

THE PARTNER

Vol. 10 No. 4



A newsletter for the Fort Madison Partners

From the Director

By Shopping Local the Community Gains the Benefits



As we begin the “Countdown to Christmas” with only 84 shopping days remaining, there really isn’t any downside when it comes to shopping locally- so, remember to look and inquire before making the trip out of town to the malls. Local business owners will always try to offer higher quality products at the prices that consumers can afford. They are invested in making our community and economy stronger. With a strong economy, more people will consider Fort Madison to be their home and move to the area and purchase products or look for work opportunities. This circumstance increases the owner’s profits and provides a more highly educated workforce.

As a local consumer, you can see the products up close and sometimes try them out to see whether they are of good quality. Then you can select the ones that are a better fit into your lifestyle. You know your money is benefiting our community, making the local business stronger, and building up the local economy so it is sustaining.

Another great benefit is forming a great relationship with local business owners, which will increase the customer service experience you have when walking into their stores.

A thriving community relies on local tax dollars to maintain infrastructure, beautify neighborhoods, and help support important local programs and initiatives. Every time you purchase a product or service from a local business, the owner will pay their share of local business taxes into the community. Your money stays in the community and reenters it to contribute to a positive economic structure.

[The Institute for Local Self-Reliance](#) conducted perhaps the simplest study of the local multiplier effect. The study examined how much of a dollar spent at a local independent store is re-spent in the local area as payroll, goods/services purchased from area businesses, profits spent locally by owners, and as donations to area charities. The study found each \$100 spent at local independents generated \$45 of secondary local spending, compared to \$14 for a big-box chain.



Tim Gobble
Executive Director



**So, take a moment and visit your local store.
Make our community stronger. *Shop Small Saturday*,
is Saturday, November 25, 2023!**

SHOP SMALL SHOP LOCAL



“Your Connection to the Partners”



Tim Gobble
Executive Director



Savanna Collier
Chamber Director

**Cover Photo
Local Businesses in
Fort Madison**



New MEMBER SPOTLIGHT

Putt-A-Round



Putt-A-Round is an 18-hole miniature golf course located in Fort Madison. They offer have slow, medium, and fast-pitch batting cages and 22 different flavors of ice cream, sundaes, boba slushies, arctic, and food.

Caleb and Amber Jenkins purchased Putt-A-Round FM in 2021 to ensure Putt stayed in our community; they both grew up going there and taking their kids there. “We want to revitalize Putt-A-Round and keep this in our community for years. It’s important for us to have a place for everyone in our community to go and have fun.”

Speer's Sweet Treats

I created Speer's Sweet Treats to bring something new and exciting to the children, adults, and families of Lee County. I love our community and love people so what not a better way to get out and give back. Giving back is the second most important reason for the food ruck. I will always keep our prices reasonable and very family friendly so everyone can enjoy something! When we are setup in Fort Madison, we have \$2 hotdogs and \$2 ice cream! The community has loved our “treats” so far! I also plan to keep the food truck going to give back. As I mentioned, giving back is near and dear to my heart. Kris and I will continue to donate as much and as often as we can as the food sales help with this.

We can be found on Facebook at @Speer's Sweet Treats LLC or contacted via email at ktzspeer@hotmail.com. We look forward to seeing you at the next event!



You don't have to go far to go far.

Learn new skills right here in town.

Short-term skills training, high school equivalency classes, and adult basic education offered onsite.

Visit scciaowa.edu for details and schedule.



The Fort Madison Community School District is excited for another successful school year! Our new learning spaces are halfway done; PK-3 spaces and 7/8 classrooms are being constructed with the latest music wing ready for use for the 2023-2024 school year!



FM High School- aerial view



FM Middle School New PK-3- aerial view

Recently at FMCS D!

- 140 Students participated in Fort Madison's Jumpstart summer program!
- We began the 2023-2024 school year with tons of Bloodhound Pride and smiling faces!



Crusaders Going Strong
Submitted by Judi Dinwiddie



Over the summer Holy Trinity students had the opportunity to participate in numerous camps and give back to the community by helping build homes for veterans and donating their time at the food pantry.

Holy Trinity Schools had a delayed, but great start to the 2023-2024 school! Back to school events were well attended and students enjoyed visiting with teachers and friends they hadn't seen over

the summer. The Jr/Sr High new student orientation proved to be a great way for new students to get familiar with the building and meet their teachers. Holy Trinity staff were on-hand to provide the guidance they needed.

The first day of school HTC seniors held their annual Sunrise Breakfast, a great long-standing tradition at HTC!

The annual start of the year All School Mass was held again this year. Students, staff, and families gathered in West Point to celebrate the start of a new school year in faith.

The Tri-State Rodeo was a huge success. HTC students and families volunteered their time to help support the concessions. Incredibly a few HTC students had the honor of catching the flag.

HTC student council put on their own rodeo, complete with barrel racing, wheel barrow racing, and pooper scooper competition.

Holy Trinity hosted the annual club fair for Jr/Sr High students. Each year students can learn about the opportunities HTC offers outside the classroom. HTC's new FFA program was very popular!

Holy Trinity is looking forward to a great school year!



Genealogy and Local History at the Fort Madison Public Library

Submitted by Sarah Clendineng

I had the opportunity to reminisce with some older cousins last week and realized that there is a joy in knowing where you come from. Hearing stories about relatives, many of whom have died, learning about what you share and what makes every person in your family a unique individual, some more unique than others. While we can't help with the family stories, if you want to trace your family, or community roots, the library has several resources to help you out.

We have two online Newspaper databases. Newsbank has been provided by the Old Fort Genealogy Society and provides access to the text of articles in the Daily Democrat from 2000 to the present. We also offer access to NewspaperArchive, which includes newspapers across the state of Iowa going back to the 1800's. This includes the Daily Democrat, though those articles only go through the mid-1990's. Both of these resources can be found on the library's website, FortMadisonLibrary.org under the "Other Online Library Resources" link.

If you are trying to find the roots of your particular family, we have a number of family histories from local people. Most of these have been compiled by local family members, though some are published works. Library volunteers have been working on providing index to many of these, especially the locally compiled histories, to help people track down their ancestors.

If you are interested in more general local history, we have a lot of great information about the community. City directories can show you who lived in your house or how businesses have moved throughout town. We have architectural surveys of some of the historic districts that also include other interesting historical tidbits. We have accumulated some church records and the history of schools in the area, and across Iowa. Not to mention quite a bit of history about the State Penitentiary including some bound copies of The Presidio, the inmate written magazine.

Community Partners

FMAAA Art Center

Developing programming that supports the development of our youth

Submitted by Lori Illner-Greene



The Art Center acquired a collection of artworks from the Hans Breder Estate earlier this year. It is work that spans decades from the 1960's well into the 2000's. It isn't often that an opportunity to view the work of a world class artist lands in your local art gallery. Hans Breder's work will be on display October 6 through the 31st Tuesday – Saturday 10am to 5pm at the FMAAA Art Center located at 825 Avenue G in Fort Madison.

The Breder collection the FMAAA Art Center has acquired from the Breder Estate is initially designated for public viewing in libraries, banks, office spaces, public buildings, galleries, and museums. If you would like

to arrange a gallery talk for your group, or host some of Breder's work, please contact the Art Center at 319-372-3996 or by emailing Lori Illner Greene at director@fortmadisonart.com

At the same time, the Art Center is extending its new classroom space into the local schools to support after-school programming.

The recent collaboration is made possible by the Fort Madison Community School District receiving the 21st Century

Community Learning Center grant and the FMAAA being designated as a VISTA site. The Fort Madison School District is

receiving monies over the next five years to support before and

after-school programs for Fort Madison elementary school students. The FMAAA was granted the opportunity to host a VISTA Member Volunteer beginning in July to focus on building

youth programming for the Art Center. The Art Center hosted a booth for kids to explore their creativity during the Downtown Summer Market series, at Farmer's Market kids days, and at

the Old Fort Picnic. Look for more programs to be developed for youth and at-risk youth at the Art Center during Jeri's term of service over this next year. The Art Center is also expanding

the number and types of adult classes to now include wood carving (with an eye on next year's Spoonfest which spotlights hand carving) and pottery. For more information visit fortmadisonart.com or follow them on Facebook or Instagram.



Fort Madison Was at its Peak This Past September Due to Great Weather and Even Better Events!

Submitted by Chi Eastin



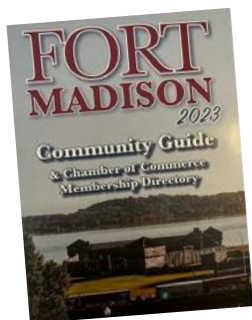
The Tri State Rodeo brought in record crowds for its 75th anniversary filled with surprise appearances and amazing entertainment, the 102nd Mexican Fiesta was also well attended due to new events, more vendors and fantastic food! Porchstock 2023 made its first appearance in Fort Madison and brought more than 500 people out to the Historic Downtown District for a family friendly evening of food and a variety of music on porches and yards. River & Rail Weekend was a great success in its third year with Virtual Railfans from over 15 states and 2 countries, visiting as far away as Nevada and New Jersey and even Germany and Great Britain! We also hosted The Illinois Bass Federation's semifinal tournament in our new Fort Madison Marina which brought 220 fishermen and 110 boats from

Illinois and Indiana to Lake Cooper/Pool 19. This large group not only stayed an average of 3 days for this tournament, but also stayed in town a few times prior to this event to pre fish. We have a great travel season so far and are looking forward to October with visitors coming for fall festivities at Harvestville Farm, Hinterland Dairy, Appleberry Orchard, Christian Herschler Winery, Trick or Treating at Old Settlers Park and the Fort Madison Partners Wine Walk.



Be a part of the Fort Madison Marketing Message in 2024!!

We are preparing for the 2024 Community Guide- if you are interested in being a part through advertising space, give the office a call- otherwise we will be reaching out soon as designs are finalized. This is a great way to get your name out to those looking to visit Fort Madison, looking to relocate here, or even the planners of a class reunion. There are a variety of sizes available. Be watching for more information to come!



October Is Industry Month: Saluting Fort Madison Industry

Climax Molybdenum Company



Climax Molybdenum Co., a subsidiary of Freeport-McMoRan, is the world's leading producer of molybdenum products. Freeport-McMoRan is one of the largest publicly traded copper mining companies in the world. Climax Molybdenum provides a variety of metallurgical, chemical, high-tech and industrial applications to customers worldwide. Molybdenum chemicals are in a wide variety of applications, including catalysts, metal products, lubricants and corrosion inhibitors. The Fort Madison plant has been

operational since late 1977 and expanded in 1995. The site is comprised of 915 acres, of which 14% is the plant, 14% is farmland and 72% is wildlife habitat. We believe our greatest strength is our people, with 160 employees keeping the Fort Madison operations running 24/7. Freeport-McMoRan's corporate headquarters is located in Phoenix, Arizona. More information and job opportunities can be found at fcx.com.

Silgan

As the largest provider of metal food packaging in the U.S.A., Silgan Containers is trusted by America's most respected brands. Our steel and aluminum containers and traditional and convenience ends are used by food processors to package fruit, vegetables, meat, coffee, soups, sauces, seafood, and pet food. Silgan Containers purchased the Fort Madison plant from the Armor Dial Corporation in December 1988. This 150,000 square foot facility houses the latest in draw-redraw and converted end technology for the annual production of about 800 million cans. Fort Madison also produces nearly 4 billion converted ends annually. The plant currently employs 140 full-time employees and is growing.



Hall Towing



Hall Towing, is located in Fort Madison, Iowa on river mile 382 of the Upper Mississippi River. It's combination of docking, fleet, transloading and dry dock facilities make it a one-of-a-kind site on the Upper Mississippi. Hall Towing is minutes from US 61, a divided, four-lane highway, and the BNSF mainline. Consisting of over 30 acres total, Hall Towing has the site flexibility to do lay-

down storage for large-scale construction projects, palletized warehouse (food grade certified), bulk freight and commodity storage. Harbor service is provided with Hall Towing's fleet of motor vessels. An expansive mooring area on the Mississippi provides the flexibility to stage and move barges for multiple clients. Fleet and switching operations are provided between Nauvoo, IL and Wever, IA on the Mississippi River. Operations are completed with Hall Towing's three motor vessels ranging from 600 to 1000HP. Specializing in fleet and switching grain for export, Hall Towing works with major line services to connect local growers with international markets. Utilizing steel sheet pilings and buried mooring cells, mile 382 of the Upper Mississippi River is Hall Towing's fleet area. There is ample space for multiple barges ready for switching or unloading. HALL TOWING INC. is your solution for harbor, transload, storage and special river services. Since 1973, HALL TOWING INC. has been a leader in river services on the Upper Mississippi River. HALL TOWING INC. has the right equipment, the right people, and the right location to serve you.



October Is Industry Month: Saluting Fort Madison Industry

Scotts Miracle Gro



The Plant was built in 1970 originally by American Cyanamid. Purchased by Chevron Chemical in 1980, then Monsanto/Bayer in 1993 and finally purchased by The Scotts Miracle-Gro Company 1999. The facility is 300,000 square feet sitting on 78.5 acres. We are the largest producer of liquid lawn and garden products nationwide with over 99% of our liquid market-leading Miracle-Gro, Ortho, and Roundup consumer products coming out of the Fort Madison plant. Headquarters is in Marysville, Ohio.

During peak season we have 250 employees made up of both full-time and temp employees. We give to many organizations in the local community through sponsorships and donations including the Tri State Rodeo, United Way, Fort Madison Chamber of Commerce, the Fort Madison YMCA, National Child Safety Council, the Fort Madison Art Center, Christmas for Kids, and the local schools- Fort Madison High School, Central Lee High School, HTC, and Keokuk.



Foam Fabricators



Foam Fabricators began in 1957 as a single plant molding a very new material, expanded polystyrene (EPS), into ice chests and swim toys. The company operates 13 state-of-the-art molding and fabricating facilities across North America. Foam Fabricators provides products to a variety of end-markets, including appliances and electronics, pharmaceuticals, health and wellness, automotive, building products and others.

Today, we are a coast-to-coast network of state-of-the-art molding and fabricating plants that provide a variety of industries with economical and efficient shape molded and fabricated foam products, packaging, and components. For

more than 60 years, we have led the industry's growth in new applications, new foams, and new technology.

Instrumental in our leadership are our design and testing centers. Each is staffed with degreed packaging engineers and fully equipped with the latest in fabrication drop testing, computerized data acquisition and computerized part design and drawing systems. The Fort Madison location is located at 100 Formad Industrial Drive.



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October Is Industry Month: Saluting Fort Madison Industry

Huffman Welding & Machine



Huffman Welding & Machine, Inc. is one of the country's premier project management and manufacturing companies with over 50 years of experience in process equipment, heavy fabrications, and machining. Quality is assured and precision is guaranteed at Huffman Welding & Machine, Inc. Huffman Welding & Machine Inc. was established in 1971 by founder Bob Huffman and his wife, Rosie. His eldest son, Michael joined the business at the start. Not too soon after, Bob's second eldest son, Hank, joined the team followed by his youngest son, Bob Jr., and later adding his grandson, Jason. Together, the family has worked to produce quality products and

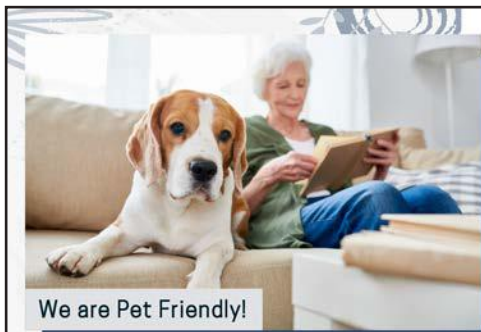
services. The company continues to expand by adding new equipment and new employees all striving to provide superior service and more options for our customers.

Here at Huffman Welding & Machine, we have fabricated all types of equipment for chemical, food, defense, rubber, plastic, and many other industries. We have worked with all types of material and can meet all our customer's needs. We take pride in having some of the best craftsman in the industry all certified by the American Welding Society. The collective fabrication experience of our employees is over 200 years. Since 1971, Huffman Welding & Machine, Inc. has helped keep factories running smoothly. We can machine and assemble almost all production

equipment. We also have many regular customers that depend on us for their maintenance machining and welding repair needs. You can count on us for fast, reliable machining as well as a strong knowledge on equipment to help get your job done correctly!

We offer complete machining services - parts to your prints / parts from your sample. Our shop is fully equipped to handle all your machining needs.

Huffman's is looking for motivated, self-driven people who want to be part of a growing company and be a strong member of that team. Very Competitive salary based upon experience. Great benefit package offered includes healthcare, 401 K retirement (3% Company Match, 4% if 5% or more is contributed by employee) and vacation pay. Email your resume to hr@huffmanwelding.com.



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October Is Industry Month: Saluting Fort Madison Industry

Steffensmeier Welding



Steffensmeier Welding & Manufacturing, Inc. is dedicated to providing our customers with the best value and highest quality in our laser cut, machined, welded, and fabricated products. Our primary objective is to exceed the expectations of our customers, community, and business partners, along with maintaining the continued success of our company. SWM is your trusted partner for a broad range of high-quality custom metal fabricated projects. We will continue to grow with our valued employees, customers, community, and business partners, delivering

quality products to customers across the United States, as we carry on the legacy of our company founder, Ben Steffensmeier. Steffensmeier Welding is in the northern portion of our service territory at 1311 Pilot Grove Road in Pilot Grove.

Weaton Companies acquired a strategic interest in Steffensmeier Welding and Manufacturing (SWM), the privately held woman-owned small business based in Pilot Grove in 2022.



Independent Can Company



Founded in 1929, Independent Can Company is a world leader in the manufacturing of specialty metal packaging and metal lithography. Privately held and managed by its principals, we are an

American manufacturer with a long history of success that has brought us to the technological forefront in can making. Our growth, both internally and through acquisition, has allowed us to bring new capabilities and

products to market. We have highly trained and experienced solution providers in those markets. This growth has been achieved without adding layers of bureaucracy that impede responsiveness. We are the industry leader in capability and capacity due to our continuous investments for the benefit of our customers. Our products are printed and fabricated in America, using US and globally sourced materials.

Working with a domestic manufacturer, with all processes under one roof, saves time and provides quality assurance. A project in the hands of experts in printing and can making at Independent Can eliminates guess work and lowers overall costs. Over the past few years we have been actively “re-shoring” customer’s products that in previous years were made overseas.

Independent Can employs more than 400 people in the US and all six locations are essential and fully operational. We provide a generous benefit package and a great workplace. We have apprenticeship, intern and co-op programs that help young people advance their skills and become more valuable. Independent Can Company- Fort Madison is located at 3213 Crabtree Lane



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October Is Industry Month: Saluting Fort Madison Industry

Fort Madison Pallet Company



Fort Madison Pallet Company, located just outside of Fort Madison and Montrose, opened its doors to serve the industry of Lee County back in 2004. Since then, the company has more than doubled in size. At its beginning, the Pallet Company had 4 employees working on one machine and were able to make 180,000 pallets a year. This year, with 12 employees, Fort Madison Pallet will produce a little over 1,000,000 pallets. This growth and sustainability can be attributed to the addition of two more automated Viking 505 pallet machines and more than doubling our square footage. The addition of these machines not only allows for greater production, but also the ability to offer more product sizes, with more flexibility, and with greater quality control. Viking pallet machines finished product quality has been considered

the gold standard of automated machines for decades, which allows Fort Madison Pallet to strive for and produce pallets with exceptional quality. In addition, the company has two pallet kilns, giving Fort Madison Pallet the ability to dry and also heat treat pallets, which is something many customers require for food grade and export pallets for international shipping. Dried pallets have become a growing demand in the industry which Fort Madison Pallet has been able to provide and help pioneer from the very beginning. This has given them the experience to specialize and create a system that produces a time proven product. As Fort Madison Pallet continued to grow, additional warehouse space was needed and added in 2019. It allows for more storage of raw materials and finished pallets out of inclement weather. This in turn allows Fort Madison Pallet to meet customer requirements year-round without interruption.

Another facet to their success is keeping their business local. All of the customers for Fort Madison Pallet are located around the Fort Madison area. This is due to their focus on selling locally first so that the best possible service can be provided. If a customer needs any changes to their product, a representative can be onsite immediately to see in person what is needed and offer multiple solutions. Even a significant percentage of the raw materials are sourced in southern Iowa, and they are proud to say that nails are made in the United States.

Fort Madison Pallet Company provides a variety of products and services including new pallets in standard and custom configurations, used pallets, custom heat treat, and dry process. They also offer custom crating, inventory control, drop-van, or flatbed deliveries, and 24/7 service. You can call them at 319-463-5704 or email at fortmadisonpalletco@yahoo.com.



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October Is Industry Month: Saluting Fort Madison Industry

ConAgra



The Fort Madison facility opened in 1972 as the world's biggest and most modern canning facility and in 1995 was Proclaimed as the Vienna Sausage Capital of the World by then Fort Madison Mayor, Arlene Carlson. The facility sits on 123 acres with over 500,000 Square Ft under roof with 630 employees producing on average, over 4 million cans of product a day. In 1 year, we make enough sausages to go around the globe 4 times or to the moon and halfway back. For one day is about 500 miles. ConAgra is headquartered in Chicago, Illinois. Having been in Fort Madison for over 50 years, has provided a lot of opportunities to give back to the community and surrounding area where our employees live, work and play. Our

number one focus is to provide stable employment in our area, We are also able to donate to local area Food Pantries, the United Way Pledge Drive, and numerous charitable donations throughout the year for various events and sponsorships. We also support local training and development programs through SCC/IWD.

A few of the products manufactured in Fort Madison include (by brand): Armour-Vienna, Bites, Dried Beef, Potted Meat, Beef Stew, Corned Beef Hash; Nalley's-

Chili's-Original, Cheese, Thick, Onion; Brooks-Chili's-Mild or Hot; VanCamp-Pork N Beans, Beanitos; Weenee; Ranch Style-Jalapeno, Smoked; Rosetta Beans; Luncheon Meat; Prairie Belt-JB.

To view complete job descriptions and apply, go to careers.conagrabrands.com or scan the QR code below and search for Fort Madison, IA. Or come to our Plant on "Walk-in Wednesdays" weekly from 8 am to 10 am at 2467 Henry Ladyn Drive, Fort Madison – check in at Guard House and you will interview with one of our team members, no application necessary.



OCI Nitrogen Iowa

OCI broke ground in Lee County in 2012 and operations began in 2017 expanding over 300 acres. With over 260 employees, the facility runs 24 hours a day, seven days a week to provide farmers with the fertilizer products they need to be successful and to help support our ag economy. OCI Nitrogen Iowa produces the following products, which help provide farmers with a reliable, domestic source of fertilizer. The Wever plant is responsible for manufacturing 1.83 million metric tons of urea ammonium nitrate (UAN), 438,000 metric tons of granular urea, 926,000 metric tons of anhydrous ammonia, and 1.02 million metric tons of diesel exhaust fluid, used in diesel engines to reduce harmful emissions. OCI Nitrogen parent company is located in the Netherlands. Individuals interested in viewing and applying for open positions can access them at <https://www.iowafertilizer.com/careers/postings/>



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WHO SUPPORT THE AREA WHERE YOU
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October Is Industry Month: Saluting Fort Madison Industry

Axalta



Axalta has been in Fort Madison for a little over 10 years but is a spin-off of the Dupont organization that has been here for over 80 years, operating on the DuPont property. Axalta as a company produces automotive and industrial paints used in the OEM and aftermarket. Fort Madison is an important part of the value chain, creating resins that are a critical part of the

paint formulation. Our resins are used globally. The headquarters for Axalta is in Glen Mills, PA. We have 62 full-time employees here on site, running 24/7 using a 12-hour rotating shift schedule. We do not currently have any openings, but opportunities do come up frequently. Check on Axalta.com or LinkedIn for new postings.



DuPont de Nemours, Inc.



The DuPont Fort Madison manufacturing facility has been a proud member of the Lee County community since it opened in 1937. Today, the site is a part of the DuPont Electronics & Industrial business and has a total of 84 employees.

Fort Madison manufactures several innovative products meeting the needs of customers around the world. The site produces DuPont™ Artistri® inks and dispersions for home and office, textile, commercial and packaging customers globally. The site also produces Nomex® dispersions and Kevlar® colorants that are shipped to several DuPont plants in the U.S. and other countries to be used in a variety of applications, including protective apparel for firefighters, military, automobile racing, and more. Additionally, the site produces Tedlar® PVF (polyvinyl fluoride film) dispersions that provide superior surface protection applications for solar panels, automotive, and aerospace industries.

For over 85 years, the Fort Madison site has remained in business

by adapting to our customers' needs. DuPont is also making an impact in the community by employing a skilled workforce and living our purpose - to empower the world with the essential innovations to thrive.

PaperPak, Inc.



The company dates back to 1923 when Midwest Wax Paper was founded. It has evolved through a few ownerships over the years. July 10, 2017, we became Paperpak LLC. The mission has remained the same, to be the quality provider for the food industry, servicing many major Quick Serve Restaurant markets. We have 29 employees including staff and our facility is 80,000 s/f working 16 hr. shifts 5 days a week. Our parent company is in St Charles, IL. We have a sister company located in Medley, FL that does folding cartons and custom sheeting. We are always on the lookout for additional quality people to add to our team. If



interested, apply in person at 1722 53rd Street, Fort Madison IA or email Lonnie Timmerman at ltimmerman@paperpakllc.com or Joe Panther jpanther@paperpakllc.com.

October Is Industry Month: Saluting Fort Madison Industry

Cyrotech Deicing



Cyrotech Deicing Technology is a division of General Atomics International Services Corporation, a San Diego based company specializing in energy-related research and product development. Cryotech's core business focus is de/anti-icing, continued growth and expansion over the years has resulted in operation within six market segments, with multiple product offerings within each. In 1992, General Atomics purchased the deicing business of Chevron Chemical Company.

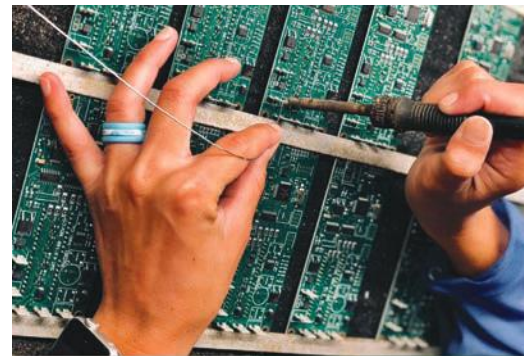


Included in the acquisition was the production facility at Fort Madison, Iowa, plus all patents, processes and rights developed by Chevron. The business was renamed Cryotech Deicing Technology, the root word "Cryo" meaning cold. Cryotech manufactures and markets premium acetate-based highway, commercial, and airside pavement deicers, as well as industry-leading glycol-based aircraft deicers and lavatory fluids. Through business development, Cryotech is focused on diversification with sales and active exploration into non-deicing markets and facility utilization opportunities. Premium NAAC®, NAAC®40 and Cryotech CMA® solid deicers can be purchased from several stores in Fort Madison for pavement deicing use. Apply at <https://www.ga-careers.com/>. Please search Cryotech or Fort Madison, IA to view current open positions. Shifts/days fluctuate depending on the market demand for the products.

Bartlett Instrument



Bartlett Instrument Company has been manufacturing since 1947. It was first founded in Burlington, IA, but moved to Fort Madison in 1967. We design and manufacture kiln temperature controllers, such as the Genesis 2.0, and greenhouse environmental controllers, such as the ClimateBoss and the WeatherBoss; as well as controllers that are custom designed & labelled for our B2B customers. These controllers are used throughout the country and globe in many settings including ceramicists, blade/knife makers, and greenhouse growers. Our facility is approximately 9000 square foot, consisting of the manufacturing areas; office space and storage. We have 13 employees, all who work a day shift Monday through Friday. Although our team is small, we do occasionally have open positions for soldering technicians and infrequently professional staff. There are currently openings for a computer/electrical



engineer and the openings for our production team fluctuate depending on sales. Any person interested in the engineering position can see a listing on Indeed.com and the production team openings are offered through TeamStaffing.



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October Is Industry Month: Saluting Fort Madison Industry

Siemens Gamesa



Siemens Wind Energy landed in Fort Madison in 2006, utilizing the former 100,000 s/f Wabash plant location in the southern edge of Fort Madison along US Hwy 61. The facility quickly doubled in size and a third expansion followed. Then in 2017, Siemens Wind Power would merge with Gamesa to form the new company- Siemens Gamesa. Siemens Gamesa manufactures the SG129 wind turbine blade- 64 meters in length (211 ft). Each blade weighs ~16 tons, 21,000 blades produced and counting, Fort Madison is the only facility within our organization to produce both legacy company blade technologies and the only manufacturing facility within our organization to create blade molds outside of Denmark. We have 325 employees and our employees have traveled to train or support locations in England, France, China,

Canada, Brazil, Denmark, Morocco, and Portugal. AND, over 4 million hours worked without a lost time case. Many of our employees provide volunteer resources for nearly every local event, support with training curriculum for Career Advantage Center, quarterly blood drives, adopt a highway, school supply drives, food donations to local pantries, Christmas gift donations to those in need, parade of lights volunteer, representatives on boards and committees, and 1. 5 countries represented in our 2023 Paint a Thon team. Headquartered in Bilbao, Spain.



Gregory Manufacturing



Under private ownership, and in Fort Madison, since 1989, Gregory Design and Manufacturing has been expanding to meet the ever-growing needs of the steel rack industry for a wide variety of industries.

These would include the automotive, glass,

and agricultural industries along with many others. We have found that collaboration is the key – Our customers know what they want or need, while we know how to manufacture it safely, efficiently, and as inexpensively as possible. Take for example these extrusion racks. Utilizing the latest in design software, they are structured to meet our customers' many needs; part protection, ergonomics, logistics, part presentation, part density, along with our own manufacturing requirements and desire to minimize cost of shipping. All these factors play a role in enabling us to offer quality steel products for a competitive price.

Our team of over 100 skilled workers, combined with the use of advanced technology, enable us to produce the quality that we demand. Also, 25% of our workforce has been with us for more than a decade.

The technology includes CNC equipment, which is used throughout the plant, robotic cells, laser and plasma cutters, waterjet, and the use of a powdercoat system with wash process. From design to shipping, the entire process flows for the good of our customers. Never resting on our past success, we continue to look for ways to be even more efficient and safe, for the benefit of everyone. A short video showing the processes throughout our Ft. Madison plant is available on our website at www.gregorydm.com.



Glass Racks



Auto Industry



Extrusion Racks

October Is Industry Month: Saluting Fort Madison Industry

Pipeline Cleaners



St Louis, MO to Ft. Madison. The Missouri corporation was dissolved, and the company was incorporated in the State of Iowa on May 29, 1941. On Monday May 9, 1966, the old brick building housing Pilley Brush Co. was destroyed by a fire. Crandon Paper Mill, who owned the old Sinclair buildings allowed Pilley Brush to temporarily relocate within the Sinclair building until Pilley could construct the new building. The new building was constructed in the same location as the old building. By January 1967 Pilley Brush moved into the new building and the name of the corporation was changed to Pilley Industries, Inc. In 1982 V.I. Shultz sold Pilley Industries to Pipeline Dehydrators, Inc. of Houston, TX. Mr. Terry Van Aken was elected President. A sister company, Pipeline Cleaners Co. of Ft. Madison was formed to handle a different product line suitable to Pipeline Dehydrators, Inc. (Pipeline Dehydrators dissolved in 1994).

A few fun facts about our product: Why do they call them PIGs? The pipeline cleaning tool will sometimes make a squealing sound when it travels through the pipeline. Why PIG a pipeline? Cleaning, initial gauging, geometry or caliper pigging, hydrostatic testing, dewatering, drying, commissioning, and inspection with smart PIGs are some of the reasons to pig a pipeline. What makes a PIG go? The PIG moves through the pipeline with whatever product is in the line. That product could be crude oil, natural gas, air, or water. It could be any liquid or gas product. It is differential pressure that moves the product and the PIG. Pipeline Cleaners



WHY JOIN THE CHAMBER?

The Fort Madison Area Chamber of Commerce is stronger than ever and there is no better time than now to join. By joining, you get member-only perks, exclusive networking and advertising opportunities, as well as great exposure for yourself and your organization. Join us and see the difference!

NETWORKING



VISIBILITY



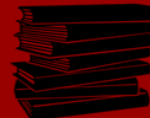
CREDIBILITY



HAVE A VOICE



LEARNING



A Cause to Celebrate

Fort Madison Wine & Beer Walk preparing for the 13th Anniversary!



The Fort Madison Wine & Beer Walk is right around the corner for 2023! The Walk will take place Friday, November 17th from 5-8:00 pm within Fort Madison Historic Downtown District. A great variety of local and regional vendors will be serving up seasonal flavors, as well as some of our own businesses providing their favorites for you to enjoy. More information about vendors and locations will be available on the Fort Madison Partners Facebook page.

Just like in past years, we have a sponsor for the glasses: Eternelle Beaute' has so graciously agreed to partner with us for 2023. Also, the "Early Bird Commemorative Glass Sale Event" will be held at Boozy Rae's- located at 622 7th St, from 5-7:00 pm on Friday, November 10th. This will be the ONLY night to get your commemorative 2023 glass at the \$10.00 price. After the 10th, the glasses will be available at the Partners office, Eternelle Beaute' and Funky Cowgirl during business hours for \$20.00 until the 16th. Then, the day of the event, only at the Partners office until 6:30 pm or until gone. The Wine & Beer Walk makes

for a perfect evening with loved ones or a bubbling night with friends and family. If you have been here before, we know you will come again. If you haven't attended the award-winning Fort Madison Wine & Beer Walk, see for yourself how the event puts the spirit back into iconic Avenue G in downtown Fort Madison for the holiday season!



A Cause for Celebration with Lee County Conservation!



Officials broke ground on a new outdoor education classroom near Montrose. The new facility is to be located just outside the conservation center at Heron Bend and is being designed to integrate public access to the facility as well as bringing outdoor classroom instruction to the center. The facility will overlook the vista reaching back to the back waters of the Mississippi River.

The outdoor classroom has been in the works for the conservation department for the past eight years, but grants this year from Climax Molybdenum and funding from Three Rivers Conservation and the Keokuk Area Community Foundation, the Lee County Charitable Fund, Keokuk Walmart, and Lee County Chapter of Quail Forever, have brought it close to reality. The classroom will be a place for the public to come together in connection with nature. The 900 s/ft space will be a covered outdoor space with an additional outdoor concrete space with

seating to allow educators to teach outdoors or inside the covered classroom. Also, the Conservation group celebrated the opening of the new and improved \$430,000 ADA-compliant trail that connects Pollmiller Park's east parking lot with West Point's South Park is officially open after more than five years of planning. The new trail is a resurfacing of the former trail that had deteriorated over the years. It also has a new trailhead that is safer for trail users on the park's east side. A grant from Climax Molybdenum will bring in identifiers of the trees along the route through QR coding technology. A summer extern researched all the trees and put the signage and QR codes together. Those codes will bring up all the information so those wanting to learn about trees, this will be a great place to do it.



SAVE THE DATE

Save The Date:
Fort Madison Wine & Beer Walk
 Friday, November 17, 2023
 5:00-8:00 pm Downtown Fort Madison, IA
 Glass Presale—November 10th—Details to come!



BEGGAR'S NIGHTS IN FORT MADISON

Birkwood Village Trunk or Treat
 October 27th 5-7 pm

YMCA Trunk or Treat
 October 27th 5-6:30 pm

Old Settlers Park
 October 28th 2-5 pm

The Kensington
 October 30th 4:30-6:30 pm

City of Fort Madison

Downtown

October 31st 5-7 pm



Lighted Parade

Float Work Nights
 Mondays at 5:30 pm
 Warehouse at 12th and Ave I
 Enter on south side of building

Community Thanksgiving

Thursday, November 23rd

More Details to Come!

Donations are accepted at:
Community Thanksgiving
 614 7th Street
 Fort Madison, IA 52627

We will be serving turkey, mashed potatoes and gravy, green bean casserole, a dinner roll and a cookie

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Fort Madison Family YMCA



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SAVE THE DATE

2023 HOLIDAY WINDOW DISPLAY COMPETITION

Enter your business into the Fort Madison Partner's Holiday Window Display Competition! Decorate your window, send us a picture, get "likes" on Facebook, business with the most hits will win!

December 8 - Deadline for photo submissions

December 11 - Competitor windows will go on Facebook

December 11-15 - Voting open on Facebook

December 18 - Winner Announced

Mistletoe On Main

November 25, 2023

10 am - 2 pm

Downtown Fort Madison

Shop Local and enjoy a day of holiday cheer!
Special treats, carriage rides, North Pole Express,
Santa and more!



Lighted Parade

November 24 | 6:30 pm

Downtown Fort Madison

October

- 2 Lighted Parade Maintenance Night
(every Monday) 5-7 pm
- 6-8/13-15 Old Fort Players Presents
"4 Old Broads on the High Seas"
- 6 Corporate Games
at Baxter Sports Complex
- 7 Find the Wine Hode the Hops Event
Harvestville Farms
- 14 Denmark God's Portion Day
- 20 Relay For Life at FMHS 5-9 pm
- 20 Ghost Tours
Cambre House & Farm in Nauvoo
7 pm
- 21 God's Portion Day at HTC
- 27 YMCA's
Drive Thru Trunk or Treat Event
5-6:30 pm
- 28 Old Settlers Trick or Treat
in the Park 2-5 pm
- 28 Nauvoo Pumpkin Walk
- 29 Cider Run Car Show
Trick or Treat at Appleberry Orchard
- 31 Citywide Trick or Treat
"Beggars Night" 5-7 pm

November

- 6 Lighted Parade Maintenance Night
(every Monday til Parade) 5-7 pm
- 10 13th Annual Wine & Beer Walk Pre-Sale Event
Boozy Rae's 5-7 pm
- 17 13th Annual Wine & Beer Walk
Sponsored by Eternelle Beaute' 5-8 pm
- 23-24 Office Closed
- 23 Community Thanksgiving
Drive Thru/Carry Out Only 11:30 am Start
- 24 FM Parade of Lights
Downtown Fort Madison 6:30 pm
- 25 Mistletoe on Main
Downtown Fort Madison 10-2 pm

December

- 1 West Point Wine & Beer Walk
- 1-3/8-10 A Christmas Chaos
Old Fort Players
- 24 Christmas Eve at the Barn
Reservations required
319-376-5711