

## **Landscape New Jersey 2026 Class Credits**

Topic: Reducing Weed Pressure in Lawns and Landscape Ornamentals  
Date/Time: February 25, 2026 / 8:30 am – 9:30 am  
Speaker: Michael Reed, Synatek  
Credits: NJ – 3A=2, 3B=2, 6B=2, 8C=2  
NY – 3a=1, 3b=1, 25=1  
NALP – 1  
LTE/LTCO - 1

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Topic: Pesticide Regulations Update & Storage Safety  
Date/Time: February 25, 2026 / 9:45 am – 10:45 am  
Speaker: Spencer Kerkhof, NJ DEP  
Credits: NJ – CORE=2  
NY – CORE=1  
NALP – 1  
LTE/LTCO - 1

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Topic: Managing Scale Insects in the Landscape  
Date/Time: February 25, 2026 / 11:00 am – 12:00 pm  
Speaker: Bill Errickson, Rutgers University  
Credits: NJ – 3A=2, 3C=2, 6B=2, 8C=2, PP2=2  
NY – 3a=1, 3c=1, 25=1  
NALP – 1  
LTE/LTCO – 1

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Topic: BOLO: Be on the Lookout for These Diseases and Insects!  
Date/Time: February 25, 2026 / 1:00 pm – 2:00 pm  
Speaker: Rich Buckley, Rutgers Plant Diagnostic Lab  
Credits: NJ – 3A=2, 8C=2, PP2=2  
NY – 3a=1, 25=1  
NALP – 1  
LTE/LTCO - 1

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Topic: New and Exciting Trees and Shrubs  
Date/Time: February 25, 2026 / 8:30 am – 9:30 am  
Speaker: Vincent Simeone, Planting Fields Arboretum State Historic Park  
Credits: NALP – 1  
LTE/LTCO – 1

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Topic: Intro to Landscape Lighting  
Date/Time: February 25, 2026 / 9:45 am – 10:45 am  
Speaker: Alex Perez, Hunter Industries  
Credits: NALP – 1

## **Landscape New Jersey 2026 Class Credits**

Topic: Exit Readiness in the Landscape Industry  
Date/Time: February 25, 2026 / 11:00 am – 12:00 pm  
Speaker: Steven Cohen, GreenMark Consulting Group  
Credits: NALP – 1

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Topic: How Social Media and a Strong Website Drive New Clients  
Date/Time: February 25, 2026 / 8:30 am – 9:30 am  
Speaker: Steve Carroll, MBS Director of Marketing Sales & Vincent Sinopoli, Account Executive  
Credits: NALP – 1

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Topic: Turn Homeowners into Clients Without Chasing, Discounting, or Feeling “Salesy”  
Date/Time: February 25, 2026 / 9:45 am – 10:45 am  
Speaker: Danny Wood, Sandler Training  
Credits: NALP – 1

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Topic: More Than a Job: How to Build a Workplace People Don't Want to Leave  
Date/Time: February 25, 2026 / 11:00 am – 12:00 pm  
Speaker: Brad Stephenson  
Credits: NALP – 1

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Topic: Basics of Fertilization and Irrigation of Landscape Plants (Spanish)  
Date/Time: February 25, 2026 / 8:30 am – 9:30 am  
Speaker: Dr. Raul Cabrera, Rutgers University  
Credits: ProFact – Pending  
NALP – 1  
LTE/LTCO – 1

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Topic: Types of Pesticides and How They Work (Spanish)  
Date/Time: February 25, 2026 / 9:45 am – 10:45 am  
Speaker: Erika Cherry, Pesticide Trainer  
Credits: NJ – CORE=2  
NY – CORE=1  
NALP – 1  
LTE/LTCO – 1

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Topic: Introduciendo los elementos sólidos a sus servicios de paisajismo existentes (Landscape Lighting Design)  
Date/Time: February 25, 2026 / 11:00 am – 12:00 pm  
Speaker: Alex Perez, Hunter Industries  
Credits: NALP – 1

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Topic: Striving For Excellence  
Date/Time: February 25, 2026 / 1:00 pm – 2:00 pm  
Speaker: George Martin  
Credits: NALP - 1