

Local Market Update – February 2022

Report provided by Orange County REALTORS®



Laguna Hills

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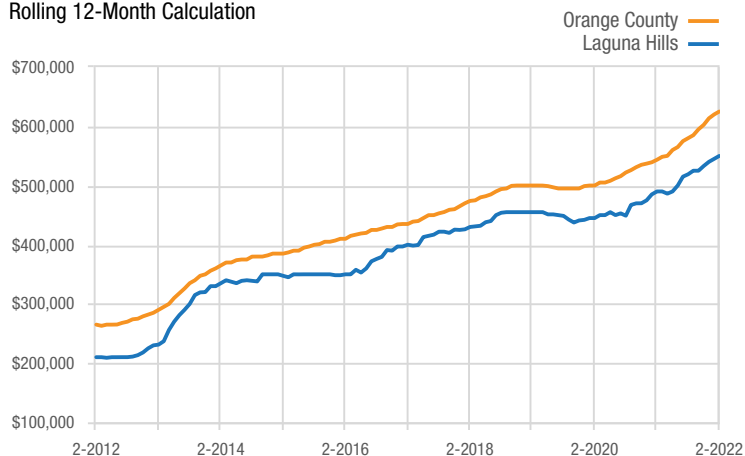
Attached	February			Year to Date		
Key Metrics	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	15	17	+ 13.3%	29	28	- 3.4%
Pending Sales	13	6	- 53.8%	23	13	- 43.5%
Closed Sales	10	7	- 30.0%	17	14	- 17.6%
Days on Market Until Sale	21	27	+ 28.6%	22	20	- 9.1%
Median Sales Price*	\$522,000	\$630,000	+ 20.7%	\$540,000	\$630,500	+ 16.8%
Average Sales Price*	\$550,900	\$778,857	+ 41.4%	\$550,985	\$709,143	+ 28.7%
Percent of Original List Price Received*	100.3%	108.5%	+ 8.2%	100.0%	109.0%	+ 9.0%
Percent of List Price Received*	100.3%	106.0%	+ 5.7%	100.2%	106.3%	+ 6.1%
Inventory of Homes for Sale	17	20	+ 17.6%	—	—	—
Months Supply of Inventory	1.2	1.5	+ 25.0%	—	—	—

Detached	February			Year to Date		
Key Metrics	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	27	14	- 48.1%	44	31	- 29.5%
Pending Sales	17	12	- 29.4%	36	27	- 25.0%
Closed Sales	19	13	- 31.6%	40	27	- 32.5%
Days on Market Until Sale	41	23	- 43.9%	36	21	- 41.7%
Median Sales Price*	\$1,215,000	\$1,410,000	+ 16.0%	\$1,192,500	\$1,375,000	+ 15.3%
Average Sales Price*	\$1,627,805	\$1,574,308	- 3.3%	\$1,432,555	\$1,506,713	+ 5.2%
Percent of Original List Price Received*	99.8%	104.9%	+ 5.1%	100.0%	103.2%	+ 3.2%
Percent of List Price Received*	100.8%	104.1%	+ 3.3%	100.3%	103.1%	+ 2.8%
Inventory of Homes for Sale	34	18	- 47.1%	—	—	—
Months Supply of Inventory	1.5	0.9	- 40.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

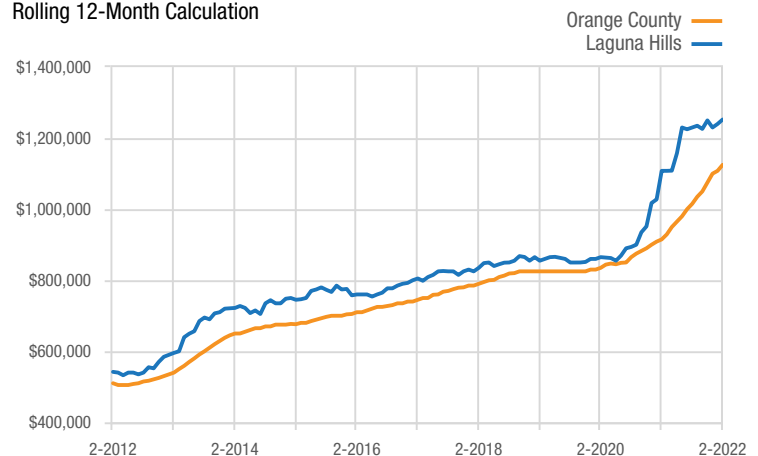
Median Sales Price - Attached

Rolling 12-Month Calculation



Median Sales Price - Detached

Rolling 12-Month Calculation



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