

# Local Market Update – December 2021

Report provided by Orange County REALTORS®

The  
**Schwier**  
Group

## Laguna Hills

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### Attached

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
New Listings	14	3	- 78.6%	191	178	- 6.8%
Pending Sales	12	3	- 75.0%	170	171	+ 0.6%
Closed Sales	17	16	- 5.9%	172	177	+ 2.9%
Days on Market Until Sale	26	10	- 61.5%	27	17	- 37.0%
Median Sales Price*	\$555,000	\$573,750	+ 3.4%	\$475,000	\$540,000	+ 13.7%
Average Sales Price*	\$548,515	\$635,125	+ 15.8%	\$487,161	\$557,333	+ 14.4%
Percent of Original List Price Received*	99.1%	102.8%	+ 3.7%	98.7%	102.3%	+ 3.6%
Percent of List Price Received*	99.7%	103.0%	+ 3.3%	99.3%	102.4%	+ 3.1%
Inventory of Homes for Sale	16	8	- 50.0%	—	—	—
Months Supply of Inventory	1.1	0.6	- 45.5%	—	—	—

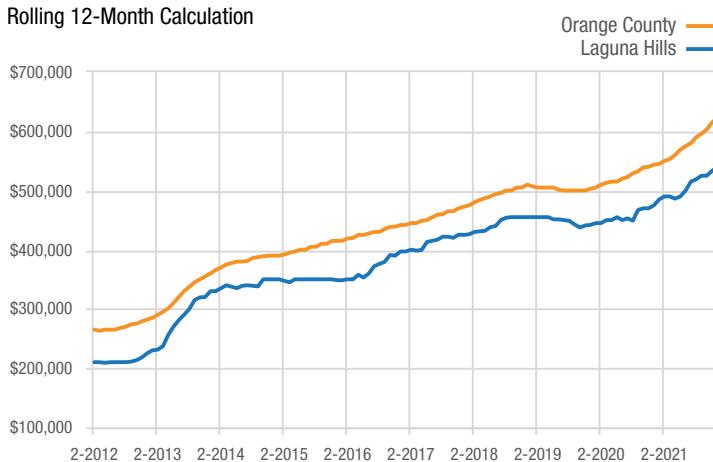
### Detached

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
New Listings	15	12	- 20.0%	318	279	- 12.3%
Pending Sales	27	6	- 77.8%	267	252	- 5.6%
Closed Sales	34	20	- 41.2%	265	269	+ 1.5%
Days on Market Until Sale	35	24	- 31.4%	41	23	- 43.9%
Median Sales Price*	\$1,257,000	\$1,150,000	- 8.5%	\$1,017,500	\$1,230,000	+ 20.9%
Average Sales Price*	\$1,470,603	\$1,624,473	+ 10.5%	\$1,295,235	\$1,517,945	+ 17.2%
Percent of Original List Price Received*	98.5%	100.9%	+ 2.4%	98.1%	102.1%	+ 4.1%
Percent of List Price Received*	99.6%	102.3%	+ 2.7%	99.1%	102.3%	+ 3.2%
Inventory of Homes for Sale	32	20	- 37.5%	—	—	—
Months Supply of Inventory	1.4	1.0	- 28.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

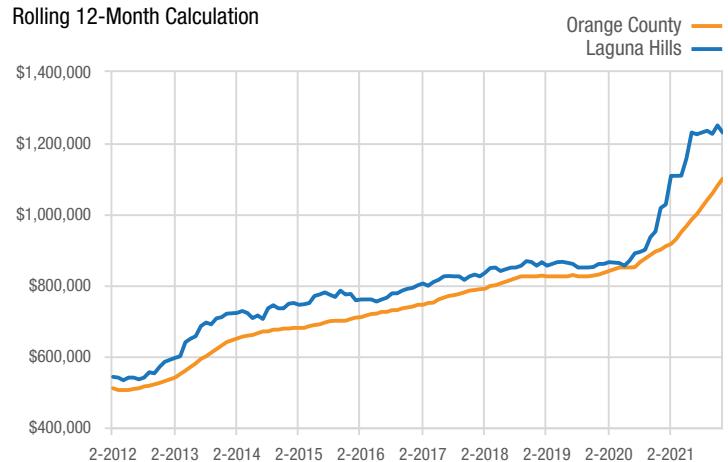
#### Median Sales Price - Attached

Rolling 12-Month Calculation



#### Median Sales Price - Detached

Rolling 12-Month Calculation



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