

# FSANA COVID June 2020 Survey

Response Status: Partial & Completed

Filter: None

Jun 21, 2020 8:14:23 PM

Did your flight school close due to COVID-19?

	Number of Response(s)	Response Ratio
Yes	55	35.0%
No	78	49.6%
To dual training, but allowed solo flying/rental.	20	12.7%
No Responses	4	2.5%
<b>Total</b>	<b>157</b>	<b>100%</b>

Is your school open currently?

	Number of Response(s)	Response Ratio
Yes	63	40.1%
No	8	5.0%
For solo flying/rental only.	3	1.9%
No Responses	83	52.8%
<b>Total</b>	<b>157</b>	<b>100%</b>

To what level of operations are you at compared to prior to closure from COVID?

	Number of Response(s)	Response Ratio
1%-30%	17	10.8%
31%-50%	30	19.1%
51%-75%	46	29.2%
76% -100%	43	27.3%
No Responses	21	13.3%
<b>Total</b>	<b>157</b>	<b>100%</b>

Did you loose any customers?

	Number of Response(s)	Response Ratio
Yes	102	64.9%
No	41	26.1%
No Responses	14	8.9%
<b>Total</b>	<b>157</b>	<b>100%</b>

Do you believe you lost revenue as a result of COVID effects?

	Number of Response(s)	Response Ratio
Yes	124	78.9%
No	12	7.6%
No Responses	21	13.3%
<b>Total</b>	<b>157</b>	<b>100%</b>

Estimate approximate loss of revenue expected:

	Number of Response(s)	Response Ratio
Under \$50,000	45	28.6%
\$50,000-\$100,000	38	24.2%
\$100,000-\$250,000	13	8.2%
More than \$250,000	18	11.4%
No Responses	43	27.3%
<b>Total</b>	<b>157</b>	<b>100%</b>

Have you re-started to market and advertise for new customers?

	Number of Response(s)	Response Ratio
Yes	39	24.8%
No	31	19.7%
Never stopped	60	38.2%
No Responses	27	17.1%
<b>Total</b>	<b>157</b>	<b>100%</b>

Do you require students and instructors to wear face coverings while in flight?

	Number of Response(s)	Response Ratio
Yes	52	33.1%
No	19	12.1%
We leave it to their choice.	58	36.9%
No Responses	28	17.8%
<b>Total</b>	<b>157</b>	<b>100%</b>

Does your operation provide training to foreign students?

	Number of Response(s)	Response Ratio
Yes	72	45.8%
No	58	36.9%
No Responses	27	17.1%
<b>Total</b>	<b>157</b>	<b>100%</b>

**Did your foreign students stay in the United States during this time?**

	<b>Number of Response(s)</b>	<b>Response Ratio</b>
Yes	37	23.5%
No	14	8.9%
Some stayed and some went home.	17	10.8%
No Responses	89	56.6%
<b>Total</b>	<b>157</b>	<b>100%</b>

**Did your operation/activities apply for PPP loans?**

	<b>Number of Response(s)</b>	<b>Response Ratio</b>
Yes	84	53.5%
No	27	17.1%
Were not qualified	14	8.9%
No Responses	32	20.3%
<b>Total</b>	<b>157</b>	<b>100%</b>

**Did you receive your PPP funding already?**

	<b>Number of Response(s)</b>	<b>Response Ratio</b>
Yes	68	43.3%
No	17	10.8%
Were declined.	5	3.1%
No Responses	67	42.6%
<b>Total</b>	<b>157</b>	<b>100%</b>

**These answers reflect my experience in:(Select the State or Territory)**

State/Province (US/Canada)	89
---------------------------------	----

**My involvement with flight training is as:(Select all that apply)**

	<b>Number of Response(s)</b>	<b>Response Ratio</b>
A student receiving/pursuing training.	2	1.6%
A CFI who provides training individually.	15	12.3%
A CFI who provides training at a business.	23	19.0%
As a business owner/manager where flight training is provided.	100	82.6%
Other	10	8.2%
<b>Total</b>	<b>121</b>	<b>100%</b>