

MAKE INSURANCE GREAT AGAIN™

AffordaCare Insurance is all about giving you the insurance you want, the way you want it. The freedom to choose any doctor and network you want. The flexibility to customize your plans with hundreds of companies. The convenience of a dedicated local agent. The piece of mind with locked in prices for life. The affordability you deserve. These are just some of the ways we make insurance great again.™

MAJOR MEDICAL GROUP
HEALTH INSURANCE

LEVEL FUNDED PLANS



AFFORDACARE
INSURANCE™

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Affordacare Insurance™ | 2017®

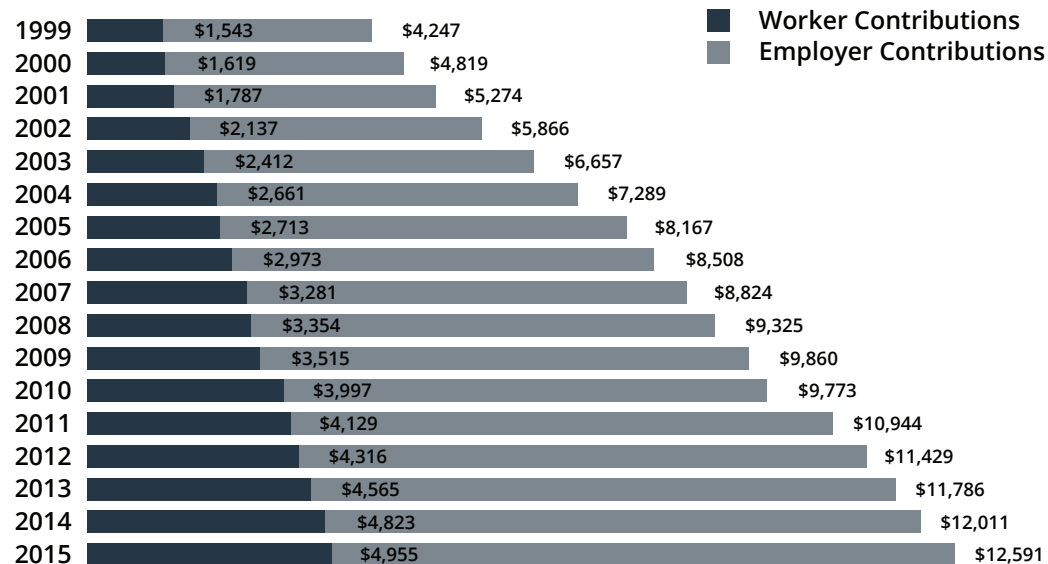
Healthcare Is In Peril

The current state of the healthcare industry presents multiple challenges to companies coast to coast that strive to offer excellent coverage to employees and their families at an affordable price.

INSIGHTS

- Rising costs: Health Care premiums have risen significantly, 2000, health insurance premiums for a typical family of four have increased by 114%.¹
- Confusing regulations: New and changing regulations and taxes can often make it difficult to determine plan changes and what that means for employers.
- Poor employee health: Workforce health and productivity has decreased, resulting in more employee absences and poor performance.
- As a result, executives end up using short-term, cost-mitigation tactics, such as reducing overall benefits, raising deductibles and cutting budgets.
- Companies that have implemented wellness programs have averaged \$700 in savings per year per employee.²

AVERAGE ANNUAL WORKER AND EMPLOYER CONTRIBUTIONS TO PREMIUMS AND TOTAL PREMIUMS FOR FAMILY COVERAGE | 1999-2015



*Estimate is statistically different from estimate from the previous year shown (p<.05).
 SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefit, 1999-2015.

¹Kaiser Family Foundation and Health Research and Educational Trust. 2010 Kaiser/HRET employer health benefits survey. ²World Economic Forum (WEF) on corporate health and wellness.



What We Do & How They Work

Fully Insured Plans

Are guaranteed acceptance plans that all employees are approved to participate in regardless of health. By accepting everyone the insurance company takes on a blind risk and results in extremely high costs even with high deductibles plans. Even when employers help contribute to the employee's portion many times the spouse and children are left with very high monthly costs to be added to a family plan.



Self Insured Plans

With a self-insured health plan, employers operate and provide their own health plan as opposed to purchasing a fully-insured plan from an insurance carrier. However, self-insuring exposes the company to much larger risk in the event that more claims than expected must be paid.

Level Funding Plans

Is the third option somewhere in between fully insured and self-insured. Level funding offers the benefits of both insurance models with none of the risks.

SO HOW DOES IT WORK?

- The “level” of level funding refers to the fact that you self-insure, but pay a level premium each month like any other plan. Which gives you a lower cost than a fully funded plan with none of the risk of a self insured plan.
- Level-funded plans also come fully integrated with individual and group stop-loss insurance. So you can rest easy that in the worst case scenario your company and your employees will be protected.
- In the best case scenario after each year your insurance company will compare what you've paid for the actual claims and refund you any difference if you've paid in more than you've spent. In summary, you get the regular and predictable cost of a fully insured plan, but because you're actually self-insured, you only end up paying for the healthcare costs actually incurred by your employees and fully protected in case claims are extremely high.

PERKS OF A LEVEL FUNDED INSURANCE PLAN	
Up To 40% Savings	From your existing healthcare plan.
All Employees Are Eligible	Regardless of health, for the insurance at a flat rate across the company. Pre-existing conditions are still covered.
A 100% Exact Copy Of Your Existing Plan	Same deductibles, same networks, doctors, drug plan, etc. Nothing changes and in most cases your employees will never notice any change at all.
Complete Customization	Every plan can add larger networks, a greater range of deductibles, and co-pays from doctor visits to prescriptions.
Nationwide Access	We allow employers with employees in across multiple states to use one company, one bill, with identical coverage for all employees regardless of where they work and live.
Full Transparency	Preset monthly payments – based on the number of covered employees, the total cost represents the maximum you will pay. Payments do not fluctuate based upon claims experience.
All You Need With One Stop	From payroll, dental, vision, life, disability, critical illness, telemedicine, HSA, 401k, retirement and more. All on one bill, one easy enrollment, with an app for each employee for easy access to make changes to the plan, add or change coverage, view policy cards, file claims etc.
Easy Enrollment	All employees will have full 24/7/365 access to their plans online and through mobile app. From here they can modify, enroll, unenroll, add family members, change retirement contributions, view policy details, policy cards, even file claims and see claims status. All billing is flawlessly and automatically updated for each payroll period.

So, What’s The Catch?

The reason fully funded plans are so expensive the insurance company is “going in blind” Since they need to assume the worst case scenario and by doing so rates are much higher than they need to be especially for younger employees and healthy employees.

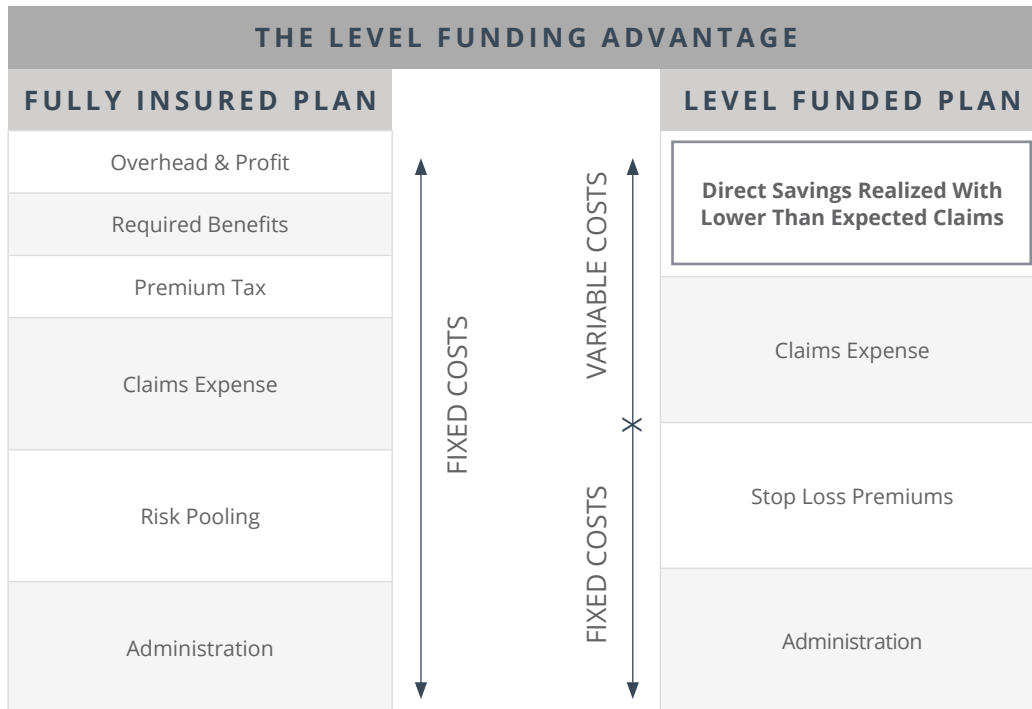
So, just like how you get a safe driver discount with your car insurance we do the same thing by giving your group a discounted rate for the good health of your employees.

We accomplish this by asking basic health questions- Current or past history of cancer, heart problems, organ transplants, upcoming surgeries etc.

The healthier the group the lower the cost for the plan. Rest assured 100% of all employees will be eligible for the same plan at the same price with no one being excluded or rated up. In the worst cases for unhealthier groups the cost will be the same never more.

Plans In Action

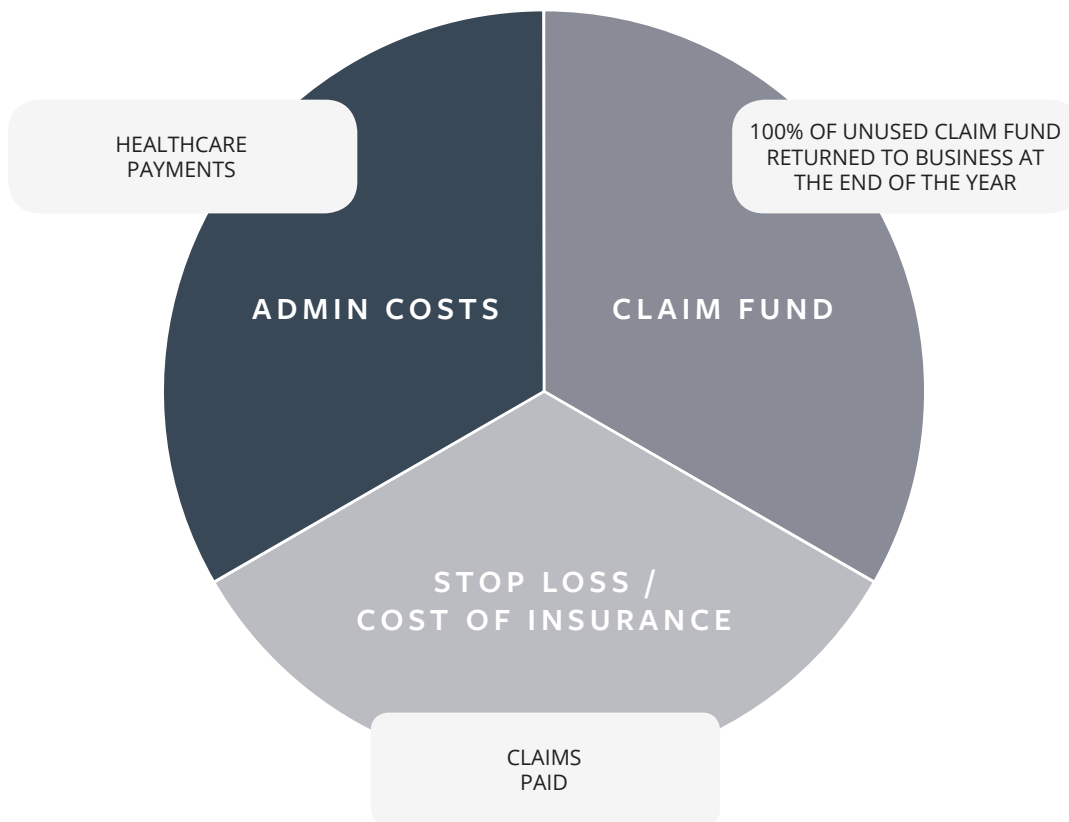
FULLY FUNDED	BENEFITS	LEVEL FUNDED
Yes	Qualifies as major medical insurance and protects you from any possible tax penalties for not having or providing health insurance.	Yes
Yes	Legally must cover all essential health benefits.	Yes
Yes	Premiums are typically tax deductible.	Yes
No	Monthly costs can be based on the health of your group.	Yes
No	A portion of your monthly premiums are saved in a reserve account.	Yes
N/A	Money in your reserve account is used to pay medical claims.	Yes
N/A	You can get a refund on unused funds in your reserve account at the end of the year.	Yes



Year-End Accounting Examples

CLAIMS RUN FAVORABLY		CLAIMS RUN UNFAVORABLY	
ANNUAL CLAIMS FUNDING	\$200,000	ANNUAL CLAIMS FUNDING	\$200,000
PAID CLAIMS	(\$160,000)	PAID CLAIMS	(\$240,000)
SURPLUS	\$40,000	DEFICIT	(\$40,000)
		PAID BY STOP LOSS	(\$40,000)

Level Funded Health Insurance



Contact us today to get started! 1 (800) 291-5279 | support@affordacareinsurance.com

*Plans must be directly equivalent of the same face amount, target, term and cash value. Affordacare Insurance™ reserves the right to modify, alter, and or cancel this promotion at anytime. All rights reserved Affordacare Insurance™ 2017.