD and Interest rate spread



Source: Bloomberg, Natixis
Last observation as of August 20, 2019

REER and NEER



Source: Bloomberg, Natixis

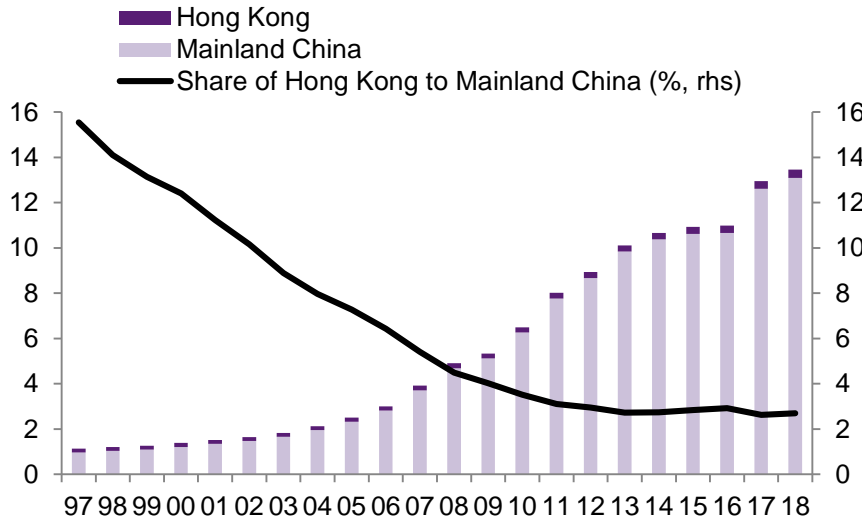


3

**HONG KONG STILL
RELEVANT FOR THE
MAINLAND, AT LEAST
FINANCIALLY**

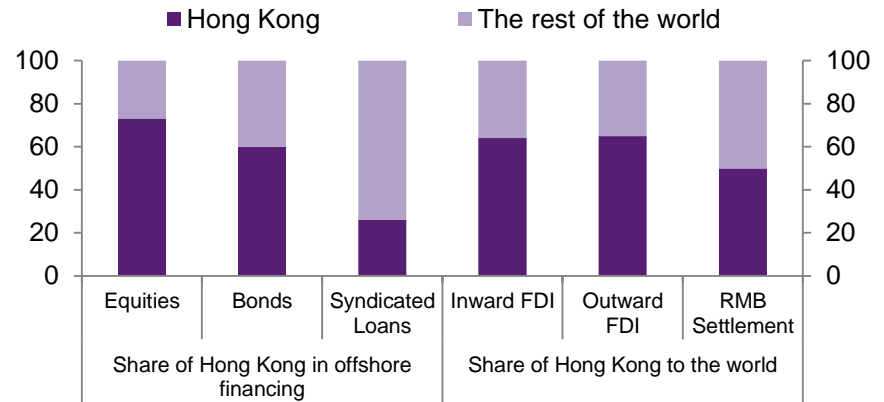
While Hong Kong's economic size has clearly shrunk over time compared to the Mainland, its financial relevance is undeniable. Hong Kong still serves as the Mainland key gateway to investing/funding from overseas

GDP of Hong Kong and Mainland China



Source: Natixis, Bloomberg

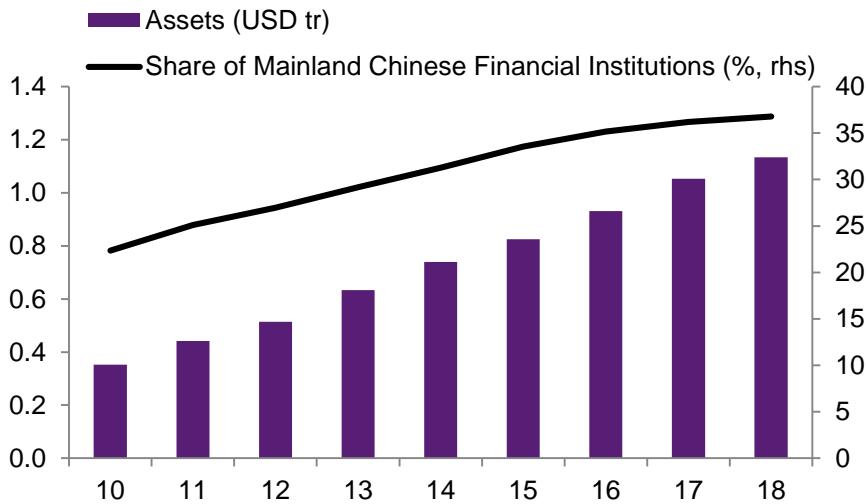
Hong Kong's Financial Relevance to Mainland China (2010-2018)



N.B. Non-listed bonds are excluded from calculation. OFDI data as of 2010-2017. RMB settlement data as of 2018.
Source: Natixis, Bloomberg, People's Bank of China, China Ministry of Commerce

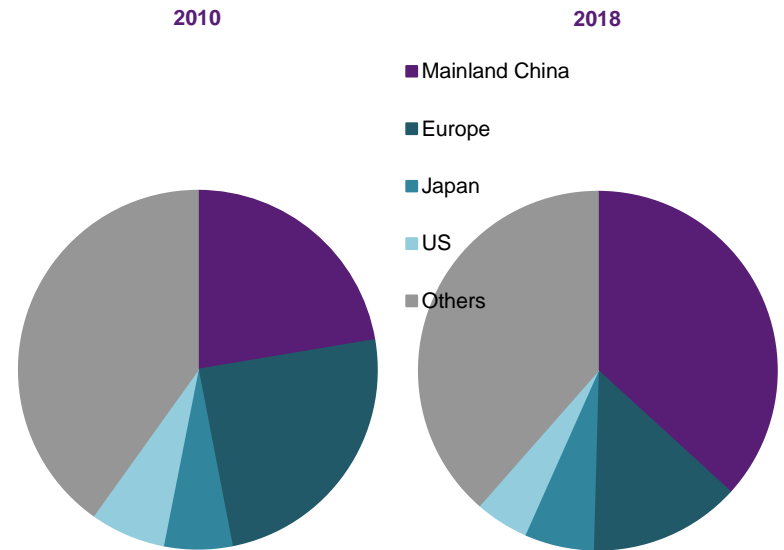
Furthermore, Hong Kong's financial system is increasingly dominated by Mainland actors.

Assets of Mainland Chinese Financial Institutions in Hong Kong



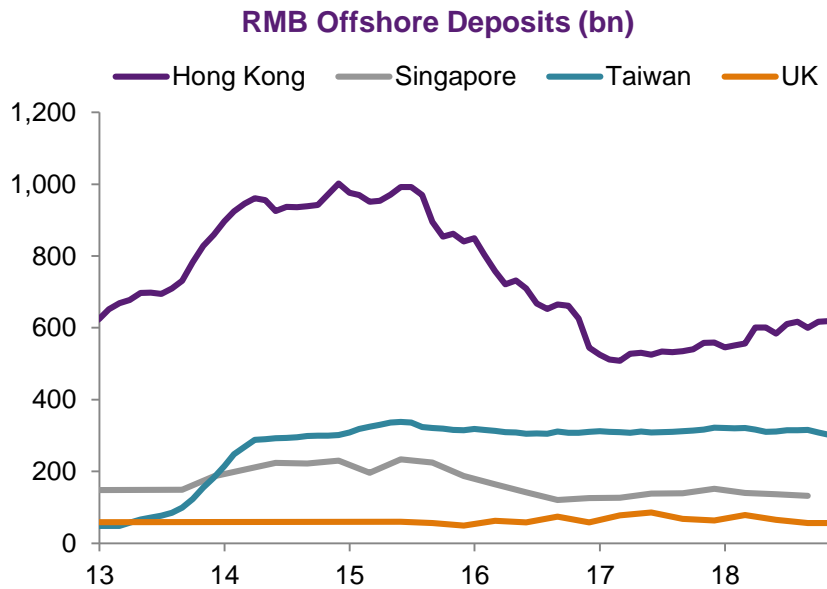
Source: Natixis, Hong Kong Monetary Authority

Total Bank Assets by Region/Economy of Beneficial Ownership in Hong Kong

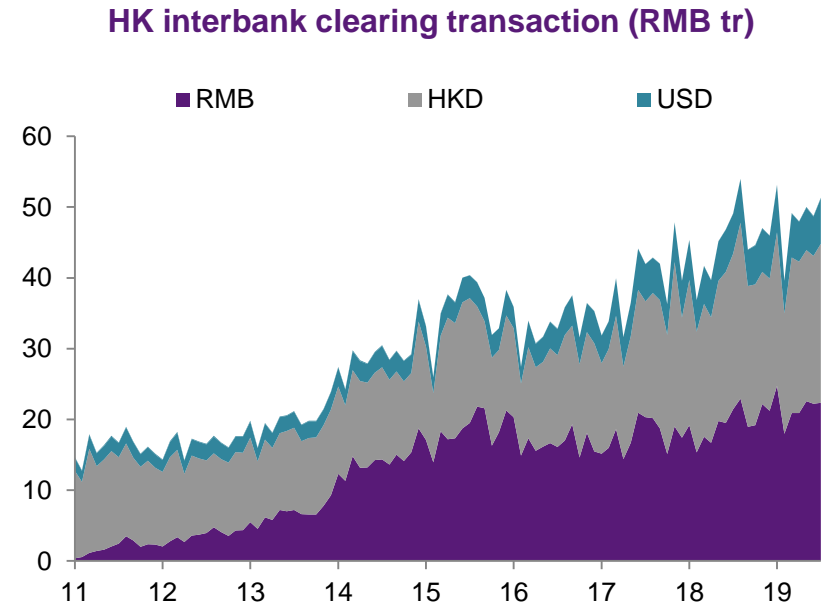


Source: Natixis, Hong Kong

Last but not least, Hong Kong has been the largest offshore RMB center so far



Source: Bloomberg, Natixis



Source: CEIC, Natixis

Conclusions

- All in all, Hong Kong data has been worsening since last year and it is only going to get worse according to our own estimates of business sentiment.
- The mini fiscal stimulus recently announced is not going to stop the tsunami so more will need to come.
- The very rigid monetary regime that Hong Kong has long benefitted from, a peg to the USD under a currency board, can become a real straight-jacket even capital outflows intensify.
- Hong Kong economic woes are not only worrisome for Hong Kong but also for the Mainland as Hong Kong plays a key role for China's overseas investment and funding, being the largest offshore center for China's own needs.
- At a time when China itself will need to tackle pressure from capital outflows, capital outflows from Hong Kong could be especially problematic.

DISCLAIMER

The information contained in this publication and any attachment thereto is exclusively intended for a client base consisting of professionals and qualified investors. This document and any attachment thereto are strictly confidential and cannot be divulged to a third party without the prior written consent of Natixis. If you are not the intended recipient of this document and/or the attachments, please delete them and immediately notify the sender. Distribution, possession or delivery of this document in, to or from certain jurisdictions may be restricted or prohibited by law. Recipients of this document are required to inform themselves of and comply with all such restrictions or prohibitions. Neither Natixis, nor any of its affiliates, directors, employees, agents or advisers or any other person accepts any liability to any person in relation to the distribution, possession or delivery of this document in, to or from any jurisdiction.

This document has been developed by our economists. It does not constitute a financial analysis and has not been developed in accordance with legal requirements designed to promote the independence of investment research. Accordingly, there are no prohibitions on dealing ahead of its dissemination.

This document and all attachments are communicated to each recipient for information purposes only and do not constitute a personalized investment recommendation. They are intended for general distribution and the products or services described herein do not take into account any specific investment objective, financial situation or particular need of any recipient. This document and any attachment thereto shall not be construed as an offer nor a solicitation for any purchase, sale or subscription. Under no circumstances should this document be considered as an official confirmation of a transaction to any person or entity and no undertaking is given that the transaction will be entered into under the terms and conditions set out herein or under any other terms and conditions. This document and any attachment thereto are based on public information and shall not be used nor considered as an undertaking from Natixis. All undertakings require the formal approval of Natixis according to its prevailing internal procedures.

Natixis has neither verified nor carried out independent analysis of the information contained in this document. Accordingly, no representation, warranty or undertaking, either express or implied, is made to the recipients of this document as to or in relation to the relevance, accuracy or completeness of this document or as to the reasonableness of any assumption contained in this document. Information does not take into account specific tax rules or accounting methods applicable to counterparties, clients or potential clients of Natixis. Therefore, Natixis shall not be liable for differences, if any, between its own valuations and those valuations provided by third parties; as such differences may arise as a result of the application and implementation of alternative accounting methods, tax rules or valuation models. The statements, assumptions and opinions contained in this document may be changed or may be withdrawn by Natixis at any time without notice.

Prices and margins are indicative only and are subject to change at any time without notice depending on, inter alia, market conditions. Past performances and simulations of past performances are not a reliable indicator and therefore do not anticipate any future results. The information contained in this document may include results of analyses from a quantitative model, which represent potential future events that may or may not be realized, and is not a complete analysis of every material fact representing any product. Information may be changed or may be withdrawn by Natixis at any time without notice. More generally, no responsibility is accepted by Natixis, nor any of its holding companies, subsidiaries, associated undertakings or controlling persons, nor any of their respective directors, officers, partners, employees, agents, representatives or advisers as to or in relation to the characteristics of this information. The statements, assumptions and forecasts contained in this document reflect the judgment of its author(s), unless otherwise specified, and do not reflect the judgment of any other person or of Natixis.

The information contained in this document should not be assumed to have been updated at any time subsequent to the date shown on the first page of this document and the delivery of this document does not constitute a representation by any person that such information will be updated at any time after the date of this document.

Natixis shall not be liable for any financial loss or any decision taken on the basis of the information disclosed in this presentation and Natixis does not provide any advice, including in case of investment services. In any event, you should request for any internal and/or external advice that you consider necessary or desirable to obtain, including from any financial, legal, tax or accounting adviser, or any other specialist, in order to verify in particular that the transaction described in this document complies with your objectives and constraints and to obtain an independent valuation of the transaction, its risk factors and rewards.

Natixis is authorized in France by the Autorité de Contrôle Prudentiel et de Régulation (ACPR) as a Bank - Investment Services Provider and subject to its supervision.

Natixis is regulated by the Autorité des Marchés Financiers in respect of its investment services activities.

Natixis is authorized by the ACPR in France and regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority in the United Kingdom. Details on the extent of regulation by the FCA and the Prudential Regulation Authority are available from Natixis' branch in London upon request.

Natixis is authorized by the ACPR and regulated by the BaFin (Bundesanstalt für Finanzdienstleistungsaufsicht) for the conduct of its business under the right of establishment in Germany.

Natixis is authorized by the ACPR and regulated by Bank of Spain and the CNMV (Comisión Nacional de Mercado de Valores) for the conduct of its business under the right of establishment in Spain.

Natixis is authorized by the ACPR and regulated by Bank of Italy and the CONSOB (Commissione Nazionale per le Società e la Borsa) for the conduct of its business under the right of establishment in Italy.

Natixis is authorised by the ACPR and regulated by the Dubai Financial Services Authority (DFSA) for the conduct of its business in and from the Dubai International Financial Centre (DIFC). The document is being made available to the recipient with the understanding that it meets the DFSA definition of a Professional Client; the recipient is otherwise required to inform Natixis if this is not the case and return the document. The recipient also acknowledges and understands that neither the document nor its contents have been approved, licensed by or registered with any regulatory body or governmental agency in the GCC or Lebanon.

All of the views expressed in this research report accurately reflect the research analyst's personal views regarding any and all of the subject securities or issuers. No part of analyst compensation was, is or will be, directly or indirectly related to the specific recommendations or views expressed in this research report.

I(WE), ANALYST(S), WHO WROTE THIS REPORT HEREBY CERTIFY THAT THE VIEWS EXPRESSED IN THIS REPORT ACCURATELY REFLECT OUR(MY) PERSONAL VIEWS ABOUT THE SUBJECT COMPANY OR COMPANIES AND ITS OR THEIR SECURITIES, AND THAT NO PART OF OUR COMPENSATION WAS, IS OR WILL BE, DIRECTLY OR INDIRECTLY, RELATED TO THE SPECIFIC RECOMMENDATIONS OR VIEWS EXPRESSED IN THIS REPORT.

The personal views of analysts may differ from one another. Natixis, its subsidiaries and affiliates may have issued or may issue reports that are inconsistent with, and/or reach different conclusions from, the information presented herein.

Natixis, a foreign bank and broker-dealer, makes this research report available solely for distribution in the United States to major U.S. institutional investors as defined in Rule 15a-6 under the U.S. securities

Exchange Act of 1934. This document shall not be distributed to any other persons in the United States. All major U.S. institutional investors receiving this document shall not distribute the original nor a copy thereof to any other person in the United States. Natixis Securities Americas LLC, a U.S. registered broker-dealer and member of FINRA, is a subsidiary of Natixis. Natixis Securities Americas LLC did not participate in the preparation of this research report and as such assumes no responsibility for its content. This research report has been prepared and reviewed by research analysts employed by Natixis, who are not associated persons of Natixis Securities Americas LLC and are not registered or qualified as research analysts with FINRA, and are not subject to the rules of the FINRA. In order to receive any additional information about or to effect a transaction in any security or financial instrument mentioned herein, please contact your usual registered representative at Natixis Securities Americas LLC, by email or by mail at 1251 Avenue of the Americas, New York, NY 10020.