

Meet the team!



Annette Porter

Royalty and Reporting Manager, Licensing and Distribution Corteva Agriscience

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Annette grew up in rural Iowa, but hadn't necessarily considered a job in agriculture. When a spot opened up at a seed company, she thought she'd go for it. Now more than 30 years into her ag career, it was certainly the right move. "The relationships I've formed have made this an industry to stay in," she said.

After working in customer service with corn, alfalfa, sorghum, settling customer accounts and commercial, foundation and wholesale corn, Annette came to Corteva AgriScience (then Dow Agrosiences) for a role in soybean planning before joining Licensing and Distribution. Annette juggles a lot of tasks in her job, handling reporting, payments, licensing agreements and more and interfacing with account managers and customers. She likes that her day is filled with variety and enjoys working with her team and customers. "I'm a consumer myself and I know how I want to be treated. I want to make our customers feel like, 'Corteva Agriscience cares about me,' because we really do."

When she's not taking care of customers, Annette enjoys traveling. (Turks and Caicos is a favorite spot for her and her husband, Keith.) She also has two adorable British Labrador retrievers, enjoys spending time with family and friends and loves tending to her flower gardens at home.

It's not surprising that Annette nurtures her relationships with Corteva clients in the same way. "We go above and beyond to serve our customers – whatever it takes to make their business successful," she said. "Work has to be done no matter what, but people make the difference."