OSD

OPERATIONAL SERVICES DIVISION

Statewide Contract Vehicle Handbook

October 2017

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October 5, 2017

The Statewide Contract Vehicle Handbook debuted on October 16, 2016, at the Operational Services Division's inaugural State Fleet Event in Leicester, a day focused on the breadth of fleet-related products and services available on Statewide Contract (SWC). The Handbook memorializes that event, providing a comprehensive overview of SWC vehicle resources.

By popular demand, the Handbook is updated quarterly. However, we encourage buyers to reference the most current information about our contracts in our Contract User Guides and COMMBUYS — details provided on the back cover.

Please continue to forward your valuable feedback about this resource, which helps us customize the Handbook to your needs. Feel free to contact us directly with your SWC inquiries — we love hearing from our buyers!

Save the Date!

The Second Annual State Fleet Event will be held on **November 7, 2017**, at the Sturbridge Host Hotel. Sign up to attend at statefleeteventbuyers.eventbrite.com.

We hope to see you there!

Sincerely,

Lisa Westgate
Strategic Sourcing Lead
lisa.westgate@state.ma.us

OSD
OPERATIONAL SERVICES DIVISION

Statewide Contract Vehicle Handbook
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Wider Selection Puts Buyers in the Driver's Seat

Contract Overview

- Comprehensive Light Duty Vehicle contract with nine vehicle brands, 13 awarded dealers, and opportunities to maximize value and minimize expense;
- Six vehicle categories: Passenger Cars; Sport Utility Vehicles (SUVs); Vans; Trucks; Special Services Vehicles (SSVs); and Police Pursuit Vehicles (PPVs);
- Freedom to choose from more than 500 base vehicles that may be upfitted to your specifications;
- Most models offered by multiple dealers enabling price comparison and negotiation;
- Base Vehicle Price Sheet in COMMBUYS simplifies searches for available models and base price;
- Use Mini-Bid form to solicit quotes from dealers for unlisted vehicles;
- Prompt Payment Discount.

Contract Resources

Refer to the Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH98.

Find the Price Sheet and Quote Forms in COMMBUYS: COMMBUYS.com > Contract & Bid Search > Select Contracts/Blankets > Enter VEH98 in the Contract/Blanket Description field and click Find It > Select VEH98 Light Duty Vehicles Master. Find VEH98 Quotation Form sample in the Appendix.

Refer questions to Lisa Westgate, Strategic Sourcing Lead: lisa.westgate@state.ma.us or 617-720-3112.

Vendor	Franchise Product(s)	Contact Information
Central Chrysler Dodge Jeep of Raynham	FCA	Deborah Emergy 508-823-0101 x4222 Demery@central.us
Colonial Ford, Inc.	Ford	Clay Chase 774-283-6400 cchase@buycmg.com
Colonial Imports South, Inc.	Honda	
Colonial Nissan of Medford, Inc.	Nissan	
Colonial South Automotive, Inc.	FCA	
Ford of Hyannis DBA Balise Ford	Ford	Dana Rodman 508-328-2549 fordbids@aol.com
Gordon Chevrolet, Inc.	General Motors	Clay Chase 774-283-6400 cchase@buycmg.com
Harr Imports	Toyota	John Welch 508-573-2626 jwelch@mhq.com
Liberty Chevrolet	General Motors	Kevin Nugent 781-287-7541 libertychev@nedda.com
Manchester Honda	Honda	Craig J. Peters 860-645-3100 craig.peters@manchesterhonda.com
MHQ, Inc.	Ford	John Welch 508-573-2626 jwelch@mhq.com
Milford NISSAN	Nissan	Guy Bedau 774-462-3035 gbedau@milfordnissan.com
Mirak Chevrolet Hyundai	Chevrolet Hyundai	Jeff Calder 781-641-6855 jcalder@mirak.motosnap.com

Heavy Duty Vehicles
Statewide Contract VEH93

Commodities, Services, and Savings

- Purchase Dump Trucks – fixed price or modified;
- Purchase Front End Wheel Loaders- fixed price or modified;
- Repair services for existing heavy duty vehicles – fixed hourly rates;
- Roadside/emergency repair services;
- Repair services during snow emergencies; and
- Prompt Payment Discount.

Vendor	Contact	Phone	Email
Ballard Mack Sales and Service, Inc.	Brian Buckley	508-559-0771	bbuckley@ballardtrucks.com
C.N. Wood Co., Inc	Tom Fiore	781-935-1919	tfiore@cn-wood.com
Milton CAT	Tom Benedetti Jr.	774-258-1636	tom_benedetti@miltoncat.com
Minuteman Trucks Inc.	Marty Castrechini	508-668-3112 x357	mcastrechini@minutemantrucks.com
Monroe Tractor of NE	Cyndi Mills	508-845-4343	cmills@monroetractor.com
Schmidt Equipment, Inc.	Don Masley	800-922-8295	masley@schmidtequipment.com
The Peterbilt Store	Jeff Arscott	410-342-3400	jarscott@thepetestore.com
Tri State Truck Center, Inc.	Chris Marsh	508-753-1200 x251	cmarsh@tristatetruckcenter.com
Woodco Machinery, Inc.	Bill Foote	781-935-3377	wfoote@woodcomachinery.com

Contract Resources

Get more details in the VEH93 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH93.

Find each vendor's price list on their MBPO in COMMBUYS: COMMBUYS.com > Select Contract & Bid Search > Contracts/Blankets > Enter VEH93 in the Contract/Blanket Description field.

Reach Lisa Westgate, Strategic Sourcing Lead: lisa.westgate@state.ma.us or 617-720-3112.

Vehicle Maintenance Management Services and Accident Subrogation Services

Statewide Contract VEH84A

Supporting Light, Medium & Heavy Duty Vehicles

Available Services

- Preventive Maintenance;
- Towing Services;
- General Repairs: tune-up, exhaust, brakes, shocks, front-end repair and alignment;
- Engine and Transmission Replacements/Repairs;
- State Inspections;
- Steering and Suspension Repairs;
- Cooling System Inspections and Service;
- Air Conditioning Repairs; and
- Accident Subrogation.

Benefits and Cost Savings

- Vendor provides vehicle maintenance management, along with tracking vehicle maintenance history;
- Program Cost: $2.50 per vehicle per month;
- Services available statewide – 24/7;
- Dedicated toll-free number for Commonwealth buyers: 800-338-0619;
- Vendor's ASE-certified staff reviews and negotiates the services to be provided by vetted local independent services providers, as well as national account vendors; and
- Prompt Payment Discount.

Contract Resources

Get more details in the VEH84A Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH84A.

Contact the Awarded Vendor- Fleet Response Mark Genger: mgenger@fleetresponse.com or 216-525-3870 x101.

Contact Lisa Westgate, Strategic Sourcing Lead: lisa.westgate@state.ma.us or 617-720-3112.

Light, Medium, Heavy Duty OEM & Non-OEM Motorized Vehicle Parts, Refined Motor Oil, Lubricants
Statewide Contract VEH96

Benefits and Cost Savings

- Significant discounts off various Light, Medium, and Heavy Duty parts, Re-refined Motor Oil, Remanufactured Antifreeze, and Other Lubricants, as well as an array of equipment parts.
- Vast network of OEM and Non-OEM vendors with millions of parts in stock;
- Same-day delivery;
- No delivery charges;
- Products offered are required to meet all automotive and equipment manufacturers' warranty standards and industry certification; and
- Prompt Payment Discount.

Contract Resources

Navigate to vendor information on COMMBUYS: COMMBUYS.com > Select Contract & Bid Search > Contracts/ Blankets > Enter VEH96 in the Contract/Blanket Description field.

Locate the Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH96.

Contact Lisa Westgate, Strategic Sourcing Lead: lisa.westgate@state.ma.us or 617-720-3112.

Light, Medium, Heavy Duty OEM & Non-OEM Motorized Vehicle Parts, Refined Motor Oil, Lubricants

Statewide Contract VEH96

Category 1 Vendors - OEM

Vendor	Contact	Contact Information
Imperial Parts Ford GM Dodge	Jason Maille	jasonm@imperialcars.com 508-473-2800
Jack Madden Ford	William Butze	parts@jackmaddenford.com 781-762-7906
Marcotte Ford Sales, Inc.	Jeff Denis	jeff@marcotteford.com 413-536-1900
Tri State Truck Center, Inc.	John Paulik	info@tristatetruckcenter.com 508-753-1200

Category 2 Vendors - Non-OEM

Vendor	Contact	Contact Information
IEH Auto Parts LLC DBA Auto Plus Auto Parts*	Eric Levy	rlevy@autoplusap.com 856-778-1400
D.O.T. Fleetparts	Jack Bellan	jackbellan@hotmail.com 978-455-9082
Genuine Parts Company*	Jim Weaver	jim_weaver@genpt.com 770-953-1700
Jack Young Co.	Bill Merullo	bmerullo@jackyoungco.com 617-782-1250
Lappen Auto Supply Co., Inc.	Michael Lappen	mlappen@lappens.com 781-341-8040 x208
Norwood Motor Parts DBA Allied Auto Parts	John Tully	jtully@alliedautoparts.com 508-588-8500
Palmer Spring Co.	Doug Palmer	sales@palmer-spring.com 401-351-8300
West Springfield Auto Parts, Inc.	Ronald Lodi	admin@wsaparts.com 413-781-0251

Category 3 Vendor - Motor Oil & Lubricants

Vendor	Contact	Contact Information
Dennison Lubricants	Brian Dennison	briand@denlube.com 508-946-0500 x1102

* PunchOut Catalog purchasing available.

Tires, Tubes & Services
Statewide Contract VEH97

Providing products and related services from three vendors:

- Bridgestone/Firestone Americas, Inc.
- Goodyear Tire & Rubber Company
- Michelin North America

Benefits and Cost Savings

- ◊ Large variety of tires available for pursuit vehicles, passenger vehicles, trucks, and large equipment;
- ◊ Wide product selection and locations across the Commonwealth;
- ◊ Competitive prices; and
- ◊ Emergency Roadside Assistance offered by Authorized Dealers.

Contract Resources

Get additional details in the VEH97 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH97.

Find each vendor's price list and dealer locations on their MBPO in COMMBUYS: COMMBUYS.com > Select Contracts/Blankets > Enter VEH97 in the Contract/Blanket Description field.

Reach Katherine Morse, Deputy Sourcing Lead: katherine.morse@state.ma.us or 617-720-3153.

Windshield and Glass Replacement for Vehicles
Statewide Contract VEH103

Providing vehicle windshield and glass services from two contractors: JN Phillips Auto Glass and Safelite Auto Glass

Contract Highlights

- Competitive pricing – more than 50% off National Auto Glass Specifications (NAGS) list;
- Comprehensive selection of repair and replacement services for windshields, flat glass, tempered glass, mirror glass, back glass;
- Mobile services – bringing the convenience of repair and replacement services to your location at no additional cost;
- JN Phillips Auto Glass and Safelite Auto Glass store locations throughout Massachusetts and New England. Visit jnphillips.com or safelite.com for a location near you;
- Environmentally friendly – Each vendor recycles extracted windshields and glass;
- Prompt Payment Discounts of 1-2% available for payments received within 30 days; and
- Dedicated sales representatives:

JN Phillips Auto Glass
Sean Mullane
smullane@jnphillips.com
781-938-3444

Safelite Auto Glass
Guy Larose
guy.larose@safelite.com
508-328-4006

Contract Resources

Get more details in the VEH103 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH103.

Find each vendor's price list on their MBPO in COMMBUYS: COMMBUYS.com > Select Contracts/Blankets > Enter VEH103 in the Contract/Blanket Description field.

Reach Katherine Morse, Deputy Sourcing Lead: katherine.morse@state.ma.us or 617-720-3153.

Vehicle Lifts
Statewide Contract VEH105

Offering the sale, delivery, and installation of vehicle lifts and related components:

2-post, 4-post, mobile column, parallelogram, and in-ground lifts available.

Vendors

Mohawk Lifts	Ray Pedrick rpedrick@mohawklifts.com 800-833-2006 518-842-1431 x15 Prompt Pay Discount: 2% in 10 days
Rotary Lift	Chris Bilz bilz@rotarylift.com 800-445-5438 x5655 Prompt Pay Discount: 0.5% in 15 days
Stertil-Koni USA Inc.	Kellie Boehm kellie@stertil-koni.com 800-336-6637 410-643-4434 Prompt Pay Discount: 1% in 10 days

This contract offers ceiling (not-to-exceed) pricing: **buyers have the ability to negotiate price through quoting**.

Reminders

- Installation of vehicle lifts is restricted by the Commonwealth construction procurement law thresholds to no more than $50,000 under this contract.
- This contract does not cover service to existing vehicle lifts.

Contract Resources

Get more details in the VEH105 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH105.

Reach Steve Lyons, Strategic Sourcing Lead: steve.lyons@state.ma.us or 617-720-3373.

Fuel Card Management from Wex Inc.

- WEX Inc. card accepted at fuel locations throughout the Commonwealth;
- Payment Timing, Volume, and Gulf Invoice Credits available (see below);
- All card purchases tracked and summarized on detailed monthly report;
- Update driver/vehicle card information online;
- 24/7 customer service support; and
- Access to fuel data in customizable reports.

Cost Savings Opportunities

Payment Timing Invoice Credit through Prompt Pay Discounts (PPD)
(Invoices can be pulled from WEX system for early processing):

- ◊ 0.08% on balances paid Day 0 to Day 5 following invoicing
- ◊ 0.06% on balances paid Day 6 through Day 10 following invoicing

Volume Invoice Credit – based on the Commonwealth's monthly aggregate contract spend:

- ◊ $1.00 to $1,499,999 – Rebate of 1.30%
- ◊ $1,500,000 or greater – Rebate of 1.45%

Gulf Invoice Credit:

- ◊ $0.02 per gallon at all Gulf Oil locations

Contract Resources

Get more details and find the Fuel Card Service Agreement (sample in Appendix) in the VEH100 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH100.

WEX Inc. New Account Assistance: Tanya Watson/Phil Kent- 866-527-8870
WEX Inc. Customer Service: 800-492-0669

Reach Lisa Westgate, Strategic Sourcing Lead: lisa.westgate@state.ma.us or 617-720-3112.

Gasoline
Statewide Contract ENE41

Unleaded Gasoline Products

- Regular (87 Octane)
- Mid-Grade (89 Octane)
- Premium (93 Octane)

Maximize your savings opportunity through our volume discount!

Contract Highlights

- Competitive pricing – Daily price is tied to the low wholesale Boston Price as published in the OPIS* Oil Price Daily;
- Qualified and experienced vendors;
- Prompt Payment Discount;
- Lower Differential Pricing for the purchase of 8,000 gallons or more;
- No delivery service charge at all volume levels.

*OPIS is an independent research organization providing news and pricing information for various fuels.

Vendor	Contact	Zone(s)
Dennis K. Burke	Joe Cote 800-289-2875 joe.cote@burkeoil.com	1, 2, 3, 4, 5, 6, 8
East River Energy, Inc.	Maryanne Little 800-336-3762 mel@eastriverenergy.com	7

Contract Resources

Invoice prices are determined by adding the Daily Indexed Price and the Statewide Contract Differential Price.

- The Daily Indexed Price is posted each day in COMMBUYS under ENEFY18Daily Index Pricing: COMMBUYS.com > Contract & Bid Search > Contracts/Blankets > Enter ENEFY18 in the Contract/Blanket Description field.
- Differential Prices are in the ENE41 Contract User Guide, along with servicing zone information: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > ENE41.

Questions?

Contact Michael Woods, Strategic Sourcing Lead: 617-720-3191 or michael.woods@state.ma.us.

Ultra Low Sulfur Diesel and Biodiesel
Statewide Contract ENE40

Available Products

Maximize your savings opportunity through our volume discount!

Ultra Low Sulfur Diesel (ULSD)

Winter Blend: October- March

Summer Blend: April- September

Biodiesel

B5, B10, B15, B20

Contract Highlights

- Competitive pricing – Daily price is tied to the low wholesale Boston Price as published in the OPIS* Oil Price Daily;
- Lower Differential Pricing for the purchase of 8,000 gallons or more;
- Qualified and experienced vendors;
- Prompt Payment Discount;
- No delivery service charge at all volume levels.

*OPIS is an independent research organization providing news and pricing information for various fuels.

Vendors - Ultra Low Sulfur Diesel

Vendor	Zone(s)	Contact	Phone	Email
Dennis K. Burke	1, 2, 3, 5 & 6	Joe Cote	1-800-289-2875	joe.cote@burkeoil.com
Diesel Direct, Inc.	4	Mike Cataldo	1-888-900-7787	mike.cataldo@dieseldirect.com
East River Energy, Inc.	7 & 8	Maryanne Little	1-800-336-3762	mel@eastriverenergy.com

Vendors - Biodiesel

Vendor	Zone(s)	Contact	Phone	Email
Dennis K. Burke	7 & 8	Joe Cote	1-800-289-2875	joe.cote@burkeoil.com
Diesel Direct, Inc.	1, 2, 3 & 4	Mike Cataldo	1-888-900-7787	mike.cataldo@dieseldirect.com
Global Montello	5 & 6	Kevin Young	1-781-398-4259	kyoung@globalp.com

Contract Resources

Invoice prices are determined by adding the Daily Indexed Price and the Statewide Contract Differential Price.

- The Daily Indexed Price is posted each day in COMMBUYS under ENEFY18Daily Index Pricing: COMMBUYS.com > Contract & Bid Search > Contracts/Blankets > Enter ENEFY18 in the Contract/Blanket Description field.
- Differential Prices are in the ENE40 Contract User Guide, along with a list of awarded vendors by servicing zone: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > ENE40.

Refer questions to Michael Woods, Strategic Sourcing Lead: 617-720-3191 or michael.woods@state.ma.us.

Fleet Information Management System
Statewide Contract VEH99

Accurately track your assets and everything associated with them with the VEH99 Fleet Information Management System (FIMS) database:

- Asset information at your fingertips
- Improve operational efficiency
- Reduce administrative burdens
- Improve compliance and reduced risk

FIMS database
available through

Chevin Fleet Solutions, LLC

Ron.Katz@Chevinfleet.com
781-793-0788

FIMS asset records may Include:

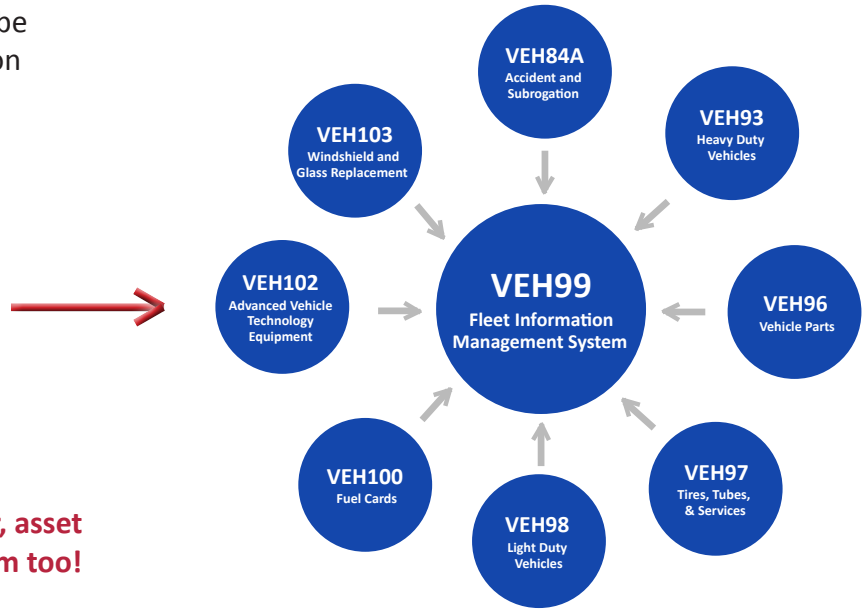
- Cars, trucks, lawnmowers, boats, specialty equipment, other assets, etc.
- All data points, such as VIN, plate #, year, make, model, drivetrain, engine
- All required actions, including registration renewal, preventive maintenance, inspection sticker, etc.
- All actions performed, to include fuel, maintenance, accident repair, among others

Available for as little as $5.25 per vehicle per month!
Prompt Payment Discount available

Through interfaces, related data can be automated and housed in one location for a consolidated view:

- Vehicle Acquisition
- Vehicle Upfitting
- Fuel Transactions
- Maintenance Records
- Accident & Subrogation
- Windshield & Glass
- Tire Repair/Replacement

Pull in data from your work order, asset management, and financial system too!



Get more details in the VEH99 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH99.

Contact Lisa Westgate, Strategic Sourcing Lead: lisa.westgate@state.ma.us or 617-720-3112.

Advanced Alternative Technology Equipment, Supplies, and Services
Statewide Contract VEH102

Providing a wide range of Advanced Vehicle Technology equipment, supplies and services including Electric Vehicle Supply Equipment, Anti-idling Technologies, and After-market Conversion Technologies.

Service Category 1:

Electric Vehicle Supply Equipment, Hardware, Software, and Ancillary Services

Service Category 2:

Idle-Reduction Technologies for Heavy, Medium, and Light Duty Vehicles & Heavy Duty Equipment

Service Category 3:

After-market Conversion Technologies - all vehicle classes

Systems to modify vehicles and engines to run on, or be supplemented by, fuels or technologies other than ones for which they were originally designed.

VEH102 information continued on page 18.

Vendor	Contact Information
ClipperCreek, Inc.	Will Barrett 530-887-1674 x303 will@clippercreek.net
eNow, Inc.	Ellen Flath 401-732-7080 ellen.flath@enowenergy.com
EVSE LLC, a subsidiary of Control Module Inc.	Mark Zirolli 860-253-4205 mzirolli@controlmod.com
Graybar Electric Company Inc.	Michael Teahan 617-721-4041 michael.teahan@graybar.com
LiquidSky Technologies	Frank Gangi 857-389-9893 frank@wattzilla.com
Magmotor Technologies Inc.	Carlene Harrington 508-459-5983 carlene.harrington@magmotor.com
National Fleet Hybrids, Inc.	Glen Perlman 508-222-2272 glen@nationalfleethybrids.com
Verdek	Amy Etra 203-421-6477 admin@verdek.com
Voltrek, LLC	Kathleen Connors 978-886-5166 kathleen@voltrek.com
XL Hybrids	Edward Lovelace 617-718-0329 x101 elovelace@xlhybrids.com

Note: Additional vendors are anticipated in Fall 2017. Check the Contract User Guide for updates.

Contract Resources

Locate the Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH102.

Reach Charles Tuttle, Designated Contract Manager: charles.tuttle@massmail.state.ma.us or 617-626-1043.

Sodium Chloride (Road Salt)
Statewide Contract VEH95

Providing the Supply and Delivery of Road Salt

Take advantage of early order discounts through November!

Contract Benefits and Cost Savings

- Competitive pricing through aggregation of volumes;
- Assurance of qualified and capable vendors;
- Early order incentive discounts;
- Prompt Payment Discounts;
- Maximum delivery times; and
- Emergency pick up protocol.

Pricing has been reduced by an average of 2.12% based on last winter's tonnage.

Vendors

Vendor	Contact	Contact Information
Cargill, Incorporated- Deicing Technology	Jean Davis	440-716-4733 jean_davis@cargill.com
Eastern Salt Company, Inc.	Karen Girard	978-251-8553 kgirard@easternsalt.com
Granite State Minerals, Inc.	Janet Harrington	603-436-8505 jharrington@gsmsalt.com
Morton Salt, Inc.	Customer Service	855-665-4540 buyroadsalt@mortonsalt.com

VEH95 service locations are based on MassDOT Areas, each serviced by one vendor. Buyers may find their MassDOT Area by viewing the VEH95 Find My Area spreadsheet in COMMBUYS. Locate pricing information in the VEH95 Contract User Guide – Appendix A.

VEH95 information continued on page 20.

Pre-Treated Road Salt (VEH95a)

VEH95 vendors offer Pre-Treated Road Salt to all non-MassDOT eligible entities within their awarded areas. Here are Pre-Treated Road Salt attributes:

- Reduced bounce and scatter during application for more controlled product placement;
- Built-in corrosion inhibitor lessens wear and tear on equipment;
- More effective at lower temperatures;
- Estimated to reduce bulk salt usage by up to 40%;
- Meets U.S. Environmental Protection Agency (EPA) Safer Choice program criteria;
- Reduced environmental impact due to lower volume salt usage.

Contact the vendor in your MassDOT Area for more information on their pre-treated salt.

Contract Resources

Navigate to vendor information on COMMBUYS: COMMBUYS.com > Select Contract & Bid Search > Contracts/ Blankets > Enter VEH95 in the Contract/Blanket Description field.

Find vendor and pricing information, along with other resources, in the Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > VEH95.

Contact Steve Lyons, Deputy Sourcing Lead: steve.lyons@state.ma.us or 617-720-3373.

Hazardous/Universal, Medical, Electronic Waste Disposal and Emergency Response
Statewide Contract FAC82

Available Services

Category 1	Hazardous Material Collection and Disposal
Category 2	Hazardous Waste Collection Events (HHW)
Category 3	Universal Waste: Mercury Waste & Batteries
Category 4a	Sharps Collection and Disposal (including Sharps Kiosks)
Category 4b	Sharps Mail-in
Category 5	Onsite Medical Waste Treatment Systems*
Category 6	Medical Waste Collection and Disposal, including Pharmaceutical Take-Back Kiosks and Disposal
Category 7	Electronic Waste
Category 8	Tanks: Above Ground and Underground Storage (AST/UST)
Category 9	Emergency Response

*Category launching at a later date, yet to be determined.

This contract offers recovery of items such as **motor oil**, **car batteries**, **fuel**, and **antifreeze**.

For more information, consult the Price List in COMMBUYS (CAT 1 and CAT 3 tabs).

Contract Resources

Get more details in the FAC82 Contract User Guide: mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > FAC82.

Locate the Price List in COMMBUYS: COMMBUYS.com > Select Contract & Bid Search > Contracts/Blankets > Enter FAC82 in the Contract/Blanket Description field > Select vCurrent link > FAC82 Price List.

Contact Jodi Paris Anastos, Strategic Sourcing Lead, for more information: 617-720-3169 or jodi.parisanastos@state.ma.us.

Lawn & Grounds Equipment, Parts, and Service
Statewide Contract FAC88

Coverage Across the Seasons

Lawnmowers
Tractors
Utility Vehicles
Golf Carts
Snowblowers
Ice Resurfacing Machines
Snowmobiles

Contract Highlights

- 42 Statewide Contractors for comprehensive product selection and price negotiation;
- Broad selection of available manufacturers;
- 12 lawns and grounds equipment Categories;
- Commericial grade products that meet Federal, State, and Local standards for quality and safety;
- Lease/Rental options for Category 5-Utility Vehicles, Golf Carts, and Snowmobiles;
- Prompt Pay Discounts and Volume Discounts available; and
- Environmentally Preferable equipment options.

Category	Category Description
1	Tractor up to 50 HP- 100HP
2	Tractor Accessories
3	Lawnmowers
4	Lawnmower Accessories
5	Utility Vehicles, Golf Carts, Snowmobiles, and Related Accessories Subcategory 5A allows for leasing and rental terms
6	2 Cycle/4 Cycle Power Equipment
7	Snow Blowers and Related Accessories
8	Replacement Small Engines
9	Roto-tillers/Wood Chippers/Stump Grinders/Specialty Power Equipment
10	Skid Steer Loaders and Accessories
11	Utility Trailers and Related Accessories
12	Ice Resurfacers

Lawn & Grounds Equipment, Parts, and Service
Statewide Contract FAC88

Vendors

146 Supply Center Inc.
Ahearn Equipment Inc.
Ariens Company
Bacher Corp. of Connecticut
Bobcat Company/ Clarke Equipment Company
Bobcat of Boston, Inc.
Bobcat of Greater Springfield/Bobcat of Connecticut Inc.
Boston Lawnmower Company, Inc.
Boyden & Perron Garage, Inc.
C & J Equipment, Inc.
C.N. Wood Co., Inc.
Carey Auto Inc.
Cason Equipment
Chadwick-BaRoss, Inc.
Cleaves Company Inc.
Country Club Enterprises, LLC
Deere & Company
Don's Power Equipment & Hardware Inc.
Five Star Golf Cars & Utility Vehicles, LLC
Frank J. Zamboni & Co., Inc.
IBC Offshore, Inc.
Jacobsen Professional Lawn Care/Dixie Chopper
KPM Exceptional LLC
Mayer Power Products, Inc.
MB Tractor and Equipment/Summa Humma
Moffett Turf Equipment, Inc.
Morgan Power Equipment Inc.
Moridge Manufacturing, Inc.
New England Golf Cars, Inc.
Norfolk Power Equipment Inc.
Northland Industrial Truck Co., Inc.
Padula Bros., Inc.
Richey and Clapper, Inc.
Schmidt Equipment, Inc.
Southworth Milton, Inc.
Stewart's Power Equipment, Inc.
Suzuki of Western Mass., Inc. DBA Allpower
Taplin Yard, Pump and Power Equipment/MJAGS
Tri-County Contractors Supply, Inc.
Turf Products LLC
Venture Products, Inc. (VENTRAC)
Vermeer Northeast/NYNE Equipment LLC

Locate the Contract User Guide

mass.gov/osd > Buy from a Statewide Contract > Statewide Contract User Guides > FAC88

Need Additional Information?

Contact Katherine Morse, Deputy Sourcing Lead:
Katherine.Morse@state.ma.us or 617-720-3153.

Rentable Options for All Your Equipment Needs

Offering rentals from two of the nation's largest equipment rental companies:

Herc Rentals and United Rentals

Aerial Lifts: Scissor, Personnel, and Boom

Air Compressors

Compaction

Concrete and Masonry

Disaster Response

Earthmoving

Generators and Light Towers

Material Handling

Power Tools

Pumps

Trucks and Trailers

And more!

Contract Highlights

- Rental and service locations throughout Massachusetts;
- Daily, weekly, and monthly rates;
- Equipment delivery and pickup available;
- 24/7 emergency service, maintenance, repair, and disaster response available;
- Maintenance and safety training available;
- Standby agreements for power generation and disaster relief available;
- Excellent option for seasonal equipment to preserve capital and avoid storage, repair, and inventory costs; and
- Both contract vendors offer 1% Prompt Pay Discounts for payments within 10 days.

Equipment Rental
Statewide Contract FAC97

Vendors

Herc Rentals
Matthew Oliver
617-276-6495
matthew.oliver@hercrentals.com

United Rentals
Daniel Cunningham
877-874-4468
dcunning@ur.com

Locate the Contract User Guide

mass.gov/osd >
Buy from a Statewide Contract >
Statewide Contract User Guides >
FAC97

Find Rental Pricing

COMMBUYS.com >
Contract & Bid Search >
Contracts/Blankets >
Enter FAC97 in the Contract/Blanket Description field >
Click Find It

Need Additional Information?

Contact Steve Lyons, Deputy Sourcing Lead: 617-720-3373 or steve.lyons@state.ma.us.

Homeland Security, Public Safety, & Traffic Safety Supplies
Statewide Contract HLS05

Products, Equipment, and Supplies for:

Homeland Security

Public Safety

Emergency Preparedness

Traffic Safety

Other Related Services

Contract Highlights

- Eighteen categories including personal protective equipment, CBRNE* search and rescue equipment and reference materials, detection and decontamination equipment, and barriers;
- Traffic safety supplies category offering a variety of related products;
- Single vendor- Safeware, Inc. with expansive portfolio of manufacturers across the Homeland Security spectrum;
- Volume discount opportunities; and
- Prompt Payment Discounts: 1% discount for payments made in 45 days; 1.5% discount for payments made in 10 days.

**CBRNE = Chemical, Biological, Radiological, Nuclear, and high yield Explosives*

Homeland Security, Public Safety, & Traffic Safety Supplies
Statewide Contract HLS05

Contract Categories

A. Personal Protective Equipment (PPE)
B. Explosive Device Mitigation and Remediation Equipment
C. Environmental Monitoring
D. CBRNE Search & Rescue Equipment
E. Interoperable Communications Equipment
F. Detection Equipment
G. Decontamination Equipment
H. Hazardous Materials Storage
I. Spill Control and Containment
J. Physical Security Enhancement Equipment
K. Fire and Emergency Response
L. Traffic Safety
M. Facility Safety and Maintenance
N. Fall Protection and Confined Space
O. Medical and First Aid Supplies
P. CBRNE Reference Materials
Q. Related Services
R. Other Non-listed Public Safety, Law Enforcement, and Fire Equipment

Locate the Contract User Guide

mass.gov/osd >
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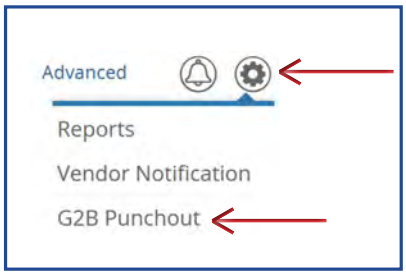
HLS05

Visit the Safeware PunchOut

Login to COMMBUYS.com >

Select the Gear and G2B PunchOut >



Click the Vendor drop-down arrow >

Select PunchOut

Questions?

Contact Brenton Passmore at Safeware, Inc.
301-683-1234 x1395 or bpassmore@safewareinc.com

Contact Steve Lyons, Deputy Sourcing Lead:
617-720-3373 or steve.lyons@state.ma.us.

Appendices

Use one quote form per speced out vehicle. Only multiples of the same speced out vehicle can be included in each form. For options/upfits/transferred equip., each line item must be fully populated.

VEH98 Quotation Form V.1.2

Quote Date:	1/1/1990	Order by Date:	1/18/1990
Quote Number:	105908		

OPERATIONAL SERVICES DIVISION

AGENCY INFORMATION

Agency:	Agency XX
Secretariat:	AGR
Department Name:	Department Y
Address:	123 Main Street
Contact Name:	Mary Smith
Phone:	(800) 555-1234
Email:	mary.smith@xx.state.us
Unit Code (Billing):	xyz

VENDOR INFORMATION

Vendor Name:		ABC Dealer
Address:		456 Oak Street
Contact Name:		John Doe
Phone:		(800) 555-6789
Email:		john.doe@abcdealer.com
Vehicle Coming From (check one box):	x	Dealer Inventory/Stock
		Factory Order
		Already on order for dealer inventory

VEHICLE INFORMATION

VEH98 Vehicle #:*	PAC000	**Exterior Color:**	black
Year:	1990	**Interior Color:**	black
Make:	Make	**Engine (as quoted):**	1.8L
Model:	Model	**Cylinders:**	4
Trim Level:	SL	**Primary Fuel Type:**	unleaded
Body Code:	1234	**Secondary Fuel Type:**	E-85

*In case of minibid or vehicle upfit only, type in "Mini-bid" or "Upfit".

Vehicle Quantity:	2	**Contract Base Vehicle Price:**	$35,694.00

ADDED FACTORY OPTIONS AND PACKAGES (PER VEHICLE)

Quantity per Vehicle:	Factory Code:	Description:	MSRP:	Discount %:	Contract Unit Price:	Total Per Vehicle:
4	AB3	Floor Mats	$60.00	1%	$59.40	$237.60
2	AB3	Heated Mirrors	$45.00	2%	$44.10	$88.20
1	AB3	Camera	$150.00	3%	$145.50	$145.50

Factory Options Total (per vehicle):	$471.30

QUOTE FORM SUMMARY

Vehicle Leadtime to Dealer:		**Factory Options (per vehicle):**	$471.30
Upfit/Equip. Work Leadtime at Dealer:		**Accessories/Upfit (per vehicle) from back:**	$213.35
TOTAL Order to Delivery Leadtime (in weeks, Executive Agencies to Westborough):		**Transferred Equipment (per vehicle) from back:**	$274.62
Trade-in Information (does not apply to Executive agencies):		**Contract Base Vehicle Price:**	$35,694.00
		Trade in value:	$0.00

TOTAL COST PER VEHICLE (including all add-ons):	$36,653.27
VEHICLE QUANTITY:	2
TOTAL PURCHASE PRICE (including trade in value if applicable):	$73,306.54

Use one quote form per speced out vehicle. Only multiples of the same speced out vehicle can be included in each form. For options/upfits/transferred equip., each line item must be fully populated.

VEH98 Quotation Form V.1.2

ADDED ACCESSORIES/UPFIT (PER VEHICLE)

Quantity per Vehicle:	Supplier Name:	Supplier Option #:	Description:	MSRP:	Discount %:	Contract Unit Price:	Total Per Vehicle:
1	Code 3	kdkdkd	Desk	$25.00	1%	$24.75	$24.75
1	Whelen	kdkdkd	light bar	$45.00	2%	$44.10	$44.10
1	Jotto	kdkdkd	Shield	$50.00	3%	$48.50	$48.50
4	Motorola	dkdkkd	Corner Lights	$25.00	4%	$24.00	$96.00
				Accessories/Upfit Total (per vehicle):			**$213.35**

TRANSFERRED EQUIPMENT/MISC (PER VEHICLE)

Quantity per Vehicle:	Equipment Description: (note: for paint jobs, please include # hours estimated per vehicle)	Fixed Transfer Rate Per Item:	Total for Transferred Equipment per vehicle:
1	Paint Job (4 hrs / vehicle)	$74.62	$74.62
2	Motorola Radio	$100.00	$200.00
		Transferred Equipment Total (per vehicle):	**$274.62**

VEH100 ADDENDUM TO FUEL CARD SERVICES AGREEMENT
ACCOUNT INFORMATION

Subject to NJPA Contract #SW 042016-WEX and Massachusetts Statewide Contract VEH100

Participating Entity agrees that in the event the account is not paid as agreed, for non-government eligible entities, Card Issuer may report the undersigned's liability for and the status of the account to credit bureaus and others who may lawfully receive such information.

Participating Entity	Phone #	Fax#

Write Participating Entity name as you wish it to appear on cards. Limit of 20 characters & spaces. Unless specified, no company name will appear on cards.

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Headquarters Name and Physical Address (Do not include PO Box)	Applicant's Taxpayer ID # (TIN, FEIN or SSN)

In Business Since (yyyy)	Year of Incorporation (yyyy)	Number of Vehicles	Avg Monthly Fuel Expenditures	Avg Monthly Service Expenditures
			$	$

Billing Contact	Billing Address	City	State	Zip+4

Designate the Fleet Contact authorized to receive all charge cards, reports, and other such information we provide from time to time and to take actions with respect to your account and account access. This is also the person designated by your company to provide all fleet vehicle, driver and other information we may request.

Authorized Fleet Contact Name	Title	Phone #	Fax #

Mailing Address (if different from billing address)	City	State	Zip+4

Email address (required to take advantage of product type card controls)

Card Controls: To help us estimate your credit needs, indicate the types of cards you anticipate using.

If you provide a valid email address above, you can select from these product type options:

☐ All Products ☐ Fuel & Service ☐ Fuel & Fluids with Roadside Assistance ☐ Fuel with Roadside Assistance ☐ Mix of card types

☐ Check here if business is exempt from motor fuels tax

INFORMATION SHARING DISCLOSURE: Information regarding your transactions may be provided to accepting merchants or their service providers to facilitate discounts or other promotional campaigns of interest to you.

AUTHORIZED SIGNATURE REQUIRED

Any person signing on behalf of the Participating Entity has been duly authorized by all necessary action of Applicant's governing body, and that the undersigned is authorized to make this application on behalf of the Participating Entity.

Participating Entity:	WEX BANK
By:	By:
(Contracting Agency's Authorized Signatory)	
Printed Name:	Printed Name:
Title:	Title:
Date:	Date:

FOR OFFICE USE ONLY

Opportunity Number	Sales Code	Plastic Type	Coupon Code	Account Number
				04

Our bank complies with Section 326 of the USA PATRIOT Act which requires all financial institutions to obtain, verify, and record information that identifies each company or person who opens an account. What this means for you: when you open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents for your business.

Complete, sign and scan Addendum to Governmentmailbox@wexinc.net

SAMPLE

Resources

Navigate to Contract Information in COMMMBUYS

- COMMBUYS.com
- Contract & Bid Search
- Contracts/Blankets
- Enter Contract Number in the Contract/Blanket Description field
- Select Find It

Join a Strategic Sourcing Services Team

OSD looks for Department and Municipal buyers who are knowledgable or interested in areas related to upcoming procurements to participate in the development of new Statewide Contracts. View upcoming procurement activity:

mass.gov/osd > OSD Procurement Schedule

COMMBUYS Information

mass.gov/osd/commbuys

COMMBUYS Help Desk

888-MA-STATE
COMMBUYS@state.ma.us

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Chapter 30B Procurement Assistance

617-722-8838 or 30BHotline@massmail.state.ma.us
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