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Middle East and North Africa Leisure & Attractions Council

VENDOR TALK – AUGUST 2024

UNLEASHING THE MAGIC: HOW CUTTING-EDGE WATER FEATURES ARE REVOLUTIONISING GUEST EXPERIENCES

YOUR COMPLETE GUIDE

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Introduction

In today's rapidly evolving leisure and entertainment industry, operators constantly seek innovative ways to stand out in an increasingly competitive market.

UNIQUE and engaging water features are some of the most effective options for differentiating attractions. These installations go beyond mere decoration - they create immersive, memorable, and referential experiences that attract, captivate, and retain visitors, enhance the overall ambiance, and significantly contribute to the attraction's success.



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1.1. Water Features as a Differentiator: Water features are powerful tools that set attractions apart by offering a multi-sensory experience that engages visitors on multiple levels. Whether through the soothing sound of flowing water or the spectacle of choreographed multimedia water shows, these features can leave a lasting impression on visitors, encouraging them to return and spread the word.

1.2. Revenue Generation Potential: Water features can be a significant revenue driver beyond their aesthetic and experiential value. They boost visitor's spending on food, merchandise, and other park offerings by attracting more visitors and encouraging them to stay longer.



Attractive Factor

2.1 Enhancing Visitor Engagement and Revenue: A well-designed water feature can act as a magnet for visitors, drawing crowds through its sheer appeal and enhancing the overall set of experiences offered by an attraction.

2.1.1 Increasing Visitor Numbers: Water features that are interactive or feature multimedia elements can act as standalone attractions, significantly boosting visitor numbers.



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2.1.2 Extending Visitor Stay:

- The ambiance created by well-designed water features not only enhances the ambiance in general but also encourages guests to stay longer, particularly when multimedia shows are scheduled for the evening. The anticipation of such events keeps visitors engaged, leading to increased spending on food, drinks, and souvenirs.
- By strategically designing and scheduling water features, operators can encourage more extended visits, resulting in higher per-capita spending and overall increased profitability for the attraction.





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Key Types of Water Features

Different types of water features can serve various purposes, each contributing uniquely to the success of an attraction.

- **Interactive Water Features:**

These invite direct visitor participation, fostering a deeper connection and a more immersive experience

- **Visitable Water Features:**

These are designed for close-up experiences, allowing visitors to walk through or explore the installation.

- **Multimedia Water Shows:**

Integrating water with lights, sound, fire, and other multimedia elements, these features captivate large audiences and become instantly engaging attractions.





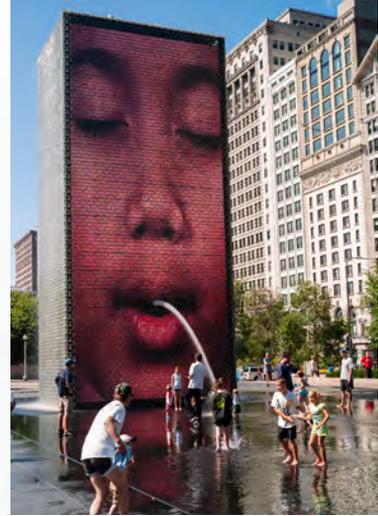
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The Power of Water and Art

Urban art incorporating water effects can transform public spaces into vibrant cultural landmarks. These installations beautify public areas and become central points of community interaction and tourism.



Mist Cooling Systems

In regions with hot climates, maintaining visitor comfort is crucial for ensuring a positive experience, and Urban Mist Cooling Systems play a vital role in achieving this. By providing a refreshing mist that cools the surrounding air, these systems create a more comfortable and inviting environment, especially during the hottest parts of the day.

Impact on Staying Time and Spending: When visitors feel comfortable, they are more likely to stay longer at the attraction rather than leave early due to discomfort from the heat. This extended stay leads to increased opportunities for spending on food, beverages, and other amenities.





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Furthermore, comfortable environments encourage visitors to explore more of the attraction, visit more shops, dine at on-site restaurants, and participate in additional paid experiences. In essence, by enhancing visitor comfort, Urban Mist Cooling Systems not only improves the overall guest experience but also significantly contributes to increased revenue for the attraction.

Creating Memorable Moments

Integrating interactive water features, dynamic lighting, and captivating urban art can transform a space into a sensory wonderland. These installations are not just about visual appeal—they create emotional connections and lasting memories for visitors.



Future Trends and Innovations

The future of water features in the leisure and entertainment industry is increasingly driven by the integration of emerging technologies, innovative design trends, and sustainability practices. As we look ahead, several key developments are set to reshape how attractions incorporate water features, creating more immersive, engaging, and sustainable experiences.



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Data-Driven Water Features: One of the most significant trends is adopting data-driven technologies to optimise and personalise water features. By collecting and analysing data on visitor behaviour, weather conditions, and energy consumption, operators can fine-tune water features to enhance their performance and impact. For example, sensors can monitor crowd density and adjust water flow or display real-time patterns to maintain optimal engagement. Additionally, data analytics can help predict peak times and adjust water feature operations to conserve resources while delivering a high-quality experience.



Integration of Artificial Intelligence (AI): AI is poised to revolutionise how water features are designed and operated. With AI, water features can become more responsive and adaptive to the environment and visitor interactions. For instance, AI can be used to dynamically control the timing, intensity, and choreography of multimedia water shows based on real-time inputs such as audience reactions, weather changes, or even social media trends. AI-driven water features can also learn from past data to continuously improve their performance, making each display unique and increasingly engaging.

Smart Water Management: Sustainability is a growing concern in the industry, and intelligent water management systems are at the forefront of addressing this challenge. These systems leverage IoT (Internet of Things) devices and AI to monitor water usage, detect leaks, and optimise water recycling processes. Attractions can reduce their environmental footprint and operating costs by ensuring that water features are both stunning and 'resource efficient'. Smart water management also allows for integrating renewable energy sources, such as solar-powered pumps, further enhancing sustainability.



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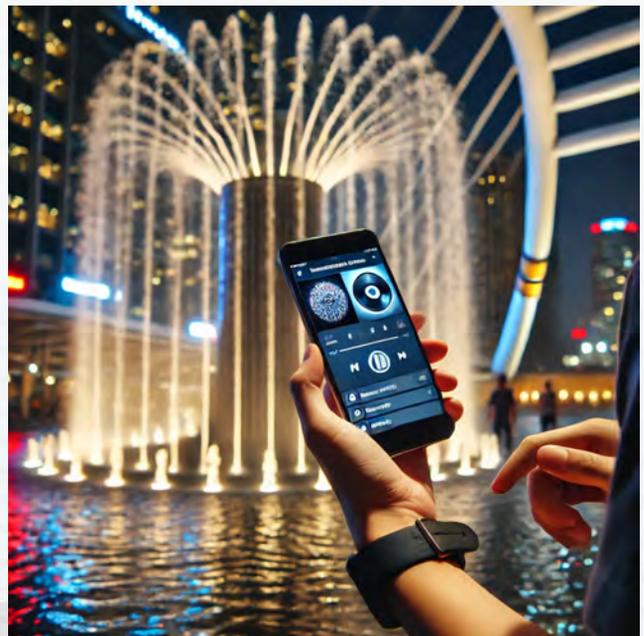
Augmented Reality (AR) Integration:

The fusion of water features with augmented reality (AR) is an emerging trend that promises to create even more immersive experiences. Visitors equipped with AR devices can interact with virtual elements superimposed on physical water features, turning a simple fountain into a dynamic and interactive adventure. AR can be used to tell stories, provide educational content, or offer gamified experiences, which enhance visitor engagement and satisfaction.



Eco-Friendly Materials and Sustainable Design:

As sustainability becomes a central focus, eco-friendly materials and sustainable design practices are gaining momentum. Water features of the future will increasingly incorporate materials that are not only durable and aesthetically pleasing but also have a minimal environmental impact.





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