



Compressing Search with Language Models

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Agenda

01

Background / Related Work

Modeling with Search

02

Embeddings

Traditional techniques

03

Our Approach

SLaM & CoSMo

04

Results

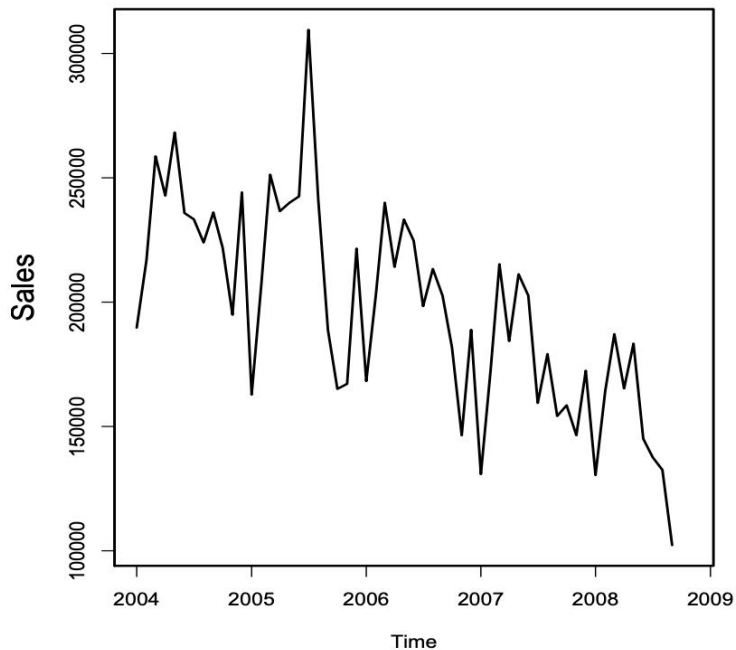
Automotive sales, Flu rates, Model interpretation

01

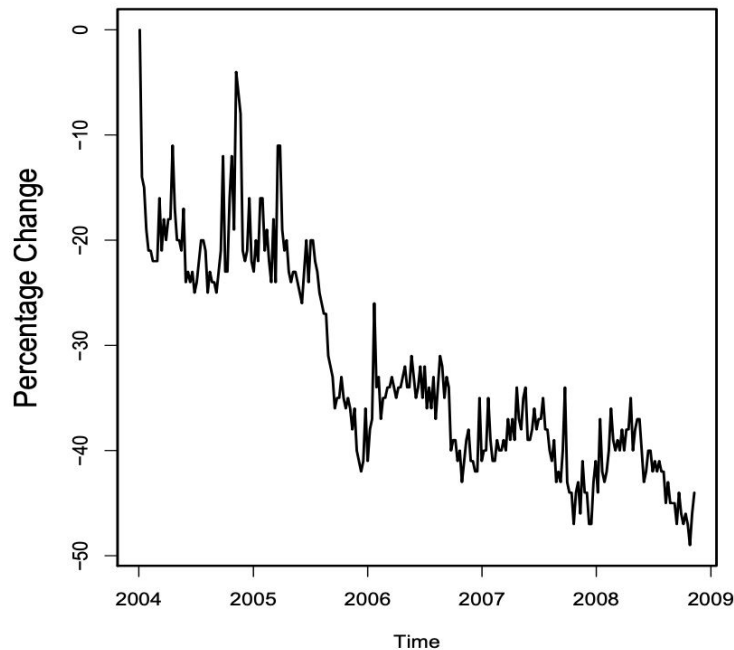


Modeling With Search Data

Predicting the Present with Google Trends [1]

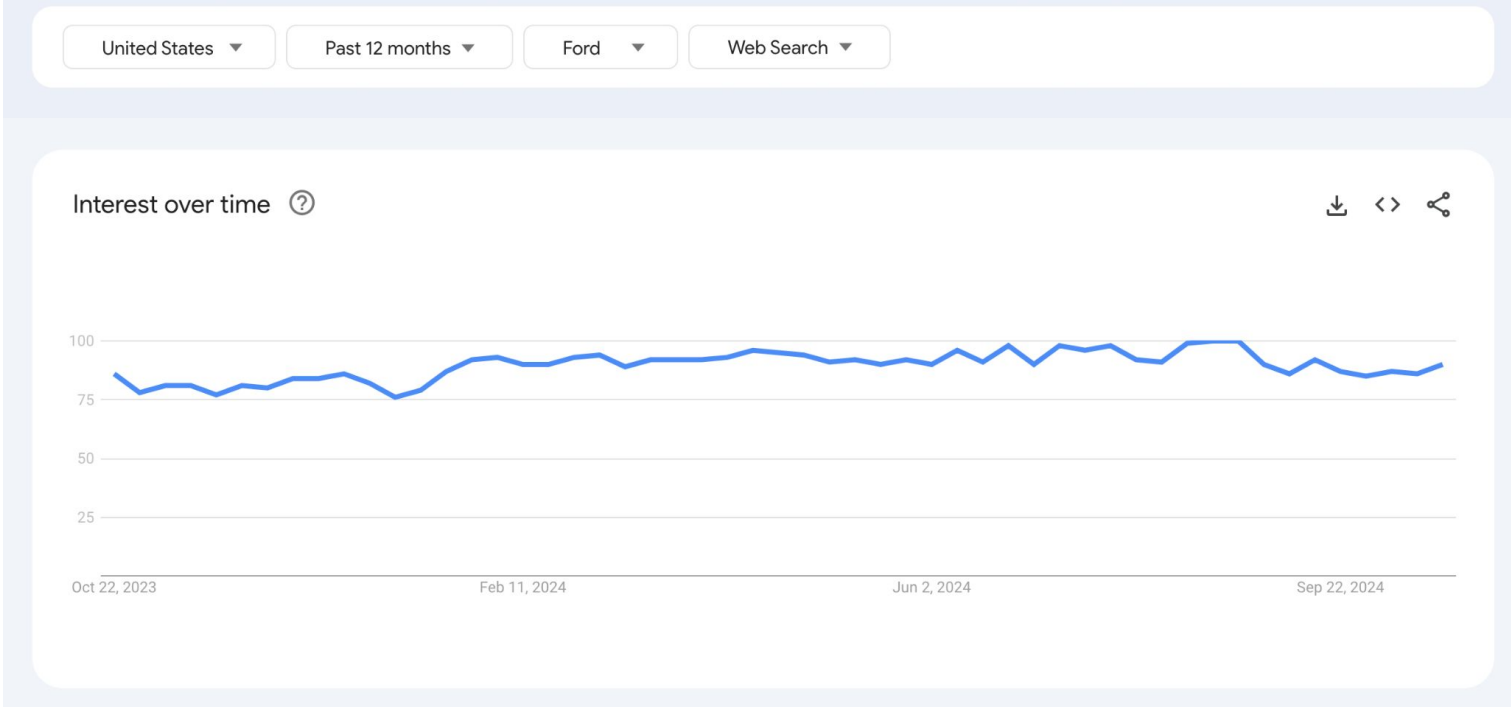


(a) Ford Monthly Sales

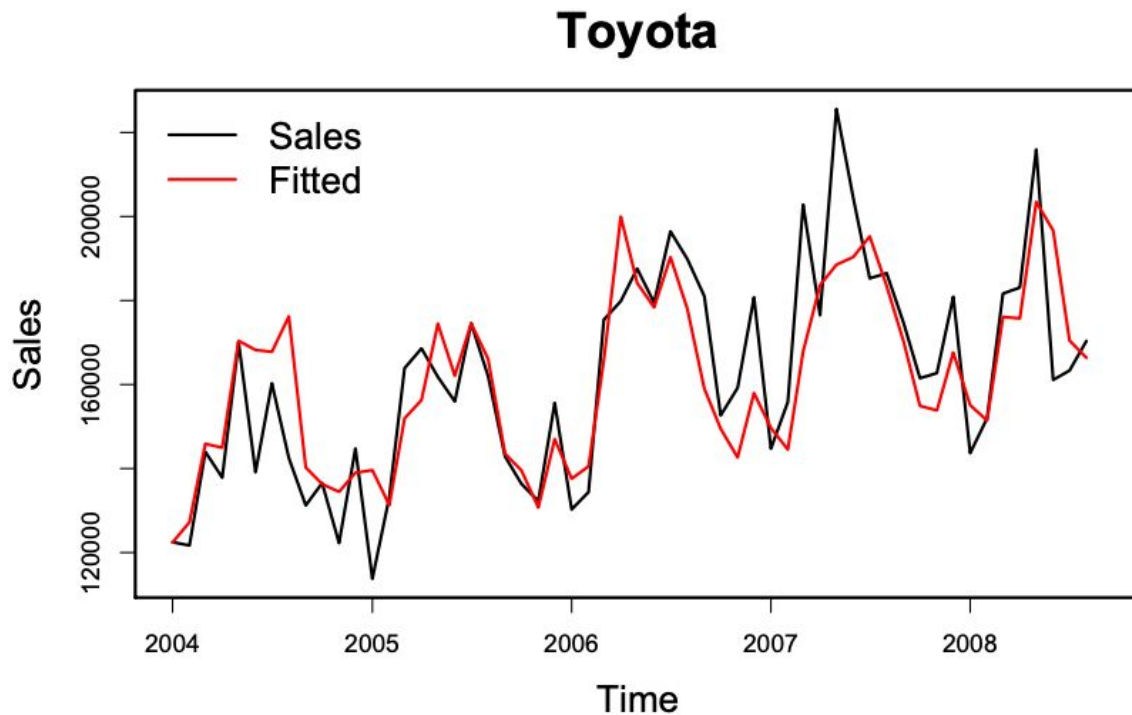


(b) Ford Google Trends

Google Trends Data



Predicting the Present with Google Trends



Take Away

**Search is a
proxy for the
marketplace**

Useful in many cases where a leading indicator is needed. Search contains the intent behind the queries that often predict the measured variable.

02



Embeddings

Quantifying Search with Embeddings

Embeddings

Search Data

Search Logs*

Term	Volume
craigslist used cars for sale	10
for sale cars craigslist	1500
...	...
awd vs. 4wd	250

* Data is mocked for demonstration purposes.

Embeddings

Features that the model uses to predict the variable of interest.

01

Individual Terms

Simplest way to group terms is to treat each unique term as its own category

02

Categories

Using classification systems, you can group terms together which allow you to expand the total number of included terms.

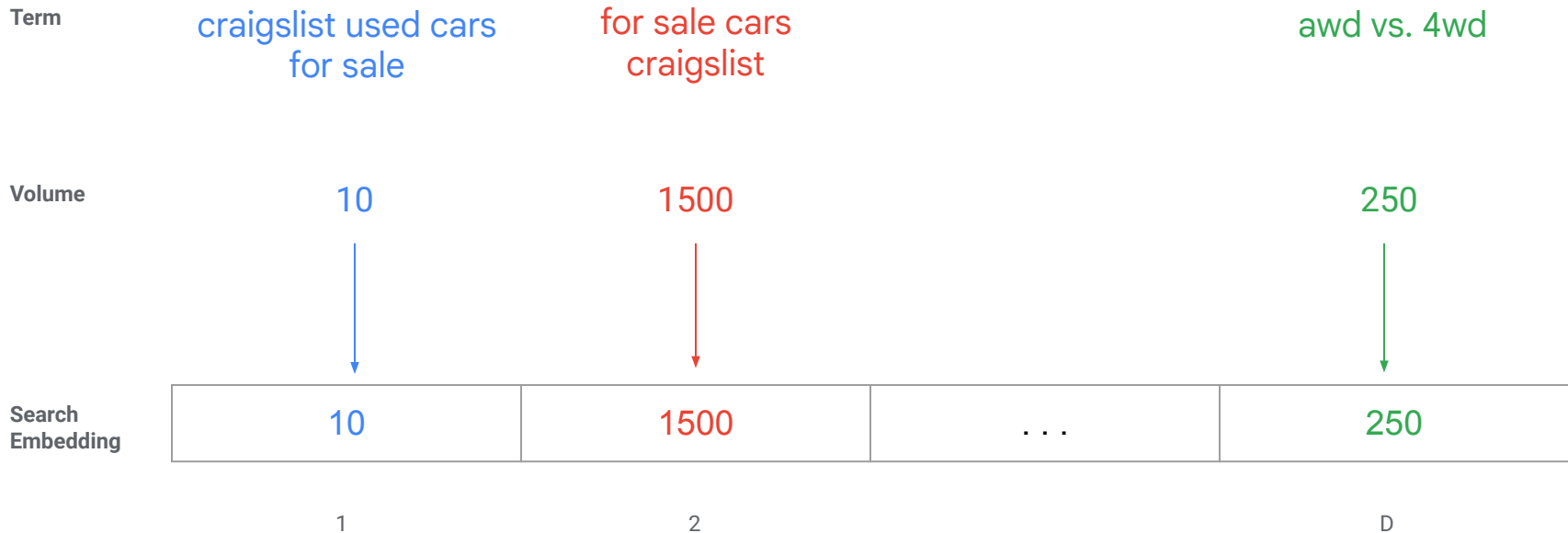
03

Language Models

Our method uses language models, which are continuous mappings of text to a learned embedding space. The models are pretrained on giant text corpora and capture the meaning of text without relying on human classification boundaries.

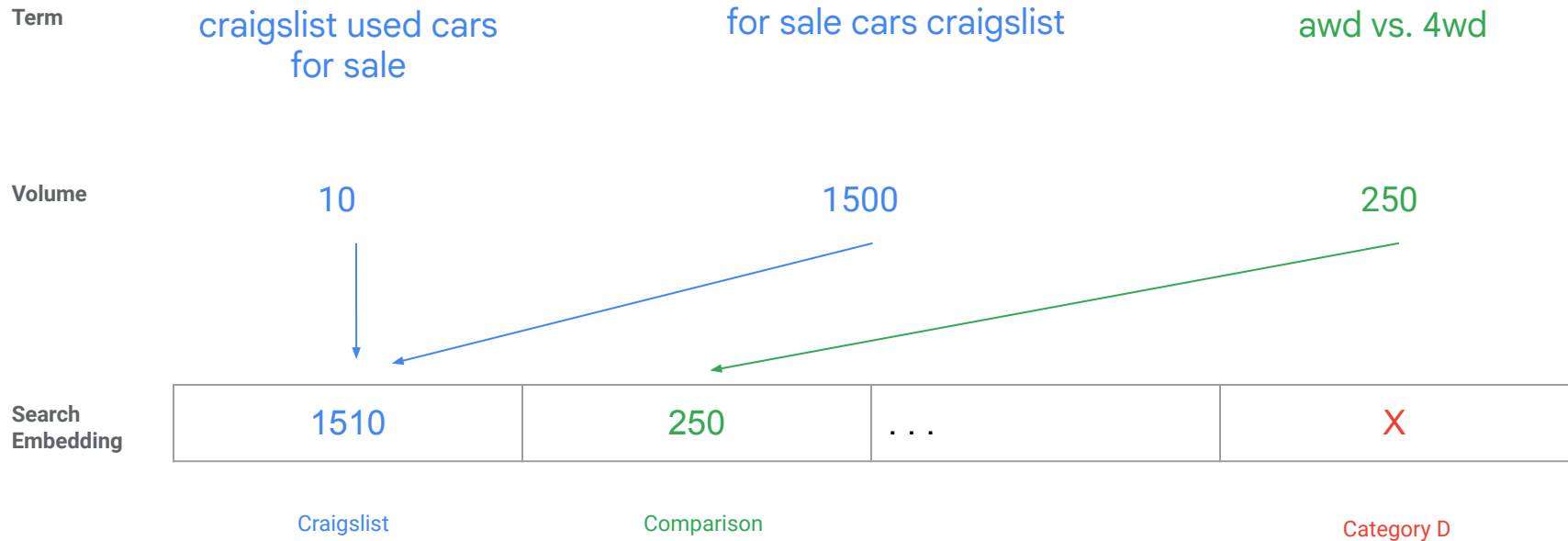
Traditional Embeddings

Individual Queries [2]



Traditional Embeddings

Classification [1]



Embeddings as Tables: Individual Terms

Previous methods use discrete embeddings. Individual terms have one-hot rows.

Term	Dim 0	Dim 1	...	Dim D
craigslist used cars for sale	1	0	...	0
for sale cars craigslist	0	1	...	0
...				
awd vs. 4wd	0	0	...	1

Embeddings as Tables: Categorical

Previous methods use discrete embeddings. Queries are mapped to K-hot rows via classification systems.

Term	Dim 0	Dim 1	...	Dim D
craigslist used cars for sale	1	0	...	0
for sale cars craigslist	1	0	...	0
...				
awd vs. 4wd	0	1	...	0

Embeddings as Tables: Language Models

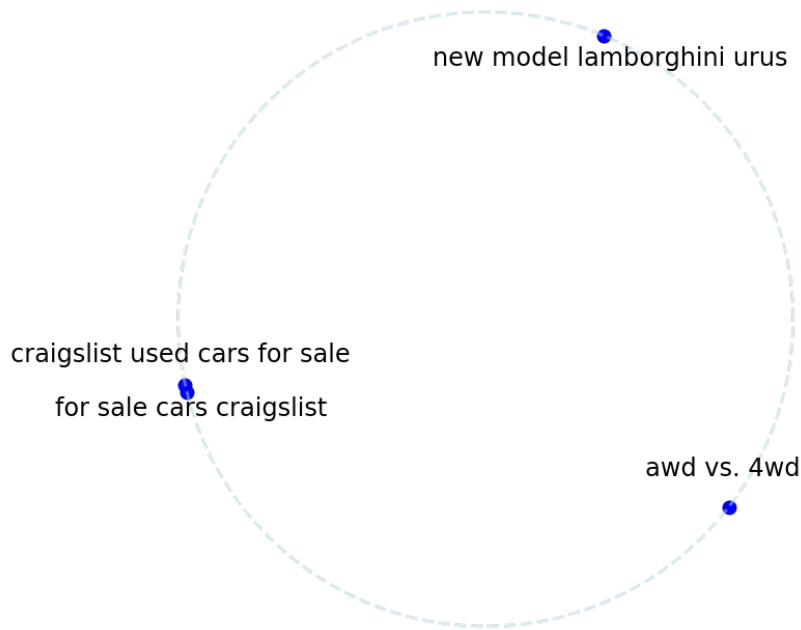
Our method uses LMs to map terms to D-dimensional vectors

Term	Dim 0	Dim 1	...	Dim D
craigslist used cars for sale	0.0411	0.0265	...	0.0131
for sale cars craigslist	0.0217	0.0333	...	0.0201
...				
awd vs. 4wd	0.0086	0.0553	...	0.035

Embeddings Properties

- Synonyms are close together in embeddings spaces
- Not reliant on human classification systems
- Continuous embeddings capture rich information
- Can potentially leverage improvements made from existing language models

Projected Embeddings on a Circle



03



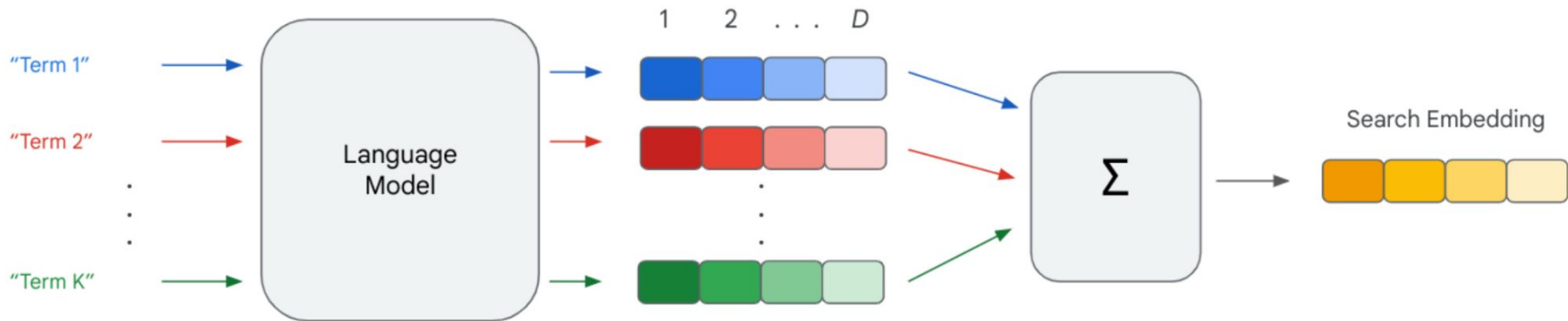
Our Approach

SLaM & CoSMo

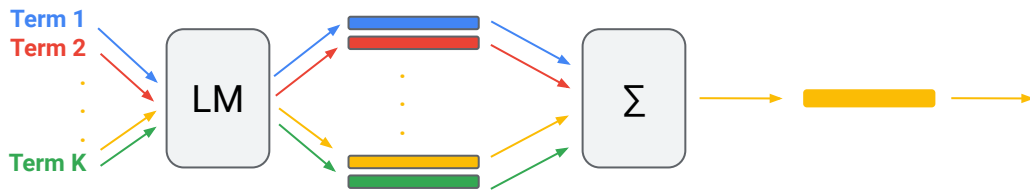
Compression

SLaM Compression

Search Language Model Compression



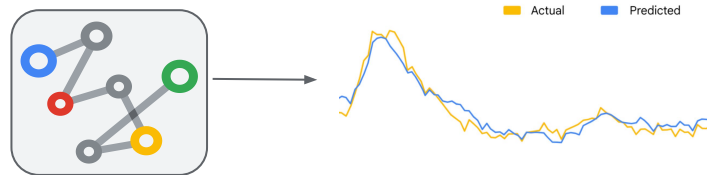
SLaM Compression



Using a pretrained language model, SLaM compression embeds each term into a fixed-length vector before aggregating all the terms using a reduce operation.

Reduce operation is the sum in the standard setup.

CoSMo



The resulting data is called the “search embedding.” It’s a highly compressed summary of search that has been [shown](#) to be highly predictive.

A custom neural network, CoSMo, uses only the search embedding to learn the important aspects of search data.

04

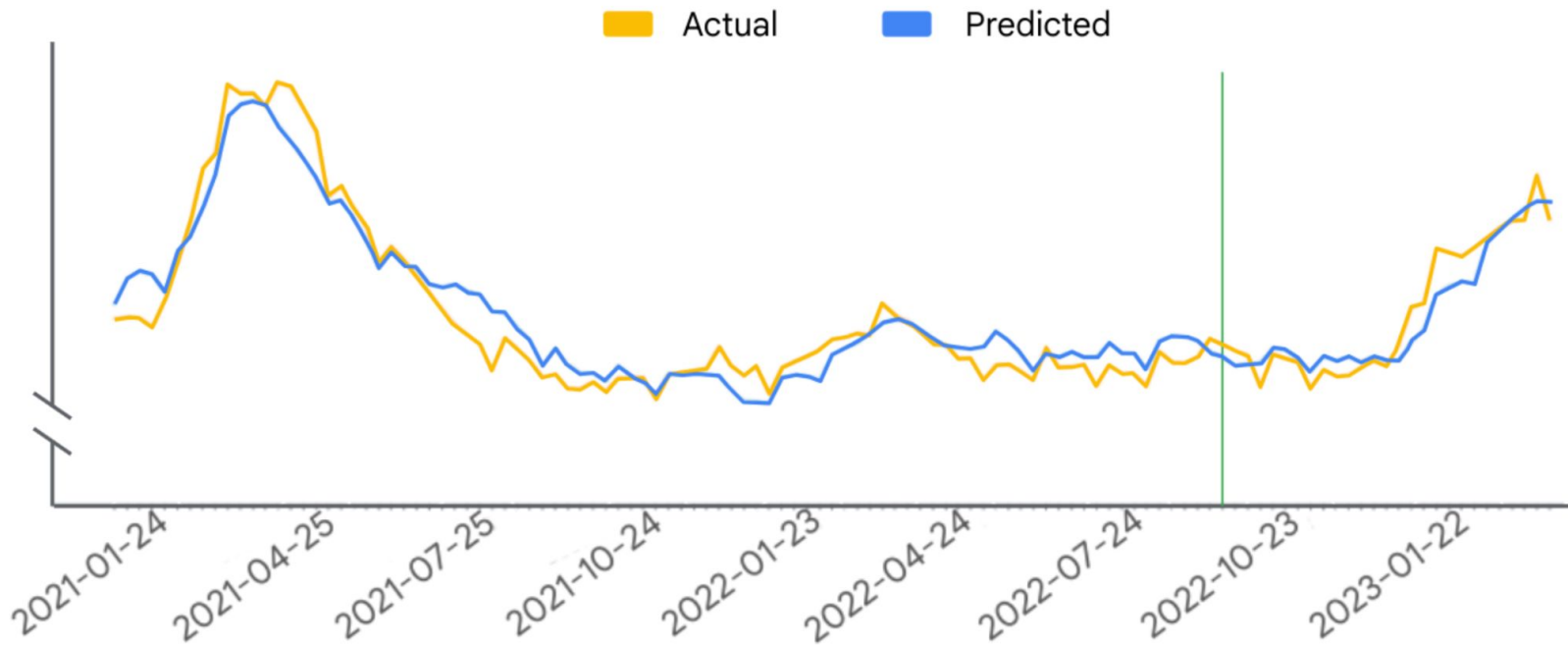


Results Auto & Flu

Model

Automotive Results

Test period after the green line

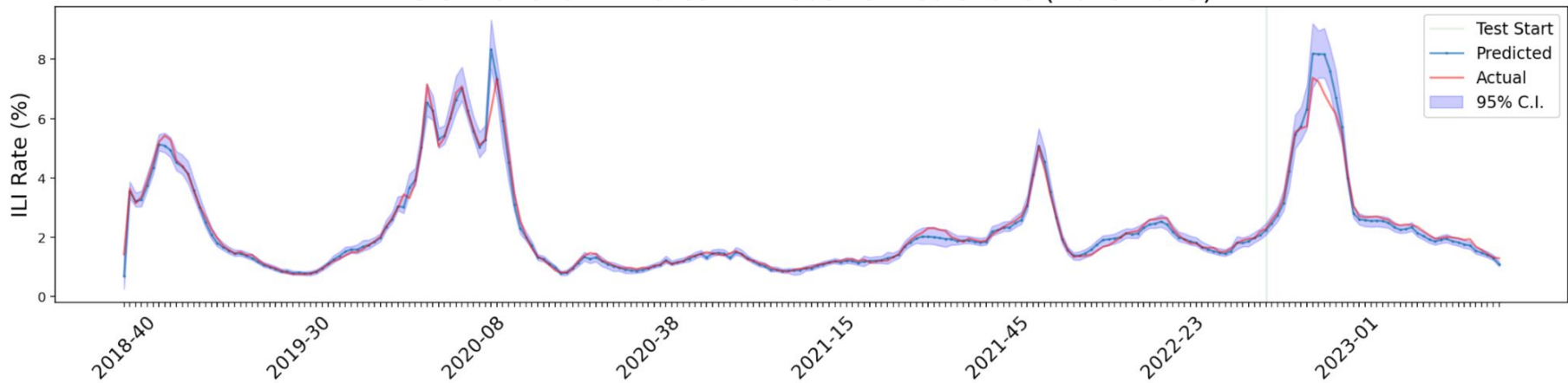


Model

Flu Results

Test period after the green line

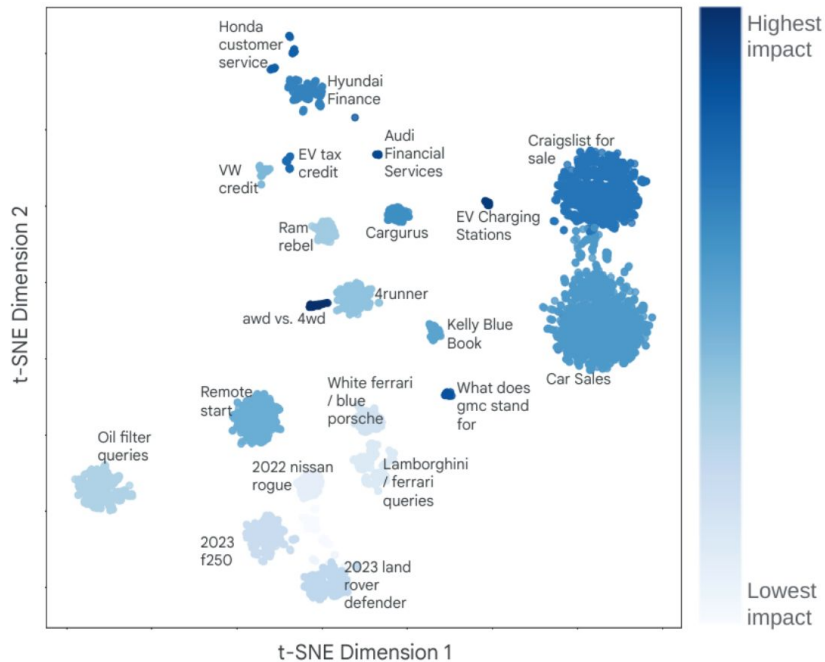
U.S. National ILI Rates with CoSMo Predictions (2018-2023)



Model

Model Interpretation

Automotive Model

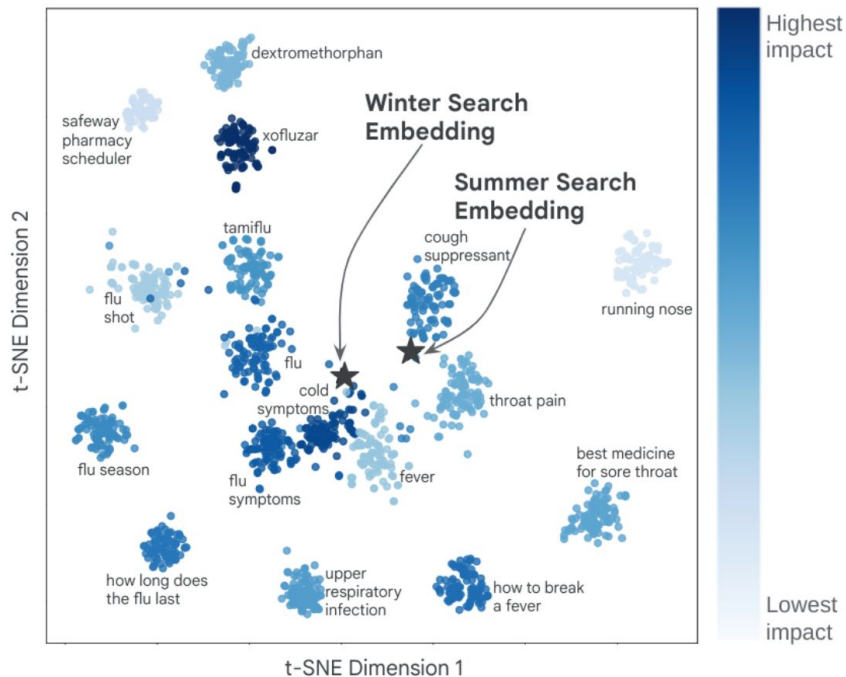


Only a sample of the query clusters are displayed here..

Model

Model Interpretation

Flu Model



Only a sample of the query clusters are displayed here..

Term	Score Percentile
influenza	0.04
flu center	0.09
uniflu tablets	0.17
summer flu ohio	0.26
flu current status	0.86
flu vaccination	0.95
flu cdc recommendations	1.30
flu & pneumonia	1.74
benzonate	38.51
do 5 year olds get immunizations	60.76
kansas vaccine locations	86.79
does putting vicks on your chest help	86.78
nasal spray toddlers	95.48
runny nose puffy eyes	99.90
post nasal drip spitting	99.90

Thank You!



References

- [1] Hal R. Varian and Hyunyoung Choi. 2009. Predicting the Present with Google Trends. *ssrn.com* (2009). <http://dx.doi.org/10.2139/ssrn.1659302>
- [2] J. Ginsberg, M. Mohebbi, and R. et al. Patel. 2009. Detecting influenza epidemics using search engine query data. *Nature* 457 (2009), 1012–1014
- [3] Yinfei Yang, Daniel Cer, Amin Ahmad, Mandy Guo, Jax Law, Noah Constant, Gustavo Hernandez Abrego, Steve Yuan, Chris Tar, Yun-Hsuan Sung, et al. 2019. Multilingual universal sentence encoder for semantic retrieval. *arXiv preprint arXiv:1907.04307* (2019).
- [4] CDC. 2024. <https://gis.cdc.gov/grasp/fluview/fluportaldashboard.html>
- [5] N. Woloszko. 2020. Tracking activity in real time with Google Trends. *OECD Economics Department Working Papers* 1634 (2020). <https://dx.doi.org/10.1787/6b9c7518-en>

Appendix

Auto Results

Baselines

Frequency	Embedding	Model	Test R^2 ↑	Test MAPE (%) ↓
Weekly	Categorical	Lasso	0.5869	10.90
Weekly	Categorical	CoSMo	0.5381	10.85
Weekly	SLaM	CoSMo	0.7486	7.12
Monthly	SLaM	CoSMo	0.9065	3.03

Flu Results

Baselines

	Test MAPE(%) ↓	Test r ↑
Logistic Regression	24.9 ± 0.1	.98
MLP	7.3 ± 1.5	.99
Google Flu Trends [17]	[9.5 - 33.1]	[.66 - .97]
Elastic Net [17]	[9.8 - 15.1]	[.92 - .99]
Guassian Process [17]	[9.4 - 14.6]	[.94 - .99]
AR [17]	[6.7 - 14.3]	[.88 - .98]
AR+Google Flu Trends [17]	[6.2 - 12.5]	[.88 - .99]
AR+Elastic Net [17]	[5.1 - 8.7]	[.93 - ≈ 1]
AR+Guassian Process [17]	[5.0 - 8.6]	[.93 - ≈ 1]
CoSMo (Ours)	5.5 ± 0.4	.99
CoSMo (Ours, Test selection)	3.9 ± 0.1	≈ 1

Flu Results

LMs

	Test MAPE(%)↓	Test r ↑
MLSE (baseline)	5.46 ± 0.43	$.9933 \pm .0005$
sT5 Base	6.51 ± 0.13	$.9906 \pm .0016$
sT5 Large	6.51 ± 0.97	$.9894 \pm .0049$
MLSE (English only)	9.11 ± 0.99	$.9902 \pm .0014$
sT5 Base (English only)	7.69 ± 1.29	$.9846 \pm .0013$
sT5 Large (English only)	7.22 ± 0.69	$.9878 \pm .0040$

Flu Results

Other Aggregation Techniques

Aggregation Method	Test MAPE (%)	Test r
Summation (1)	5.46 ± 0.43	$.9933 \pm .0005$
Marginal Distribution	6.86 ± 0.35	$.9952 \pm .0004$

Model

CoSMo

Constrained Search Model