

Scott Houp, Managing Director of Sales at Pennymac TPO

Scott Houp, Managing Director of TPO Sales, is currently leading the wholesale channel sales team for Pennymac, specifically in Broker and Non-Delegated production. Houp is responsible for driving the channel's national growth through the development and execution of effective sales strategy. He joined Pennymac in 2019, and has helped lead the company to become a top 3 wholesale lender. Houp has over 30 years of mortgage banking and residential lending experience, including broker, non-delegated and delegated correspondent production. Prior to Pennymac, he was a senior sales leader for several top banks and non-banks. Houp resides in Chicago, Illinois with his wife Julie and family.