

# MANUFACTURING MISSION TO PROFIT



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September 19 & 20, 2018

New Hartford, NY

## Conference Schedule

### September 19, 2018

**1:30pm, Registration Opens**

**2:30–3:00pm, Welcome**

*Dawn Jacksland, President, ARM*

**3:00–4:00pm, Keynote Presentation**

**New York's Future - Technology and Manufacturing**

*Everton H. Henriques, NY MEP Solutions Manager, FuzeHub*

*Matt Watson, Director, Division of Science, Technology and Innovation, NYSTAR*

NYSTAR Director Matt Watson and FuzeHub's NY MEP Solutions Director, Everton H. Henriques, will join forces to share what are key factors in NY's manufacturing success and economic development and to share ways that your business can harness sound manufacturing methods and practices. The highlight of this discussion will be the successes achieved in workcenter transformation through the assistance of regionally-based New York Manufacturing Extension Partnership Centers (NY MEP).

**4:00–5:00pm, FuzeHub Networking Reception**

Network with colleagues – existing and new - to learn about the latest in areas including targeted topics:

- CyberSecurity
- Engineering/Technology
- Data to Decisions
- Business Funding & Resources

Topic Tables will be led by experts from FuzeHub, TDO, CITEC, AIM and CEG – our Manufacturing Extension Partners in NE NY!

**6:30–9:00pm, Colleague Network Dinner at Aqua Vino**

*Note: Separate registration required - see registration form.*

### September 20, 2018

**7:30–8:00am, ARM Business Meeting for Members**

**8:00–9:30am, Breakfast Buffet** All event participants are welcome!

**8:45–9:45am, General Session**

**NYS Business Leadership Network - How Can It Work for Your Company?**

*John Robinson, CEO Our Ability Alliance*

New York companies seek to build dynamic diverse workforces inclusive of people with disabilities. Our Ability Alliance has been assisting businesses to bridge the gap between business and qualified job candidates, since 2010. John Robinson, CEO will share his story and the perspective of how best to build your workforce!

**10:00–11:15am, Breakout Sessions**

**A. Business HR Practices That Meet Your Bottom Line!**

Learn the strategies that your business needs to know and use to staff and support a profitable workforce as well how diversifying your workforce leads to better business outcomes.

**B. Success Stories of Workcenter Transformation**

Hear how the MEP/Rehab connection are transforming “sheltered workshops” into viable manufacturing centers. Partners, JRC & CITEC and Maryhaven Center for Hope & Stonybrook will share the challenges and the path to success taken to transform their center to manufacturing businesses.

**11:30am–12:45pm, Breakout Sessions**

**C. CREATE: Technology that WORKS – Tomorrow's engineers are making a difference today!**

New York State Industries for the Disabled's academic challenge encourages assistive technology innovation for New Yorkers with disabilities in order to remove barriers from the workplace. College student engineers work closely with NYSID member agencies to develop technologies that improve the work lives of their employees. Learn how this program offers student engineers the opportunity to put their knowledge to use in the context of a real-life experience during their capstone projects.

**D. Industry 4.0 Technologies – Digitization or Paving the Way Through Digital Transformation**

The 21st century ushered in a new era of technology that has been reshaping everyday life, facilitating outdated processes, and even giving rise to entirely new business sectors. Common catchphrases are digitization, digitalization, and digital transformation. Know the difference between these terms or that there is even a distinction to be made? This session will offer you a working knowledge to know the difference is significant and should be taken into account when discussing what kinds of changes your business is, or should be, making.

**12:45–1:45pm, Lunch**

**2:00–3:00pm, General Session**

**Industrial Manufacturing Technician Apprenticeship**

*Martha Ponge, MACNY, The Manufacturers Association*

Industrial Manufacturing Technician registered apprenticeship is new on the scene and could be a way for businesses to build their workforce that is indeed inclusive of all New Yorkers! Come listen and learn about this and other opportunities for workforce development using this and other approved apprenticeships in New York State.