



BUILDING OUR ²⁰²³₂₀₂₄ FUTURE



PROGRAM HIGHLIGHTS
DONOR INFORMATION



★ 2023-24 PROGRAM UPDATE ★

\$15,000 grant awarded

to ISD194 to purchase power tools for middle school STEM labs



PROGRAM DONORS

- Advanced Wireless Communications*
- BTD Manufacturing*
- Dakota Electric Association*
- Delmar Company*
- Dick's Sanitation*
- Gunner's Garage
- Hearth & Home Technologies*
- HOBO - Chemquest - Triton*
- Interstate PowerSystems
- LaBeau & Associates*
- Lakeville Rotary
- Loeffler Construction
- QA1 Precision Products*
- Safety Signs*
- Schmitty & Sons*
- Xcel Energy

**Indicates Founding Donor*



NEW 2023...LAKEVILLE WORKS COORDINATOR

In July 2023 we hired Kim Sabers as our **part-time Lakeville Works Coordinator**. Kim is a mother of three current Lakeville students.

Kim manages LakevilleWorks.org, Lakeville Works social media, donor fulfillment, ISD194 partnership events and initiatives, Community Education partner programs, and the brand new Future Ready Workforce program.

NEW 2023...STEPPING INTO YOUR FUTURE

Over the last two years, **almost 600 8th grade students at Kenwood Trail Middle School participated in hands-on activities** related to careers in the trades, medical field, education, information technology, law enforcement and more.

As a follow up, students were educated about available Lakeville high school courses where they can continue to learn and explore more about each of these career paths. **See reverse for our 2025 BIG IDEA - we heed help!**

NEW 2024...FUTURE READY WORKFORCE GRANT AWARD

In December 2023 we were **awarded a \$40,000 Future Ready Workforce grant from the Greater Twin Cities United Way** to provide 40-hours of work-based learning and career exploration experiences for up to 30 Lakeville students in targeted demographics.

Part one, a 20-hour leadership development and career exploration camp, was completed by 27 students in June 2024.

Part two, a 20-hour paid internship in a field of their interest, will be completed by November 1, 2024.



**KIM SABERS
LAKEVILLE WORKS
COORDINATOR**



**8TH GRADE CAREER
EXPLORATION**



YOUR SUPPORT MAKES ALL OF THIS POSSIBLE!

Thank you

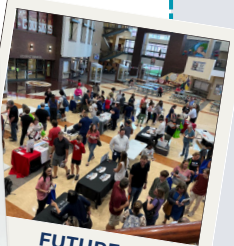


GOALS 2024-25

- Future Ready Workforce Camp will **double to 40-hours**, more workforce readiness training.
- Step into your Future will include **all three middle schools**, up to 1200 students, on January 15, 2025.
- Lakeville Works initiatives will include **sponsorship opportunities** to bring more potential donors to the table.
- We are exploring ways to implement **new workforce readiness initiatives**, and both immediate and future direct employment connections with ISD194 students.



EDAM 2024



FUTURE 101
RESOURCE FAIR

NEEDS 2024-25

WORK-BASED LEARNING SITES

Businesses who will host students for one-day job shadows, industry internships, and Youth Skills Training (YST) paid work experience.

BIG TOYS

The STEPPING INTO YOUR FUTURE event is moving to a large facility (TBA) in 2025 and we want students to be in awe when they walk into the experience. Big space means big equipment and big activities. Do you have something we can borrow?!

FUNDING

It takes roughly \$50,000 per year to administer the Lakeville Works program, which includes hands-on learning, marketing and awareness, and employment connections. We need to count on continued donor support.

HIGHLIGHTS 2023-24

- Increase in one-on-one **job shadow placement** assistance for seniors (Lakeville graduation requirement)
- **Treat, Trades & Tours** after school camp continues with Community Ed partner
- **Big Ideas Mobile Learning Lab** + VR headsets brought to 2023 Home Show
- Partnered with **Building Talent Foundation** as an additional resource to connect students to construction industry
- Conducted **DCTC (virtual) Job Fair**, connecting two dozen students with 4 companies hiring in a variety of industries
- Presented Lakeville Works structure to city leaders at the **Economic Development Association of MN annual conference**, encouraging other cities to start this work
- Started summer employment **job fairs** at **both North and South High Schools**
- Hosted **Made in Lakeville Teacher Tours** during October Manufacturing month
- Participated in **Career Conference** and **STEM Career Connections** events organized by Lakeville high school students
- Continued to produce and shared **GOOD WORK LAKEVILLE videos** highlighting careers in the trades, and our donors
- Incorporated a **Resource Fair** into our **annual Future 101**: Preparing for Life After High School event for parents and students



GOOD WORK
LAKEVILLE VIDEOS



BIG IDEAS LAB



MADE IN LAKEVILLE
TEACHER TOUR



YOUTH SKILLS
TRAINING



HIGH SCHOOL
JOB FAIRS

LAKEVILLE WORKS STEERING COMMITTEE

- Kati Bachmayer, City of Lakeville
- Cameron Dahlin, Loeffler Construction
- Mike Forbord, Schmitt & Sons
- Melissa Scoles, QA1
- Josh Steinhouse, Gunner's Garage
- Dana Turner, HOBO/Chemquest/Triton
- Sarah Wellcome, Hearth & Home Technologies

YOUR SUPPORT MAKES ALL OF THIS POSSIBLE!

Thank you



DONOR PROGRAM

MISSION: To increase awareness of in-demand careers in our community.

VISION: We will accomplish this through innovative, purpose-driven community and business partnerships that connect individuals to local opportunities for skills training, education and careers.

IN-DEMAND DONORS: Lakeville Chamber members who offer in-demand careers in the fields of **automotive, construction, healthcare, information technology, and manufacturing** are eligible for benefits with their donation. The Lakeville Chamber staff, with the guidance of the steering committee, allocates the use of these funds according to our priorities to the left.

PROGRAM ALLOCATIONS



MARKETING & AWARENESS



HANDS-ON LEARNING & DIRECT EXPOSURE



PROGRAM MATERIALS & COORDINATION

FRIEND OF LAKEVILLE WORKS DONOR

Businesses or individuals who want to support our mission through a one-time annual donation.

\$1-\$499

- Acknowledgment of donation

\$500-\$999

- Name recognition on LakevilleWorks.org
- Recognition at appropriate Chamber events

\$1,000+

- Logo recognition on LakevilleWorks.org
- Recognition at appropriate Chamber events
- Priority placement, with featured designation, on LakevilleWorks.org job postings section(s)

LEARN MORE

Krista Jech, President
Lakeville Chamber of Commerce
952.469.2020
krista@LakevilleChamber.org

In-Demand Donor Benefits

(1) Recognition

Mention/listing and/or logo on Chamber homepage, community guide, Annual Dinner, State of the City, State of the Schools

(2) Featured Listings

Priority placement, with featured designation, for job postings on LakevilleWorks.org

(3) Social Media

Exclusive social media post(s) on Lakeville Works and Chamber social media

(4) ISD194

Priority access to ISD194 tours, speakers, project-based learning, job shadow requests, etc.

(5) Website Banner

Top banner ad on Lakeville Works job listing page (# weeks on chart)

(6) Spring Expo

(optional) Single booth at the spring (March) home & consumer expo

(7) Event Sponsor

Supporting sponsor of: Future 101, Made in Lakeville Teacher Tour, Stepping into your Future, Future Ready, Treats, Trades & Tours, H.S. Job Fairs

(8) Pop-Up Ad

Pop-up ad on Lakeville Works.org homepage for 4 weeks (does not need to be consecutive)

(9) Committee

(optional) Seat on the Lakeville Works steering committee (meets 6x)

***CATALYST DONOR** will also be recognized as a Visionary Donor for the Lakeville Chamber of Commerce for one year. Benefits include logo on: (1) homepage of LakevilleChamber.org, (2) bottom of weekly eblast (52 total), (3) shared Visionary Donor sign at Chamber office, (4) welcome page of annual community guide, and an enhanced listing on online Chamber directory and recognition at signature events.

Annual Donation	1	2	3	4	5	6	7	8	9
\$1200 Sustaining Donor	x	x	1						
\$1800 Champion Donor	x	x	2	x					
\$3600 Visionary Donor	x	x	3	x	2	x			
\$5000 (+) Catalyst Donor*	x	x	4	x	4	x	x	4	x