

St. Boniface Financial Comparisons
FY 2020 vs. FY 2019 and FY 2021 Budget

	FY 2019	FY 2020	FY 2021 Budget
Regular Income/Expense			
Regular Income			
All Collections & Fundraising	\$541,303.96	\$595,613.23	\$382,600.00
Annual Fundraiser (Gala)	\$55,229.06	\$0.00	\$0.00
Religious Education & Other Programs	\$61,908.45	\$48,764.39	\$6,000.00
Regular Rental Income	\$54,550.00	\$1,600.00	\$0.00
Special Donations & Bequests	\$0.00	\$294,847.00	\$0.00
Generations of Faith	\$174,263.00	\$141,026.50	\$0.00
All other Receipts	<u>\$76,837.20</u>	<u>\$109,412.55</u>	<u>\$39,105.00</u>
 Total Regular Income	 \$964,091.67	 \$1,191,263.67	 \$427,705.00
Regular Expense			
Priests' Salary & Benefits	\$128,225.60	\$78,058.64	\$85,094.00
Lay Salaries & Benefits	\$235,622.12	\$200,044.27	\$116,482.00
Religious Ed & Youth Salaries	\$36,597.77	\$41,202.43	\$18,480.00
Music Ministry Salaries & Expenses	<u>\$112,836.28</u>	<u>\$102,063.28</u>	<u>\$69,500.00</u>
Total Salaries & Benefits	\$513,281.77	\$421,368.62	\$289,556.00
 Total Office Expenses	 \$43,524.92	 \$66,957.74	 \$35,744.00
Utilities Expenses	\$36,730.04	\$31,621.74	\$11,000.00
Insurance Expense	\$43,475.65	\$47,507.67	\$67,000.00
Religious Ed & Other Program Expenses	\$43,116.54	\$7,805.37	\$7,000.00
Diocesan Assessment	\$59,800.00	\$68,200.00	\$62,558.00
All Other Regular Expenses	<u>\$112,547.33</u>	<u>\$46,287.07</u>	<u>\$41,430.00</u>
 Total Regular Expenses	 \$852,476.25	 \$689,748.21	 \$514,288.00
 Net Regular Income (Loss)	 \$111,615.42	 \$501,515.46	 -\$86,583.00
Hi-Rise GroundLease Income	\$0.00	\$142,777.42	\$682,942.00
Hi-Rise Construction Expenditures	<u>\$14,478.23</u>	<u>\$799,459.51</u>	<u>\$583,740.00</u>
Hi-Rise Net	-\$14,478.23	-\$656,682.09	\$99,202.00
 Overall Net Income (Loss)	 <u>\$97,137.19</u>	 <u>-\$155,166.63</u>	 <u>\$12,619.00</u>

Stewardship Report

This report provides an overview of the stewardship of our parish finances. It offers a comparative review of the fiscal years ending August 31, 2019 and 2020, along with the budget approved by the Finance Committee for fiscal 2021.

In order to facilitate understanding of this information, we have separated “regular” income and expense from the receipts and expenditures related to the Willoughby Street hi-rise building project. That project is discussed in greater detail below.

Regular Income and Expenses

Regular income in fiscal 2020 exceeded that in fiscal 2019 and our 2020 budget, although that excess would not have been achieved without two large non-recurring items: a bequest from a deceased parishioner and a most generous one-time anonymous donation. Together with substantial expense reductions, this resulted in a favorable net result for fiscal 2020 regular income and expenses. Net expenditures related to the hi-rise project, however, exceeded this favorable net, so that the overall net result for fiscal 2020 was a loss of some \$155 thousand.

Our expectation is that the parish should continue to support its regular operational budget from our regular collections and donations. For fiscal 2021 we have budgeted for a substantial drop in income due to Covid restrictions. Even since the limitations imposed by the lockdown have been partially lifted, we have seen greatly reduced attendance at Mass and participation in other parish activities. Furthermore, the substantial 2020 receipt from the diocesan Generations of Faith campaign will not be repeated in fiscal 2021, and we cannot include any special donations or bequests in our budget. Accordingly, we have been obliged to continue pursuing severe expense reductions: we have had to reduce staff, cut hours and find other ways to trim the budget. These steps have been extremely uncomfortable but necessary, and even after taking them we are anticipating a large net loss from regular operations for fiscal 2021.

Willoughby Street Hi-Rise Building Project

In the financial information above we have separately shown the receipts and expenditures from the hi-rise building project. As a reminder, the general structure of that project is:

- The parish (as lessor) entered into a 99-year ground lease of the property to an outside developer (as lessee), which will provide rental income to the parish;
- The lessee/developer will demolish the existing buildings and construct a high-rise residential building on the Willoughby Street site. 30% of the apartments will be affordable, according to the City of NY guidelines;
- The parish will have a brand new and larger space (approximately 20,000 sq. ft.) in the lowest floors of the new building that will provide first rate facilities for our community and for outreach and service to the broader community;
- The parish has incurred large costs to vacate the old property, relocate offices temporarily, refit the church for the temporary loss of space, and reconnect utilities from Willoughby Street to Duffield Street;
- The parish will incur additional costs (in the millions of dollars) to build out and finish the new dedicated space; and

- The parish has funded (and will fund) these costs by drawing down its modest reserves and through borrowings which will be repaid with interest over a period of years.

Our budget for fiscal 2021 contemplates a net benefit from the excess of ground lease income over related expenditures, which will compensate for the anticipated net loss from regular operations. Over a sufficient number of years, the income from the ground lease will help secure the financial future of the parish. In the short term, however, that income will be “spoken for” to help cover the upfront costs of development described above, either directly or through repayment of borrowed amounts. Additionally, the Oratory undertook a commitment to the Bishop to establish a Newman center in the new space, where Catholic students in the many colleges and universities in the Downtown Brooklyn area can find fellowship and support. The Oratory members also hope to find other ways to serve the local community using the new space, and the ground lease rental income will be needed to help support all of that good work. Thus, while we expect that the ground lease will eventually provide important support to the parish, that will not come to pass until some years in the future. In the interim it is crucial that we maintain solvency through regular support from parishioners.

In Summary

We are deeply grateful for the continued support of our parishioners. Seeing the increase in online support through PushPay has been particularly gratifying, and we encourage all of you to take advantage of that convenient form of giving. We have done our best to adjust to the current challenges, but it is difficult to imagine cutting staff and expenses any further as we wait out the restrictions of the pandemic. Hopefully we can return to some version of normal in the not-too-distant future.

In the meantime we need your support to stay afloat. Our parish is rightly known for commitment and generosity. We ask you to take a moment to renew your own commitment as we find ways to keep our community active and healthy during these challenging times. Together we will emerge stronger and wiser.

Ways to donate:

For first time donors, go to the Pushpay online giving site for St. Boniface on the Oratorychurch.org website or by accessing - <https://pushpay.com/pay/oratorychurchbrooklyn>.

You can also text STBONIFACE (all caps) to 77977. When you send to 77977 you will receive a onetime reply containing a link to give to St.Boniface Parish (1 msg/request). Please be aware that Msg & Data rates may apply. For full Terms & Conditions please visit <https://pushpay.com/terms>. For the Privacy Policy please visit <https://pushpay.com/privacy>. For help reply HELP or STOP to cancel.

Existing donors may amend their donation by following these steps:

From your web browser:

Login to your Pushpay account at pushpay.com/login.

1. Click **view** under the recurring payments section of your dashboard.
2. Click **edit recurring**.
3. Make desired changes, scroll down, click **save**.
4. You should expect to see "Success - You have successfully updated this payment schedule.

From the Pushpay app:

Open the Pushpay App enter passcode / Touch ID

1. Click **recurring**.
2. Click the recurring payment you wish to edit.
3. Click **edit** to submit a modification to the recurring schedule.
4. Make desired changes, scroll down, click **save**.
5. You should expect to see "Success - You have successfully edited this payment schedule."

You may also mail your check to:

St. Boniface Parish
64 Middagh St
Brooklyn NY 11201

A Final Note on Stewardship by Bequest

As mentioned above, our parish received a significant bequest this past year, made in gratitude for the donor's support and graces received over many years as a member of the parish. This gift played a crucial role in filling budget gaps and allowing us to plan into the current fiscal year.

A bequest is a final act of stewardship that will make a lasting impact. It is one of the easiest gifts to make and can be in the form of property, securities or money. For example, you can include language in your will or trust:

- *To provide a specific bequest to the parish (a specific asset, a stated dollar amount or a percentage of assets, with or without a maximum dollar amount);*
- *To designate the parish as a full, partial or contingent beneficiary of your retirement account (IRA, 401(k), 403(b) or pension); or*
- *To name the parish as a beneficiary of a life insurance policy.*

Your bequest can greatly help to bring the charism of the Oratory and the gift of our faith to future generations. In this way you can share the good fortune that life has granted to you as a legacy that will have a lasting impact.

We would be happy to have a general conversation with you about a bequest, although we recommend you speak with your legal adviser to determine what specifically might be best for your planning. To those who have already included our parish in your planning, we offer our sincere and profound gratitude.