

Local Market Update – July 2021

Report provided by Orange County REALTORS®



Laguna Hills

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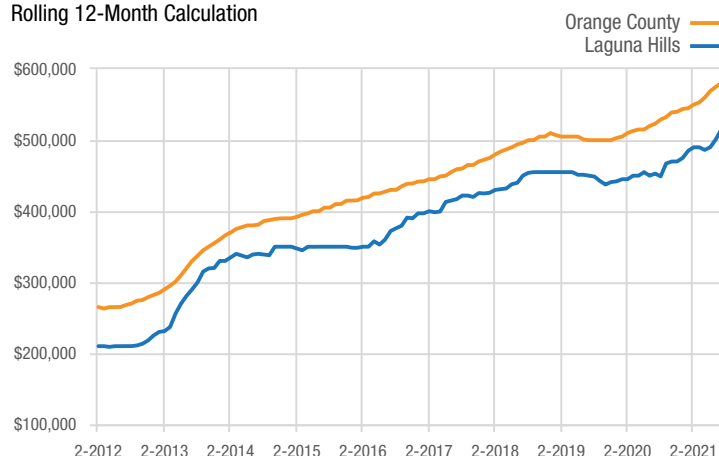
Attached	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	21	13	- 38.1%	107	119	+ 11.2%
Pending Sales	26	5	- 80.8%	94	103	+ 9.6%
Closed Sales	14	19	+ 35.7%	81	111	+ 37.0%
Days on Market Until Sale	53	7	- 86.8%	30	19	- 36.7%
Median Sales Price*	\$442,500	\$592,500	+ 33.9%	\$469,900	\$525,000	+ 11.7%
Average Sales Price*	\$463,843	\$578,250	+ 24.7%	\$480,587	\$567,248	+ 18.0%
Percent of Original List Price Received*	96.2%	105.3%	+ 9.5%	98.2%	102.2%	+ 4.1%
Percent of List Price Received*	98.0%	104.4%	+ 6.5%	99.0%	102.2%	+ 3.2%
Inventory of Homes for Sale	18	20	+ 11.1%	—	—	—
Months Supply of Inventory	1.2	1.3	+ 8.3%	—	—	—

Detached	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	27	25	- 7.4%	179	176	- 1.7%
Pending Sales	32	14	- 56.3%	129	152	+ 17.8%
Closed Sales	24	30	+ 25.0%	122	166	+ 36.1%
Days on Market Until Sale	50	18	- 64.0%	43	25	- 41.9%
Median Sales Price*	\$1,351,000	\$1,227,500	- 9.1%	\$935,000	\$1,235,000	+ 32.1%
Average Sales Price*	\$1,339,953	\$1,553,867	+ 16.0%	\$1,233,902	\$1,528,317	+ 23.9%
Percent of Original List Price Received*	97.7%	102.1%	+ 4.5%	97.7%	102.0%	+ 4.4%
Percent of List Price Received*	99.0%	102.6%	+ 3.6%	98.5%	102.1%	+ 3.7%
Inventory of Homes for Sale	49	36	- 26.5%	—	—	—
Months Supply of Inventory	2.6	1.5	- 42.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

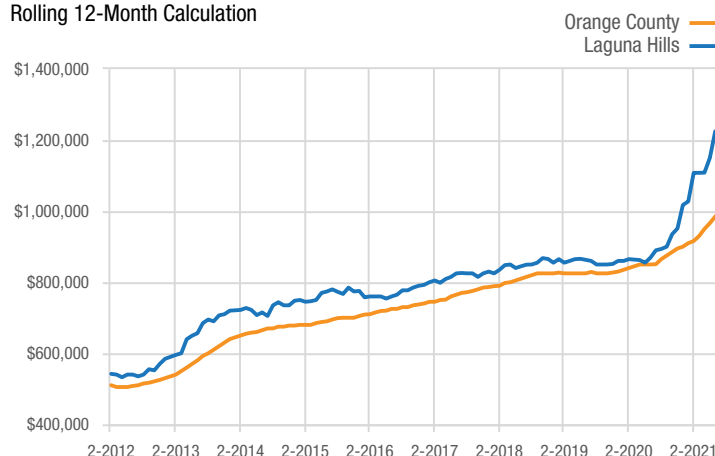
Median Sales Price - Attached

Rolling 12-Month Calculation



Median Sales Price - Detached

Rolling 12-Month Calculation



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