

# Local Market Update – February 2022

Report provided by Orange County REALTORS®

The  
**Schwier**  
Group

## Laguna Hills

CALL PATRICK 714.401.0893  
Patrick@TheSchwierGroup.com  
SchwierGroupRealEstate.com

### Attached

Key Metrics	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	15	17	+ 13.3%	29	28	- 3.4%
Pending Sales	13	6	- 53.8%	23	13	- 43.5%
Closed Sales	10	7	- 30.0%	17	14	- 17.6%
Days on Market Until Sale	21	27	+ 28.6%	22	20	- 9.1%
Median Sales Price*	\$522,000	<b>\$630,000</b>	+ 20.7%	\$540,000	<b>\$630,500</b>	+ 16.8%
Average Sales Price*	\$550,900	<b>\$778,857</b>	+ 41.4%	\$550,985	<b>\$709,143</b>	+ 28.7%
Percent of Original List Price Received*	100.3%	<b>108.5%</b>	+ 8.2%	100.0%	<b>109.0%</b>	+ 9.0%
Percent of List Price Received*	100.3%	<b>106.0%</b>	+ 5.7%	100.2%	<b>106.3%</b>	+ 6.1%
Inventory of Homes for Sale	17	<b>20</b>	+ 17.6%	—	—	—
Months Supply of Inventory	1.2	<b>1.5</b>	+ 25.0%	—	—	—

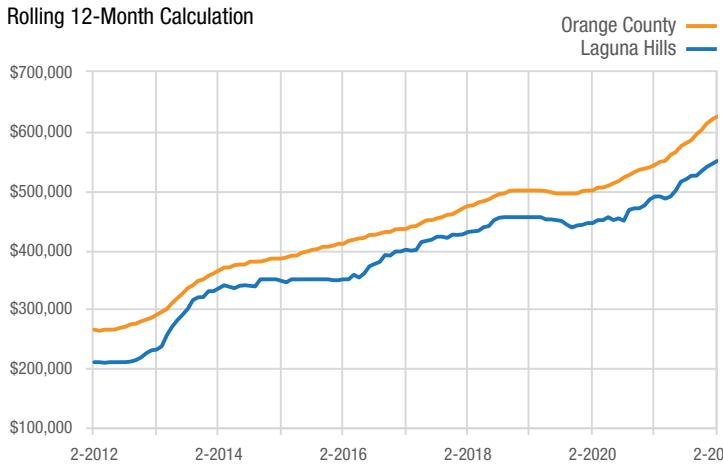
### Detached

Key Metrics	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	27	<b>14</b>	- 48.1%	44	<b>31</b>	- 29.5%
Pending Sales	17	<b>12</b>	- 29.4%	36	<b>27</b>	- 25.0%
Closed Sales	19	<b>13</b>	- 31.6%	40	<b>27</b>	- 32.5%
Days on Market Until Sale	41	<b>23</b>	- 43.9%	36	<b>21</b>	- 41.7%
Median Sales Price*	\$1,215,000	<b>\$1,410,000</b>	+ 16.0%	\$1,192,500	<b>\$1,375,000</b>	+ 15.3%
Average Sales Price*	\$1,627,805	<b>\$1,574,308</b>	- 3.3%	\$1,432,555	<b>\$1,506,713</b>	+ 5.2%
Percent of Original List Price Received*	99.8%	<b>104.9%</b>	+ 5.1%	100.0%	<b>103.2%</b>	+ 3.2%
Percent of List Price Received*	100.8%	<b>104.1%</b>	+ 3.3%	100.3%	<b>103.1%</b>	+ 2.8%
Inventory of Homes for Sale	34	<b>18</b>	- 47.1%	—	—	—
Months Supply of Inventory	1.5	<b>0.9</b>	- 40.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

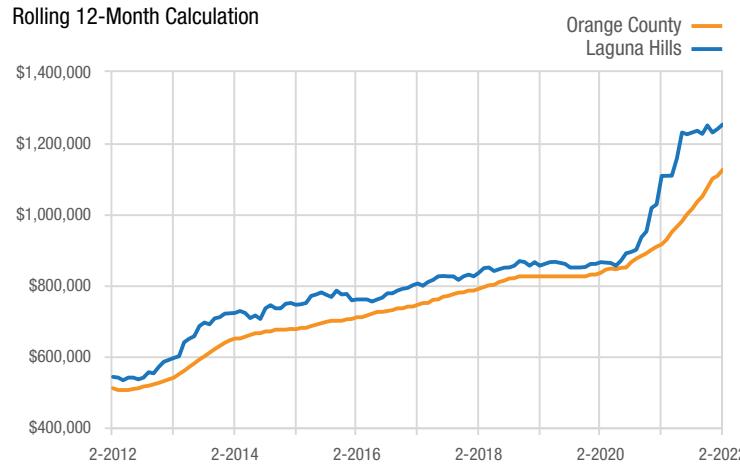
### Median Sales Price - Attached

Rolling 12-Month Calculation



### Median Sales Price - Detached

Rolling 12-Month Calculation



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