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Partners in Time

SLA Management is a food service management company and a proud Business Partner of AESA.

Not since Ronald Reagan first came into office, has there been this much uncertainty about educational services, both instructional and non-instructional. In such times of uncertainty, to what are people drawn? Those they can trust and those that they have a relationship.

AESA has developed a system which peers, vendors, and clients, can trust. Peers can share with one another challenges they are facing, identify potential obstacles they may encounter, and ways to overcome barriers in the ever changing and budget tightening world of education.

AESA's preferred vendors go through a substantial vetting process, to determine they can support Service Agencies and districts. Service Agencies and their vendor partners provide support during times of plenty and during lean times as well.



Whether you watch FOX or CNN, it is obvious times are changing and change is moving rapidly. As budgets tighten, it is even more critical to ensure that dollars earmarked for education remain in education, and many districts are faced with reducing non-instructional expenditures to retain levels of instructional staff and services to their students. What options do you have and where do you turn?

Surprisingly, right now, many districts throughout the United States divert millions of dollars in General Purpose monies to keep their foodservice operations afloat while viable options are available to them, especially through a trusted Service Agency partner and its' preferred foodservice vendor, SLA Management.

One such service agency, LEARN in Connecticut, was faced with those same challenges. Having difficulty in obtaining a vendor they could trust and afford, LEARN reached out to SLA Management over six years ago, and asked SLA to assist them at one site. Although SLA Management had no accounts in Connecticut at that time, SLA jumped at the opportunity to assist a service agency in need. Today, LEARN has signed another 5-year contract and has multiple sites that are serviced by SLA and its' foodservice operation is operating efficiently, feeding more kids, and finances are well above breakeven.

Through LEARN, SLA Management has solidified and continues to solidify, more opportunities in the State of Connecticut. The service agencies continue to provide SLA with expanding opportunities in new growth markets, including ESAs in Texas and New Mexico.

For such a time as this, in uncertainty of times and financial challenges, who better to turn to than AESA and SLA. Partners in Time...