



Webinar | April 7, 2020

Q&A for USACE

Q: Where and how can we submit unsolicited proposals?

A: covid_contracting@usace.army.mil

Q: What about services that can be provided on a national level, like modeling services that can help with planning?

A: Visit an Agency Website for forecast information and Small Business contact.

Q: Is there a COVID specific list of opportunities and where can I find it?

A: Visit the Agency website for COVID opportunities and links.

Q: Is there somewhere we can go for additional information about submitting unsolicited proposals? Are these proposals submitted to specific agencies? If so, how do we identify those that we can pitch?

A: All agencies accept unsolicited proposals. Visit the agency website for process.

Q: What type of services does the government seek out during an emergency? Is it only medical related services or medical supplies related during times such as this with the pandemic?

A: They are seeking all types of supplies and services during this emergency. Visit the Agency website for details.

Q: During this COVID-19 crisis, are there HUBZone contract opportunities set aside?

A: Yes, there opportunities. During the emergency, Contracting Officers are using maximum flexibility to streamline the processes IAW FAR Part 18.

Q: How do we get access to these contracting officers and district directors aside from going to the meet the buyers, events, etc.?

A: The Corps has 43 Districts that do the work and buying. USACE has Small Business Program Deputies located in the Districts. You may contact a Small Business Deputy by clicking on the map located at: <https://www.usace.army.mil/Business-With-Us/Small-Business/>

Q: NAICS code to check for opportunity?

A: Contract opportunities can be found on Beta.SAM at <https://beta.sam.gov/search?index=opp>

Q: Is there a list of top products or services that are in dire need?

A: Visit the Agency websites for priority needs and see links in the Smart Book.

Q: Are they seeking the lowest bidder?

A: Seeking best value to meet the need.

Q: How long does it take them to make those awards? Is it 30 days, longer, shorter?

A: It depends on the complexity of the requirement.

Q: If you have access to PPE who can we send the capability statements to in addition to USACE?

A: Defense Logistics Agency, FEMA, COVID-19 PPE and Medical Supplies DHSIndustryLiaison@hq.dhs.gov
<https://beta.sam.gov/search?index=opp> and search PPE.