



Butterfly Beach

760N Collier Blvd #103
Marco Island, FL 34145
(239)394-0837

Sales Associate / Key Holder

Butterfly Beach is a growing specialty boutique with 2 locations in Southwest Florida. The company success stems from our employees, excellent customers service, loyal customers, variety of product, and affordable fashion.

We are looking for **ENERGETIC, MOTIVATED GO-GETTERS** ! Can you drive sales and provide excellent customer service? We want you for our team!

JOB DESCRIPTION :

- enhances the experiences of our customers and drives profitable sales by providing proactive consultative sales assistance and support to customers and performing sales support activities to maintain a clean, orderly and well merchandised sales floor for conducting sales activities
- takes ownership for enhancing the customer experience, assisting customers by utilizing consultative selling practices and guidelines to identify customer needs and provide appropriate solutions
- completes required training in the expected time frame and participates in ongoing learning opportunities maintains current knowledge of merchandise lines, product features, benefits and availability and special order options if necessary to respond to customer needs.
- understands special order processes and leverages these options for customer solutions when the product is not available in the store
- process customer transactions in the Point of Sale system, including sales, returns, exchanges, etc. in accordance with authorized procedures
- ensure customer sales experience is best possible
- discover the customers' need and then sell products that provide customer with complete solutions
- fully optimize gift card opportunity
- meets or exceeds associate contribution to sales productivity standards
- partners with other sales associates to provide superior customer service (locate product, assist customers, answer phone, ring register, etc)
- maintains merchandise standards and "ready all day" standards, including replenishment and housekeeping in all departments
- adheres to assets protection standards
- assists in marketing store

EXPERIENCE and/or EDUCATION :

- at least 1 year of retail experience is preferred but not needed, will train opportunity for students, flexible schedules and seasonal work available

BACKGROUND HISTORY :

- must be able to pass a background check (criminal, DMV, and Social Security) and drug screening

PHYSICAL DEMANDS : While performing this job the employee may be required to remain in a stationary position reaching regularly with hands and arms. The employee constantly positions him/herself, including under counters, fixtures or in storage areas to operate a variety of office machines, such as a cash register, fax machine, calculator, computer printer, computer, etc., stock merchandise on shelves, counters, and tables, open and lock the store, receive merchandise, handle inventory, and clean the store, etc. The employee is required to consistently move about inside the store to greet and sell to customers, stock merchandise, clean the store, etc. and occasionally outside the store to handle other business needs. The person in this position frequently communicates with customers, both in the store and over the telephone, meet, greet, service, and to sell products, communicate with the buyer, delegate to team members, etc.; must be able to accurately exchange information in these situations. The employee ascends/descends a step stool/ladder to access shelves, set up advertising, change light bulbs, arrange merchandise, clean, etc. The employee must be able to lift or move 20 pounds.

Email your resume and join our team

Job Type: Part-time 20 - 30 hours a week

Required language:

English comprehension and verbal skills a must, second language a plus

COMPETITIVE PAY! Bonus opportunities.

View our website : www.butterflybeachclothing.com

Apply Today : Jodi@butterflybeachclothing.com