

Baltimore City Department of Public Works
2019 Small Business Development Program
GROWTH BY DESIGN Enrolling Now!

Enrollment Open: March 1 through Aug. 30

Classes in session weekly

Tuesday, Sept. 10 thru Thursday, Nov. 21

Montebello Pumping Station and
Maintenance Building
3501 Hillen Road, Baltimore, MD 21218

For an application or assistance:

Visit: publicworks.baltimorecity.gov

Call: 410-433-2400

Email: dpwsbd@gmail.com



DPW Graduates Third Class of Small Business Entrepreneurs

Get Training...GROW Your Business!



The 11-week training program includes topics such as pre-qualification and certification as a M/WBE company, contract administration, estimating and bidding, scheduling, and more. The program is designed to assist local M/WOBES in becoming contract-ready for more than \$3 billion in utility construction work, including Consent Decree sewer rehabilitation and replacement, and capital improvements under drinking water, stormwater and wastewater programs.

This training program is available primarily for M/W/DBEs specializing in: concrete construction, construction program/project management, excavating, landscaping, pipeline installation, post-construction clean-up,

scheduling, sediment and erosion control, sewer construction, site work, traffic control, and underground utilities.

For a nominal fee of **\$199**, qualified applicants receive 11 modules of training valued at \$1199. Training fee will cover the cost of materials and meals.

Qualified applicants emerge from training with an arsenal that includes:

- Consent Decree and Capital Improvement Projects summary
- OSHA 10-Hour certification card
- A review of M/W/DBE certification requirements
- A review of pre-qualification requirements
- A review of accounting practices and financial strategies
- A review of construction industry best practices
- Management skills for construction programs and construction projects
- Asset Management
- Sustainability and resilience of infrastructure
- Estimating and bidding techniques
- Proven marketing strategies
- Access to a network of primes needing subs
- Network of subs seeking partnerships



Completed applications must be postmarked by **Aug. 30, 2019** and mailed to:
Baltimore City Department of Public Works Small Business Development Program,
P.O. Box 41321, Baltimore, MD 21203



Bernard C. "Jack" Young
Mayor



Rudolph S. Chow, P.E.
Director