



Mike Parker
Assistant Vice President – M&S Operations

Mike Parker was appointed assistant vice president – Marketing & Sales Operations in May 2019. In this role, he manages the Shipment Quality, Network Economic & Industrial Development, Short Line/Interline and Application & Information Management teams.

Most recently, Mike served as Assistant Vice President – Food & Refrigerated Products for Union Pacific's Agricultural Products team. In this role he was responsible for managing Union Pacific's Food Network, a portfolio of transportation solutions dedicated to serving the food and beverage industry.

Previously, Mike was President of Union Pacific Distribution Services (UPDS), a wholly owned subsidiary of Union Pacific now known as Loup. At UPDS, he led the design and execution of rail-based logistics programs, empowering customers with door-to-door transportation solutions that combine the economics of long-haul rail service with the flexibility of over-the-road movements.

Since joining Union Pacific in 2003, Mike has held a variety of Marketing & Sales roles, including key assignments on the Agricultural Products, Industrial Products, Intermodal, UPDS, and Customer Communications & Resource Planning teams.

Mike holds a bachelor's degree in Marketing from the University of Colorado and an MBA from the University of Michigan. Mike and his wife, Jen, have three children.