Meet the **team!**



Mark Kimm Licensing Business Manager mark.kimm@corteva.com

In a 24-year career with Corteva Agriscience, Mark has moved from jobs in the field to his current role on the licensing team. He started in retail, then moved to sales with an independent seed company, giving him valuable experience in how a licensee company operates. He's the son of a seed dealer and grew up on a farm that included row crops, livestock and production corn. "Ag is all I know," he says.

Today, Mark is the licensing business manager, where his work tends to happen more behind the scenes, making sure licensees' interactions with Corteva Agriscience are as seamless as possible. "For example, licensees have to report their sales through a website," he says. "It's my responsibility to make sure that the website is operational, intuitive and as easy to navigate as possible."

Mark's favorite thing about his job is the people. "I enjoy meeting the independent seed companies and their teams," Mark says, "and it's fulfilling when we can make it easier for them to increase their business."

 $^{\,\,\mathrm{\tiny M}}$ $^{\,\mathrm{\tiny B}}$ Trademarks of Corteva Agriscience and its affiliated companies.

© 2021 Corteva.

