

THE 34TH ANNUAL AGC NYS

CONSTRUCTION INDUSTRY CONFERENCE

Welcome from AGC NYS
Chairman Barry Fries
and

President & CEO Mike Elmendorf

On behalf of AGC NYS, welcome to [the 2020 Virtual Construction Industry Conference](#). For the 34th year, we have assembled government agencies and industry professionals to discuss topics, trends and legislation that impact the construction industry.

The decision to go virtual was made out of concern for the health and safety of all meeting attendees, in light of the COVID-19 pandemic. With that said, “the show must go on” and we are pivoting to deliver a quality experience and relevant content to our members virtually. We are excited about the opportunities this presents.

Through an interactive virtual event platform, attendees will be able to experience presentations and workshops, panel discussions, committee meetings and connect with other attendees—just as you have all come to expect from AGC events. The platform will also be capable of hosting a virtual Trade Show and Expo, which will provide our vendors and sponsors with unique opportunities to showcase themselves.

While the conference will be nothing like we have seen before, we are confident this year’s program will not disappoint—and moving to this format will allow us to do things and engage members in a way that was not possible previously.

Thank you again for attending and enjoy your time with AGC NYS.



Barry Fries
Chairman, AGC NYS



Mike Elmendorf
President & CEO, AGC NYS

NETWORK WITH US!

We know one of the best parts of attending an event is connecting with other attendees & having the chance to expand your professional & social networks. Luckily, this platform has made it possible to keep these important experiences as part of our virtual event this year. **There are three major types of networking within the platform:**

Networking Lounges: “Lounges” are areas that will be created based on a specific topic to generate conversation within the different aspects of our industry. In the lounges, participants can interact through chat, post in the feed and upload images or videos.

1:1 Meetings: You will have an interactive list of attendees to the conference, here you can send an invitation to Connect with each other. If the request is accepted, the now Connected attendees can request & set up a 1:1 video meeting with each other or continue to chat in the chat box.

Networking Sessions: Networking sessions will randomly match attendees up for a 1:1 video chat, lasting for 2 minutes. Once the timer hits 0:00, attendees will be re-matched with a new partner. This pattern will repeat for the duration of the session, allowing attendees to interact with a number of new people. Think speed dating format. . . but with industry professionals!

In addition to these specific networking tools, our Live Chat feature is always available in every session, workshop, lobby and trade show booth you visit. We encourage you to ask questions during presentations and at trade show booths – the speakers and vendors will be interacting live with you.



CONFERENCE SCHEDULE

TUESDAY, DECEMBER 8

Training Programs & Workshops Begin

WEDNESDAY, DECEMBER 9

General Session Opens

8:30 a.m.

Welcome Address

8:30 a.m.

Safety Excellence Awards

8:45 a.m.

Workers Comp. 550 Check Presentation

8:45 a.m.

Excellence in Partnering Awards

8:45 a.m.

Opening Keynote

9:15 a.m.

Tradeshow & Workshops Begin

THURSDAY, DECEMBER 10

Keynote

9:00 a.m.

Workshops Begin

10:30 a.m.

Guest Keynote Speakers

Opening Keynote - Wednesday, December 9 | 9:15 a.m.

Waldo Waldman

Decorated Fighter Pilot. *New York Times* Bestselling Author. Hall of Fame Speaker. Known as “The Wingman,” Lt Col (ret.) Waldo Waldman is the author of National Bestseller *Never Fly Solo*. He helps organizations build collaborative cultures of trust, courage and commitment in order to adapt to change, break performance barriers, and overcome adversity.

In addition to his time in the military, Waldo has real world corporate sales experience and is an expert on change management and resilience – having overcome a fear of heights and claustrophobia to achieve his dream of becoming a fighter pilot.

His compelling stories and tactics on overcoming adversity, performing under pressure and servant-based leadership are extremely relevant to organizations who are going through disruptive change and seeking to build a “One Team, One Mission” culture of excellence and trust.



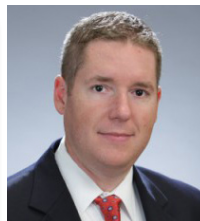
Closing Keynote - Thursday, December 10 | 9:00 a.m.

“Ok—The Election is Over. Now What for Construction?”

Murphie Barrett, Jimmy Christianson, Matt Turkstra and Jim Young | AGC of America Government Relations

Join AGC of America’s seasoned and well-respected government relations team for an in-depth discussion of how the 2020 election results could impact construction industry policies coming out of Washington, D.C., in the months to come. Will a trillion-dollar infrastructure bill finally become law? What are the chances of sweeping changes to labor, human resources, and safety/health construction laws and regulations? What federal tax changes are likely for your construction business and markets?

During this webinar, AGC of America’s in-house panel of experts will answer these questions and more to provide you with an outlook for federal policy changes that could impact your construction career, business, markets and industry.



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to register

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ACI CONCRETE FLATWORK TECHNICIAN/FINISHER

PRE-REGISTRATION & SEPARATE FEES REQUIRED

ACI Concrete Flatwork Technician / Finisher Certification (In Person)
Fee: \$350, Saratoga Hilton, Saratoga Springs, **MAXIMUM 15 PEOPLE**

Tuesday, December 8
9:00 a.m. - 5:00 p.m.

Public and private owners now regularly require contractors to provide an ACI certified concrete flatwork technician and/or finisher for flatwork on their projects. Don't lose work due to non-conformance!

Certification Requirements:

- ACI Flatwork Technician certification will be granted to those examinees who obtain a passing grade (70% or higher) on the written exam.
- ACI Flatwork Finisher certification will be granted to those who obtain a passing grade on the written exam and **EITHER**
 - a) possess one year (1500 hours) of approved work experience and successfully complete the ACI performance exam, **OR**
 - b) possess three years (4500 hours) of approved work experience and successfully complete the Alternative Performance Affidavit (Form D16).
- Re-certify every five years by passing the written exam.

YOU MUST PRE-REGISTER BEFORE **WEDNESDAY, NOVEMBER 16 IN ORDER TO RECEIVE COURSE MATERIALS AND TO SUBMIT YOUR EXPERIENCE DOCUMENTATION IN ADVANCE.**

Fees: Training Course - \$350 (Includes work book and written exam.)

Performance Exam (if needed, will be offered separate from this course and written exam)

[CLICK HERE TO REGISTER](#)

ACI-CRSI ADHESIVE ANCHOR INSTALLATION

PRE-REGISTRATION & SEPARATE FEES REQUIRED

ACI-CRSI Adhesive Anchor Installation Certification & Practical Exam
Fee: \$550 per person, Atlantic Testing Lab, Clifton Park
MAXIMUM 12 PEOPLE

Tuesday, December 8
9:00 a.m. - Noon, 1:00 p.m. - 5:00 p.m.

Concrete anchoring is critical to the safety and integrity of the constructed work. Certification is currently required in many contract documents, including NYSDOT and Thruway. Don't lose work. Be certified. This course provides education on the key elements of reliable anchoring and allows you to demonstrate your ability to read, comprehend, and execute instructions to properly install adhesive anchors in concrete.

The areas of adhesive anchor installation covered include:

- Understanding jobsite conditions relevant for correct selection of installation procedures
- Proper selection and assembly of the injection equipment
- Awareness of the impact of storage conditions
- Proper technique and equipment to minimize air voids at various orientations and depths
- Recognition of time limits for installation and positioning of anchor element (i.e., gel time)
- Installation of the anchor element in accordance with manufacturer's instructions

ACI-CRSI certification requires applicants to pass both a written examination and performance examinations. Recertification is necessary every five years, and requires successful completion of both the written and performance examinations.

Fee: \$550 per person (includes workbook, lunch is NOT included) YOU MUST PRE-REGISTER BEFORE **WEDNESDAY, NOVEMBER 16.**

[CLICK HERE TO REGISTER](#)

WORK ZONE FLAGGER TRAINING (ONLINE)

PRE-REGISTRATION & SEPARATE FEES REQUIRED

Work Zone Traffic Control Flagger Training
Fee: \$25 each, **MAXIMUM 40 PEOPLE**

Tuesday, December 8
8:00 a.m. - 12:00 p.m.

Contractors on NYSDOT and Thruway projects must have staff with this training per Section 619 - Work Zone Traffic Control. Learn the practices necessary to assure compliant and safe work zones.

[CLICK HERE TO REGISTER](#)

WORK ZONE TRAFFIC CONTROL SUPERVISOR TRAINING (ONLINE)

PRE-REGISTRATION & SEPARATE FEES REQUIRED

Work Zone Traffic Control Flagger Training
Fee: \$25 each **MAXIMUM 40 PEOPLE**

Tuesday, December 8
1:00 p.m. - 5:00 p.m.

Contractors on NYSDOT and Thruway projects must have staff with this training per Section 619 - Work Zone Traffic Control. Learn the practices necessary to assure compliant and safe work zones.

[CLICK HERE TO REGISTER](#)

Construction Expo - December 9-10 **ALL DAY for TWO DAYS**

[Registration is open](#) for the **TWO-DAY** 2020 Virtual Construction Industry Conference Trade Show on December 9 & 10.

Meet with customers and industry professionals through our virtual platform using digital networking tools, chats, and giveaways. You can also customize your exhibitor booth with product videos, personalized photos, links and exclusive offers.

Need help getting started? Contact [Bryanna](#) or [Cathy](#) to learn how you can make the most of your booth at the 2020 Virtual Industry Conference through AccelEvents. Take advantage of all our digital platform has to offer for just \$495 over two days!

To find even more great info about AccelEvents, [register for one of their online demos here](#).

NYSDEC ENDORSED 4-HOUR E & SC TRAINING

PRE-REGISTRATION & SEPARATE FEES REQUIRED

NYSDEC Endorsed 4-Hour Erosion & Sediment Control (E & SC) Training
Fee: \$75

Tuesday, December 8
1:00 p.m. - 5:00 p.m.

NOTE: Registration is being recorded by Warren County.
Please click on the link in the information listed below.

Limited to the first 50 who register, a second training will be held on December 15 if we exceed 50 attendees.

****Training conducted through Zoom****

Each student must have a camera on their computer, tablet or phone and video streaming capabilities.

Under the NYS Department of Environmental Conservation's Stormwater Permit, all construction site contractors and subcontractors must have at least one trained individual from their company on their construction sites on a daily basis that is responsible for implementation of Erosion Controls and Stormwater Management.

These individuals must complete this 4 hour training ***every three years*** to remain certified on the principles and practices of erosion and sediment control and stormwater management. This training covers both technical and regulatory aspects of stormwater management and erosion control, and is open to anyone including municipal officials, developers, contractors, non-profit organizations, and others.

With this presentation the NYSDOS is allowing four (4) Professional Development Elective (PDE) hours for municipal officials who attend this training.

Contact the NYSDOS for further information to appropriately log your PDE's.

Please contact Nick Rowell (nrowell123@nycap.rr.com) or Jim Lieberum (Jim99@nycap.rr.com) at the Warren County SWCD (518-623-3119) if you have any questions.

No attendee substitutions are allowed without prior approval. Refunds will not be provided unless the attendee contacts the District within 24 hours in advance of the course.

Any attendees who will be late are required to contact the SWCD prior to the start of the course. Any attendee logging on later than 15 minutes after the start of the course without contacting the SWCD, will need to speak with the instructor and the decision to issue the certification is at the sole discretion of the instructor(s).

Payment by checks: Payable to Warren County SWCD and send to 394 Schroon River Road, Warrensburg, NY, 12885.

Screen shots of the attendees will be conducted at the beginning of the course, before and after breaks, and at the conclusion of the course.

[Click here to register](#)
[For payment by Credit Card click here](#)

WORKSHOPS

WEDNESDAY 10:30 a.m.

[**CLICK HERE**](#)
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FMI's Heavy/Highway Construction Outlook: Preparing for the "Post-Coronavirus" Market

In the midst of the significant turmoil of the last few months, most industry leaders remain reasonably confident in their outlook for 2020. However, many are equally uncertain about 2021 and 2022. This session will provide FMI's Outlook for heavy and highway construction markets considering the potential economic impacts from the Coronavirus. We'll present the key economic and market conditions that will likely shape these markets over the next several years and how you can act now to prepare for the post-coronavirus market.

Insurance - What You Need to Know, Whether You're a Contractor or Subcontractor

This presentation will describe the insurance that is required to properly protect the Contractor and Subcontractor. There will be a discussion on why certain documents taken on face value will not provide needed protection. How certain Carriers do not offer all the required coverages, yet Contractors and Subcontractors still buy those policies. The more you save in switching coverages, the needed coverage you will have.

WORKSHOPS

WEDNESDAY 11:45 a.m.

The Danger of not having an Asbestos and Lead Survey prior to commencing your project

Not accounting for hazardous materials such as Asbestos and Lead prior to starting a project can lead to a multitude of negative consequences. This presentation will outline those potential consequences and provide you with the knowledge to ensure that Asbestos and Lead are properly accounted for prior starting your project.

Why Contractors Fail

Construction company failures do occur, that is a reality. The session will revolve around a discussion about the red flags, financial and non-financial, you need to be aware of to identify a construction company on the brink of failure and how to navigate those murky waters.

NYS Thruway – 1950s Infrastructure for the 21st Century

This panel discussion will examine the Thruway's current road and bridge conditions; compare prior and current construction methods; assess current and projected revenues; and project the future financing and construction requirements for a modern 21st Century Thruway system.

NYS DOT's Use of Recycled Materials | 1.5 PDH

Recycling of "waste" material is an ongoing challenge in every aspect of society. NYS DOT specifications have allowed recycled materials since the 1990s, and Recycled Concrete Aggregate (RCA), Reclaimed Asphalt Pavement (RAP), and fly ash are standard construction materials in some parts of the State. Over the years, the GEB has responded to industry and NYS DEC inquiries regarding recycled material, expanding specs to allow materials such as tire shreds, Corian countertop aggregate, crushed glass, etc. In the first half of this presentation, the recycled materials that NYS DOT specs allow, and those that have been considered, will be discussed - in bound (e.g., concrete or asphalt), unbound (e.g., subbase, select fill), and other applications (e.g., pavement markings). The second half of the presentation is focused on current activity regarding glass recycling, including recent Glass Recycling Stakeholder meetings, in which the entire process was discussed with various groups statewide.

WORKSHOPS

WEDNESDAY 1:00 p.m.

Rehabilitation of Troy Seawall | 1 PDH Pending

The project entailed the rehabilitation of a 3,400lf deteriorated seawall which increased flood mitigation measures around the critical downtown area. The subsequent CHA designed seawall project has spurred extensive economic development in the downtown area for both private and public investment. Several spinoff infrastructure projects have increased the vehicular, marine, and pedestrian experience in the downtown area and has reinvigorated Troy's waterfront district which has become a destination along this section of the Hudson River.

Trucking Industry Updates 2020 with Trucking Association of New York

Join the Trucking Association of New York in discussing updated laws, requirements, environmental standards and the future of trucking in NYS.



**Feature Speaker, Lt. Governor Hochul, Economic Development Around the State
Wednesday, 1:30 p.m.**

Lieutenant Governor Hochul chairs 10 Regional Economic Development Councils that have transformed the State’s economy by building upon regional strengths through long-term strategic plans. The Councils include leaders from academia, business, labor and not-for-profits and, to date, have invested over \$6.1 billion into more than 7,300 projects across the State. The Lieutenant Governor also chairs the State Workforce Investment Board, which addresses the number one concern of businesses - the lack of skilled workers.

WORKSHOPS

WEDNESDAY 2:15 p.m.

[**CLICK HERE**
to register](#)

The Post-COVID Outlook for US and NY Construction | Ken Simonson, AGC of America

The pandemic has devastated some construction segments and locations, while creating new opportunities and a surge in demand in other parts of the state. AGC of America Chief Economist Ken Simonson will examine which economic and locational changes are likely to last and what that implies for contractors in the medium and long term. Following Ken’s presentation, he will be joined by former NYS Lieutenant Governor and Current President & CEO of the Greater Rochester Chamber of Commerce Robert Duffy and Kevin Law, President & CEO of the Long Island Association, who will lead a discussion with Ken about his presentation and the earlier presentation of NYS Lieutenant Governor Hochul relative to the NYS economic impact.

Farrington Road Emergency Temporary Bridge | 1 PDH Pending

A severe storm on the night of October 31, 2019 caused widespread flooding damage in the Central New York region. A local town bridge in Herkimer County was severely damaged in this event, cutting off access to multiple homes and farms fields. NYS DOT was tasked with restoring access to these stakeholders as quickly as possible. This presentation will discuss the 15day time period between receiving the mission and opening a temporary bridge. It will explore the site constraints and highlight the coordination between the Department, Contractors and suppliers to achieve the project goals.

Deck Replacement of Vermont’s I-89 Bridges | 1 PDH Pending

Utilizing innovative design, the removal and replacement of 4 separate bridge decks was performed using only weekend closures along Vermont’s most heavily traveled highway I-89. This project was completed through a CMGC contract which created a team which included Vermont AOT, Kubricky Construction, VHB Engineering, and Fort Miller Precast. The project was completed safely and successfully working around the challenges of time constraints, traffic management, design, and weather. This presentation provides detail of the precast design along with the execution of installation. It identifies the positive benefits of the product along with some of the challenges.

WORKSHOPS

WEDNESDAY 3:30 p.m.

Is your firm’s Cyber Security Plan truly secure?

Join us as three industry experts share ideas on how to create a Cyber Security plan to protect your firm legally, with technology, and with insurance products. You will also hear from one AGC NYS member who describes their harrowing ordeal of being seconds away from losing all of their firm’s data to internet pirates.

Preparing for and Addressing Subcontractor Failures

A subcontractor’s poor performance greatly impacts the general contractor’s ability to meet its obligations to owners and professional consultants. Therefore, a proactive good working relationship between general contractor and subcontractor is vital to any construction project. This program will discuss how general contractors might remedy common subcontractor failures, including non-performance, delay, damage and compliance. A brief review of AIA contracts governing subcontractors will also be discussed.

How Contractors Will Need to Adapt to New York’s Climate Leadership and Community Protection Act

New York State’s Climate Leadership and Community Protection Act (Climate Act) is the among the most ambitious climate laws in the world and requires New York to reduce economy-wide greenhouse gas emissions 40 percent by 2030 and no less than 85 percent by 2050 from 1990 levels. The law creates a Climate Action Council and Panels charged with developing a scoping plan of recommendations to meet these targets and place New York on a path toward carbon neutrality. The Climate Act will change the way contractors do business and have a tremendous impact on the construction industry including transportation, buildings, housing, high energy consumers, land use, and other categories. Get the facts about the Climate Act from presenter Joseph Foskett, Director of Government Affairs, Business Council of NYS.

WORKSHOPS

THURSDAY 10:30 a.m.

[**CLICK HERE**](#)
[to register](#)

Breakdown of the Tax Law Changes: What Construction Companies Need to Know

This year is shaping up to be one of the most interesting tax years in a long time. With all the changes in legislation, it's more important than ever for construction companies to stay up to date on the provisions that impact their businesses to avoid unpleasant surprises. In this session, we will provide an update on recent tax law changes that will impact the construction industry in 2020, including the Tax Cuts & Jobs Act, CARES Act, SECURE Act and PPP loan forgiveness. We will also cover key tax planning opportunities and considerations that construction companies should review as part of their 2020 strategy.

UHPC Overlays in New York State Part 1

1 PDH Pending

From project case studies, to developing details, NYSDOT has been in the forefront working with FHWA to standardize the use of UHPC components in the bridge industry. NYSDOT has successfully utilized the beneficial properties of UHPC in a large number of applications, including connections for precast elements and link slabs. NYSDOT also strives to develop, apply, and evaluate innovative uses for UHPC, such as joint headers, rehabilitation of steel girders, and full width overlays. This presentation will address the application of UHPC overlays in New York State, including the pilot project in Region 9 and a recent emergency repair using UHPC overlays in Region 11.

Design Assist and Design Delegation

Understanding and navigating the law and agency interpretations of compliant design-assist and design delegation in New York.

WORKSHOPS

THURSDAY 11:45 a.m.

Job Site Transparency: Who's on your site? What training do they have? What hours were they on site?

myComply is a labor and compliance tracking solution for the construction industry. Employers can store and track workers training certifications and easily submit them to permit holders on projects. Each project log reports who is on a jobsite in real time, what training they have and the hours they have worked each day. Safety trainers facilitate training online or in classrooms and administer digital training certifications. myComply ensures a compliant workforce on each job site.

The Post COVID-19 Construction World – A Strategic and Tactical Response to the “New Normal”

With the goal of preventing COVID-19 transmission, adhere to quarantine rules and deal with “stay at home” guidelines, construction organizations have experienced a myriad of scenarios. Ranging from being deemed “essential” and seeing no construction stoppages to seeing projects shuttered and halted with no restart in sight, firms are now confronted with the dubious task of establishing normalcy amidst taking control of their business future. It is imperative that leaders focus on both their strategic health as well as refocusing/restarting their projects in the New Normal.

Trends in Policy and Equipment Technology Shaping the Future of Diesel and Construction Equipment

Demands on the construction sector are rapidly changing. From commercial facility projects to traditional roadbuilding and infrastructure jobs, all are subject to increasing scrutiny from stakeholders bringing new demands and increased pressures on public and private projects to factor in traditional environmental concerns and new environmental justice and climate considerations. These new pressures extend to the selection and use of machines and equipment and the fuels that power them.

Precast UHPC Components for Bridges (UHPC Part 2) | 1PDH Pending

UHPC has made monumental advancements in concrete technology, which can provide benefits in improving the durability of our nation's infrastructure. However, utilization of this technology in bridge construction has been slow due to the cost and complexity of the cast-in-place application of this material. The three systems presented in this presentation are examples of efficient and cost-effective solutions utilizing UHPC in bridge construction and/or rehabilitations. This presentation will cover innovations in structural bridge design, engineering, fabrication and field installation of these products. Thanks to our partners at Advanced Bridge Construction Technologies, Inc. and The Fort Miller Co., Inc. for presenting these innovative technologies.

WORKSHOPS

THURSDAY 1:00 p.m.

[**CLICK HERE**](#)
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Arthur Sheridan Pedestrian Bridge | 1 PDH

In March of 2017, Governor Andrew M. Cuomo announced a \$1.8 billion project to transform the South Bronx by realizing the long-sought reconstruction of the Bruckner-Sheridan Interchange. The Sheridan Expressway was re-designated as an interstate and replaced with a boulevard design that is both pedestrian and cyclist friendly. The improvements to the Sheridan tie neighborhoods together and give residents and visitors alike a direct connection to the Bronx River waterfront and Starlight Park which have been shut off to the community by the highway for decades. The new Arthur Sheridan Pedestrian Bridge was constructed in the nearby Starlight Park to span over the Bronx River to enhance walking and bicycling recreation. This presentation will discuss the design, steel fabrication and bridge construction and the challenges faced throughout the bridge portion of the project.

Market Outlook: A View from Industry Insiders on the State of the Affordable Housing, Education, Healthcare, Hospitality & Tourism, Higher Ed, Manufacturing and Retail Sectors

The COVID-19 pandemic has roiled the economy and construction markets. Hear from experts in key market sectors how their industry has been impacted and what that means for the outlook for construction demand.

Panelists include:

- Mary Beth Labate, President of the Commission on Independent Colleges and Universities in New York
- Mike Durant, President & CEO of the Food Industry Alliance of New York State
- Courtney Burke, Chief Operating & Innovation Officer, Healthcare Association of New York State
- Jolie Milstein, President & CEO, New York State Association for Affordable Housing
- Mark Dorr, President, New York State Hospitality & Tourism Association
- Randy Wolken, President & CEO, The Manufacturers Association (MACNY)
- Chuck Dedrick, Executive Director, New York State Council of School Superintendents

NYSDOT Applications – A New Look of Approved Lists & Applications

Join us as NYSDOT showcases 4 new/updated technology tools available at the department. Explore the new ***Certified Business Enterprise Viewer*** provides an online, searchable tool to locate and view information about Disadvantaged Business Enterprises (DBEs), Minority-owned Business Enterprises (MBEs) and Women-owned Business Enterprises (WBEs) certified to do business in New York State. It is a map-centric way to interact with the same data from the NYS M/WBE Directory of Certified Firms and the UCP DBE Directory. See the new ***Materials Supplier Viewer (MSV)***, also a map based viewer that shows the location and approval status of aggregate sources for asphalt and concrete, geotechnical stone fill and granular materials, asphalt plants, and concrete plants (including ready mix, central mix, precast and masonry plants). A review of the new ***2020 Traffic Data Viewer*** for available Traffic Data, and get an overview of the new ***DOT Construction Automation***.

WORKSHOPS

THURSDAY 2:15 p.m.

The Challenge of Proving a Negative – Good Faith Efforts Documentation

Public agencies require that “to be a responsible and/or responsive bidder, your firm must meet” the D/M/W/SDVOB goals on the contract or “provide documentation to support good faith efforts taken to meet the goals.” Those good faith efforts (GFE) must be “concrete, tangible, result-oriented efforts,” and the burden, and risk, is squarely on the contractor to evidence those efforts. This session will discuss best practices – when does the obligation begin, what is the scope of efforts that must be undertaken, what documentation needs to be generated, how are some procedures changing, and if GFE is questioned, what will that process look like, and what are potential outcomes or risks?

WORKSHOPS

THURSDAY 3:30 p.m.

Current State of the Surety Industry and Future Outlook

This session will cover surety industry results, current market environment, reinsurance as well as projections for 2021 and beyond.