

Shane DeSimone

National Business Development Manager | Wholesale Lending | Mortgage Industry Leader

Shane DeSimone is a seasoned mortgage industry executive with over 30 years of experience in wholesale lending, third-party originations, and national business development. He currently serves as the **National Business Development Manager at Dart Bank Wholesale**, where he plays a key role in expanding the bank's presence in the wholesale mortgage.

Throughout his career, Shane has held leadership positions at top-tier financial institutions including **MB Financial**. His ability to develop high-performing sales teams, forge lasting broker relationships, and drive strategic growth has made him a respected name in the industry. Shane's journey began at **InterFirst/ABN AMRO in 1993**, where he built his foundation in wholesale mortgage space.

Known for his candid humor and tireless drive, Shane often jokes that he started his career in mortgages and intends to end it there—"just hopefully by retirement, and not a 21-gun salute."