

Local Market Update – May 2022

Report provided by Orange County REALTORS®



Laguna Hills

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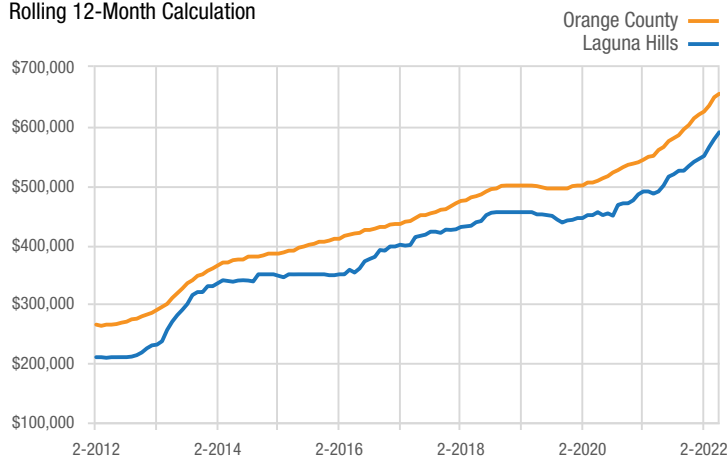
Attached	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	18	19	+ 5.6%	83	82	- 1.2%
Pending Sales	24	10	- 58.3%	81	69	- 14.8%
Closed Sales	18	15	- 16.7%	70	62	- 11.4%
Days on Market Until Sale	18	12	- 33.3%	21	16	- 23.8%
Median Sales Price*	\$493,000	\$650,000	+ 31.8%	\$516,000	\$627,500	+ 21.6%
Average Sales Price*	\$506,667	\$656,193	+ 29.5%	\$520,825	\$663,551	+ 27.4%
Percent of Original List Price Received*	104.7%	105.8%	+ 1.1%	101.5%	107.5%	+ 5.9%
Percent of List Price Received*	104.1%	104.8%	+ 0.7%	101.6%	106.1%	+ 4.4%
Inventory of Homes for Sale	9	14	+ 55.6%	—	—	—
Months Supply of Inventory	0.5	1.0	+ 100.0%	—	—	—

Detached	May			Year to Date		
Key Metrics	2021	2022	% Change	Thru 5-2021	Thru 5-2022	% Change
New Listings	29	26	- 10.3%	131	97	- 26.0%
Pending Sales	33	10	- 69.7%	118	69	- 41.5%
Closed Sales	24	9	- 62.5%	111	72	- 35.1%
Days on Market Until Sale	15	37	+ 146.7%	28	20	- 28.6%
Median Sales Price*	\$1,215,000	\$1,250,000	+ 2.9%	\$1,215,000	\$1,425,000	+ 17.3%
Average Sales Price*	\$1,393,938	\$1,649,175	+ 18.3%	\$1,451,755	\$1,867,402	+ 28.6%
Percent of Original List Price Received*	102.6%	105.5%	+ 2.8%	101.1%	105.5%	+ 4.4%
Percent of List Price Received*	101.7%	107.4%	+ 5.6%	101.2%	105.6%	+ 4.3%
Inventory of Homes for Sale	33	29	- 12.1%	—	—	—
Months Supply of Inventory	1.3	1.7	+ 30.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

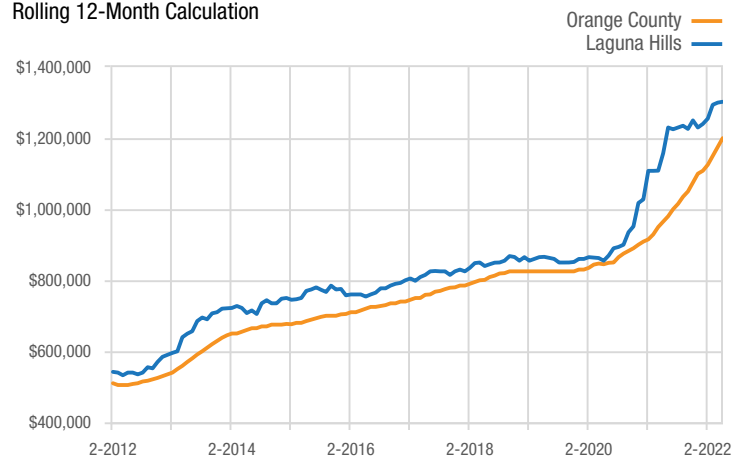
Median Sales Price - Attached

Rolling 12-Month Calculation



Median Sales Price - Detached

Rolling 12-Month Calculation



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