

## Addressing Your Unique Business Needs

Our Partners and Passport Support frequently handle calls from PBS<sup>™</sup> customers who have questions indicating that they're not aware of many valuable features offered in standard PBS.

For example:

- Is it possible to pay vendors using ACH electronic payments instead of paper checks?
- Can my company invoice form be modified to change the position of some of the fields?
- Can we customize and email invoices, such as adding the company logo and website?
- Can we print financial statements across multiple fiscal years?
- Can we do ACH direct deposit for employee payroll?
- Can we create a Positive Pay file for the bank?

Many folks are not aware of the GUI interface, and they still use the character interface. Also, HELP screens are available in GUI that are context sensitive and accessed by simply hitting Ctrl F1 on any field.

As a PBS customer, you can always contact your Passport Partner or the Passport Support if you would like to initiate a brain-storming/problem-solving session.

We can help with the following:

- Areas of the business where you have difficulty using PBS to handle what you need to do. This could include accounting or operational issues.
- How the software can help make your jobs easier, better, and what it can do differently.
- Additional needs in your business that the software is not able to address for you. Are you using spreadsheets to track things that the software does not help with? We offer custom programming and often create new apps based on customer feedback.

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Many customers address their unique needs through integration with our additional <u>business</u> <u>solutions</u>.

Passport Software is here to partner with you and discuss ideas to improve your business processes. Many PBS customers participate in periodic sessions to stimulate a business improvement process. This often helps to improve efficiency, reduce costs, streamline operational processes, and improve customer service levels.

Our Partners and Passport Support offer a valuable service to periodically get folks out of their routines to take a step back and look at the overall business with an eye to improve things.