



Evolving Workforce and Workplace in the Wake of Covid

Unlocking Insights from Workforce Data

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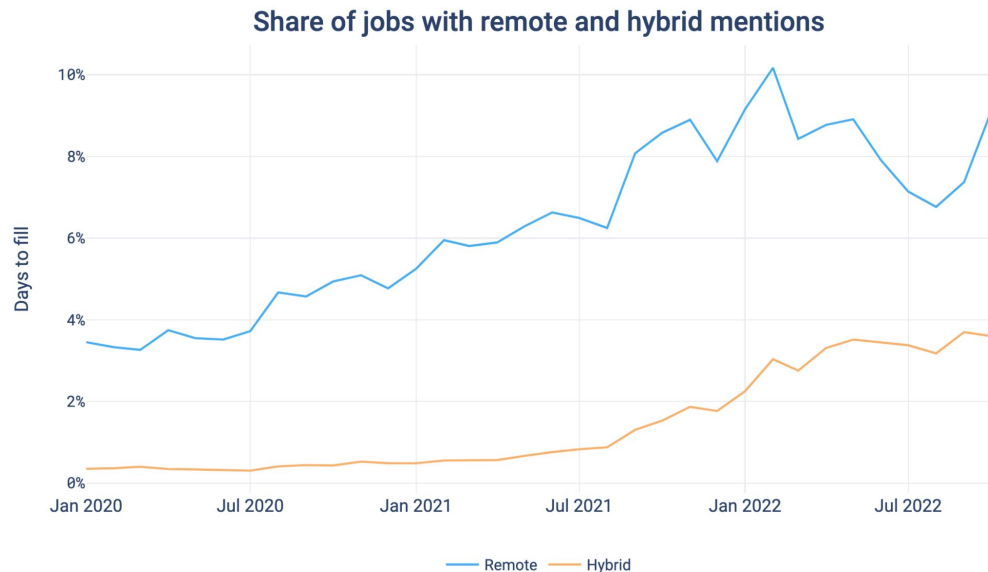
November 7, 2022



A new way of working

A new way of working

- The pandemic came with an unprecedented shock of how work gets done



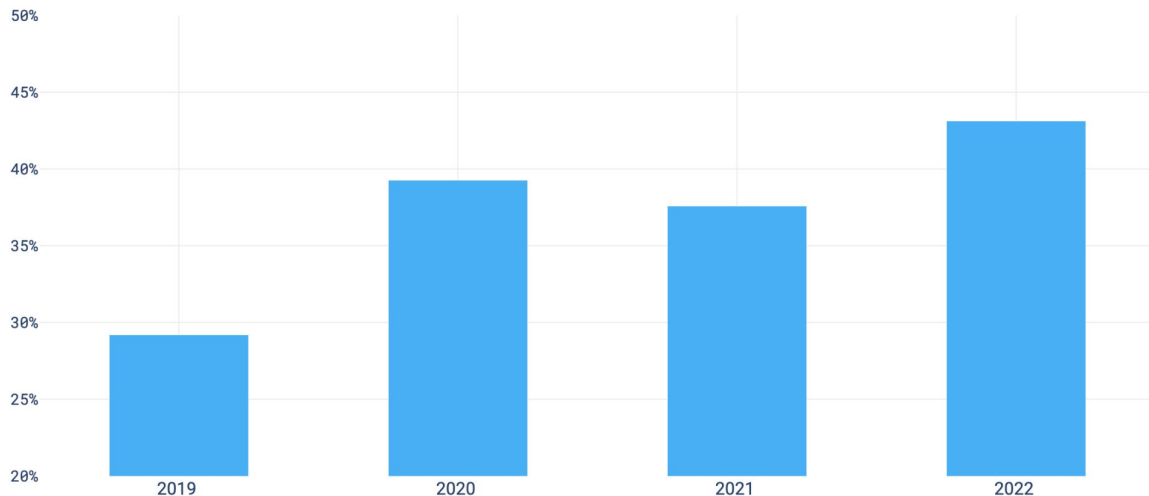
Especially in our lines of work

Industries with Highest Increase in Remote Job Postings between 2020 and 2022



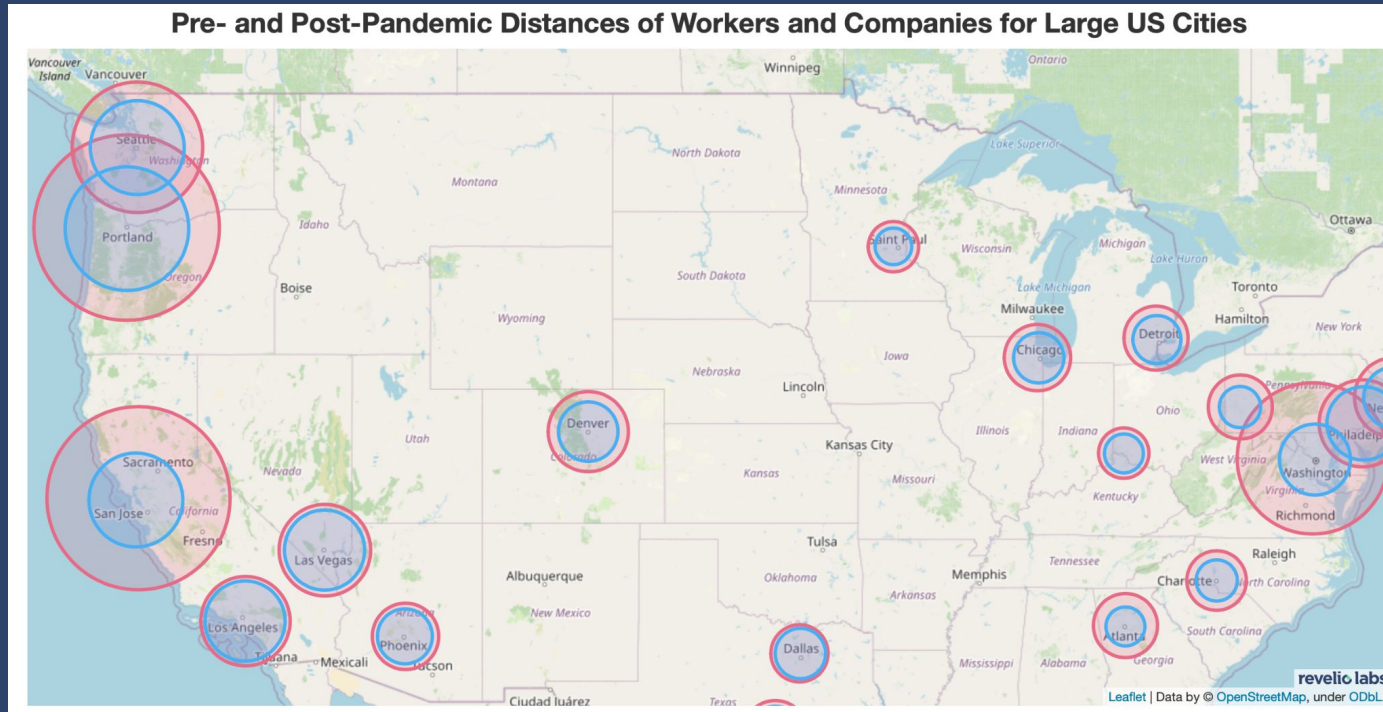
In 2022, workers decided that remote work was here to stay

Share of Workers Living in a Different City than the Company Location



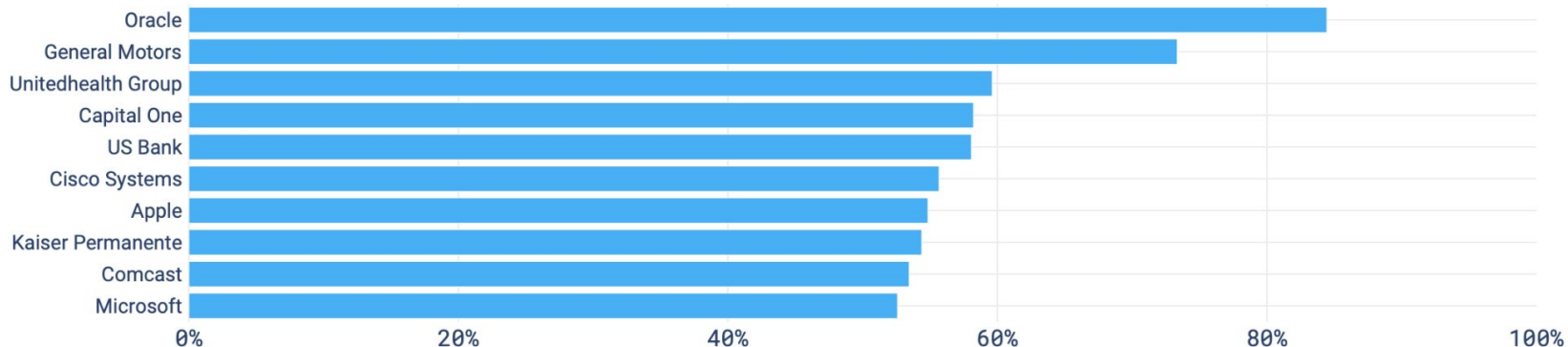
In 2022, workers became more committed to not living where their jobs are.

Decentralization of Employees affected High Cost Tech Hubs disproportionately



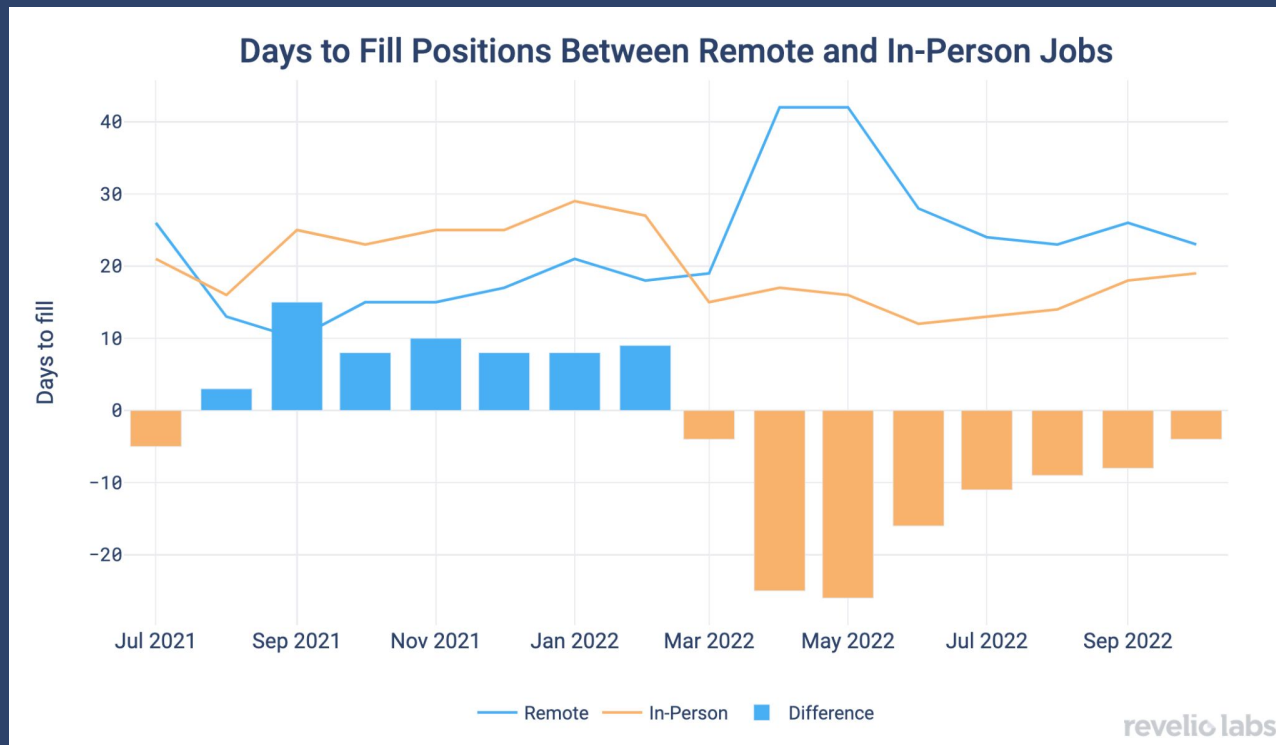
These companies will find it the hardest to go back to the office full-time

Largest Increases in Decentralization

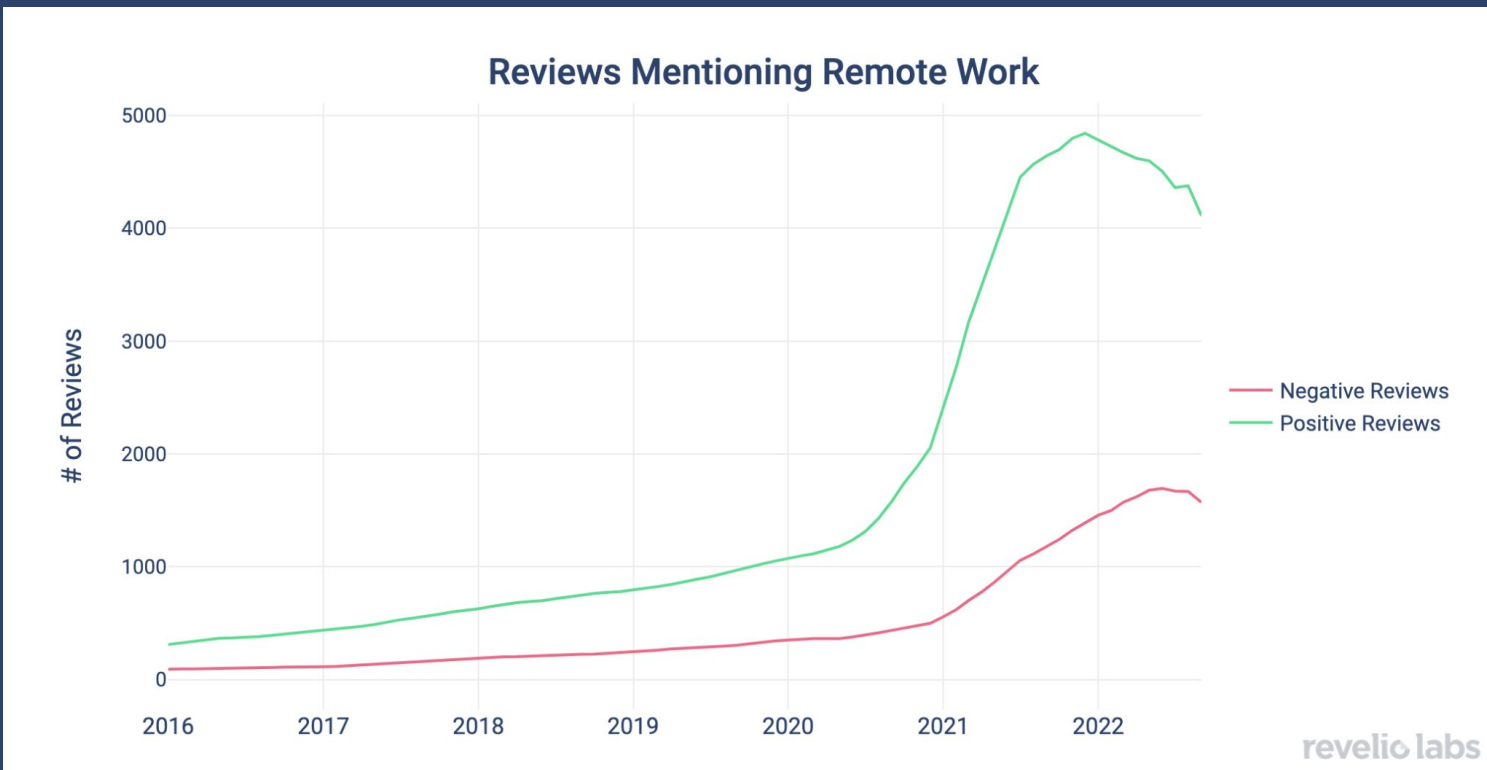


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Recently it has become easier to hire in-person again

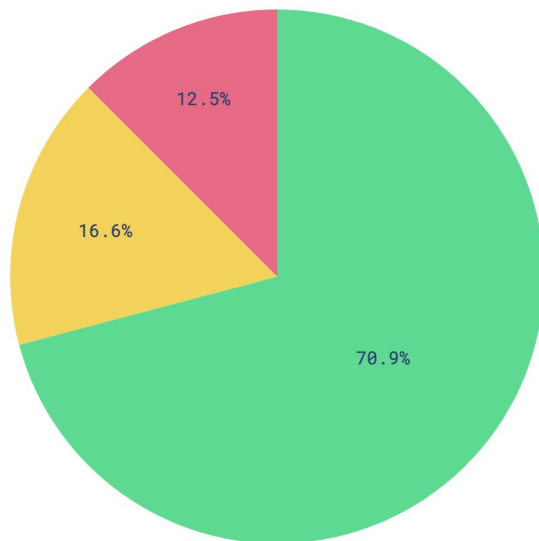


How do employees feel about remote work?



Going back 5 days a week will be almost impossible

Is working remotely something you wish to continue doing once your office becomes accessible?



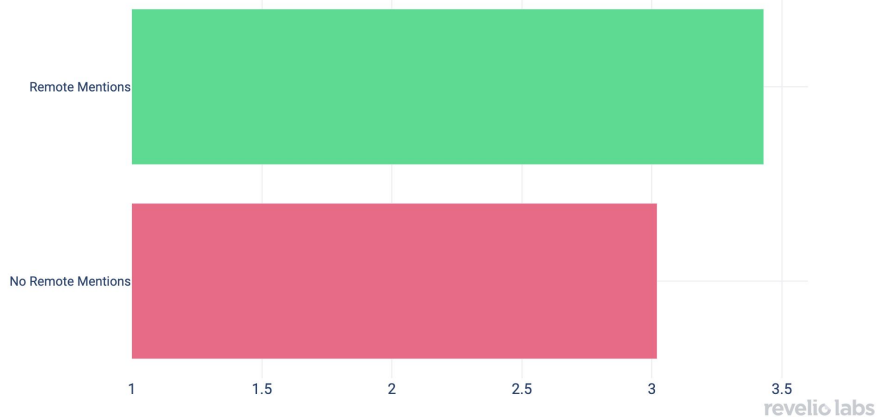
Yes Undecided No

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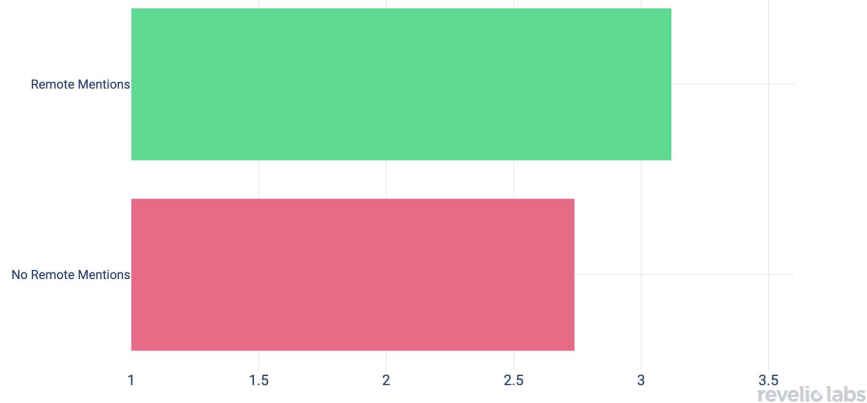
Results from our collaboration with RW3 CultureWizard with 2,600 respondents

Employees really value the trust placed in them

Average Rating of Work-Life Balance

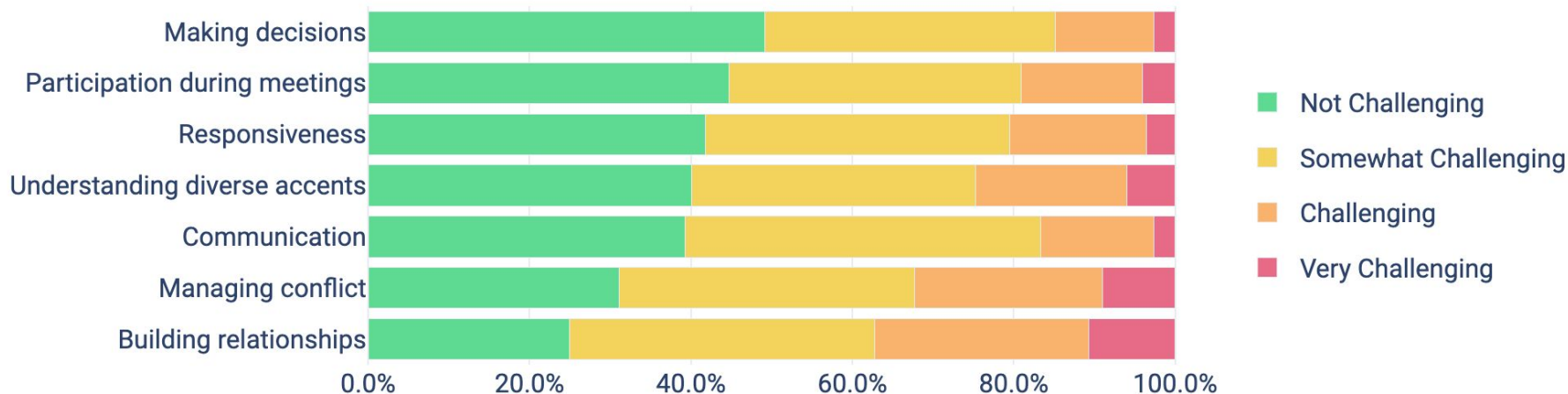


Average Rating of Senior Leadership



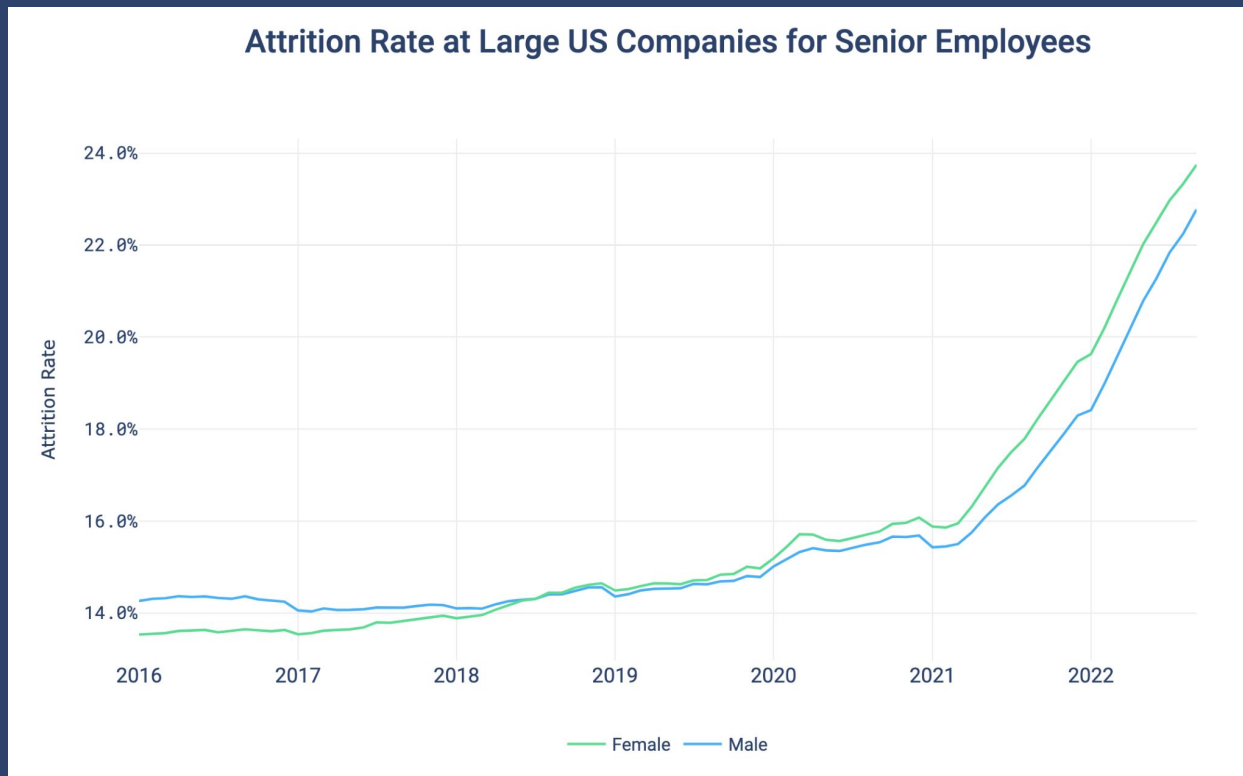
Decisions are easy, relationships are harder

Virtual Communication Sentiment



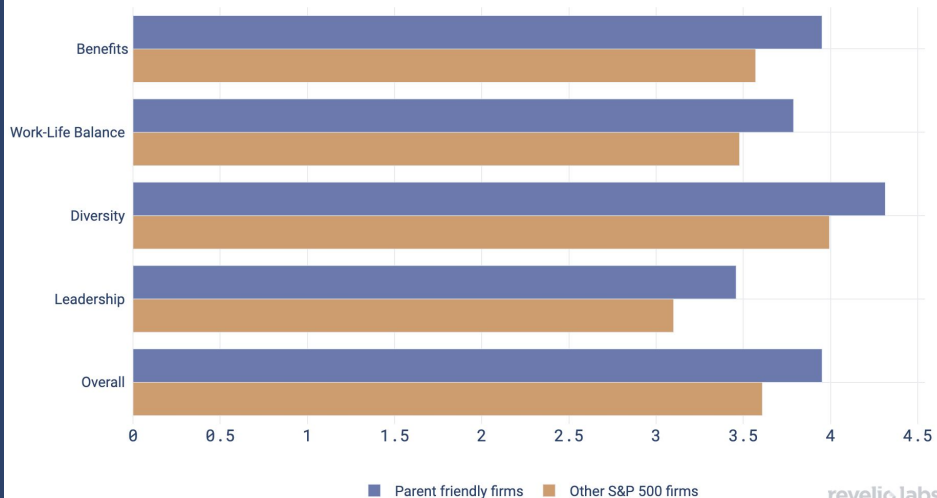
The Unequal Impact

Attrition rates for senior female employees have permanently diverged since the start of the pandemic

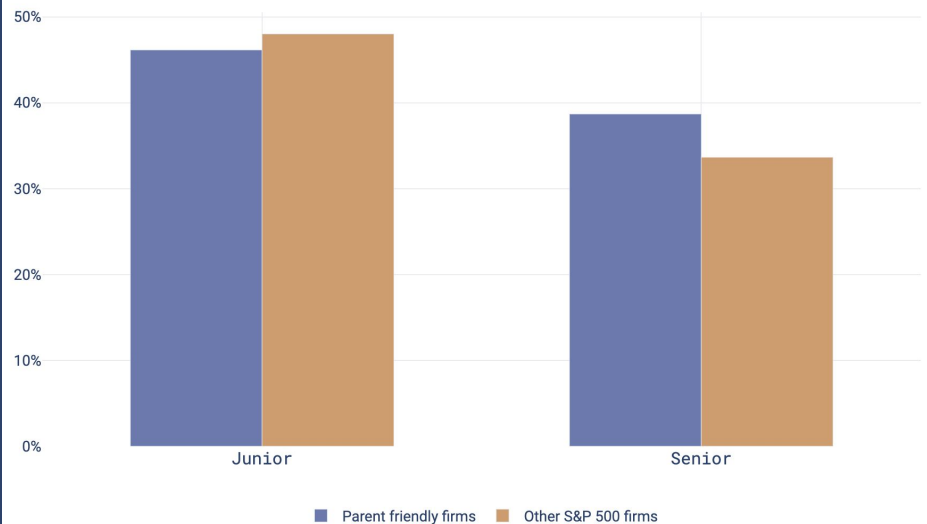


Good parental benefits can be key for female career development

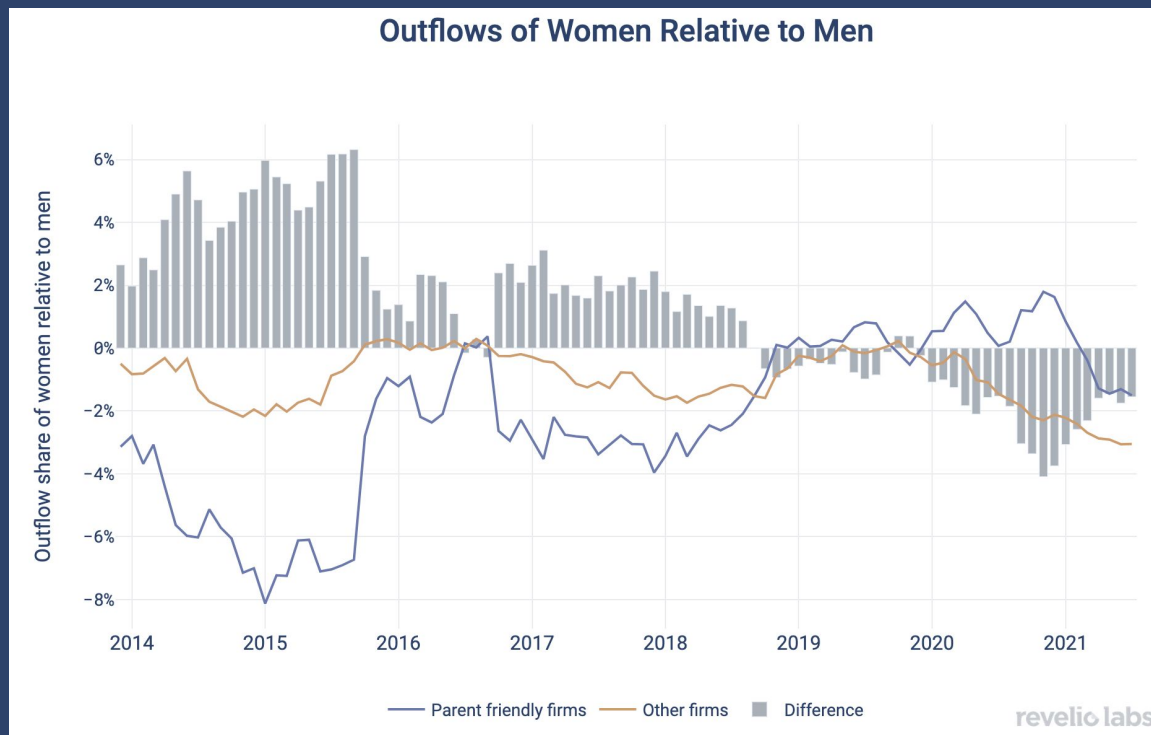
Company Ratings by Employees



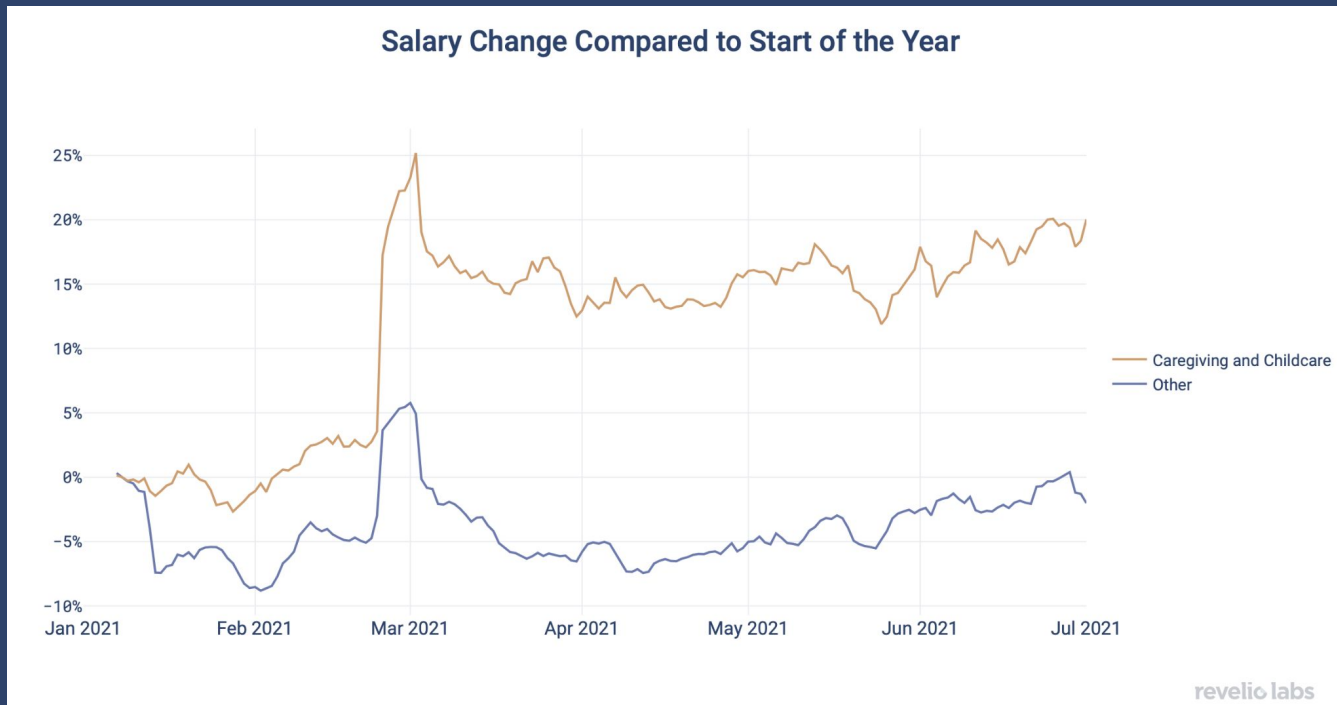
Share of Women By Seniority



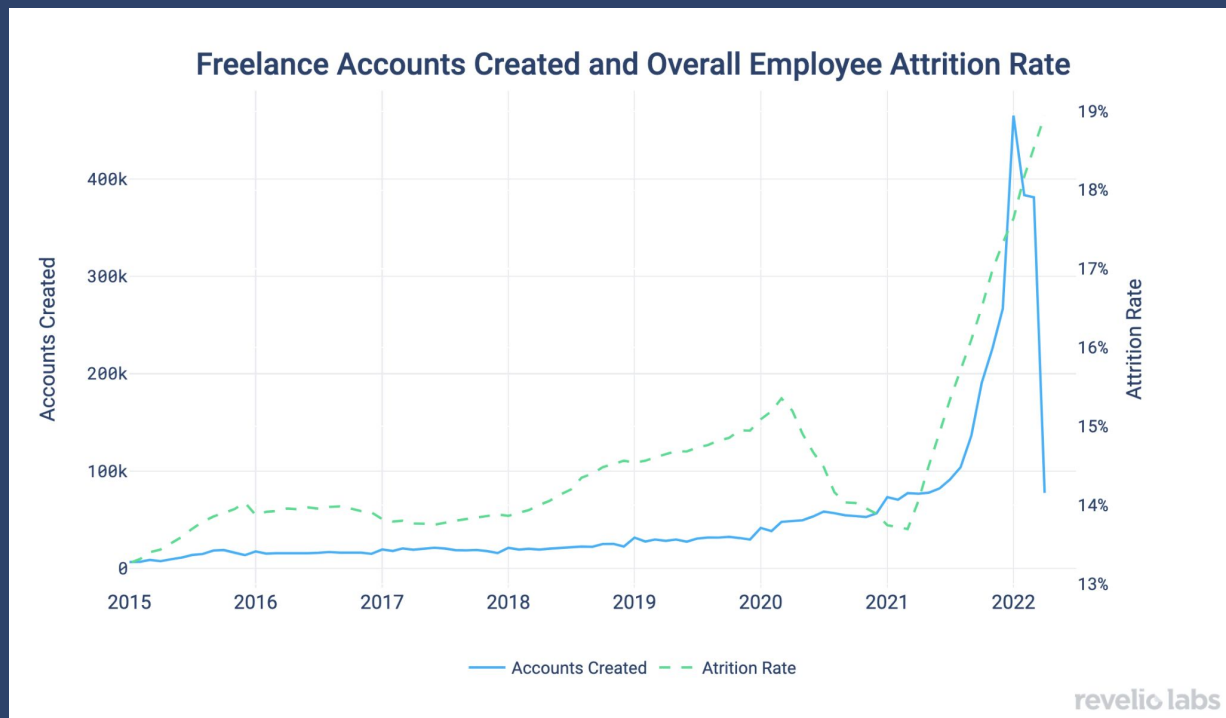
But, in the height of the pandemic, not even good parental benefits were enough



The price of childcare exploded during 2021



Not only job quits increased - but also freelancing



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Thank You

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Workforce Dataset and Use Cases

Macroeconomic Trends

- >1 M PUBLIC & PRIVATE COMPANIES
- 200 COUNTRIES
- DATA SINCE 2008
- UPDATED MONTHLY

Fundamental Research

- 1.1 B UNIQUE POSITIONS
- 630 M PROFILES
- 200 M JOB POSTINGS
- 152 M SALARIES

ESG Insights

- ETHNICITY DIVERSITY
- GENDER DIVERSITY
- LOCATION BASED DIVERSITY METRICS

Human Capital

- SALARY PREDICTIONS
- COMPANY TRANSITIONS AND EMPLOYMENT HISTORY
- SKILL TRACKING
- DEGREE AND UNIVERSITY COMPOSITION

The largest hedge funds use Revelio Labs



 **BARCLAYS** Morgan Stanley **BANK OF AMERICA** J.P.Morgan



McKinsey
& Company

MetLife



GUGGENHEIM

HARVARD

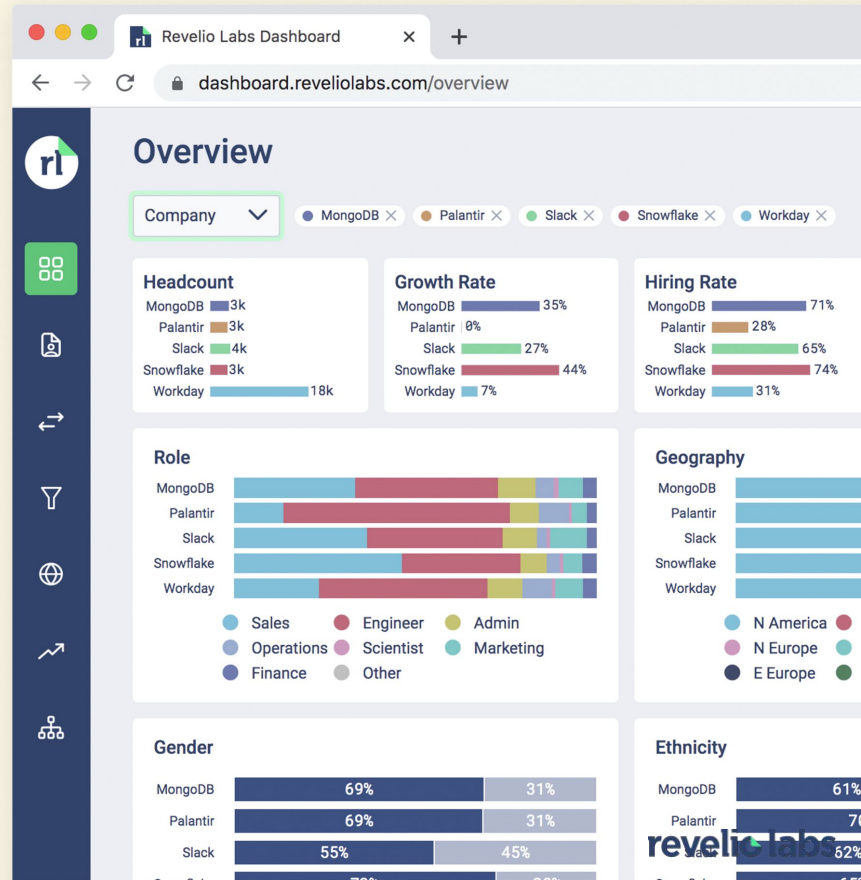
MIT

Stanford

Wharton

Revelio Labs Workforce Intelligence

- Easily track companies
- Compare to competitors
- Analyze industry trends



How it Works

We absorb and standardize hundreds of millions of public employment records to create the world's first universal HR database, allowing us to see workforce dynamics and trends of any company.



Hundred of million of public documents



AI powered software (patented)



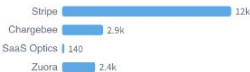
Universal HR database

Stripe X Chargebee X SaaS Optics X Zuora X +/- Company & Industry

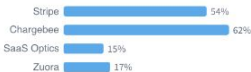
Filter

Snapshot Over Time

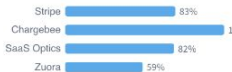
Headcount



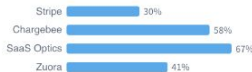
Growth Rate



Hiring Rate



Attrition Rate



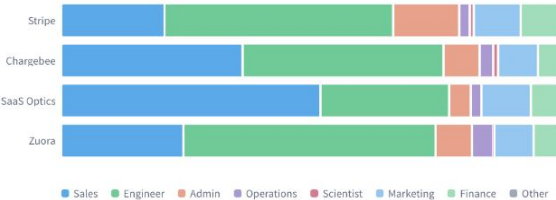
Tenure



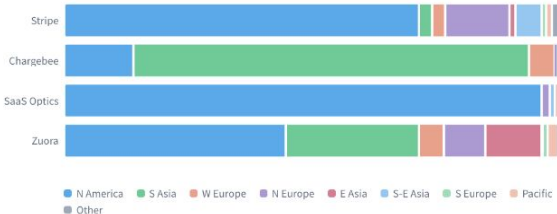
Salary



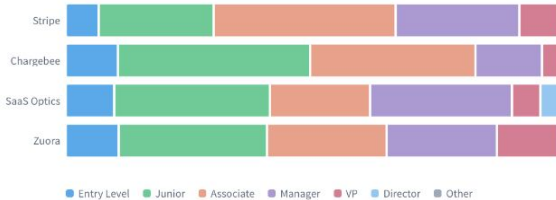
Role



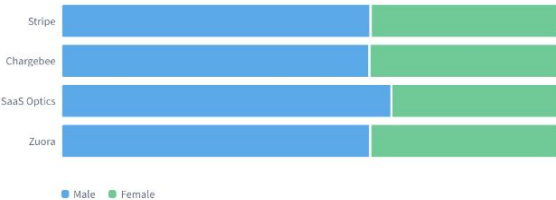
Geography



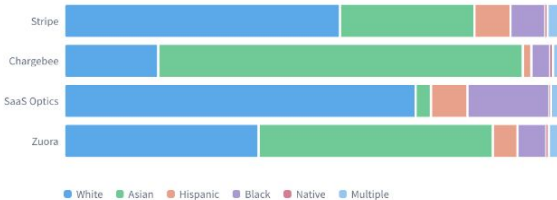
Seniority



Gender



Ethnicity



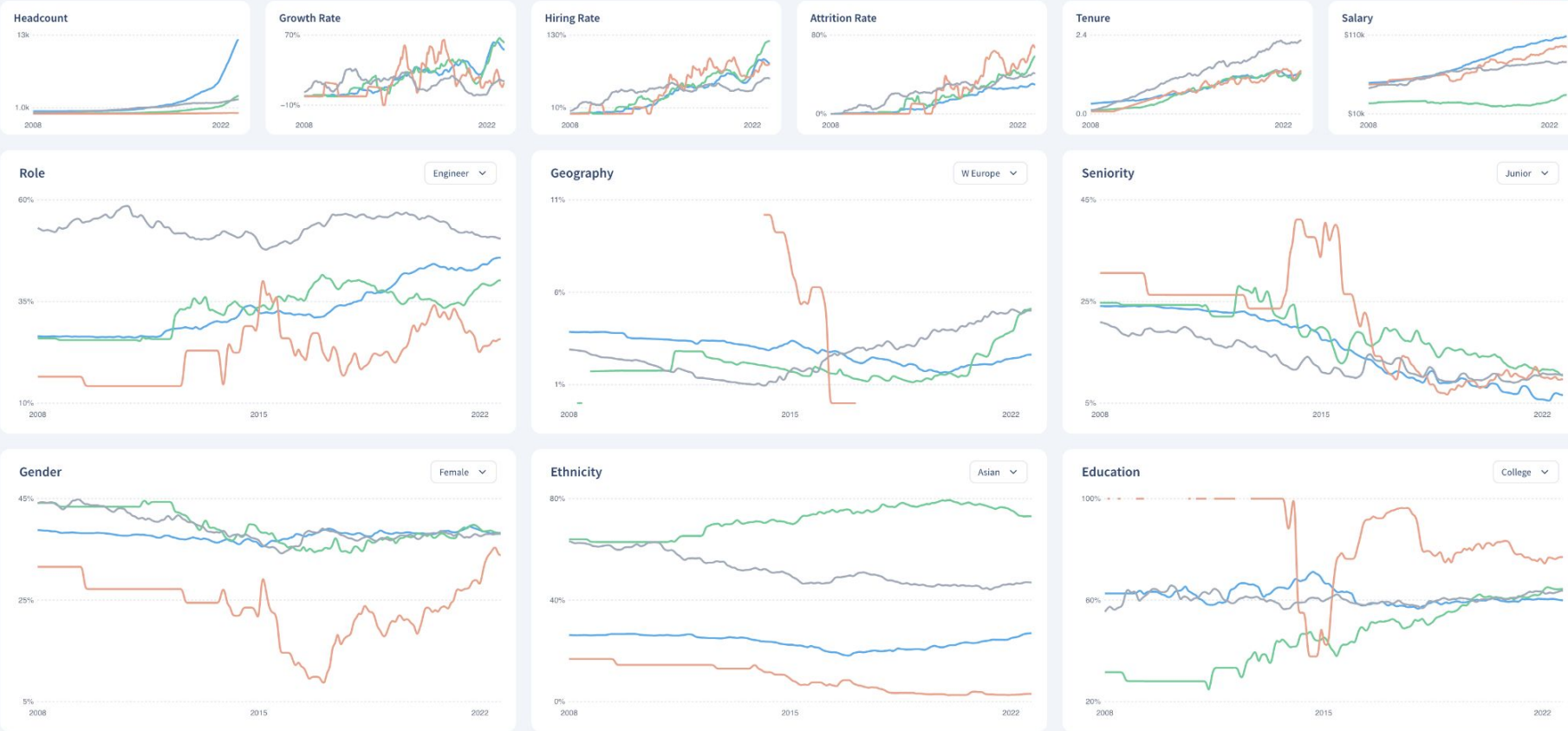
Education



Stripe X Chargebee X SaaS Optics X Zuora X +/- Company & Industry

Filter

Snapshot Over Time





Companies > Transitions

Zuora × [+/- Company & Industry](#)

Job Category • is • Sales ×

Filter



Transition

Zuora

Salesforce

Oracle

MongoDB

Mirakl SAS

SAP SE

Aptus

Vivun

RecVue

DocuSign

NetSuite

Show: 10 ▼

Inflow

Outflow

Role

Current

Outflow

Geography

Current

Outflow

Seniority

Current

Outflow

Gender

Current

Outflow

Ethnicity

Current

Outflow

Education

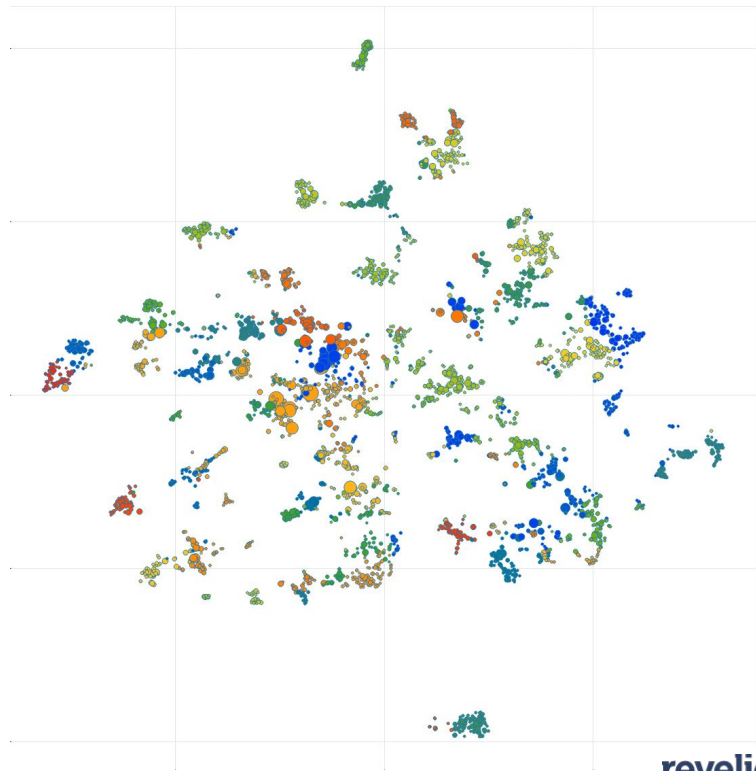
Current

Outflow

Embedding Data for Structured and Custom Analysis

>1M UNIQUE SKILLS FROM
RESUMES

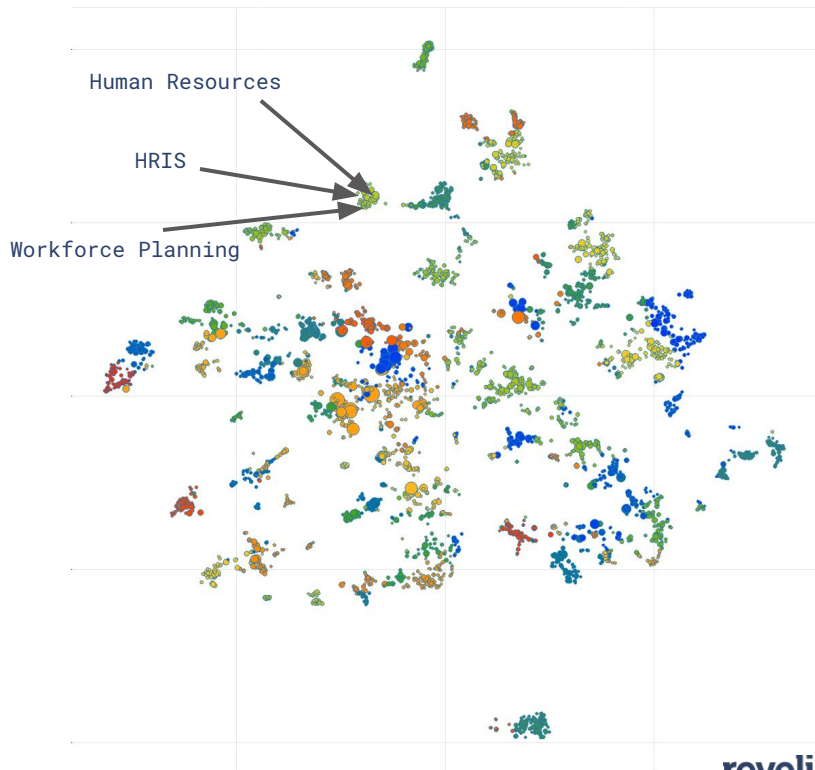
EMBEDDING OF WORKFORCE
ACTIVITIES



Embedding Data for Structured and Custom Analysis

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RESUMES

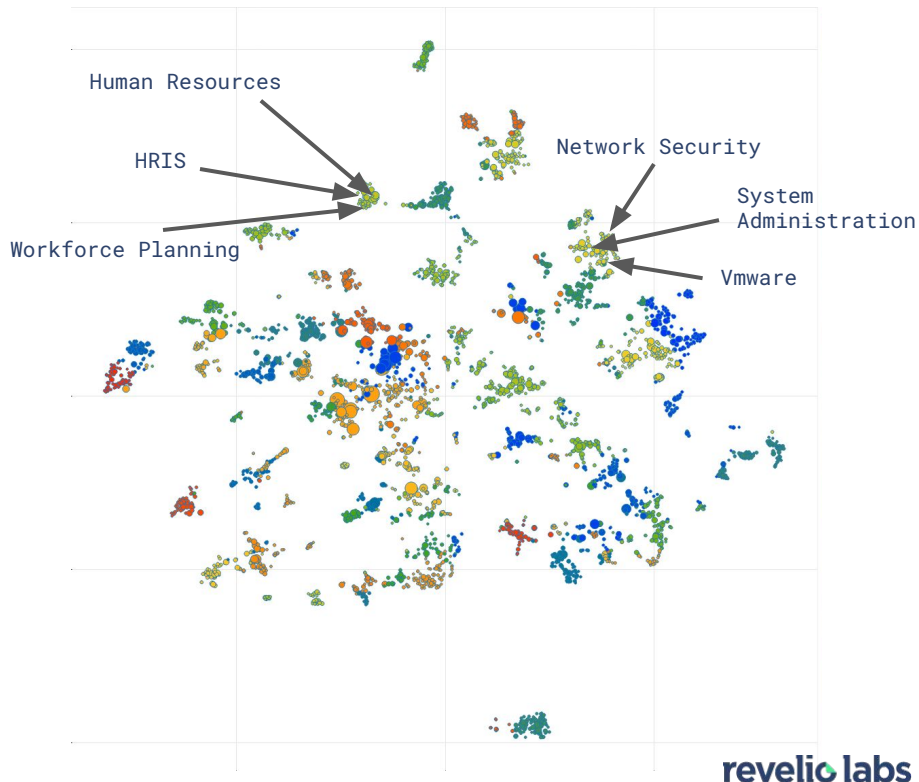
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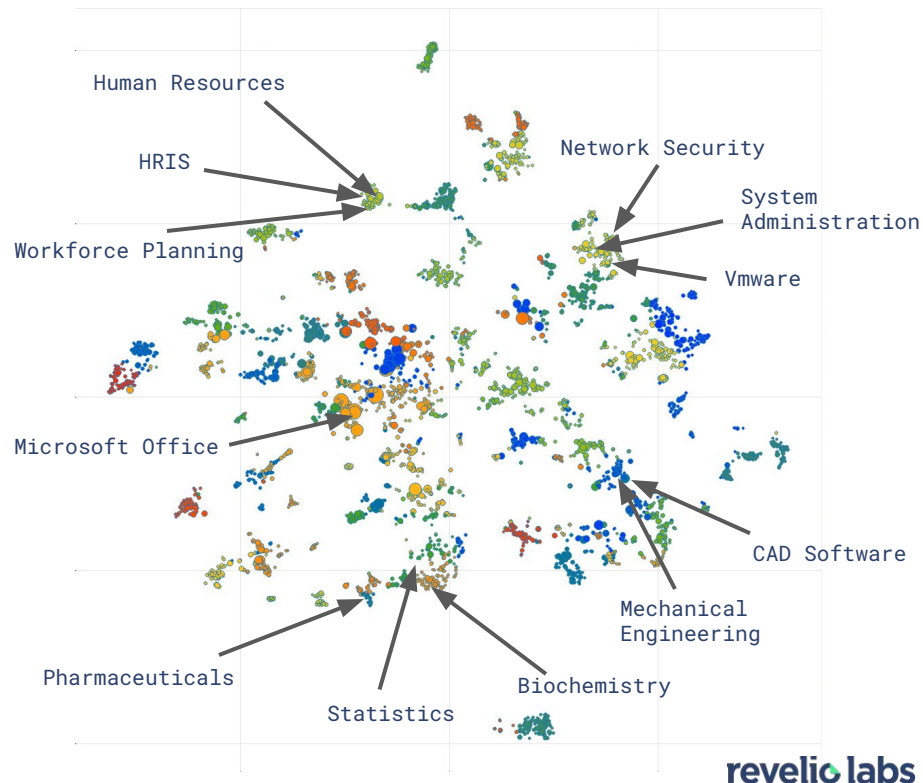
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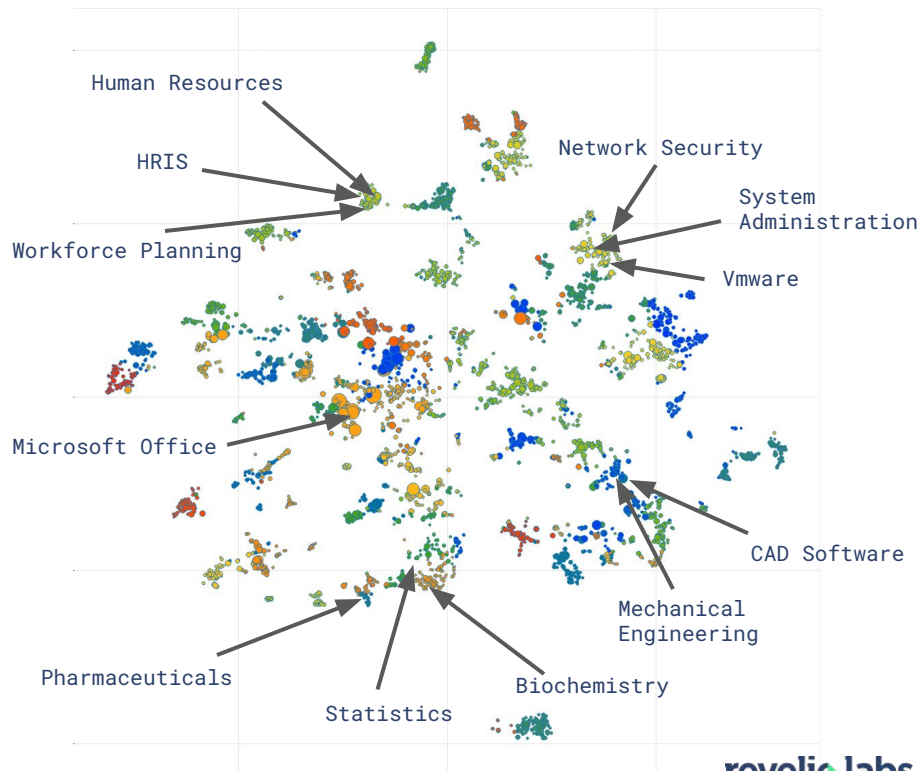
Embedding Data for Structured and Custom Analysis

>1M UNIQUE SKILLS FROM
RESUMES

EMBEDDING OF WORKFORCE
ACTIVITIES

FLEXIBLE ANALYSIS,
STRUCTURED DATASETS

HIERARCHICAL TAXONOMY



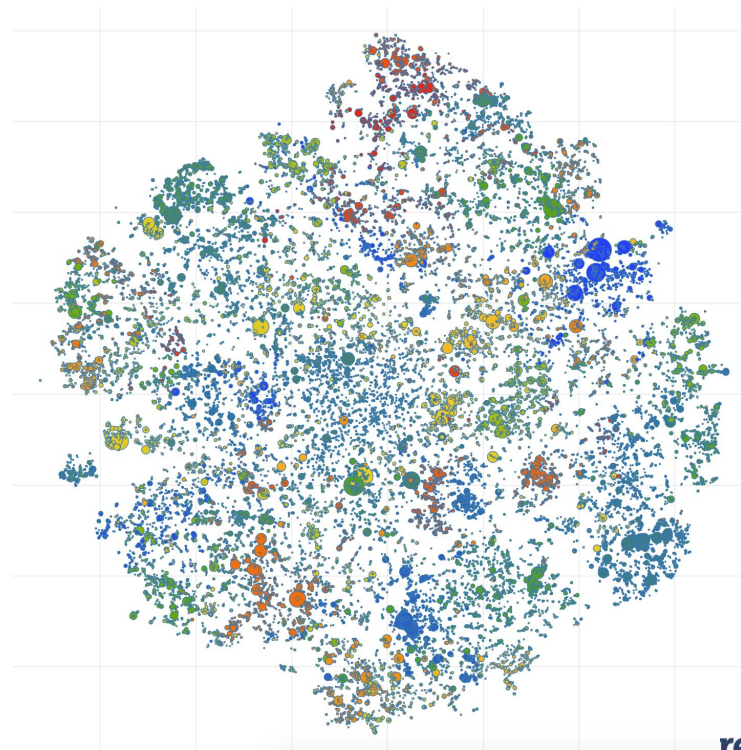
Role and Function Prediction

>200K JOB TITLES

500M JOB DESCRIPTIONS

DISAMBIGUATE ROLES

PREDICT FUNCTION



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