

## Government Contracts

With a 40-year history and a team of lawyers who are bar and industry leaders, Crowell & Moring LLP's Government Contracts practice, with our unrivaled depth and history of successes, is widely recognized as the best in the business. Whatever the issue, our 60+ government contracts lawyers have the experience and expertise to tackle it – from contract formation issues and business and compliance strategies; to bid protests, contract interpretation, and performance disputes; to the intricacies of government cost accounting; and to post-performance audits, investigations, and defense of fraud allegations, including “bet the company” suspension and debarment representation. Ranked as a top tier practice, Chambers USA describes us as a practice that “continues to be held in high esteem by the government contracts sector and handles an array of matters” and as “the gold standard in this area.”

Our government contracts lawyers are both tough litigators and trusted counselors. We have successfully litigated some of the most hard-fought and highest stakes cases involving the most sophisticated legal and policy issues, and we have a proven litigation record in significant government contract cases before administrative agencies, state and federal trial courts, and courts of appeal. But we also recognize that litigation is a last resort, and that the best solution often is one that achieves the Company's objectives without the expense and risk of litigation. Some of our greatest successes never appear in written decisions precisely because we collaboratively consult to identify, and constructively counsel on, potential risks before they become a drain on company resources and a cloud on the company's reputation. Because we make it our business to know our clients' business, our clients routinely consult our lawyers on a broad range of issues and risks inherent in doing business with the government.

We represent clients in all major industries, from defense, to health care to IT to infrastructure to construction, and we apply our expertise to clients of all varieties – from Fortune 50 companies to the very smallest of businesses, from traditional and established government contractors to new entrants into the government marketplace, to domestic businesses and international and multi-national companies.

We believe in long-term strategic partnerships with our clients; we invest in the relationship through commitments to efficiency and developing creative, tailored solutions to satisfy each client's unique and evolving business objectives. To this end, we proactively identify opportunities to apply legal resources to generate real savings and recovery of resources for the Company. In an increasingly complex world, efficient solutions often require a multi-disciplinary team of experts. A core component of our success is that we can field the best team across practice areas. We provide a one-stop, full service solution to our client's legal issues. See what we can do for your Company.

### For more information, please contact:

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## Government Contracts at a Glance

- **Unrivaled Depth and Breadth of Expertise.** Widely recognized as having the deepest bench in the industry, we have expertise in every aspect of government contracts including:
  - Bid Protests
  - Claims
  - Commercial Items
  - Cost/CAS
  - Data Rights Software & Patents
  - Defective Pricing
  - Due Diligence/Mergers & Acquisitions
  - Ethics & Compliance
  - Export Controls
  - False Claims
  - Foreign Corrupt Practices Act
  - Foreign Military Financing
  - GSA Schedules
  - International Contracting
  - Investigations
  - Joint Ventures & Strategic Alliances
  - Litigation & ADR
  - Privacy/Cybersecurity
  - Small Business
  - State & Local
  - Suspension & Debarment
- **Top Ranked.** We consistently rank at the top of Government Contracts firms in the Nation.
- **Unmatched Size.** With over 60 lawyers located in offices in DC, and Los Angeles, CA, we offer one of the largest Government Contracts teams in the world.
- **Complimentary Client Services.**
  - **Ounce of Prevention Seminar (OOPS).** For 40 years, we have hosted our clients at one of the largest law firm-sponsored conferences focused specifically on the latest developments in Government Contracts. Attendees gain valuable insight into the changes in the case law and regulations with regards to cost accounting, bid protests, false claims act, suspension and debarment, and investigations. We also have our **GC 101** Conference which covers the “basics” of government contracting for anyone that may be new to government contracts, or for anyone that may want a refresher.
  - **Client Alerts.** We keep our clients up-to-date on the latest Government Contracts developments with our timely – and succinct – electronic Bullet Point service.
  - **Webinars.** When major developments strike, we provide clients with in-depth coverage via our webinars.
  - **Gov Con Legal Resources App.** This useful free tool delivers vital legal and business resources to government contractors of all sizes, representing a new way for us to connect with our clients and the industry.
  - **Blog.** Through our Government Contracts Legal Forum, we now offer an on-line informational service addressing hot topics in government contracting.
  - **Podcasts.** Listen to a brief, bi-weekly or monthly summaries of significant government contracts legal and regulatory developments:
    - Fastest Five Minutes
    - All Things Protest
    - Let's Talk FCA

- **Women's Networking Events.** We often host or co-sponsor events and networking opportunities for women in government contracting. We believe it is important to celebrate the accomplishments of women and to share and learn from this increasingly powerful community.
- **Training.** Crowell & Moring can provide training to your employees on a variety of topics – from general government contracting to more specific training on cost issues, ethics and compliance, and procurement fraud. These trainings can be tailored in terms of length to fit your needs.
- **Alternative Pricing Arrangements.** We are willing to be flexible in developing alternative – and we believe creative – fee arrangements focusing on price in relation to the value proposition we offer and that reflects on the long-term strategic nature of our client relationship.